

POS Design Manual



Do not distribute



Legal Disclaimer

This Manual is intended as a source of reference until the update and completion of the web based platform upon which moment this document ceases to be valid. The information within this document represent, at the moment of publishing the latest development of the new POS elements. It is a design – and not a construction manual. The information contained here are subject to change as we continue to develop and expand the content and scope of this manual. In case of contradictory information, the information provided by the Group directly is the one to be adhered.

Please be advised that in order to implement the new POS design all national building codes, fire regulations (concerning surfaces, materials, heating, ventilation,...), employee protection regulations (natural / artificial light, floor space, heating, ventilation,...), execution of the works of building companies, carpenters and others involved in the shop rebuilding process are to be aligned and followed. All works have to be checked in terms of static, national standards, national requirements and regulations.

This manual as a whole is only for internal usage, furniture details maybe shared with vendors using NDAs.

Introduction

Retail has and always will be at the core of our business. Not only to stage our products and services in an exciting environment, but also to create an innovative customer experience whilst driving our digitalization. If done well, we will successfully push sales, remove the complexity for our customers & employees alike which is one of the foundations for our success as a company and as a group.

WHAT. In 2005 the old retail concept was developed that revolutionized the industry by putting our customers and service into the center, it was rolled out to all our countries and we have seen various improvements over the years to cope with our ever changing markets. In 2017 it was time to rethink and redesign our concept to cater for the needs of the digital age. Not only are markets changing faster, but also customers expect more from retail other than pure sales & service. Thus the new A1 Group Sales Concept was created. Around this centerpiece we developed a POS guideline that shows best practices on how to make the retail experience exciting for our customers and how to organize internally to achieve a level of operational excellence in order to put us ahead of the competition.

WHY. With the one-brand strategy and the creation of our new A1 Group sales concept the challenge has arisen to roll out a recognizable and unified POS design across our group. But not only is our brand changing, but the market as a whole. We need to take into consideration new trends and developments that require us to evolve. The ideas that our experts in the countries have documented on how to manage store design, customer journeys and multi-channel environment to leverage modern shopping behavior will lead us into a new working environment. With the new POS design we will help you to achieving your targets and satisfy the market's needs.

WHO. Many thanks goes to the management of the Group, A1 Austria & A1 Bulgaria who supported the project, to the core project team and all participating colleagues who created and greatly contributed to the development of the A1 Group Sales Concept that lead to this POS Manual. Countless hours were spent on constructing and refining the content of this Manual. Our thanks also goes to our Architects & Designers for the help and support in creating this manual. This

manual is but a start, in the end our thanks will need to go to all of our sales teams who will fill our retail spaces with live and promote our products & services.

HOW. First concepts and drafts were made within the A1 Group Sales Concept.

This allowed us to create the A1 Prototype Shop:

- A flexible shop made of cardboard elements to try out layouts and fittings
- Testing of new concepts from small details to complete shop concepts
- In co-creation with experts, customers and employees

A1 Test Shops - Fine-Tuning & Validation:

- Allowed for proof of concept shops such as Kärntner Straße 45 in Vienna.
- Testing of innovations under real conditions, equipped with instore analytics
- Pilots for new products & services, shop design elements, communication material, trainings...
- Tests & walk-throughs with customers and employees

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work in
progress
WIP

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1. The New Sales Concept

1.1 General

Our Goals
Our Approach

1.2 New store design

How our Goals become manifest in the new store design

1.3 Products & Services

Products
Services

1 The New Sales Concept

1.1 General

The A1 Group Sales Concept was developed to achieve three main goals – increase sales, increase experience and increase the digitalization of our POS!

With the help of the defined concepts and sales performance measures we want to improve our set goals.

The second target was to create a concept that is able to adapt to future trends.

Within five years we will see vast changes to the retail landscape and we need to be able to adapt and accommodate future trends within our retail space such as the digital disruption and the need for personalization. Not only will we need to encourage the engagement of our customers with our products but also trigger more emotions through the experience at our physical POS. We will need to improve our core elements of drive to store measures such as e.g. window dressing & campaigns, to not only increase frequency and footfall but also strengthen all our sales KPIs.

1 The New Sales Concept

1.1 General

Our Goals.

What we want to achieve.

Boost Sales. Our first goal is to increase sales in our physical point of sales. Not only through existing methods but by implementing and testing new activities and concepts that generate more footfall and improve our convergence of existing customers. Some concept will not target our products directly but will increase awareness and also introduce customers to our services, e.g. workshops and/or events. We will also focus on cross- and up-selling activities and sustainable optimization of service quality to reduce missed sales and generate sales out of service.

Enhance Experience. The second goal is to increase customer experience in our stores. The interest of customers increasingly shifts from the product itself to an entire shopping experience along the purchasing process. Touch & try is a vital argument for customers to still take on the hassle of going to a physical store, and by making this journey interesting, easy and worthwhile we increase customer satisfaction/conversion.

Push Digitalization. Our third goal is to increase the digitalization of our stores. Not as an end to itself, but to support our employees and enhance the sales & service experience for our customers. Customers value convenience – self-service and mobile devices play a large role in enhancing the purchasing process of products and services. We also enable employees to provide the best customer service through an accessible store design and layout. Convey the brand values and USPs at the physical POS since it acts as brand ambassador and supports differentiation from competition.

Our Approach.

How we sell and service.

The framework for our decisions

10 Retail Guiding Principles

- # 1 We **think omni-channel** offering each customer a **seamless experience** across all **customer-relevant** touchpoints.
- # 2 We **communicate** preferably **as personalized and relevant as possible** (exactly the products that match customers' lifestyles and application areas).
- # 3 We focus on **building long-lasting and valuable customer relationships**.
- # 4 We will only use the **latest technologies** if these drive **revenue**, improve the **customer experience** or make **work more efficient**.
- # 5 We offer an **emotional customer experience** (e.g. Look & Feel) across all channels.
- # 6 We will try to **simplify things** for our customers and fellow employees.
- # 7 We **internalize and fulfill our brand promise** of high quality along all customerfacing touchpoints.
- # 8 We act as a **convergent player** offering a **broad portfolio** of different products and services **across all channels**.
- # 9 We always base our **decision-making** on **facts** and thorough **analysis** and **test** and **learn before we scale**.
- # 10 We strive to **improve sales efficiency and productivity** internally and externally everyday.

1 The New Sales Concept

1.2 New Store Design

Our goals

▪ Boost Sales

How we reach these goals

▪ Push frequency /

increase store traffic

▪ Develop new markets

▪ Drive2Store

▪ Campaigning (analog + digital)

- Classic channels like TV, radio, newspapers, posters etc. target a broad audience
- Advertising on Website, individual offers via A1 App, search engines, social media etc.

▪ New purchasing and fulfilment

- Buy Online Pickup in Store (BOPIS)
- Buy Online Return In Store (BORIS)
- Reserve Online Pickup in Store (ROPIS)

▪ Services & Events

Repair Service (A1 Guru)

- DJs, Workshops etc.

▪ Window Dressing

▪ Mobile Selling

- Through Laptops/Tablets

▪ Guided Selling

Same user interface for

- Online
- Endless Aisle (Consulting + Self Service)
- Interactive Screens (Consulting + Self Service)

1 The New Sales Concept

1.2 New Store Design

Our goals

▪ Enhance Experience

- Omnichannel Experience
- Instore Experience

Impact on Store Design

▪ Store Layout

▪ Convergence

Adaptation of the group-wide store design.

▪ Experience driven (instead of transaction based)

Open plan allows free customer flow & encourages customers to experience our brand & products.

▪ Atmosphere

▪ Open & light (active, daytime)

Through layout, colours, light (daylight/artificial light, direct/indirect, light temperature), moodimages.

▪ Warm & welcoming

▪ POS Design (colours, light, material etc.)

▪ Offers (waiting area, coffeebar, kids zone) make customers feel more comfortable.

Customers feel welcome and acknowledged without standing in line and should feel enabled to explore our store, products and services.

▪ Organization (waiting management/smart queuing, personalization etc.)

▪ Consulting (workstations facilitate proximity between customer and sales reps: consulting on eye-level, side-by-side, listen & take time etc.)

▪ Attitude/behaviour of sales reps

▪ High quality

▪ Through materials & surfaces, cleanliness

▪ Expertise of sales reps

▪ Form & Function

▪ Easy orientation

Simple orientation (views & ways) for customers in the shop assisted and unassisted through

▪ Architecture & Interior Design (shop layout, colour & light, zoning)

▪ Orientation design (signposts, wall headings)

▪ Omni-channel-features

▪ Zoning (2 main product/service zones)

▪ 2 Product/Service Zones: „On the way“ (Smartphones & Accessories) + „At Home“ (TV, Internet & Smart Home)

▪ General area (Highlight Table, Ticket Machine, Waiting Area, A1 Bar)

▪ Consulting areas (A1 Guru, Consulting Tables High + Low)

▪ Different consulting situations on eye-level

▪ Freestanding high tables for short consultations

▪ Comfortable seating for longer consultations

▪ Sales Triangle:

▪ Short distances between consulting desk and product areas / between related products and services

▪ Relevant information

▪ Personalization

▪ Endless aisle

1 The New Sales Concept

1.2 New Store Design

Our goals

▪ Push Digitalization

Impact on Store Design

▪ Brand representation

▪ Organizational topics (customers)

▪ Organizational topics (internal)

▪ Interactive product/service presentation

- Touch & Feel: Everything is easy to see, try out, learn & buy.
- Virtual Reality

▪ Corporate Colours

▪ A1 Logos

- Corporate Logo as Pull-In element
- Flexible Logos on screens

▪ Corporate Fonts & Wording

▪ Corporate Picture Language

- Moodimages

▪ Waiting Management

- Ticket Machine / Numbers in Screens
- Booking of appointments online (Website, App)

▪ Digital Selling

- Touch Screens for Consulting (instead of printed folders)

▪ Tablet Selling

- Increased flexibility of location
- Reduction of barriers

▪ New purchasing and fulfilment

- Buy Online Pickup in Store (BOPIS),
- Buy Online Return In Store (BORIS)
- Reserve Online Pickup in Store (ROPIS)

▪ Mobile Instore Usage

▪ Self Check-Out

- Self-Service-Terminals

▪ In-Store Analytics / Customer Analytics

- Footfall counter
- Heatmap sensors
- Demographic sensors
- Queuing systems + conversion tracker

1 The New Sales Concept

1.2 New Store Design

Our goals

▪ Enable Flexibility

Impact on Store Design

▪ Elements on/in furniture

- Digitals price tags
- Interactive Screens/Touchscreens
for information, ads, consulting, endless aisle etc. facilitate self-explanation as well as selfexploration.
- Cashless payment (ATM)
- Digital signature pads

▪ Products & Services

- Educating customers in digitalization
- Endless Aisle
No missed sales due to unlimited offer of products
- Internet & Smart Home
- Geofencing
Create a area of interest around the shop, with push notifications or alerts pointing to sales activities.

▪ Stationary Shops

- Modular Furniture
- Change & transpose zones
- Modular Elements
- Change products & innovation
- Mobile Furniture
- Easy movable furniture to generate space for events & workshops, etc.

▪ Non-Stationary & temporary Shops

- Kiosks
- Pop-Up-Stores

1 The New Sales Concept
1.3 Products & Services

Products, Services, Entities

When presenting plans to your designers and planners it is advised to give them an overview of how your products work, how & where they should be presented ideally, and how important they are compared to others products. Not only products, but also services and areas that we define. Please find an exemplary list of such elements you might consider for a briefing.

OUR PRODUCTS

What we sell.

Smartphones/Mobile Phones/Tablets

Accessories (e.g. cell phone cases)

TV / OTT TV

Internet

Internet of things

Sound Bar

Smart Home

Stopper/Top Seller

Innovations

Vendor promotions

Music Service

Fixed Intern

OUR SERVICES

The services we offer.

Genius / Guru (Technical Expert)

Repair

Self Service

Warranty

Insurance

Financial Services

Public Transport Tickets

2. Design Guidelines

2. Design Guidelines

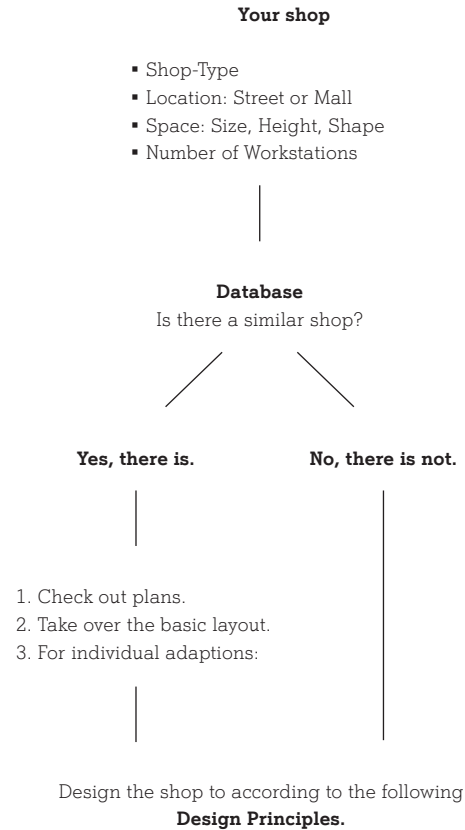
Overview: Shop Types

2.1 Stationary Shops	2.2 Non-Stationary & Temporary Shops
2.1.1 Flagship Store	2.2.1 Indoor
2.1.2 A1 Brand Store	2.2.1.1 Kiosk
	2.2.1.2 Pop-Up-Store
2.1.2.1 Architecture	2.2.2 Outdoor
2.1.2.1.1 Store Atmosphere	2.2.2.1 A1 Container
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2.1.3.1 A1 Furniture	
2.1.3.2 Furniture of Guest brand	
2.1.4 Shop-in-Shop	
2.1.4.1 A1 Furniture	
2.1.4.2 Furniture of Host	

„Always design a thing by considering it in its next larger context – a chair in a room, a room in a house, a house in an environment, an environment in a city plan.“

Eliel Saarinen

How to use this manual



Design Process

We develop und check the design from different perspectives:

▪ **Third person view**

Plans, elevations, sections

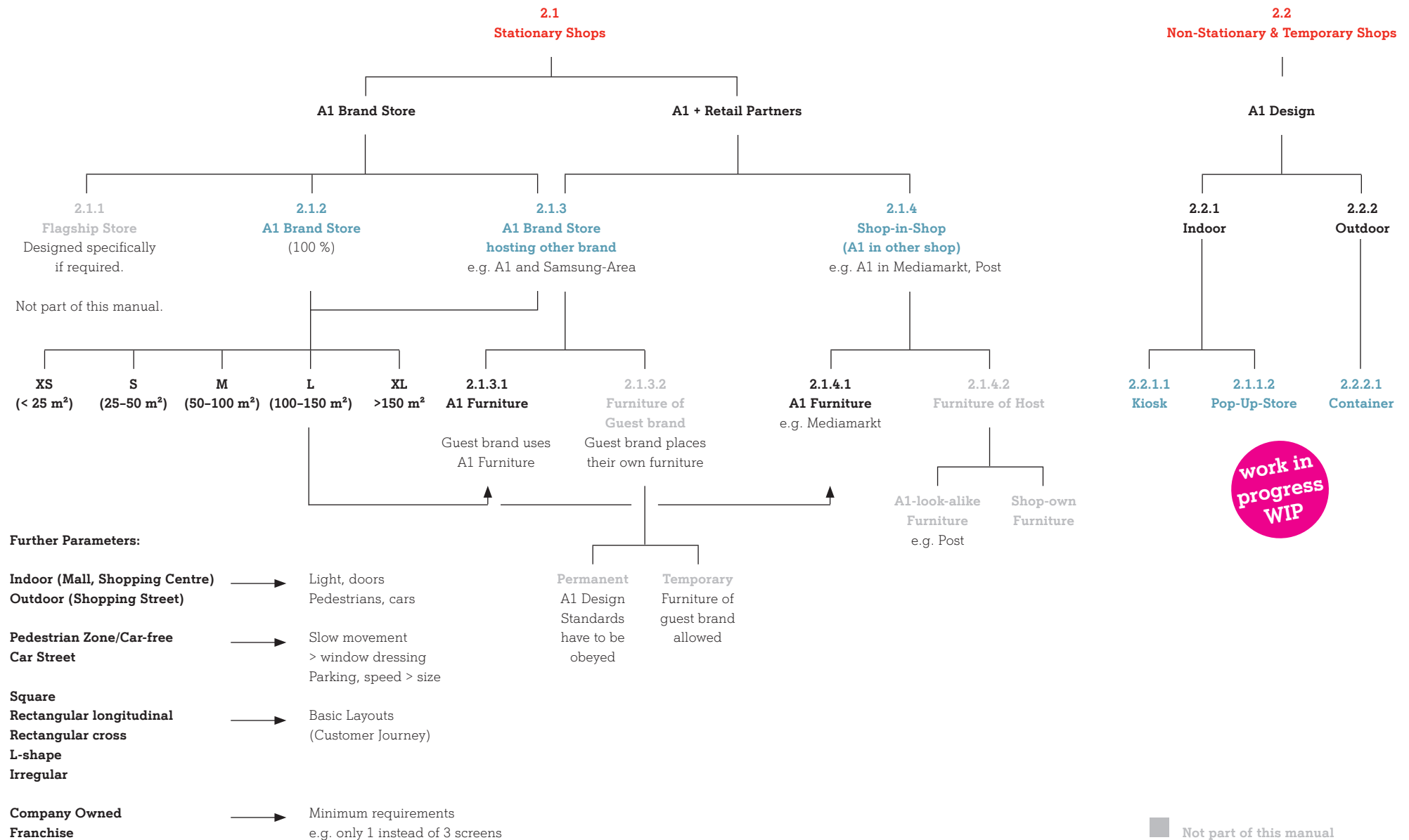
▪ **First person view**

- Perspective sketches and drawings
- Three-dimensional models
 - Material (scale, 1:1 cardboard shop)
 - Electronic (renderings)

We use both methods parallel to achieve the best results.

2 Design Guidelines

Overview: Shop Types



2.1 Stationary Shops

2.1.1 A1 Flagship Store



Will be completed in
the next updates

A1 Flagship Store

As Flagship Stores are possibilities to create an outstanding and extraordinary brand experience, this requires a different design approach and thus is not part of this manual.

Characteristics

- Strengthen the brand
- Delight broad range of customers
- Look to the future and show what is possible
- Integration of several “wow”-features

2.1 Stationary Shops

2.1.2 A1 Brand Store



Will be completed in
the next updates

A1 Brand Store

Characteristics

- Meet the needs of both connected metropolitan and rural customer base
- Vary size dependent on location
- further features

Shop Sizes

X-Small:

- Size: < 25 m²
- Number of Workstations: Ø 2-3 (min. 1 / max. 4)
- Products & Services: Short description

Small:

- Size: 25-50 m²
- Number of Workstations: Ø 2-3 (min. 1 / max. 4)
- Products & Services: Short description

Medium:

- Size: 50-100 m²
- Number of Workstations: Ø 3-5 (min. 2 / max. 6)
- Products & Services: Short description

Large:

- Size: 100-150 m²
- Number of Workstations: Ø 5-7 (min. 4 / max. 8)
- Products & Services: Short description

X-Large:

- Size: >150 m²
- Number of Workstations: Ø ?-? (min. ? / max. ?)
- Products & Services: Short description

Large:

- Size: 100-150 m²
- Number of Workstations: Ø 5-7 (min. 4 / max. 8)
- Products & Services: Short description

X-Large:

- Size: >150 m²
- Number of Workstations: Ø ?-? (min. ? / max. ?)
- Products & Services: Short description

2.1.2.1 Architecture

2.1.2.1.1. Store Atmosphere



Will be completed in
the next updates

Brand character and tonality

... and what this means at the POS

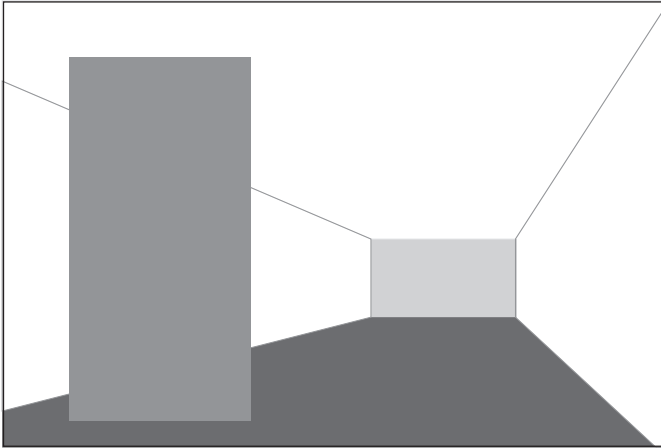
▪ Forward looking	Modern architecture + design (atmosphere & functionality) Digitalization Try-out-Desks, Lift & Learn Smart Home
▪ Attentive	(Employees & Products/Services)
▪ Full of life	Colour & Light (Light Archetype: Day) Moodimages Digital Signage Try-out-Desks, Lift & Learn Kids Corner
▪ Reliable	(Employees & Products/Services)
▪ Clear	Easy orientation through POS layout, zoning, color/light and signposts
▪ Unambiguous	Clear views and ways Waiting management
▪ Competent	(Employees & Products/Services)
▪ Authentic	Regionaliy in mood images
▪ Personal	Proximity to customers (Consulting Desks): standig across corner/side by side, not vis-à-vis Personalization

2.1.2.1 Architecture

2.1.2.1.1.a Store Atmosphere: Light Archetypes

Light Archetypes

Day



Atmosphere

- Extroverted, open, public

Characteristics

- Light walls & ceiling
 - Colour (white walls + furniture)
 - Lighting (wall washers, spots, LED, indirect light)
- Lots of daylight & artificial light:
 - High overall brightness level
- Contrasts & shadows: three-dimensionality
 - Colour (brightness contrasts)
 - Lighting

Night



Atmosphere

- Private, intimate, enclosed

Characteristics

- Dark ceiling
 - > low & enclosed
- Single spotlights
- Contrasts & shadows
 - > three-dimensionality



Foggy



Atmosphere

- Foggy, unclear

Characteristics

- Medium, uniform brightness
- Diffuse lighting
- No contrasts & shadows
 - > lacking three-dimensionality



2.1.2.1 Architecture
2.1.2.1.1.b Store Atmosphere: Design Vocabulary: Colours

Design Vocabulary: Colours

For the shop design we use only a reduced colour palette: White, Black, Hot Red and a Greyish Brown. There is no Cool Blue (except for the undertone in mood images) and we do not use the Neutral Greys.

We want to give our products and logos a calm background. This is achieved through the use of white as main colour for walls, ceilings and furniture.

We use the Greyish Brown for grounding the design and give it a homely atmosphere.

The corporate A1 Hot Red serves us as a tool for making the shop recognisable as A1 store. We ensure that red is present and at the same time avoid a overuse of red.

To balance the warm colours we use the Cool Blue as undertone of the wall-mounted mood images. Also the screens add a bluish tone to the overall composition.

The function of A1 Black is adding accents and contrast in terms of brightness and saturation. It is also used for making things invisible.

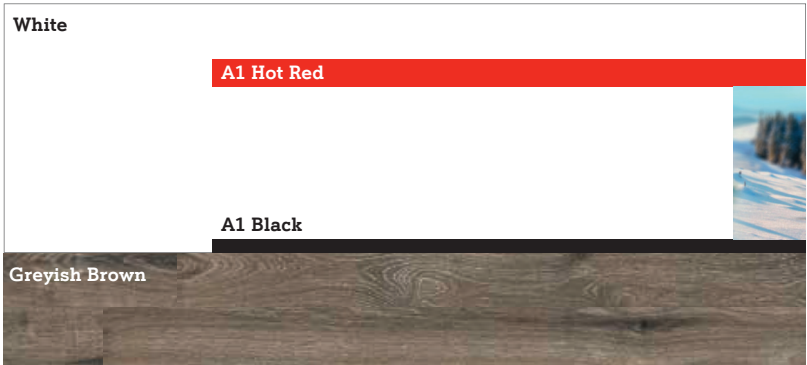
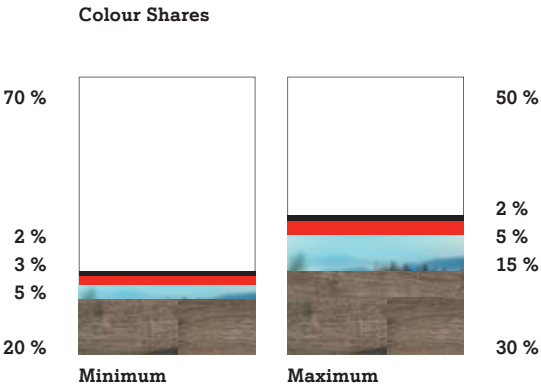
Colour Coding

For architectural colour coding in the shops we use RAL® and NCS®.

RAL® The most widely used system for defining standardised colours for industrial paints.

NCS® Natural Colour System is a standardised colour system based on average perceptions of viewers from the European area. References can be implemented in a large number of industrial paints and coatings.

Pantone® and CMYK are used for printing, RGB and HEX for web applicatons.



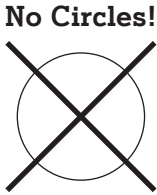
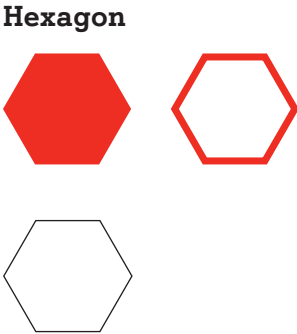
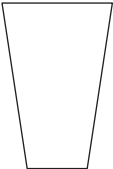
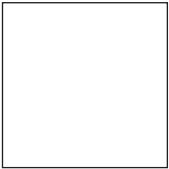
Limited use:
Undertone of
mood images

	White	Greyish Brown	A1 Hot Red	A1 Black	A1 Cool Blue
Architecture	RAL® 9003 Signal White	[material colours]	3020 Traffic Red	9017 Traffic Black	[image undertone]
	NCS® -	[material colours]	S1580-Y80R	S 9000-N	[image undertone]
Printing	Pantone® -	-	PMS 485	PMS Black C / U	7696C / 7696
	CMYK 0 0 0 0	-	0 95 100 0	50 30 30 100	55 10 10 20
Screen & Web	RGB 255 255 255	-	218 41 28	0 0 0	98 149 172
	HTML (hex) FF FF FF	-	#DA291C	00 00 00	#6295AC

Design Vocabulary: Shapes



Square & Rectangle










- Exceptions:
- Spots
 - Steel tubes

2.1.2.1 Architecture

2.1.2.1.2.1.a Shop Layout: POS: Sizes & Heights

POS: Sizes & Heights

	Shop Size (Sales Area)					Height		
	XS (< 25 m²)	S (25-50 m²)	M (50-100 m²)	L (100-150 m²)	XL (> 150 m²)	Low (< 280 cm)	Medium (280-350 cm)	High (> 350 cm)
								
Austria	-	6	45	19	4	20	35	12
Belarus	18	47	20	4	2	14	63	13
Bulgaria	23	112	97	12	2	68	161	17
Croatia	-	2	17	5	1	1	23	-
Macedonia	29	26	16	4	-	?	?	?
Serbia	34	63	26	3	-	28	85	12
Slovenia	21	25	12	4	-	(7)	(21)	(2)


* Numbers from August 2018 (some data missing)

Bold Prevailing category
? All data missing
() Many data missing > non-representative data

2.1.2.1 Architecture

2.1.2.1.2.1.a Shop Layout: POS: Shapes & Proportions

Shapes

	Shop Shapes (Sales Area)				
	Square	Rectangular Longitudinal	Rectangular Cross	L-Shape	Irregular
					
Austria	9	27	8	8	8
Belarus	24	29	20	5	13
Bulgaria	32	113	1	22	78
Croatia	5	5	5	2	7
Macedonia	?	?	?	?	?
Serbia	19	65	2	5	34
Slovenia	34	26	-	3	6

* Numbers from August 2018 (some data missing)

Bold Prevailing category
? All data missing

2.1.2.1 Architecture

2.1.2.1.2.2.a Shop Layout: Zoning: Zones and their characteristics

Zones and their characteristics

The store is divided into two product zones:

- **On the go**
For smartphones and other mobile products and accessories as well as related (short) consulting.
- **At home**
For fixed and home-related services like TV, Internet and Smart Home plus related (short) consulting.

In addition to that there are

- **General zone**
It comprises everything from the entrance via the ticket printer and waiting area to the A1 Bar.
- **Consulting zone**
In addition to the product related consulting tables there is a dedicated zone for longer consultations.



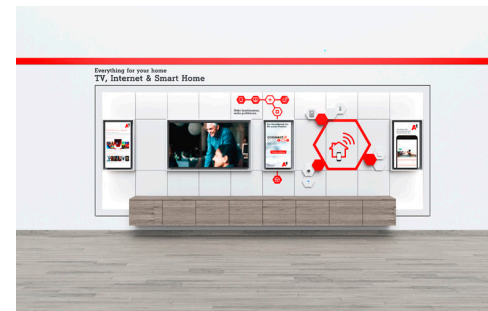
General



On the go



At home



Consulting



Atmosphere	Dynamic, active
Functions/Use	Moving, exploring, standing
Location	Entrance, passage areas, center
Colours	White, red, black accents
Form	Angular, trapezoidal, hexagonal
Haptics	Clean, cool, hard
Surface	Matt white, glossy red
Materials	Chipboard varnished and coated, glass

Dynamic, active, modern, innovative
Moving, standing, try out
Motion zones, passage areas
White, red, black accents
Angular, trapezoidal
Clean, cool, hard
Matt white, glossy red
Chipboard varnished and coated, glass

Static, calm, cosy, modern
Sitting, watching, active waiting
Staying area
White, wood, black accents
Angular, hexagonal
Warm, soft
Matt white, warm wood
Chipboard varnished and coated, upholstery

Quiet, private
Sitting, consulting, conversation
Quiet area, rear area, niches
White, greyish-brown (textile), black base
Angular, trapezoidal
Clean, warm, soft
Matt white, warm upholstery
Chipboard coated, upholstery

2.1.2.1 Architecture

2.1.2.1.2.2.b Shop Layout: Zoning: Zone-related furniture

Zone-related furniture

General



A 01 Bar Wall

B 01 Highlight Table

B 02 Lift & Learn / Brand Promo

B 03 Accessories Tower

B 04 Pedestal

C 01 Waiting Table

C 02 Product Table

C 03 A1 Table

C 04 A1 Bar

D 04 Waiting Sofa

D 21 HAY AAC 10

D 22 HAY AAC 20

D 23 HAY AAS32

E 01 Storage

E 01 Coffee Bar

F 01 3D-Logo - Wall

F 02 3D-Logo - Freestanding

F 03 3D-Logo - Furniture

F 11 Red Stripe

F 12 Red Walls

F 21 Lettering

F 32 Digital Signage

G 01 Signpost

G 02 Honeycombs

On the go



A 01 Smartphone Wall

A 03 Accessories Wall

A 04 Music Wall

B 02 Lift & Learn / Brand Promo

C 02 Product Table

C 05 Consulting Table High

D 23 HAY AAS32

F 11 Red Stripe

F 21 Lettering

F 31 Moodimage

G 03 Headphone Holder

At home



A 02 Home Wall

C 01 Waiting Table

D 07 Side Table

D 03 TV Stool

D 04 Waiting Sofa

D 24 HAY AAC42

E 01 Coffee Bar

F 11 Red Stripe

F 21 Lettering

F 33 Icons

Consulting



C 05 Consulting Table High

C 06 Consulting Table Low

D 01 Consulting Sofa

D 02 Consulting Chair

E 01 Storage

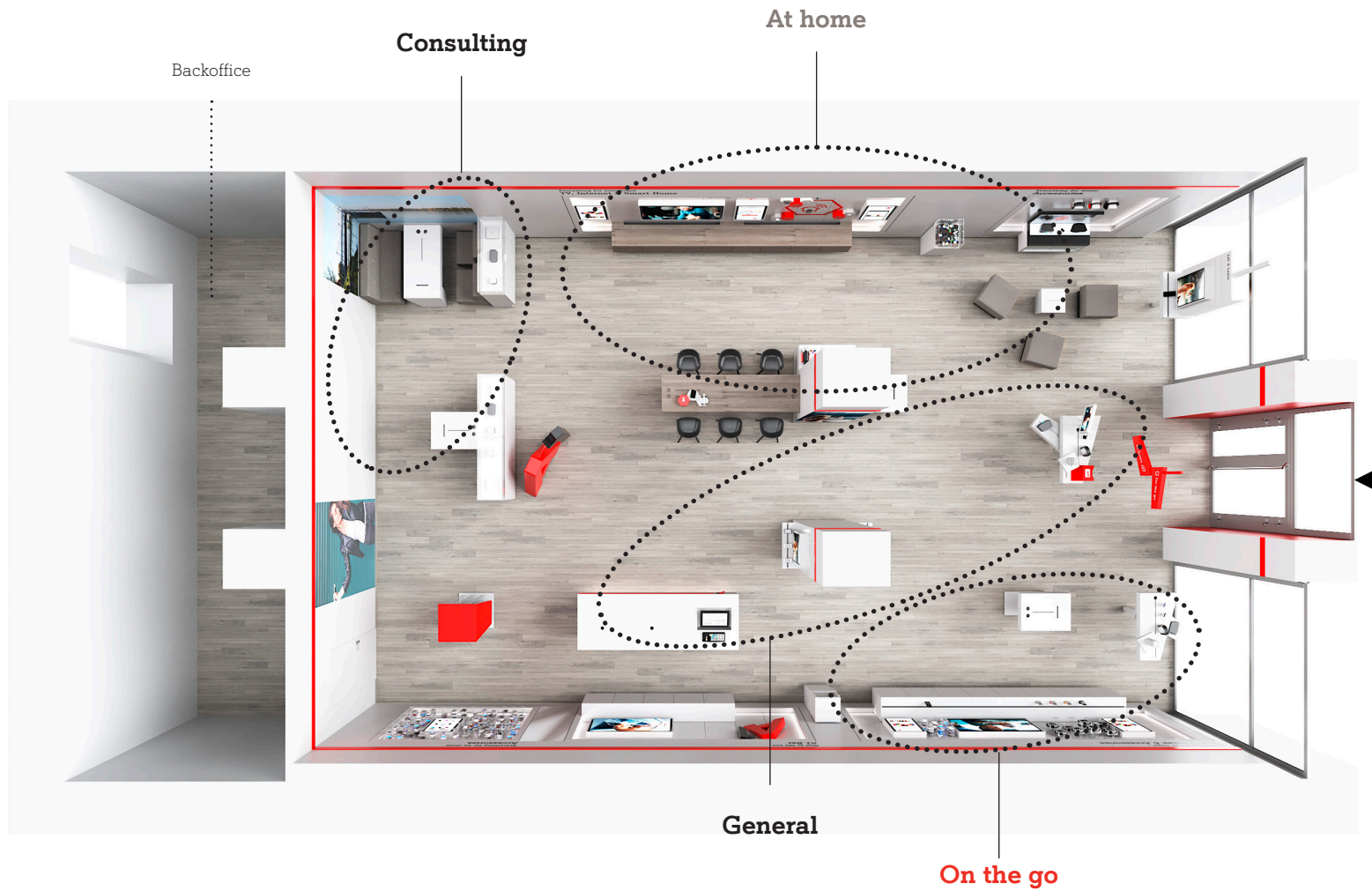
F 11 Red Stripe

F 31 Moodimage

2.1.2.1 Architecture

2.1.2.1.2.2.c Shop Layout: Zoning: Example

Example



2.1.2.1 Architecture

2.1.2.1.2.3.a Shop Layout: Orientation & Views: Customer

Customer: Orientation

General Zone

Pull-In

The rear wall is perceived first and thus facilitates orientation.

This is the reason why the rear wall is a possible location for the A1 Bar. On the other hand, this can result in the unfavourable situation that customers do not pull a ticket, directly head for the A1 Bar and do not explore the store. Therefore always consider placing an eyecatcher at the rear wall and the A1 Bar on the left hand side of the entrance.

A 3D-Logo in this area – either on the wall or freestanding – can serve as Pull-In-Element.

Zones

The clear design DNA of the two zones (material, colour, light) help customers to orient themselves.

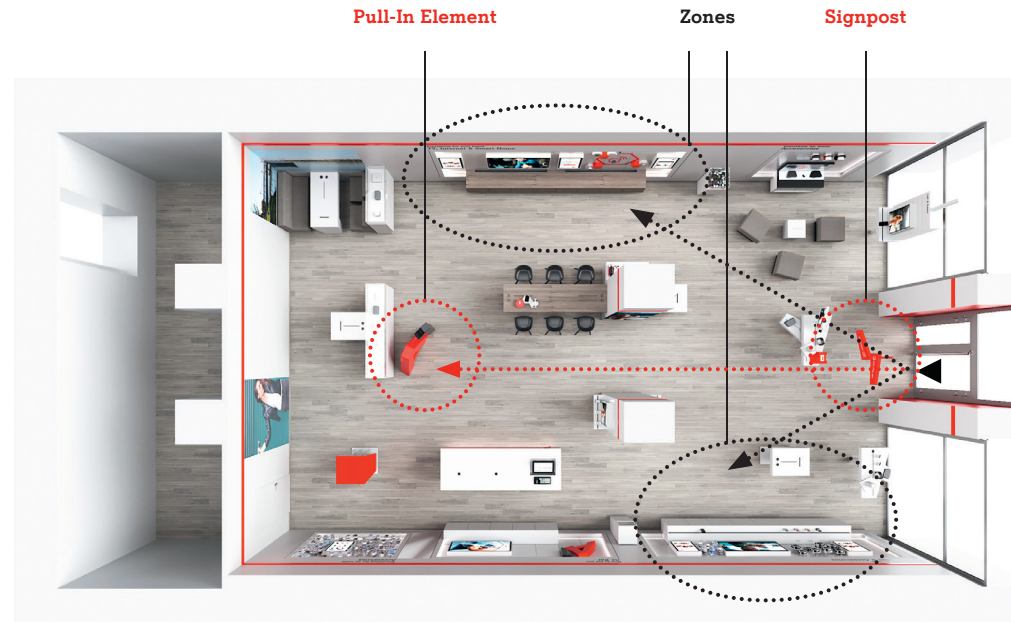
Signpost

In addition to the design aspects of the zones, a signpost above the ticketprinter supports orientation.

„On the go“, „At home“ & Consulting

Wall Headings

Furthermore wall headings inform customers about the product categories (Smartphones & Accessories; TV, Internet & Smart Home) and services (A1 Bar, A1 Guru) below.



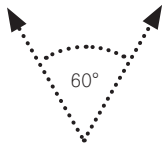
2.1.2.1 Architecture

2.1.2.1.2.3.a Shop Layout: Orientation & Views: Customer

Customer: Views

Horizontal sight angle

Consider the horizontal human sight angle of 60° in the shop planning.

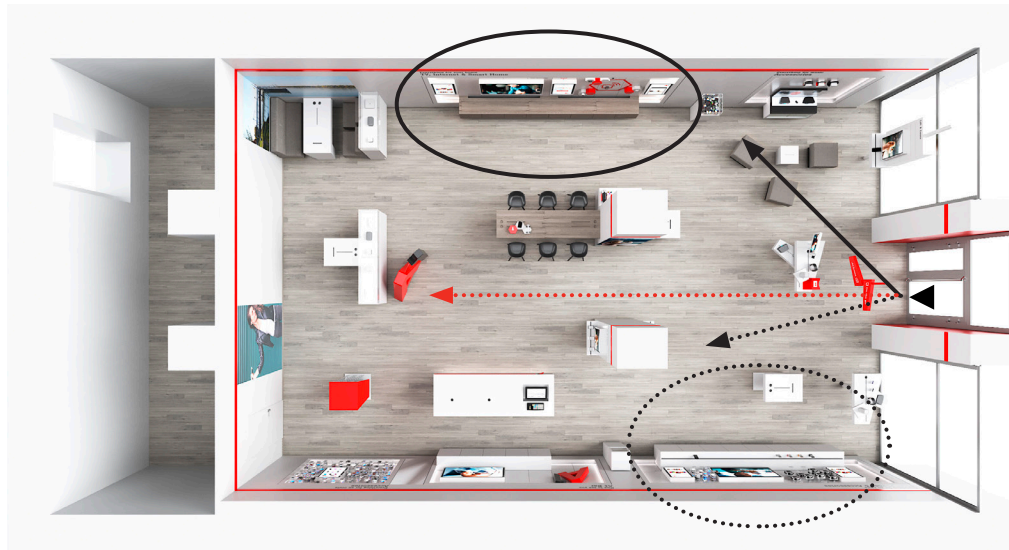


To the right

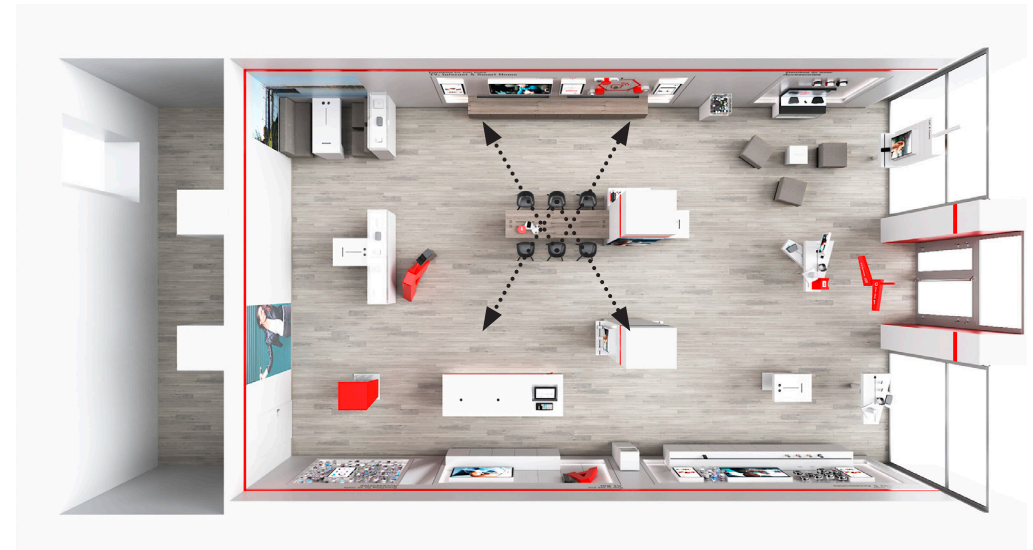
When left and right direction are equal, customers look and walk to the right hand side. This applies to countries with right-hand traffic and to right-handed people and turns into the opposite in countries with left-hand traffic and left-handed people.

This means that focus products (e.g. „At home“ in Austria) are preferably placed there, whilst selfselling products can be positioned in the less prominent areas.

Entrance: Direct view to Pull-In Element, prevailing view to right hand side



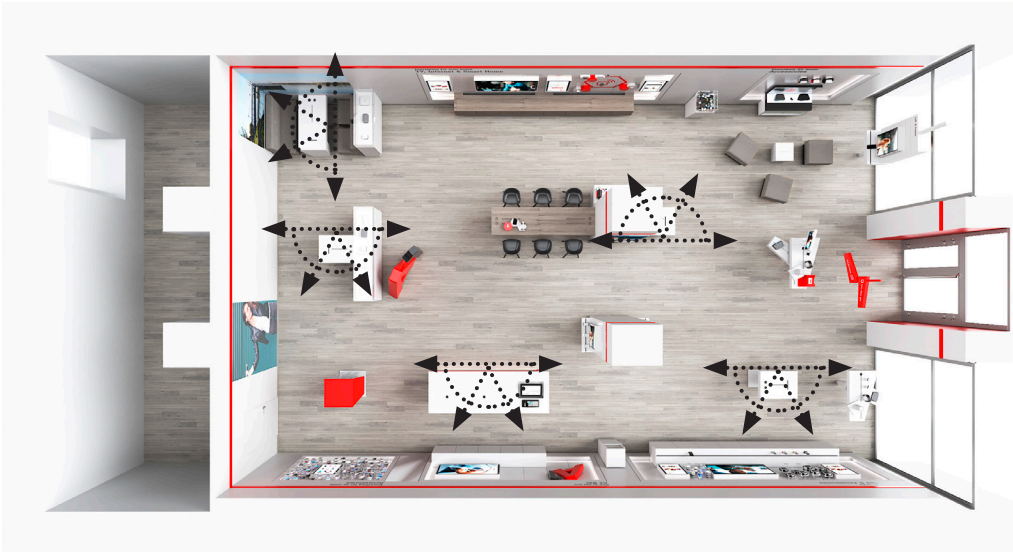
Waiting: View to A1 Bar, screens with numbers, TV



2.1.2.1 Architecture
2.1.2.1.2.3.a Shop Layout: Orientation & Views: Customer

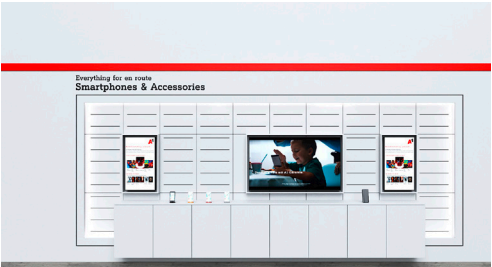
Customer: Views

Consulting: View to products, moodimages, advertisements & view into the shop when they turn their heads



Vertical sight angle

> 210	Above head (view)	Information
170-210	Above head (hands)	Light products
120-170	Eyes (main view)	Main products
80-120	Waist (hands)	Main products
0-80	Knees ankles	Heavy products Storage



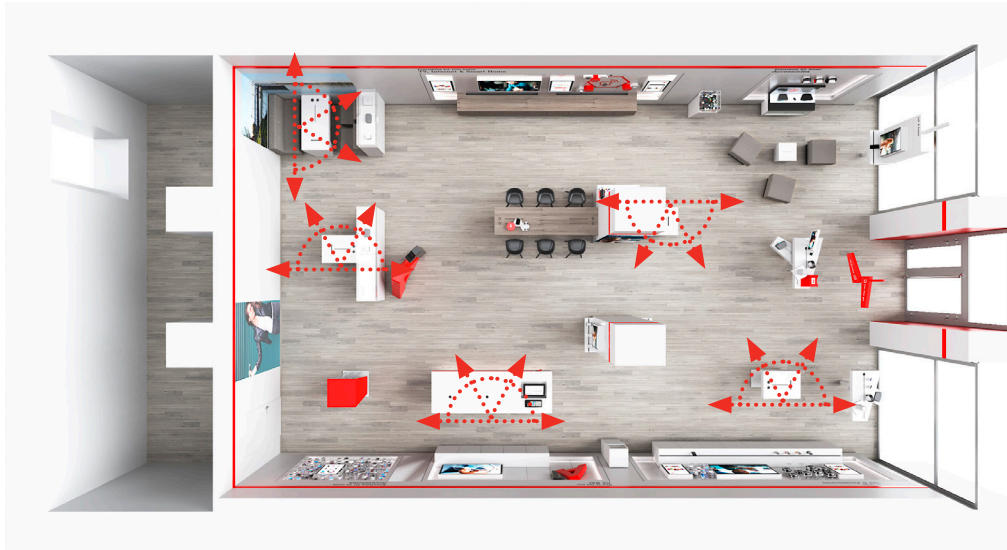
The design is based on the scope of the human body:

2.1.2.1 Architecture

2.1.2.1.2.3.b Shop Layout: Orientation & Views: Employee

Employee: Views

Consulting: View into the room (overview over the shop) parallel to window (no glare, no reflection on screen)



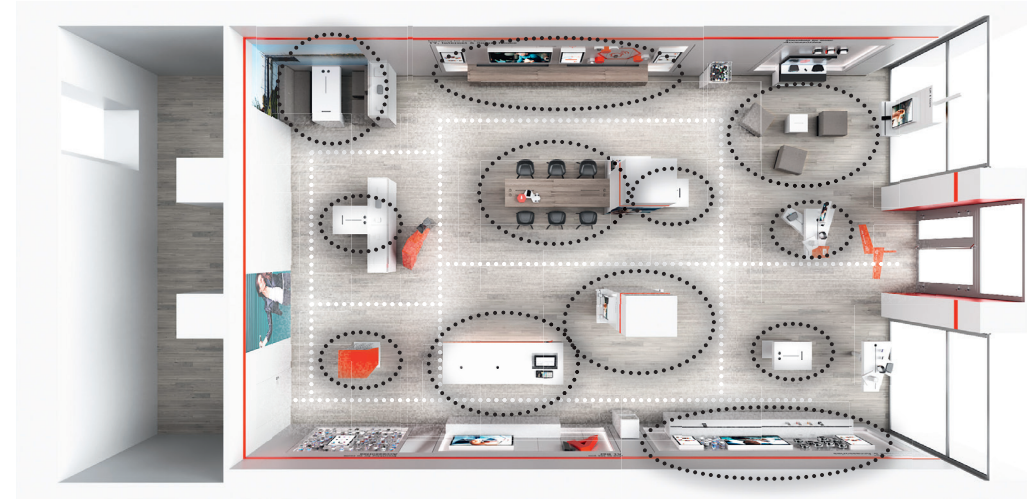
2.1.2.1 Architecture

2.1.2.1.2.4 Shop Layout: Circulation & Dwelling

Circulation & Dwelling

Ideally the implicit circulation areas and dwelling zones of the space correspond to the circulation areas and dwelling zones of the shop layout: Then circulation areas facilitate movement and dwelling zones automatically have a calm quality and animate customers to stay longer.

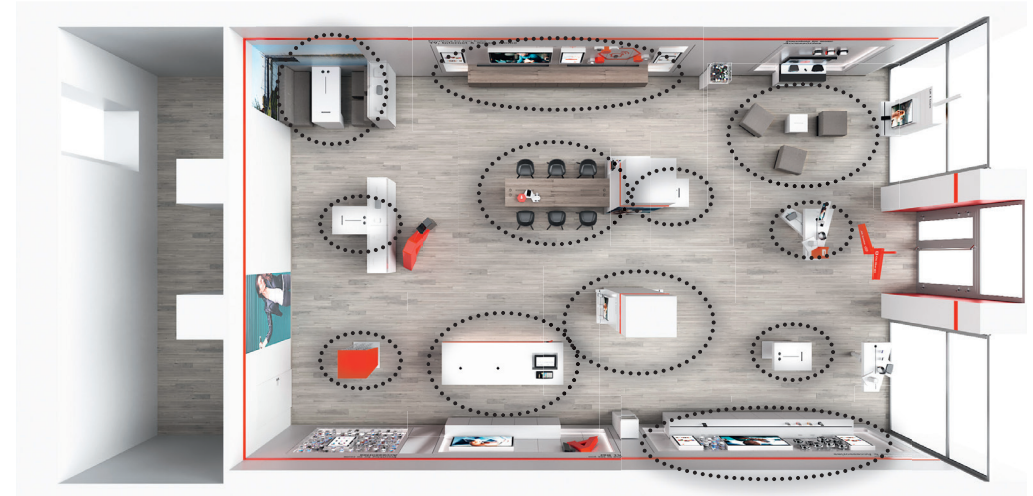
Circulation areas and dwelling zones should never interfere with each other, otherwise neither of them will work properly.



Circulation Areas



Dwelling Zones



2.1.2.1 Architecture

2.1.2.1.2.4.a Shop Layout: Circulation & Dwelling: Circulation Areas

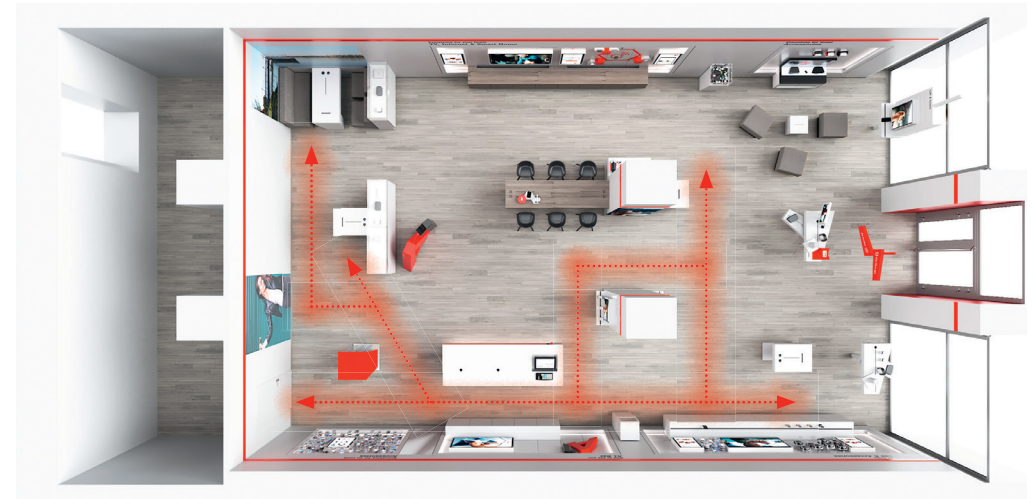
Circulation Areas

Passage width

Provide walkways of a minimum width of 100 cm (More may be required according to countryspecific laws.)

Wider passage widths make for a more open and comfortable atmosphere and facilitate accessibility for people with disabilities (e.g. wheelchairs) and bulky equipment like strollers.

Employees



Customers (before being served)



Customers (being served)



2.1.2.1 Architecture

2.1.2.1.2.4.b Shop Layout: Circulation & Dwelling: Dwelling Zones

Dwelling Zones

Dwelling Zones have three main functions:

- (Active) Waiting
- Exploring products & services
- Consulting

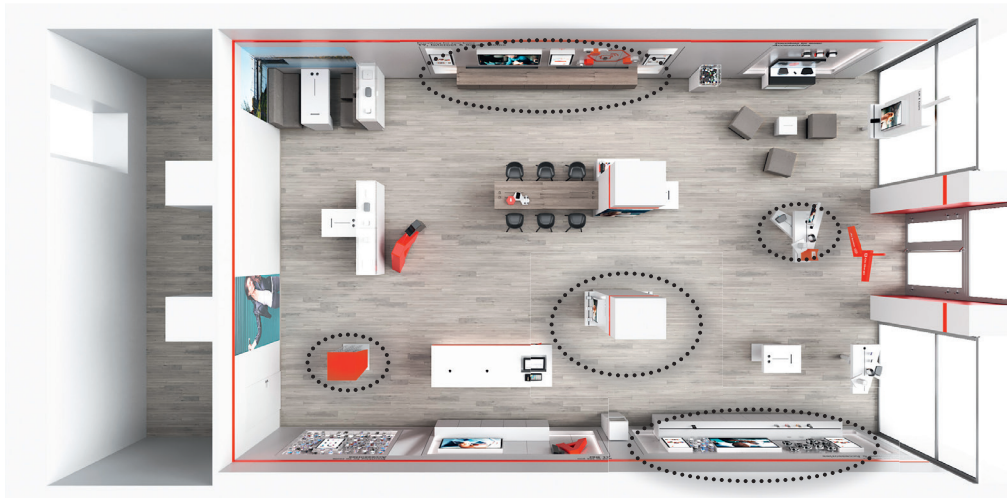
Of course these functions overlap, the graphics show the respectively prevailing functions.

Ideally the different functions are spread across the shop the way that customers are invited to explore the whole store.

Waiting (Customers)



Exploring (Customers)



Consulting (Customers + Employees)



2.1.2.1 Architecture

2.1.2.1.2.5.a Shop Layout: Floor Plan Design: Customer Journey

Shop Layout: The Basis

Briefing

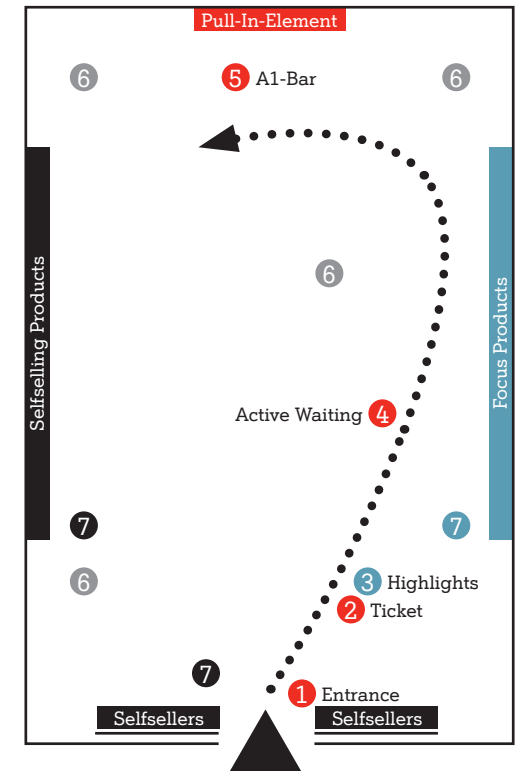
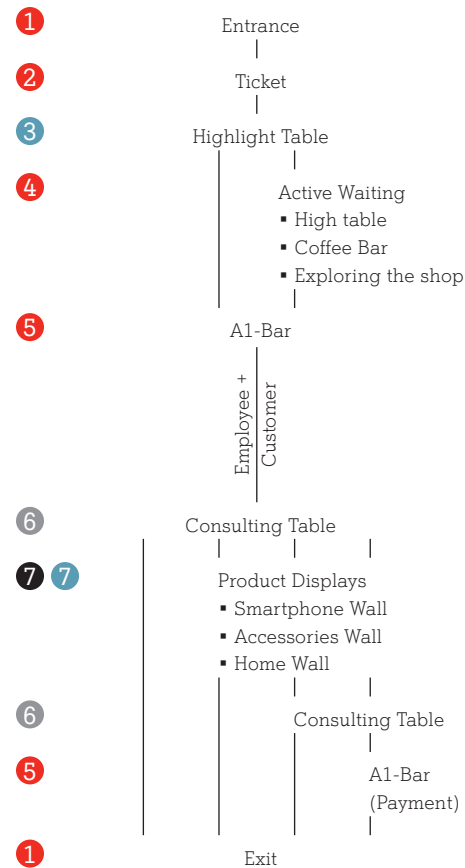
The basis for a good and need-oriented planning is a **good briefing**.

The definition of the requirements for a particular shop takes into account everything from

- the specific location of the shop
- the shop itself (size, shape etc.)
- the product and service range offered as well as
- certain target groups

The furnishing of the stores is always based on the intended customer journey and the laws of human perception.

Customer Journey



2.1.2.1 Architecture

2.1.2.1.2.5.b Shop Layout: Floor Plan Design: Influencing Factors

Influencing Factors

Location

There may be consequences for the shop layout for the following reasons:

- **Countryspecific characteristics** due to different products & services and work routines.
- **Urban / Rural**
Possible differences in products & services.
- **Indoor (Malls) / Outdoor (Street):**
 - Different entrances (defined doors versus fully opened shop facade) have impact on window dressing.
 - Shops along streets require a stronger illumination of the shop windows due to higher contrasts
 - Shops along streets need to provide adequate equipment for bad weather conditions
- **Pedestrian Zone / Car Street:**
 - Pedestrians approach the shop in walking speed, walking line close to the shop
 - Cars pass the shop at a higher speed, greater distance to shop window

Size

Although of course there are some differences between a small and a large shop, basically they can be furnished with the same elements.

The modular furniture system provides for a flexible use: On the basis of modules, elements can be built in longer and shorter versions (e.g. Walls, A1 Bar, Storage etc. in 50 cm steps) and other pieces of furniture can be used just once or be implanted more often (e.g. Consulting Tables, Highlight Tables) depending on the respective shop size.

- X-Small:**
- Size: < 25 m²
 - Number of Workstations: Ø 1-2
- Small:**
- Size: 25-50 m²
 - Number of Workstations: Ø 2-3
- Medium:**
- Size: 50-100 m²
 - Number of Workstations: Ø 3-5
- Large:**
- Size: 100-150 m²
 - Number of Workstations: Ø 5-7
- X-Large:**
- Size: >150 m²
 - Number of Workstations: Ø ?-?

Shape

We distinguish five basic shapes:

- square
- rectangular longitudinal (prevailing)
- rectangular cross
- L-shape
- irregular

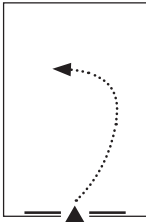


2.1.2.1 Architecture

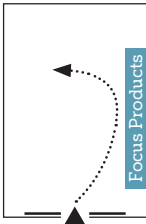
2.1.2.1.2.5.b Shop Layout: Floor Plan Design: Influencing Factors

Direction of view and movement

- Follow the natural **counterclockwise flow of view and movement**.

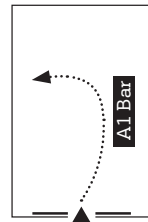
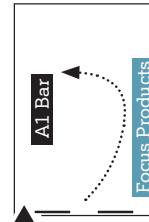
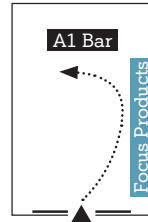


- Use the **prominent spot on the right hand side** of the entrance for focus products.



A1 Bar

- Locate the **A1 Bar** at the **rear wall** or on the **left hand side** of the entrance.



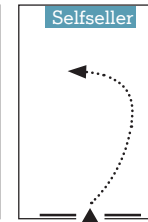
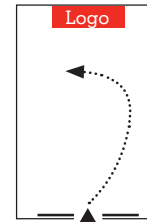
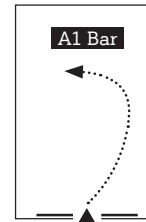
Pull-In Element

- **Pull customers into the shop as far as possible!**

Make the customer **explore the shop, discover new products and try out things**.

Depending on the particular situation place one of the following at the rear wall:

- A1 Bar (customers have to go there)
- Pull-In Element / Eyecatcher (A1 Logo, large screen, etc.)
- Selfselling Products (people will go there anyways)

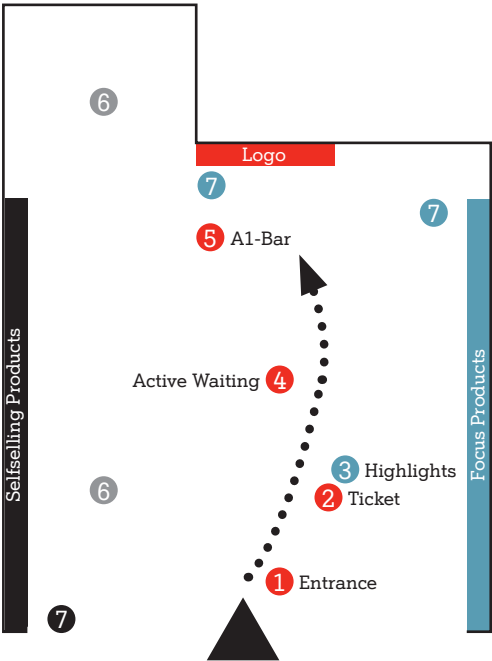


2.1.2.1 Architecture
2.1.2.1.2.5.c Shop Layout: Floor Plan Design: Examples

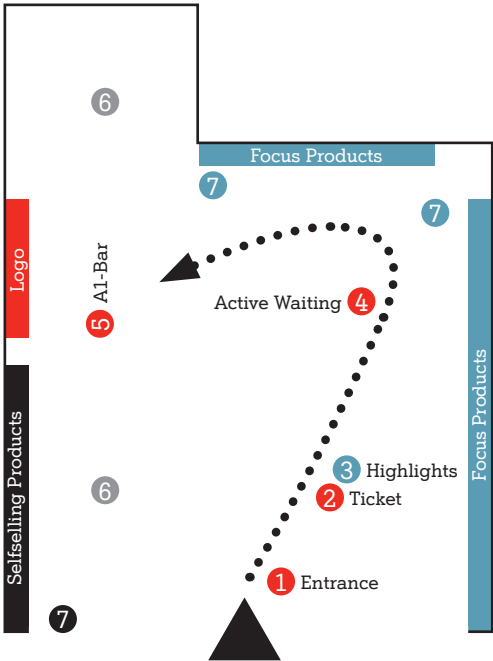
Examples

Square
Square-shaped plan (mall) with consulting niche (e.g. through back office).

A1 Bar: rear wall

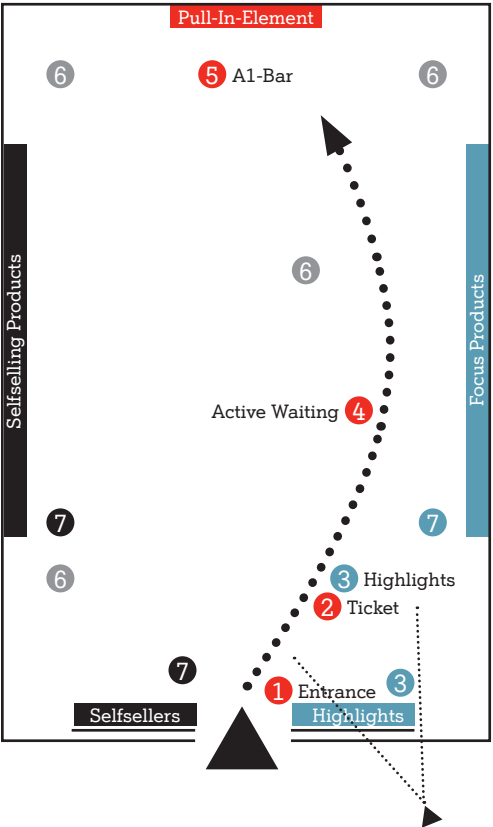


A1 Bar: left wall

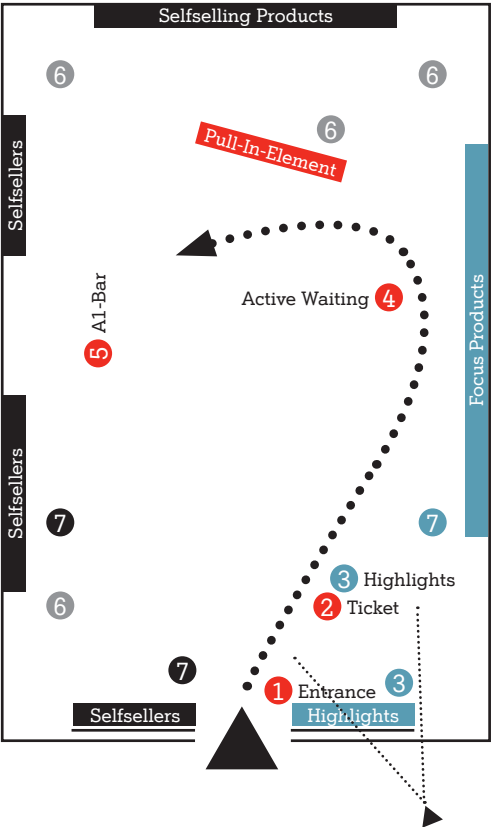


Rectangular longitudinal
Classical rectangular shape (street facade)

A1 Bar: rear wall



A1 Bar: left wall



2.1.2.1 Architecture

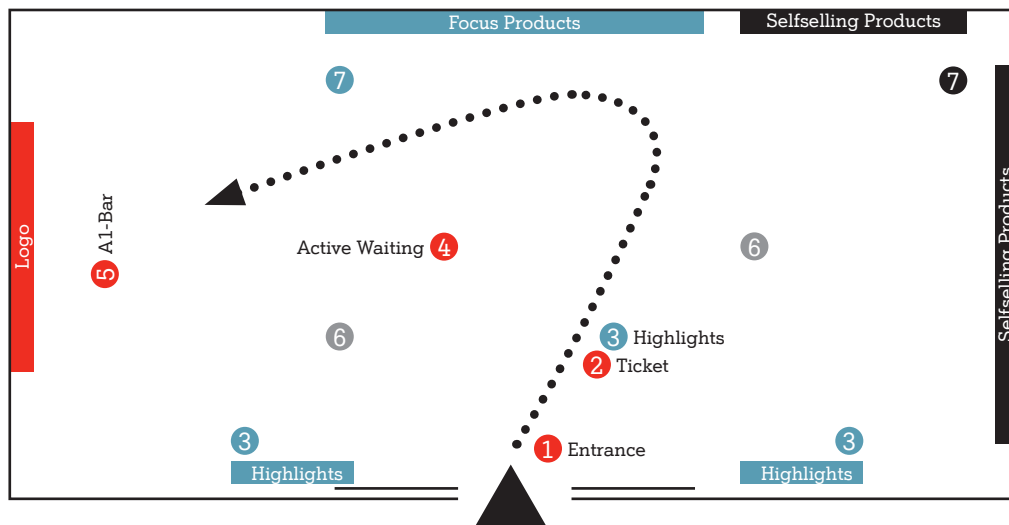
2.1.2.1.2.5.c Shop Layout: Floor Plan Design: Examples

Examples

Rectangular cross

Transversal rectangle with a street facade.

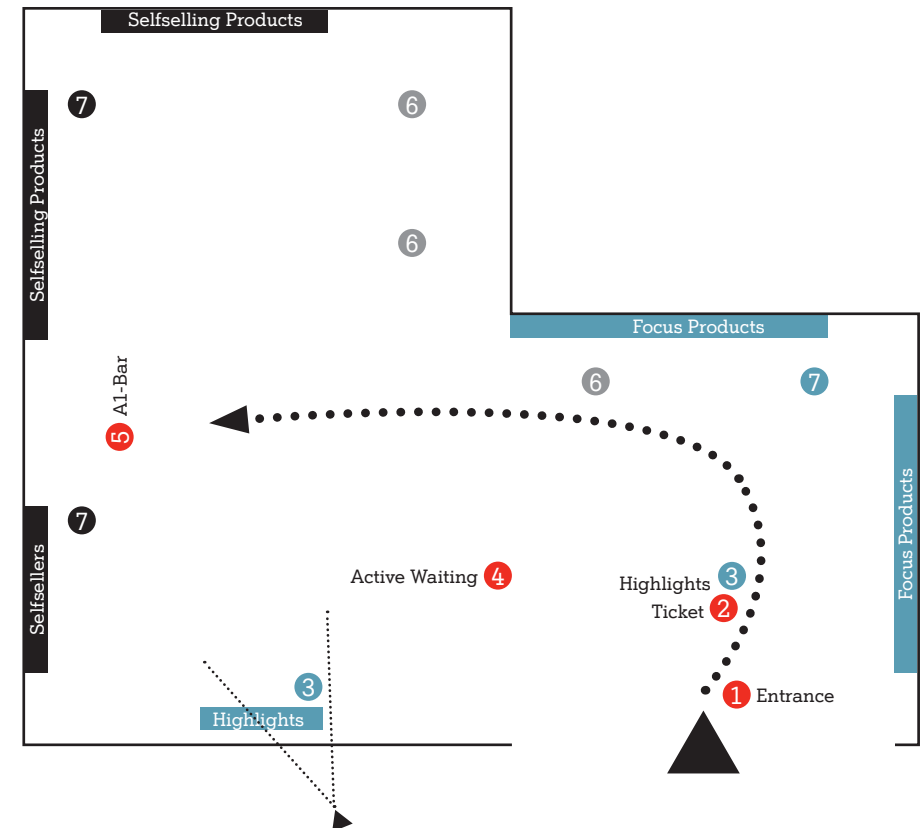
A1 Bar: left wall



L-Shaped

L-Shaped ground plan (mall).

A1 Bar: left wall



2.1.2.1 Architecture

2.1.2.1.3.1.a Materials & Surfaces: Floor

Floor: Materials & Products



Floor Tiles

Novabell Eiche Timber
Dimensions: 120 x 20 cm
Thickness: 10,5 mm
Surface: R10

Skirting Board

Novabell Eiche Timber
120 x 7 cm

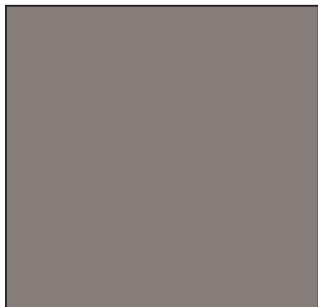
www.novabell.it



Joint Sealer

Sopro DF10
18 sand grey

www.sopro.com



Prepare Underground:

Even, dry and dust-free Surface.
Mind drying-time!

Tile adhesive

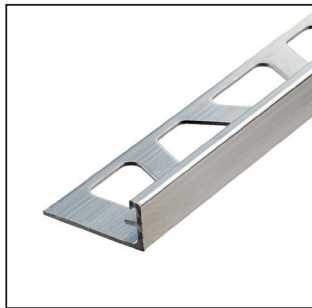


Doormat

Material: 100 % polypropylene
(UV-resistant, sturdy)
Bottom: Non-skid rubber
Thickness: 10 mm
Colour: Anthracite

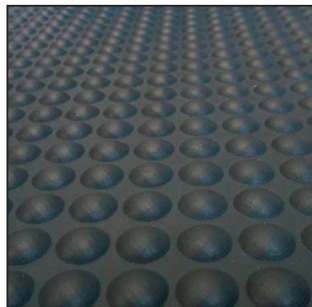
Lay Doormat directly onto screed.

www.fuma.com



Schlüter-Schiene

Place **Schlüter-Schiene** between
Floor Tiles and Doormat.

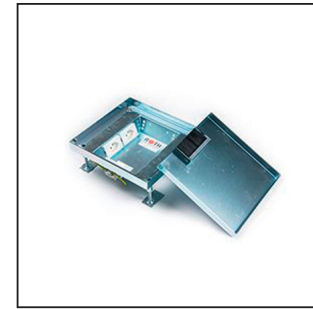


Ergomat

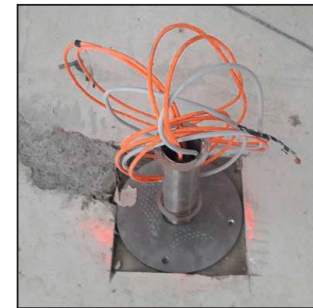
Engelhard Ergo-Med Flat Massiv B1
Colour: Anthracite RAL 7016
Thickness: 11-13 mm
Beveled egdes

Lay Ergomat onto Floor Tiles.

www.engelhard.at



Floor Outlets



Cable ducts

Substructures furniture

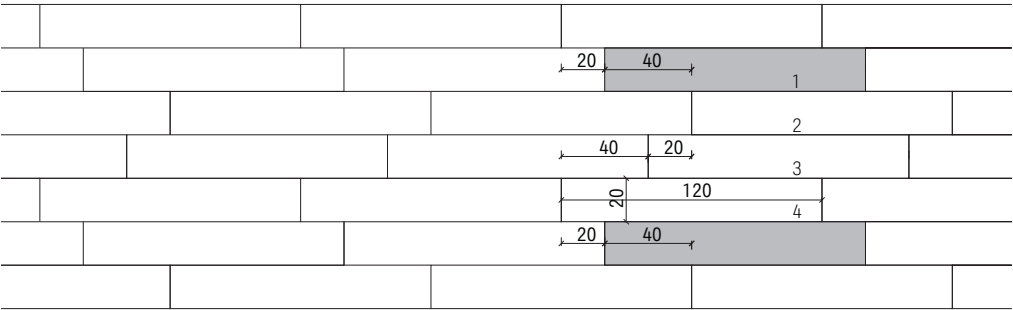
Countryspecific Remarks

Obey countryspecific technical and legal requirements and regulations as well as the manufacturers' processing guidelines.

2.1.2.1 Architecture
2.1.2.1.3.1.a Materials & Surfaces: Floor

Pattern

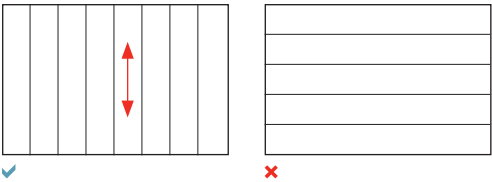
Pattern: „Random Pattern”
Offset: 20 cm / 40 cm
Joint Dimension: 2-3 mm



Direction

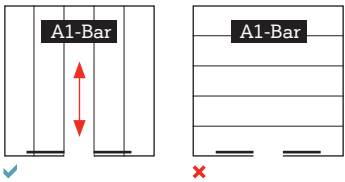
The target of the floor pattern is to support and influence atmosphere and circulation of the shop subtly. Take into account the following parameters when you decide on the direction of the floor pattern.

Orientation of the layout (lengthwise/crosswise)



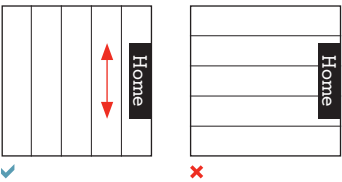
Basically we try to make a rectangular space seem wider by laying the tiles parallel to the short side of the room. (If the tile pattern follows the long side of the space, it intensifies the tubular appearance of the space.)

Direction of movement



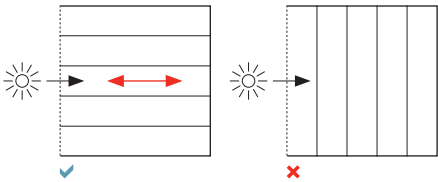
The direction of the floor follows the direction of the movement of the customer into the shop from the entrance to the A1-Bar, thus pulling him subtly into the shop.

Location of the Home Wall



Ideally, the direction of the floor pattern is parallel to the home wall, that is parallel to the grain of the wood of the sideboard.

Location of windows (light)



If the floor pattern follows the direction of the natural light, joints and gaps as well as irregularities will be less visible. In addition to that the light seems to be transported into the room.

2.1.2.1 Architecture

2.1.2.1.3.1.b Materials & Surfaces: Walls

Walls: Materials & Products



Gypsum Plasterboard

1 Layer of regular panels

Drywalls flush with Wall frames
(Smartphone Wall etc.).

Filling

Holes and joints reinforced
and filled flush according to
manufacturers guidelines.



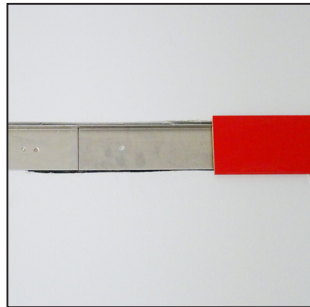
Metal stud substructure

Edge protection profiles



Moodimage

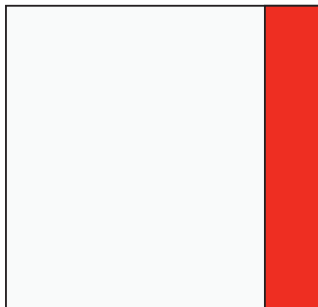
High underground smoothness
required (quality level Q4)



Profile for Red Stripe

1. Screw U-profile to substructure
2. Mount plasterboard
3. Fill and paint drywall
3. Glue Red Stripe into U-Profile

Substructure for 3D-Logo



Paint

RAL 9003 Signal White

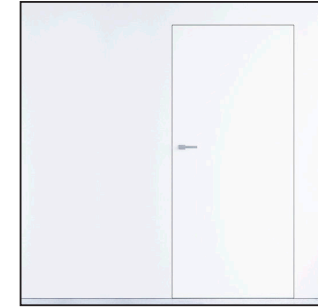
Paint Red Walls

RAL 3020 Traffic Red



Lettering

Glue Lettering to finished drywall.

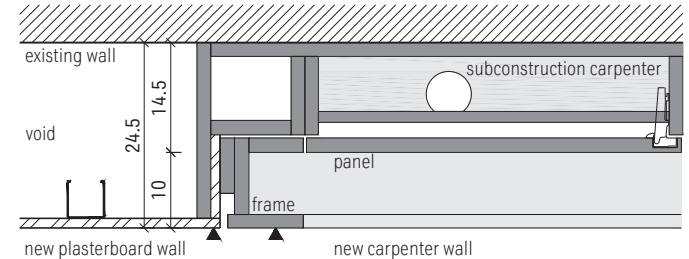


Doors

Doors to internal areas should
possibly be positioned not directly
opposite the entrance, but around
the corner and blend in the walls
as good as possible.

Type: Concealed door (flush)

Colour: White



Flush assembly of Walls (Smartphone Wall etc.) into plasterboard wall

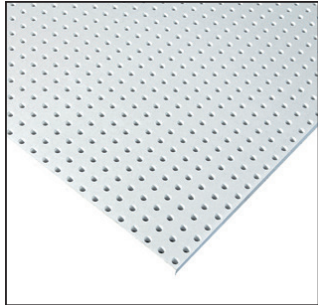
Countryspecific Remarks

Obey countryspecific technical and legal requirements and
regulations as well as the manufacturers' processing guidelines.

2.1.2.1 Architecture

2.1.2.1.3.1.c Materials & Surfaces: Ceiling

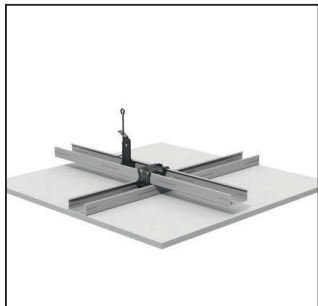
Ceiling: Materials & Products



Gypsum Plasterboard

Acoustic Panels
Perforation: 8/18 round

Mind implications of ceiling heights lower than 280 cm on lighting system, logo size, red stripe, lettering, moodimages.



Suspended Ceiling



Paint

RAL 9003 Signal White



Lighting System

Zumtobel TECTON

Ceiling Height \geq 320 cm:
Suspended trunk

Ceiling Height < 320 cm:
Ceiling-mounted trunk

Lower edge trunk:
300 cm above floor



Accent Lighting

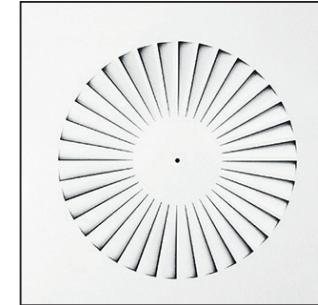
Zumtobel PANOS

Always suspended.

Lower edge luminaire:
200 cm above floor



Substructure Furniture



Ventilation

Ceiling diffuser (symbolic picture)

Existing installations can be used as long as they fit into the design concept and are fully functioning.



Inspection Flap

Countryspecific Remarks

Obey countryspecific technical and legal requirements and regulations as well as the manufacturers' processing guidelines.

2.1.2.2 Interior

2.1.2.2.1 Materials & Surfaces

Substructure



Plywood (AW100, 18 mm)

- Substructure for Walls



MDF

- Panels
- Red Stripe
- Frames for screens



Chipboard

- Frame of the Walls



Steel

- Highlight Table
- Lift & Learn

Material Thickness & Substructure:

Up to manufacturer & static requirements unless otherwise stated.

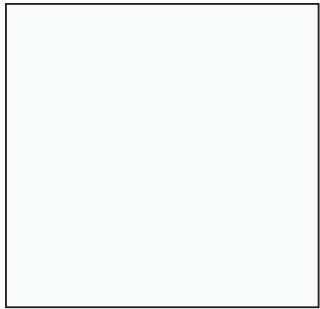
Countryspecific Remarks

Obey countryspecific technical and legal requirements and regulations as well as the manufacturers' processing guidelines.

2.1.2.2 Interior

2.1.2.2.1 Materials & Surfaces

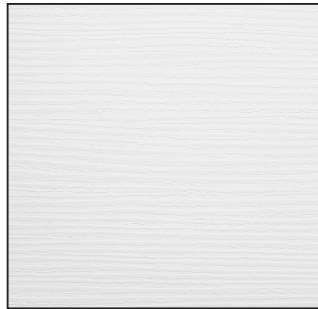
Surfaces



Furniture Varnish

RAL 9003 Signal White

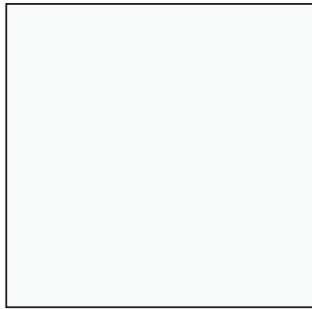
- Regular stressed surfaces
- Steel parts



Furniture

Fundermax 0112 Topwhite SU - Special Board

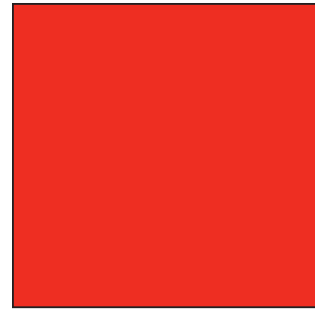
- Highly stressed surfaces



Acrylic

White opaque

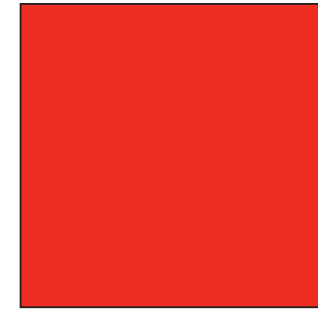
- Outdoor Signs



Furniture Varnish

RAL 3020 Traffic red (high gloss)

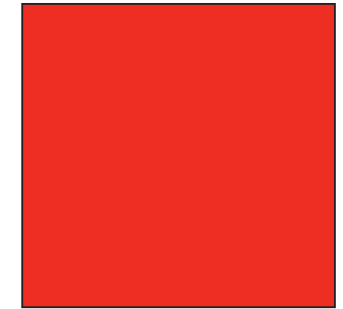
- Red Stripe, Logo „A“, Ticket Printer, Honeycombs, ...



Acrylic

Acrylic Red GS 3H67

- Outdoor Signs + Logos
- Light Strip Red



Upholstery

To be defined

- Waiting Sofa
- Upholstery HAY AAC10 + AAC20



Furniture Varnish

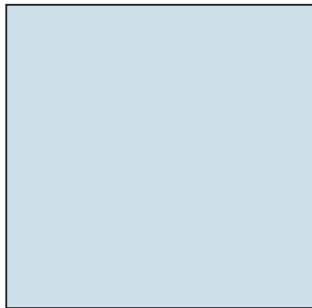
RAL 9017 Traffic Black (matt)



Acrylic

Black opaque

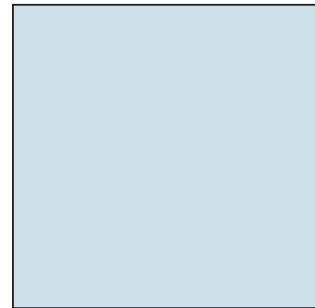
- Lettering
- Outdoor Signs + Logos



Safety glass (ESG, 8 mm)

White glass (Optiwhite, Ultraclear)

- Storage
- Music Wall (Doors sideboard)



Acrylic

Transparent

- Pedestal (Collecting Box)
- 3D-Logo Freestanding (Joint)



Furniture

Kronodesign
K079 PW Grey Clubhouse Oak

- Sideboard Homewall
- Waiting Table, A1 Table



Upholstery

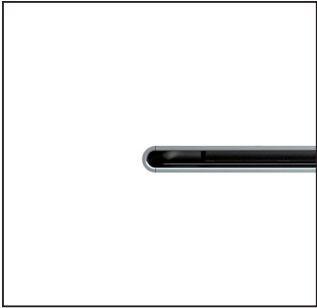
Kvadrat
Molly 2 160

- Consulting Sofa & Chair
- TV Stool

2.1.2.2 Interior

2.1.2.2.1 Materials & Surfaces

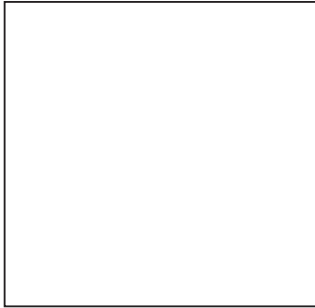
Details



Display

Visplay Invisible 3 and 6 P/L

- Walls
- Accessories Tower



Product Holder

Custom-made (See also C 03)

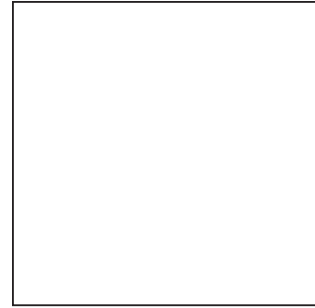
- Walls
- Accessories Tower



Black / White Bristles

[Product](#)

- Cableslots
Wooden surface: Black
White Surface: White



Bag holder

[Product](#)

- Consulting Tables



Fittings

Blum (Blumotion, Movento)

- A1 Bar, Storage, Coffeebar
- Sideboards of Walls



Monitor holder

Vesa 100 & 75 (10-22"), Black

- A1 Bar



Digital Signage Player

Bofex I-Series 600

- Walls
- Lift & Learn
- Digital Signage

Attention: Heat generation!

2.1.2.2 Interior

2.1.2.2.1 Materials & Surfaces

Details



Light Strips

Häfele Loox LED 2043, white,
10 x 1.3 mm, 12V, 4000K, adhesive

- Wall Frames
- Highlight Furniture



Locking System

Häfele Dialock

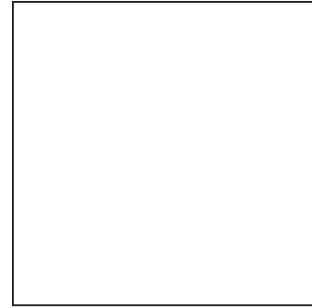
- A1 Bar
- Storage
- Sideboards



Recoiler

Compact Recoiler CR-20

- Walls
- Highlight Table
- Waiting Table, A1 Table



Electronic retail security system

Sensors with spiral cable
Alarmbox Master 10

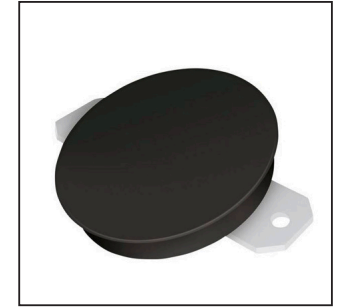
- Walls
- Highlight Table
- Waiting Table, A1 Table



Digital Price Tags

SES Imagotag (Accessories: 2.2,
Highlights: 2.7, Smartphones: 4.2)

- Walls
- Highlight Table
- Waiting Table, A1 Table



Inductive Charger

[Product](#)

- Walls
- Highlight Table
- Tables

2.1.2.2 Interior

2.1.2.2.2 Modules & Elements: Overview

POS Furniture: Overview

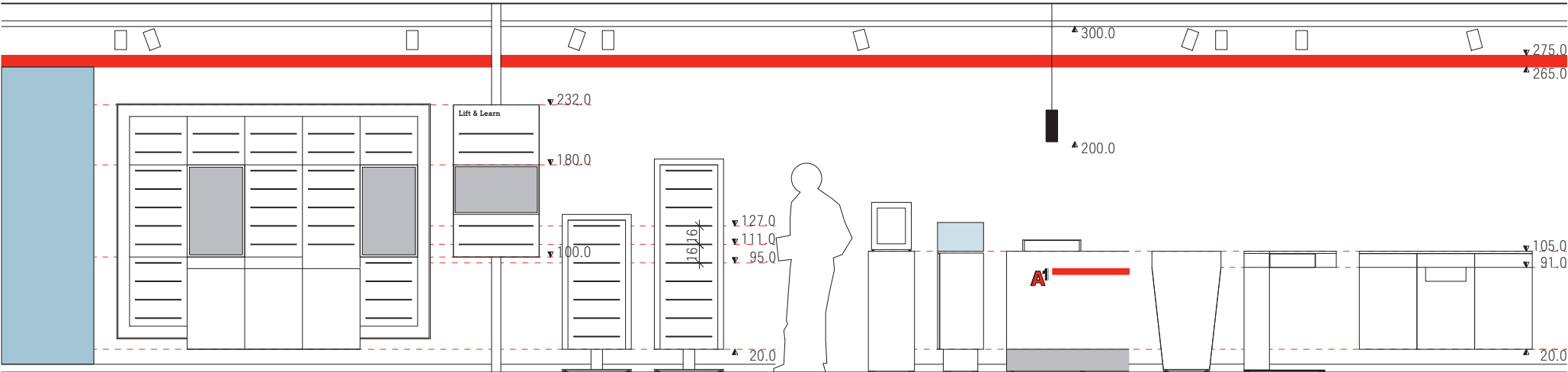
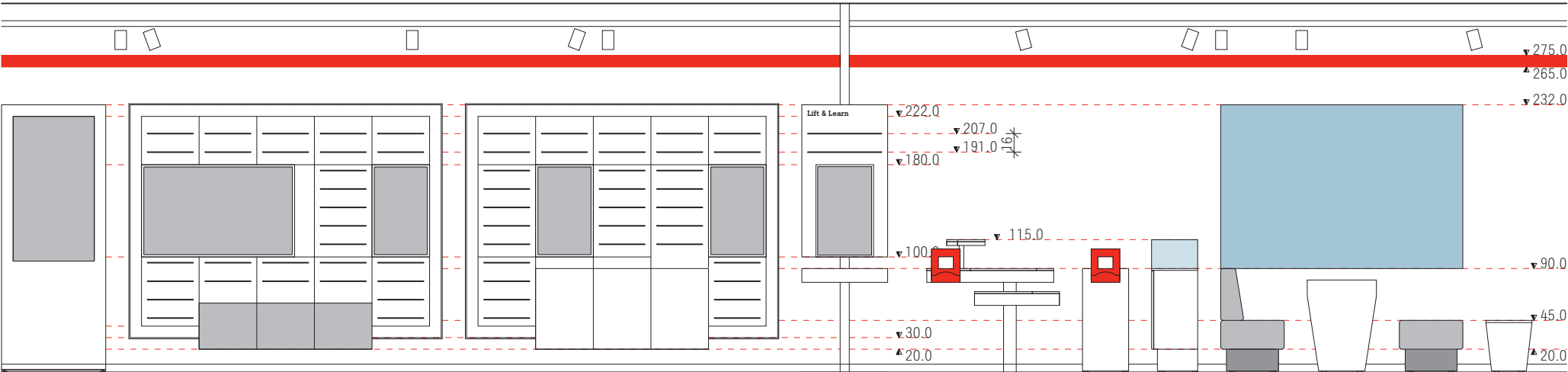
How we furnish our stores.

A	Product Display: Walls	B	Product Display: Freestanding	C	Tables	D	Seating	E	Storage	F	Branding
A 01	Smartphone Wall	B 01	Highlight Table	C 01	Waiting Table	D 01	Consulting Sofa	E 01	Storage	0	Logos
A 02	Home Wall	B 02	Lift & Learn	C 02	Product Table	D 02	Consulting Chair	E 02	Coffeebar	F 01	3D-Logo – Wall
A 03	Accessories Wall	B 03	Accessories Tower	C 03	A1 Table	D 03	TV Stool			F 02	3D-Logo – Freestanding
A 04	Music Wall	B 04	Pedestal	C 04	A1 Bar	D 04	Waiting Sofa			F 03	3D-Logo – Furniture
A 05	Bar Wall			C 05	Consulting Table High					F 04	Blade Sign
				C 06	Consulting Table Low	D 21	HAY AAC10			F 05	Fascia
				C 07	Side Table	D 22	HAY AAC20			F 06	Foliation Construction Site
						D 23	HAY AAC42			1	Colours
						D 24	HAY AAS32			F 11	Red Stripe
										F 12	Red Walls
										F 13	Light Strip Red
										2	Typography
										F 21	Lettering
										3	Image Style
										F 31	Moodimage
										F 32	Digital Signage
										F 33	Icons
G	Others									4	Design
										5	Sound & Motion
G 01	Signpost										
G 02	Honeycombs										
G 03	Headphone Holder										

2.1.2.2 Interior
2.1.2.2.2 Modules & Elements: Heights

Heights

Continuous lines for a smooth overall impression.



2.1.2.2 Interior

2.1.2.2.A Modules & Elements: Product Display Wall



Product Display: Wall

- A 01 Smartphone Wall
- A 02 Home Wall
- A 03 Accessories Wall
- A 04 Music Wall
- A 05 Bar Wall

2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 01 Smartphone Wall

A 01 Smartphone Wall



Lettering: Everthing for en route (240 pt)
Smartphones & Accessories (360 pt)

Functions: Display of Smartphones (Sideboard)
Display of Accessories (Headphones, ...)
Touch Screens (Consulting, Information)
Digital Signage (Advertisements)
Storage

Dimensions: W 50 x + 20 cm, e.g. 320 cm
D 40 cm (+15 cm)
H 232 cm (LE 20 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board
Black
▪ RAL 9017 Traffic Black

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003)
▪ Sideboard: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)
▪ Screen Housing: MDF varnished,
outside: RAL 9003 / inside: RAL 9017

Versions: Different sizes/numbers of panels

Combo: F 21 Lettering

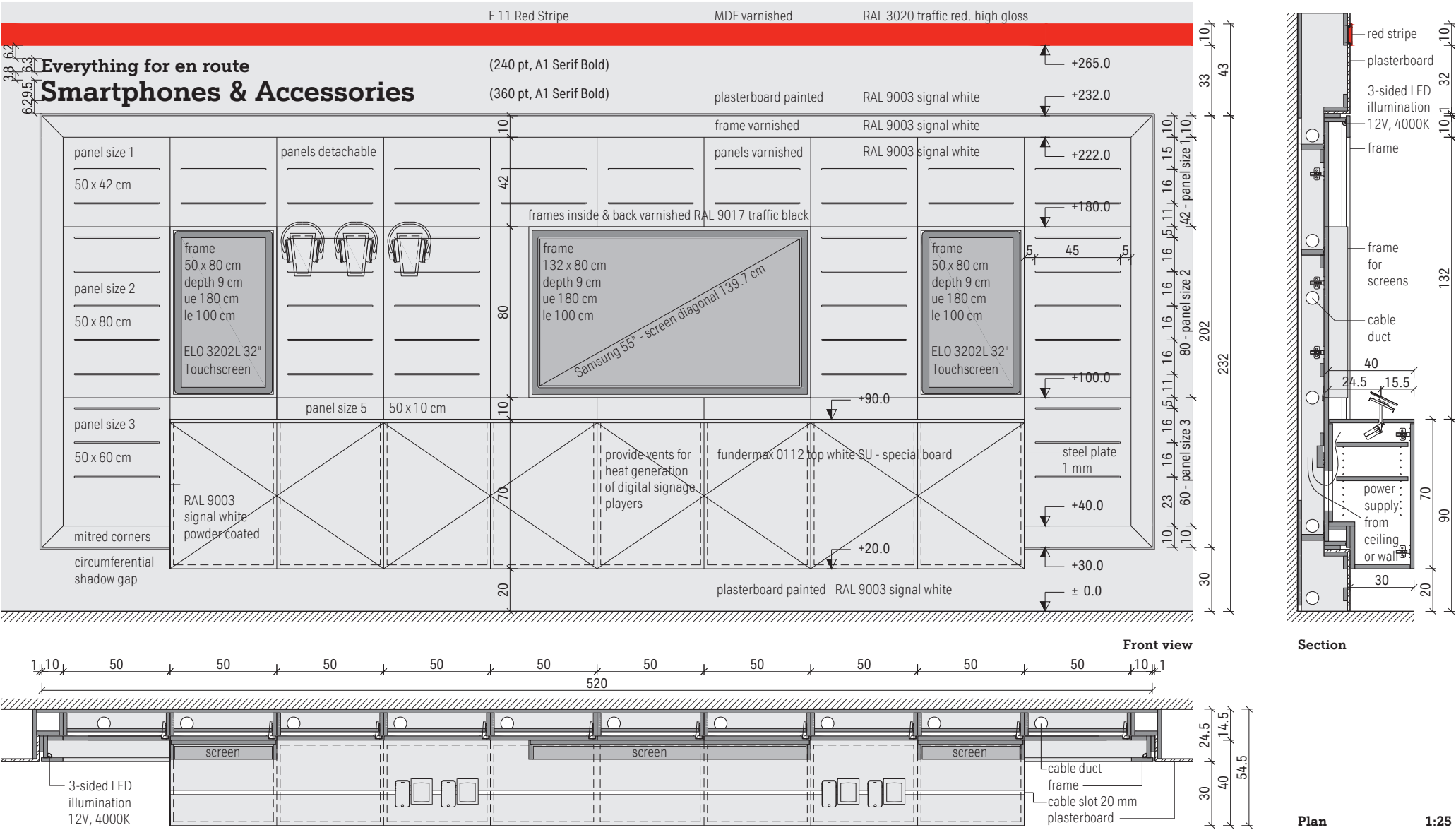
Zone: On the way

Location: Wall

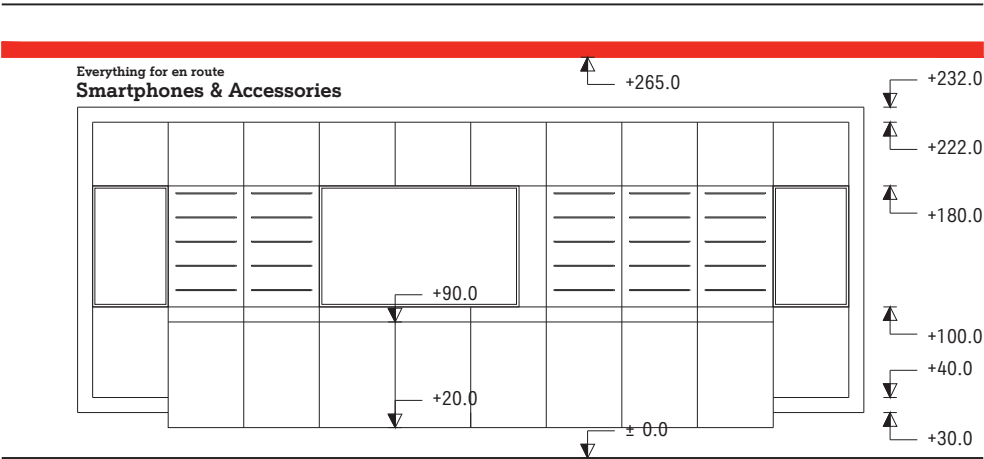
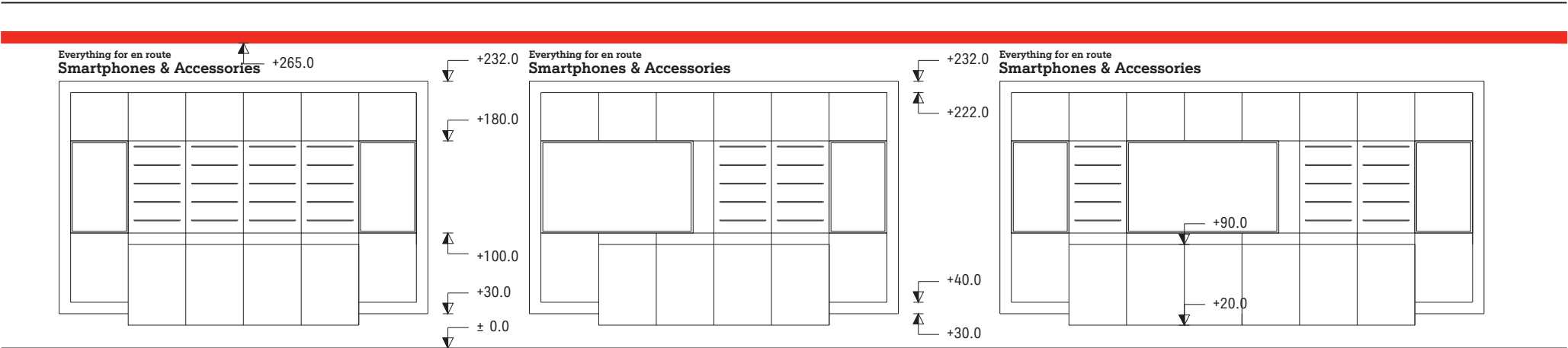
Smartphones = selfselling products
▪ Pull-In-Element (back of the store)
▪ Less prominent spots

2.1.2.2 Interior




2.1.2.2.2.A Modules & Elements: Product Display Wall: A 01 Smartphone Wall: Plans



2.1.2.2 Interior
2.1.2.2.2.A Modules & Elements: Product Display Wall: A 01 Smartphone Wall: Variations



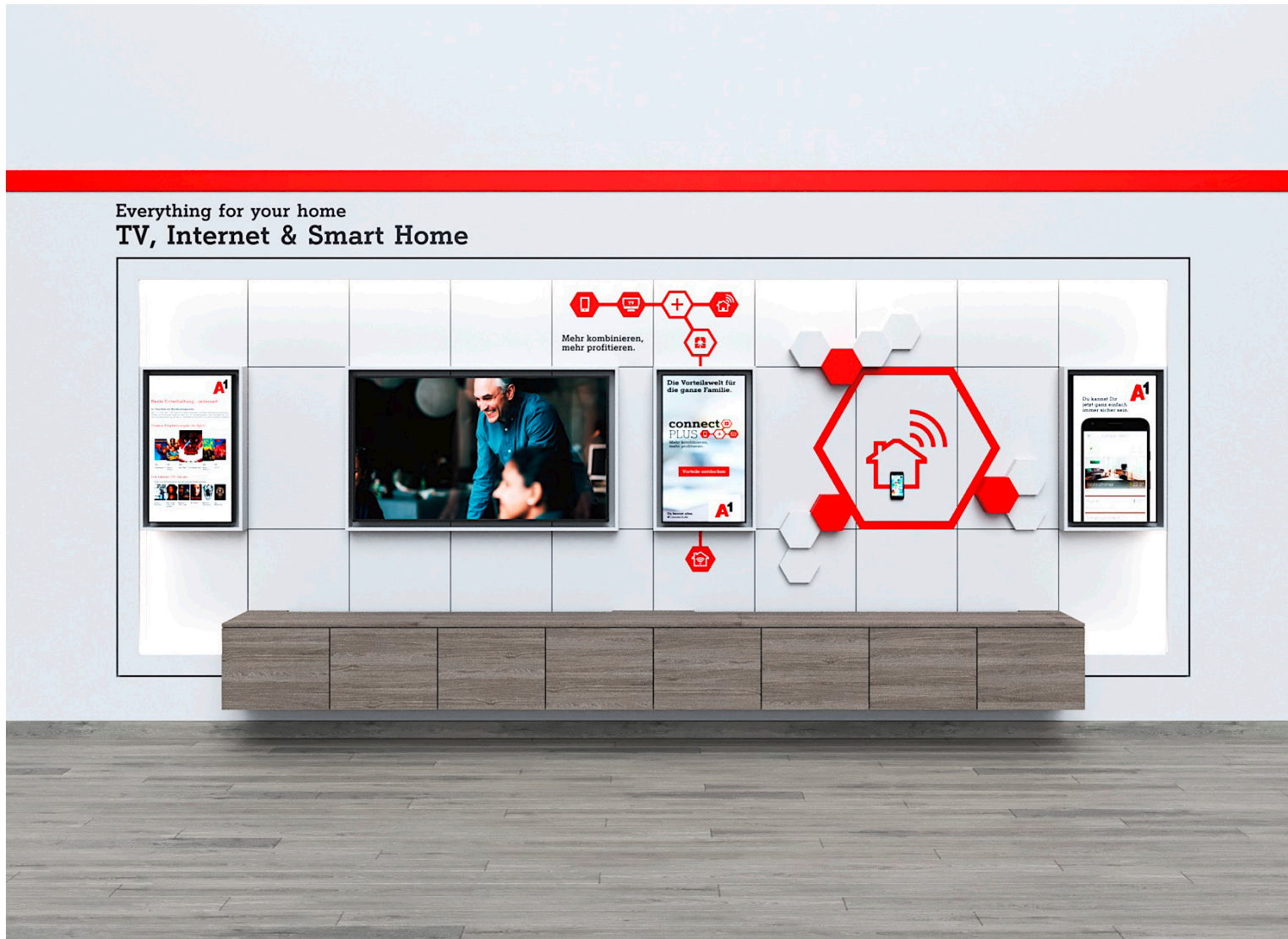
All panels available

Plain	Visplay 3	Visplay 6	
			Panel 1 50 x 42 cm
			Panel 2 50 x 80 cm
			Panel 3 50 x 60 cm

2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 02 Home Wall

A 02 Home Wall



Lettering: Everything for your Home (240 pt)
TV, Internet & Smart Home (360 pt)

Functions: Center: Internet (Modem,) + Bundles
Left: TV Screen (A1 TV)
Right: Smart Home (User Interface, Gadgets)
Touch Screens (Consulting, Information)
Storage

Dimensions: W 50 x + 20 cm, e.g. 320 cm
D 40 cm (+15 cm)
H 232 cm (LE 20 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU – Special Board
Wood Decor
▪ KRONODESIGN K079 PW
Grey Clubhouse Oak
Black
▪ RAL 9017 Traffic Black

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003)
▪ Sideboard: Chipboard coated (KRONODESIGN K079 PW)
▪ Screen Housing: MDF varnished, outside: RAL 9003 / inside: RAL 9017

Versions: Different sizes/numbers of panels

Combo: F 21 Lettering

Zone: At Home

2.1.2.2 Interior

2.1.2.2.A Modules & Elements: Product Display Wall: A 02 Home Wall



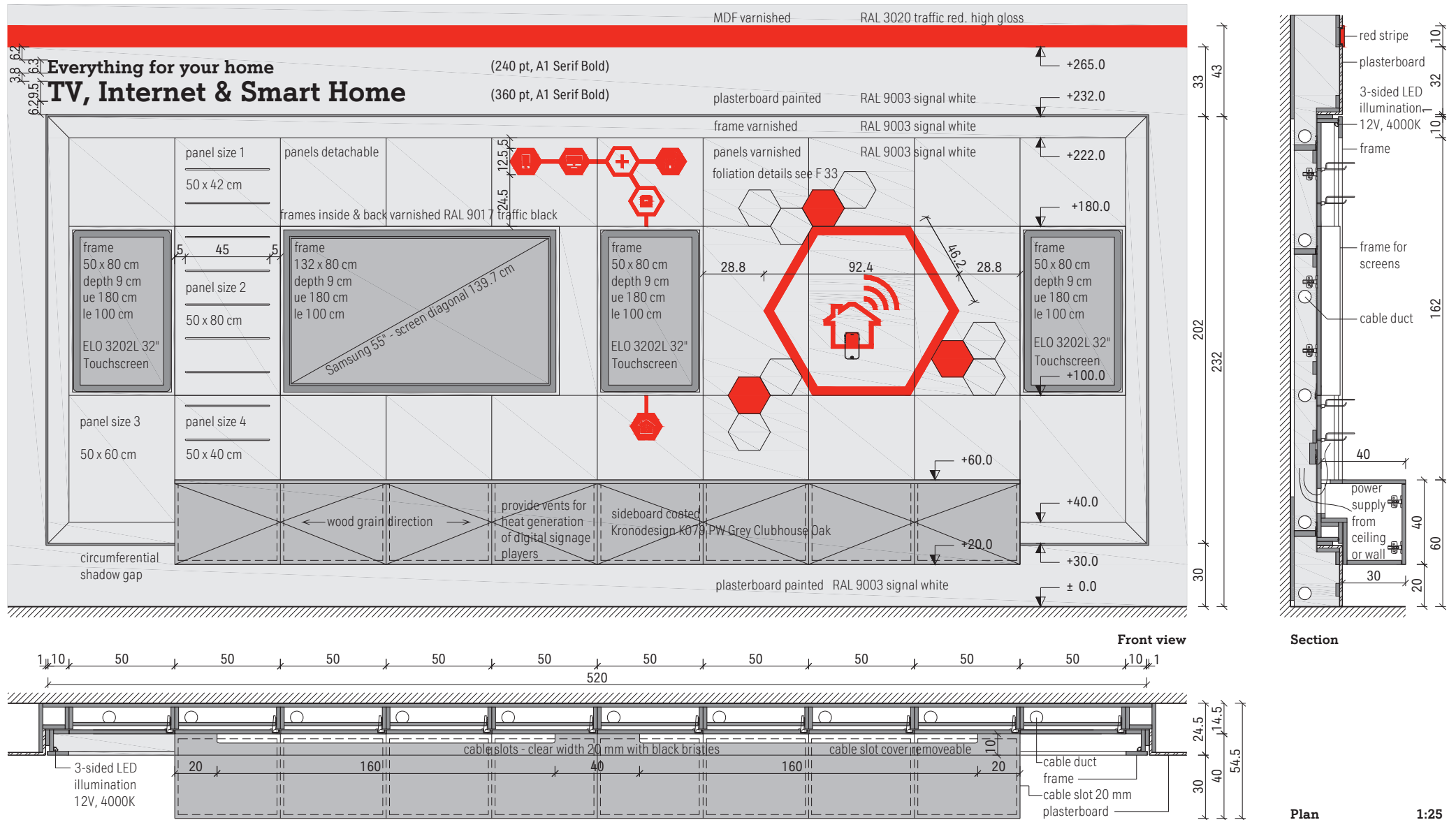
Location: Wall

Home = promoted products

- Prominent spots
- TV screen visible from waiting area

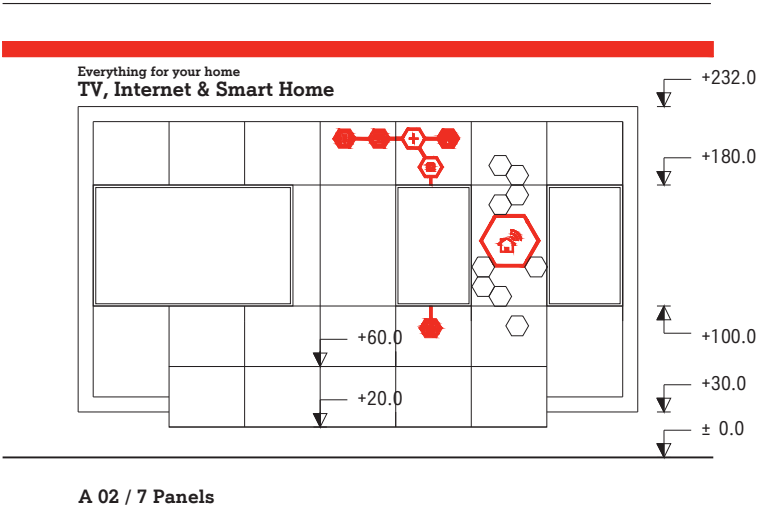
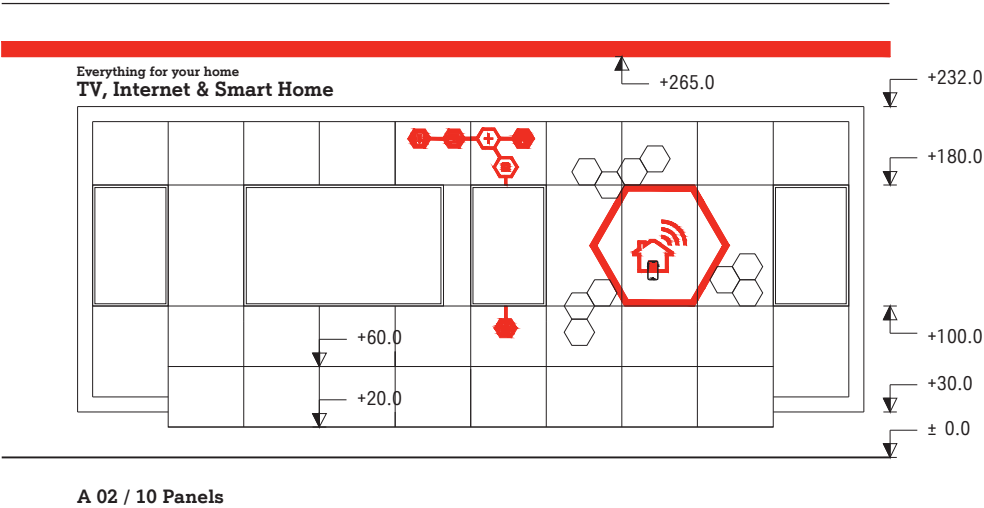
2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 02 Home Wall: Plans












2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 02 Home Wall: Variations



All panels available

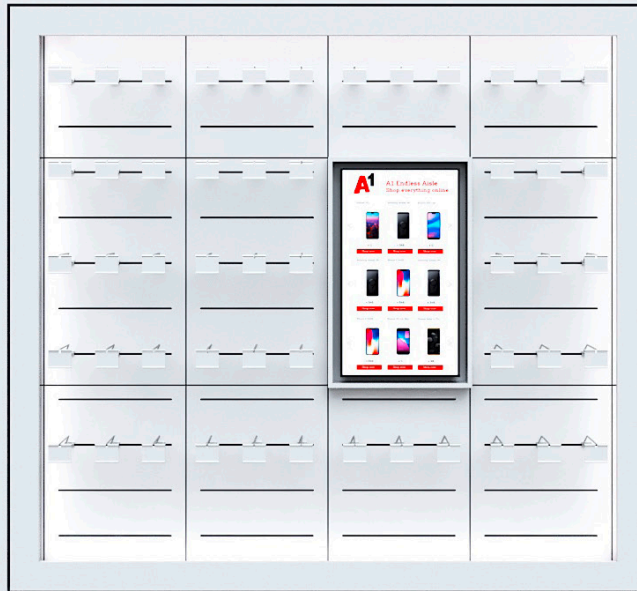
Plain	Visplay 3	Visplay 6	
			Panel 1 50 x 42 cm
			Panel 2 50 x 80 cm
			Panel 3 50 x 60 cm

2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 03 Accessories Wall

A 03 Accessories Wall

Everything for en route Accessories



Lettering: Everything for en route (240 pt)
Accessories (360 pt)

Functions: Display of Accessories (Cables etc.)
Optional: Touch Screen (Endless Aisle)
Optional: ATM

Dimensions: W 50 x + 20 cm, e.g. 220 cm
D 10 cm (+ 15 cm)
H 232 cm (LE 20 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU -
Special Board
Black
▪ RAL 9017 Traffic Black

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003)
▪ Screen Housing: MDF varnished,
outside: RAL 9003 / inside: RAL 9017

Versions: Different sizes/numbers of panels

Combo: F 21 Lettering

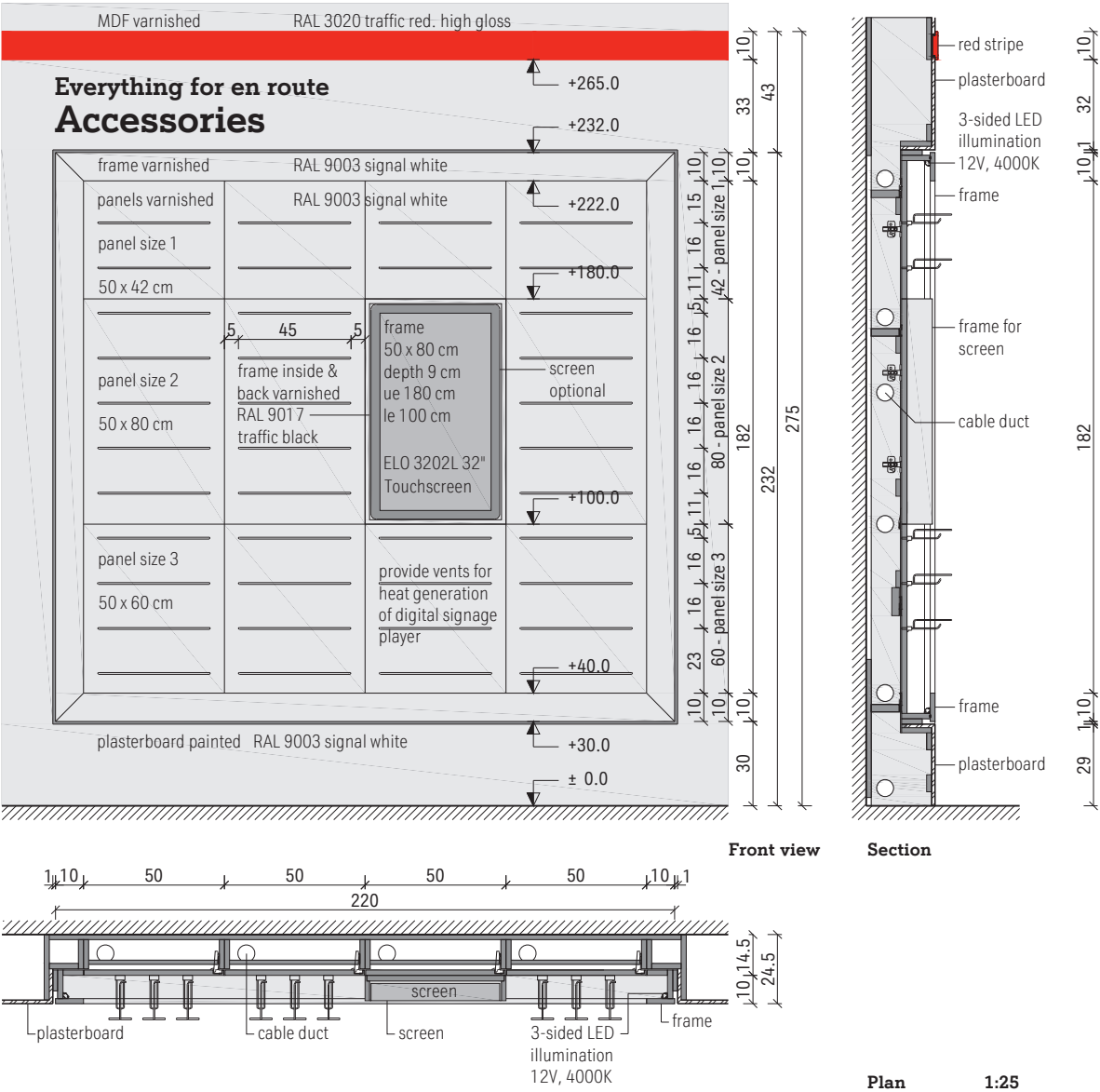
Zone: On the way

Location: Wall

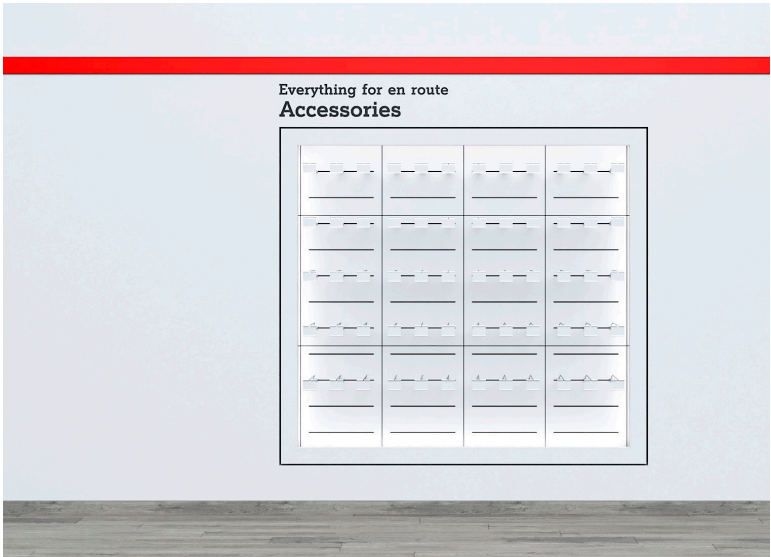
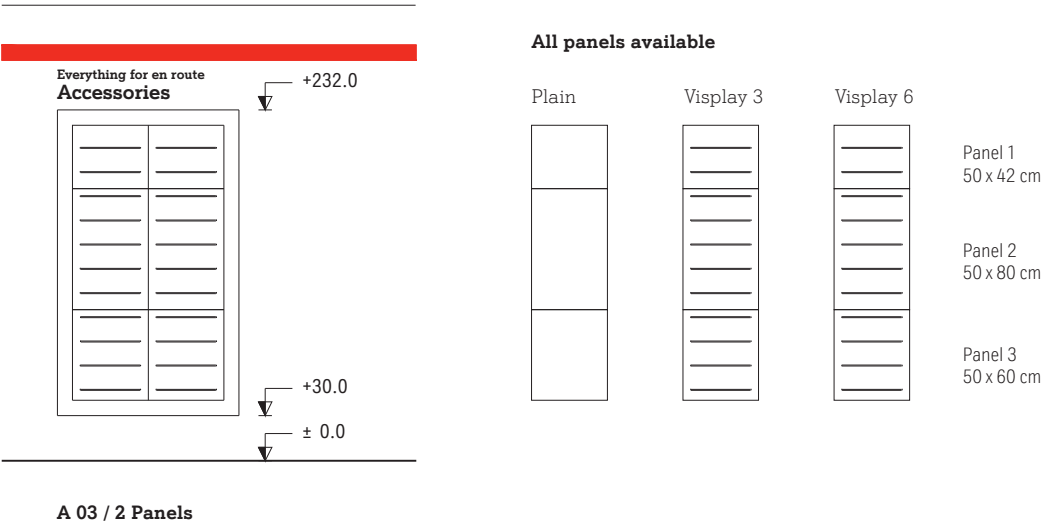
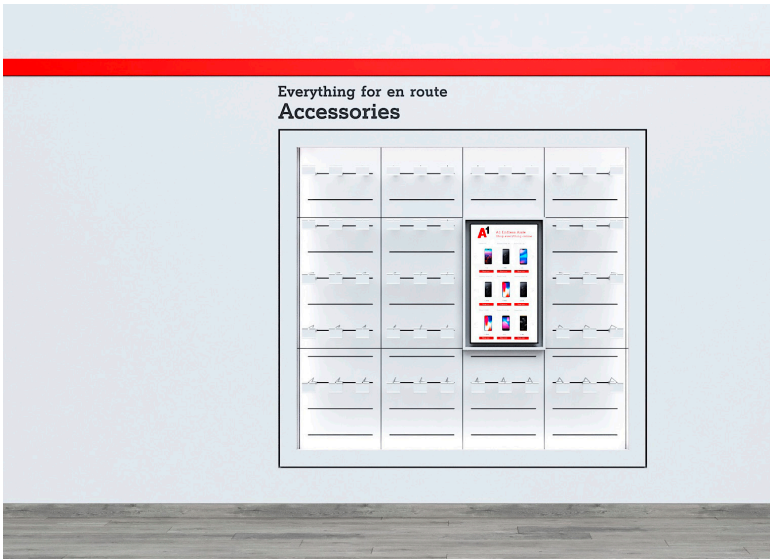
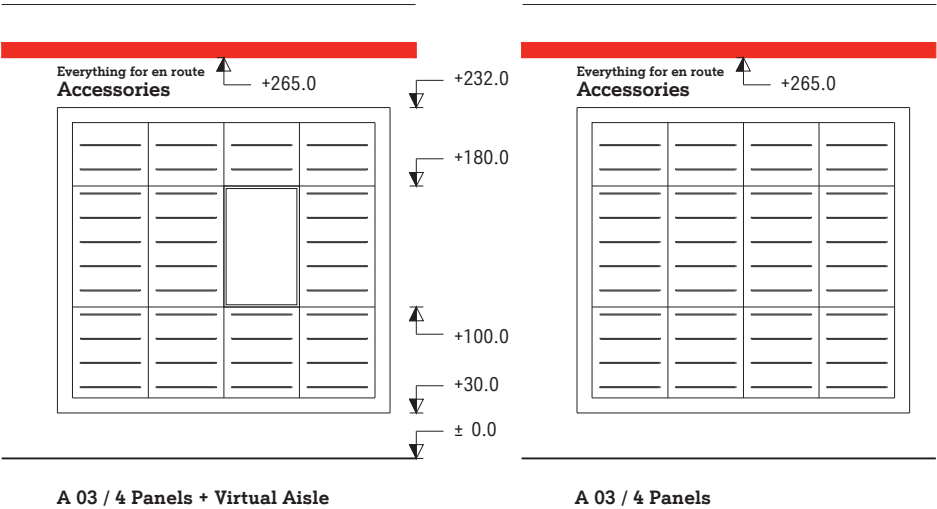
- Close to Smartphone Wall
- Up- and cross-selling

2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 03 Accessories Wall: Plans



2.1.2.2 Interior
2.1.2.2.2.A Modules & Elements: Product Display Wall: A 03 Accessories Wall: Variations



Accessories Wall: Examples & variations 1:50

2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 04 Music Wall

A 04 Music Wall



Everything for music Accessories

Lettering: Everything for music (240 pt)
Accessories (360 pt)

Functions: Display of products
Storage

Dimensions: W 50 x + 20 cm, e.g. 210 cm
D 50 cm (15 cm)
H 232 cm (LE 20 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board
Glass (ESG)
▪ White glass (Optiwhite, Ultraclear)

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003)
▪ Sideboard: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)
▪ Doors: White glass (ESG)

Versions: Different sizes/numbers of panels

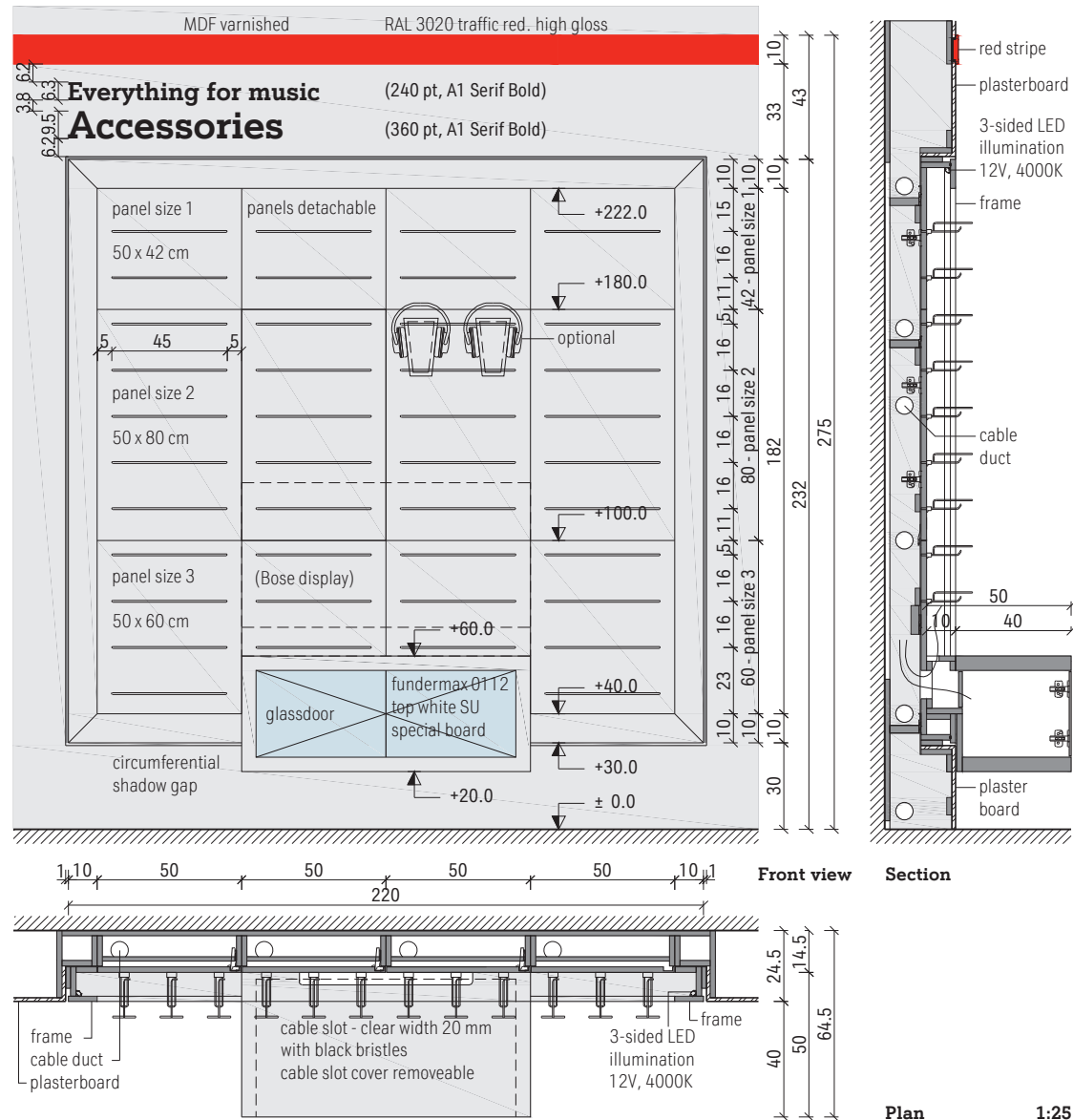
Combo: F 21 Lettering

Zone: On the way / At home

Location: Wall

2.1.2.2 Interior

2.1.2.2.A Modules & Elements: Product Display Wall: A 04 Music Wall: Plans



2.1.2.2 Interior

2.1.2.2.2.A Modules & Elements: Product Display Wall: A 05 Bar Wall

A 05 Bar Wall



Lettering: Nice to see you (240 pt)
A1 Bar (360 pt)

Functions: Digital Signage (Advertisements)
Storage
Up- and cross-selling:
Display of Highlights & Promos
Display of Accessories

Dimensions: W 50 x + 20 cm, e.g. 270 cm
D 40 cm (+15 cm)
H 232 cm (LE 20 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board
Black
▪ RAL 9017 Traffic Black

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003)
▪ Sideboard: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)
▪ Screen Housing: MDF varnished,
outside: RAL 9003 / inside: RAL 9017

Versions: Different sizes/numbers of panels

Combo: C 04 A1 Bar
F 21 Lettering

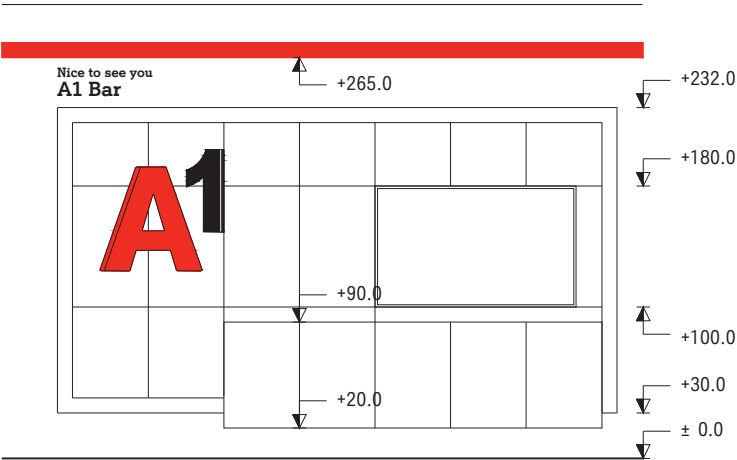
Zone: General Zone

Location: Wall
▪ Behind A1 Bar
▪ If wider than A1 Bar
> place asymmetrically

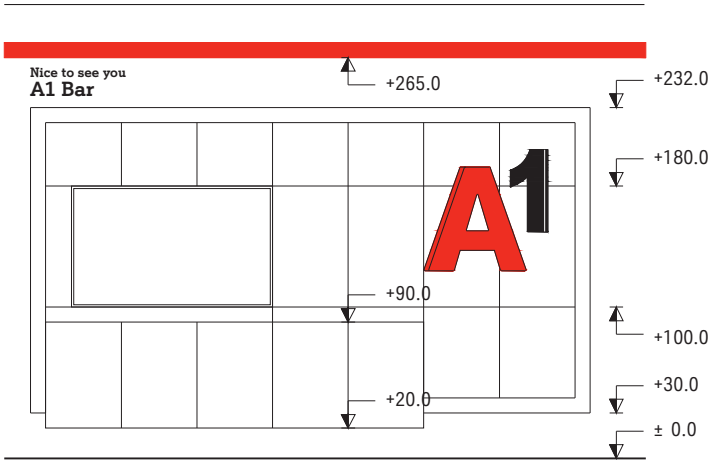
2.1.2.2.2.A Modules & Elements: Product Display Wall: A 05 Bar Wall: Plans



2.1.2.2 Interior
2.1.2.2.2.A Modules & Elements: Product Display Wall: A 05 Bar Wall: Variations



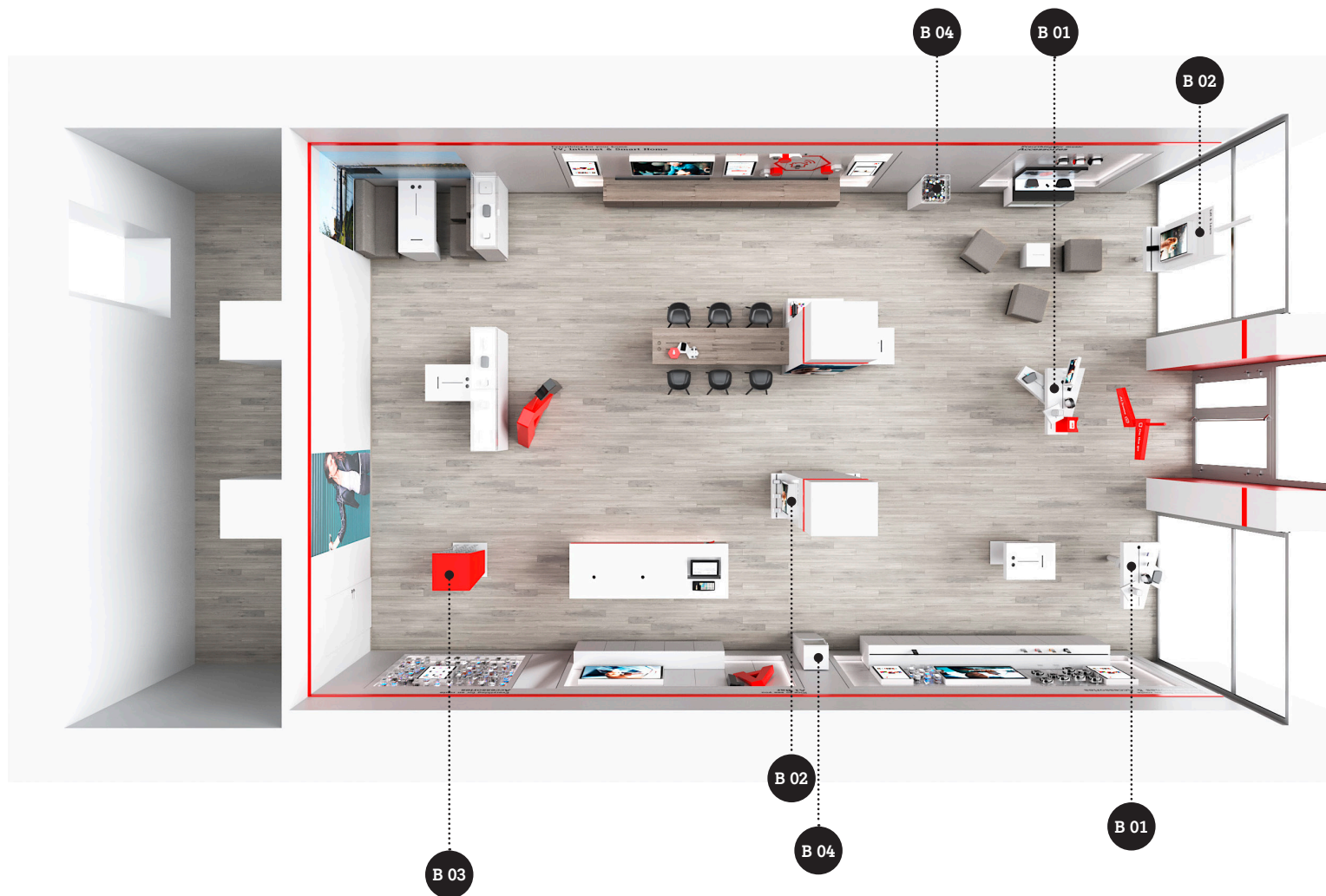
A 05 / 7 Panels - Left



A 05 / 7 Panels - Right

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding



Product Display: Freestanding

- B 01 Highlight Table
 - With Ticketprinter & Screen
 - Shop Window
- B 02 Lift & Learn
 - Freestanding
 - Column
- B 03 Accessories Tower
- B 04 Pedestal

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 01 Highlight Table

B 01 Highlight Table



Functions: Display of Highlights
Ticket Printer
Digital Signage (Advertisements)

Dimensions: W 110 cm
D 105 cm
H 115 cm

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU – Special Board
Red
▪ RAL 3020 Traffic Red

Material: ▪ Tubes: Steel varnished (RAL 9003)
▪ Platforms: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
▪ MDF varnished (RAL 3020, high gloss)

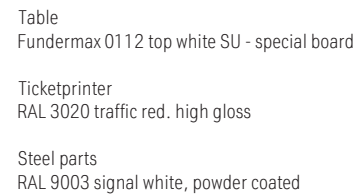
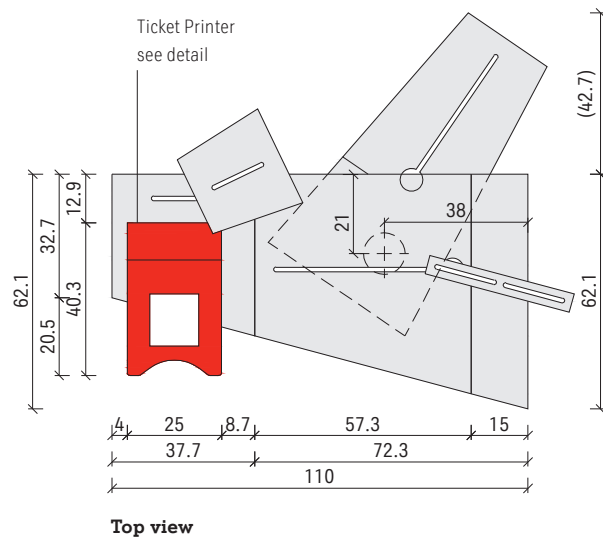
Versions: ▪ With/without ticket printer
▪ With/without screen
▪ With 2 or 3 platforms
▪ Mirrored

Combo: F 03 Signpost

Zone: General Zone / Active Waiting

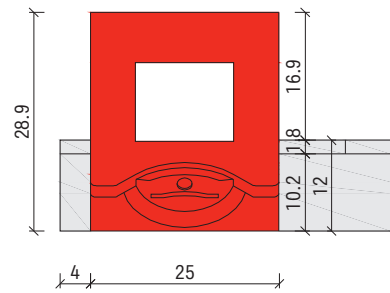
Location: Freestanding
▪ Entrance (on the way to A1 Bar)
▪ Shop windows

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 01 Highlight Table with Ticketprinter & Screen: Plans

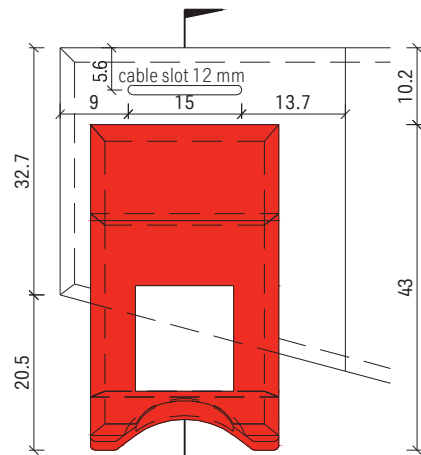


2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 01 Highlight Table: Details



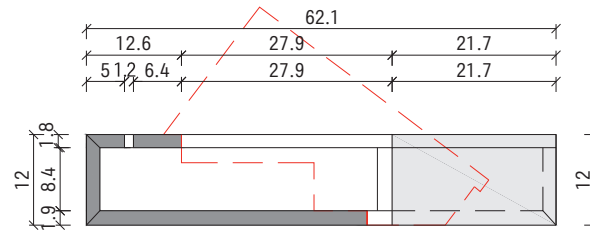
Front view



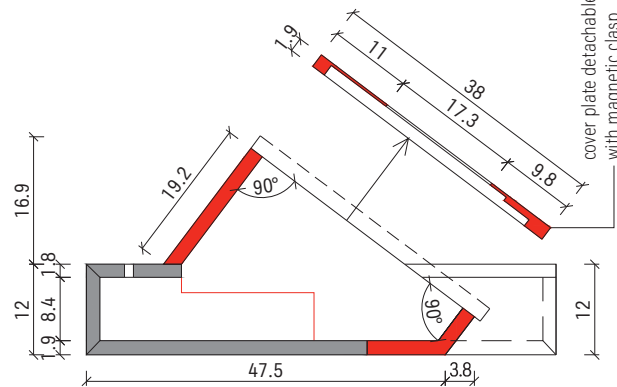
Top view

housing for ticketprinter
MDF or chipboard
RAL 3020 traffic red. high gloss

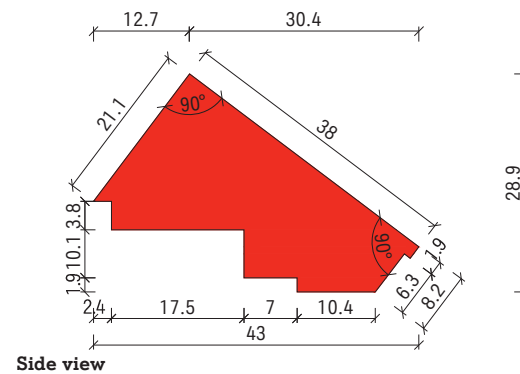
Detail Ticketprinter



Section Table

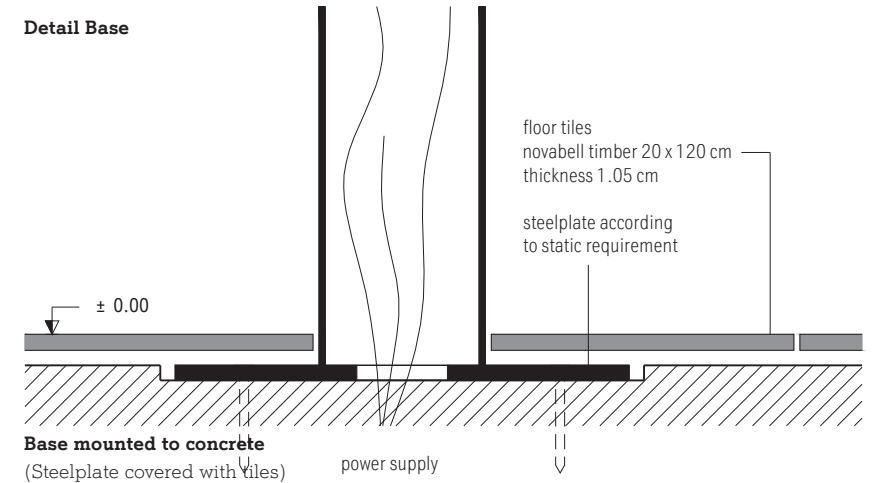


Section Ticket Printer



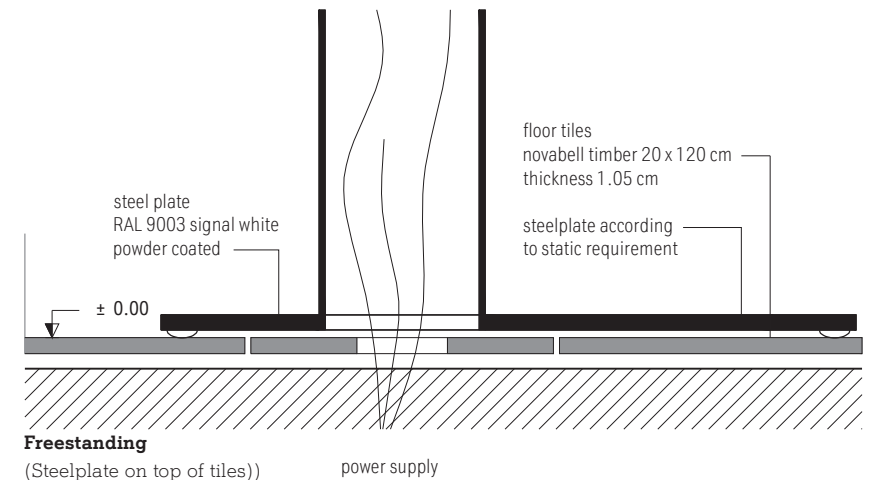
Side view

Detail Base



Base mounted to concrete

(Steelplate covered with tiles)



Freestanding

(Steelplate on top of tiles))

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 01 Highlight Table – Shop Window: Plans

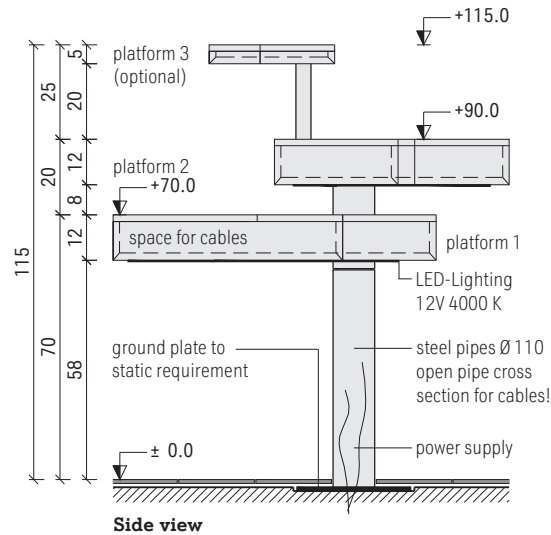
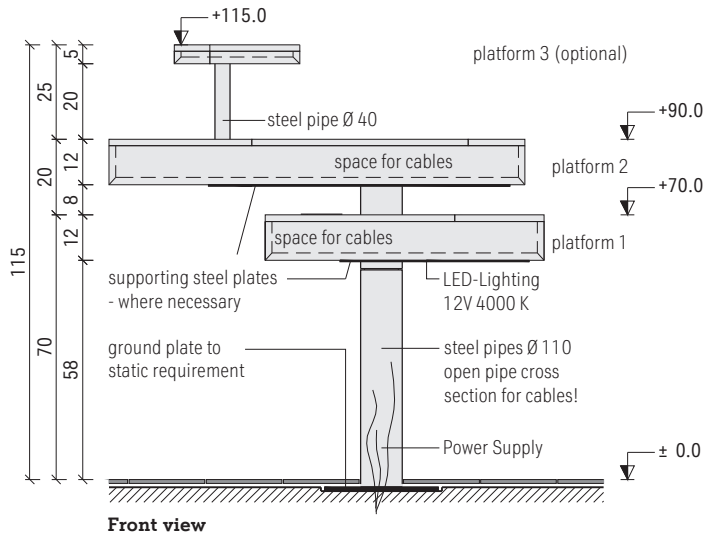
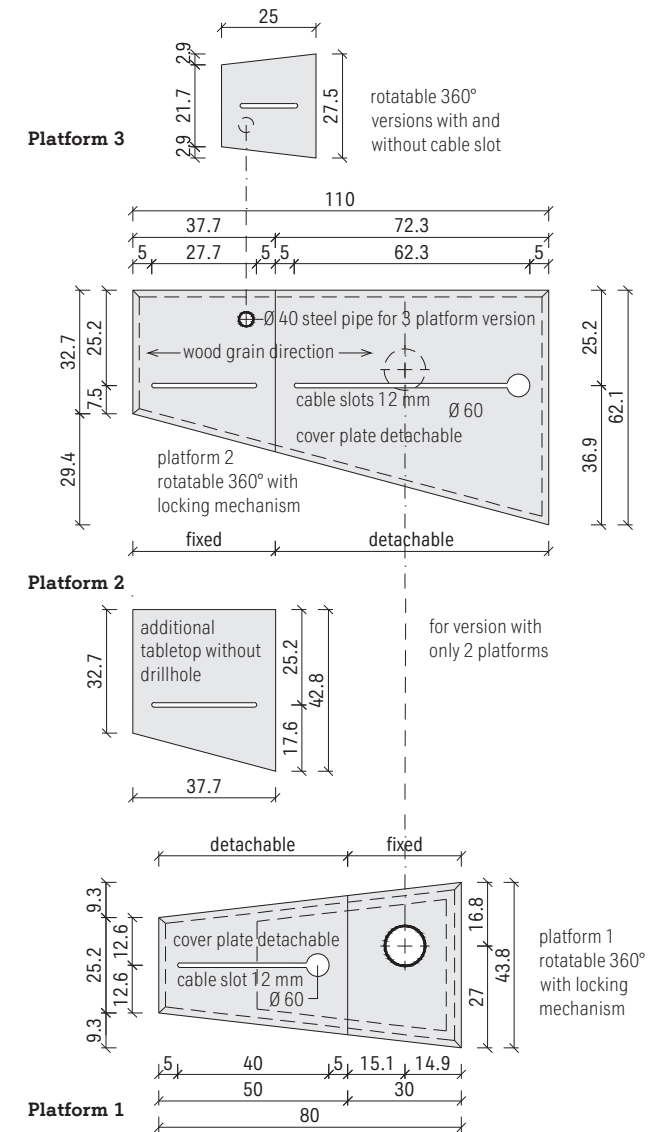
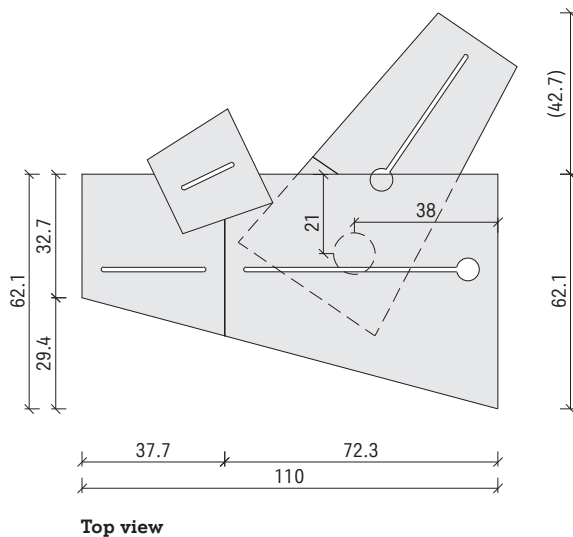


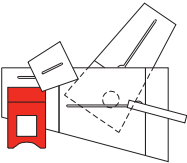
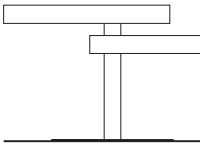
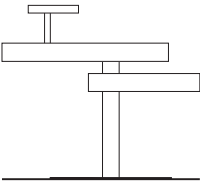
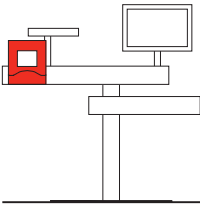
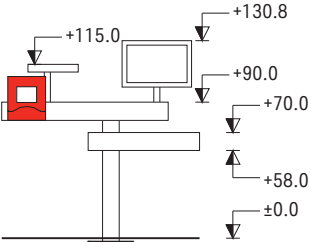
Table
Fundermax 0112 top white - special board

Ticketprinter
RAL 3020 traffic red, high gloss

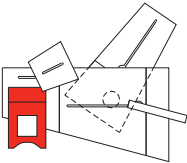
Steel parts
RAL 9003 signal white, powder coated



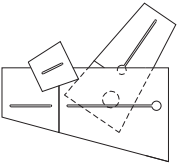
2.1.2.2 Interior
2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 01 Highlight Table: Variations



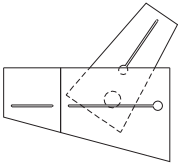
Left with Ticketprinter + Screen
Floor mounting



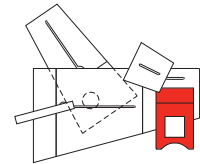
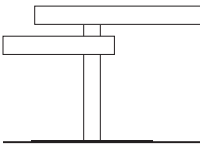
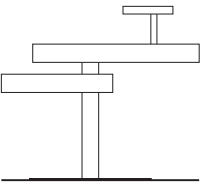
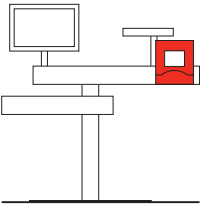
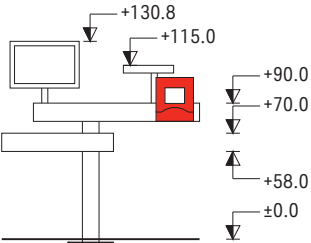
Left with Ticketprinter + Screen
Ground Plate



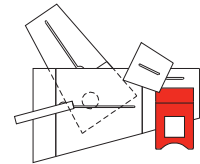
Left - 3 Platforms



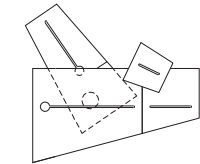
Left - 2 Platforms



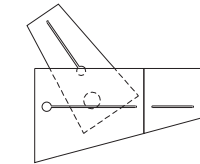
Right with Ticketprinter + Screen
Floor mounting



Right with Ticketprinter + Screen
Ground Plate



Right - 3 Platforms



Right - 2 Platforms

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Freestanding

B 02 Lift & Learn – Freestanding



Functions: Display / Try Out of Highlights
Touch Screens (Consulting, Information)
Display of Accessories
Brand Promo
Digital Signage

Dimensions: W 75 cm
D 31,00 / 47,00 cm
H 232 cm (LE 80/100 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU – Special Board
Black
▪ RAL 9017 Traffic Black

Material: ▪ Box: Chipboard varnished (RAL 9003)
▪ Screen Housing: MDF varnished, outside: RAL 9003 / inside: RAL 9017
▪ Tubes: Steel varnished (RAL 9003)
▪ Platform: Chipboard coated (FUNDERMAX 0112 Topwhite SU)

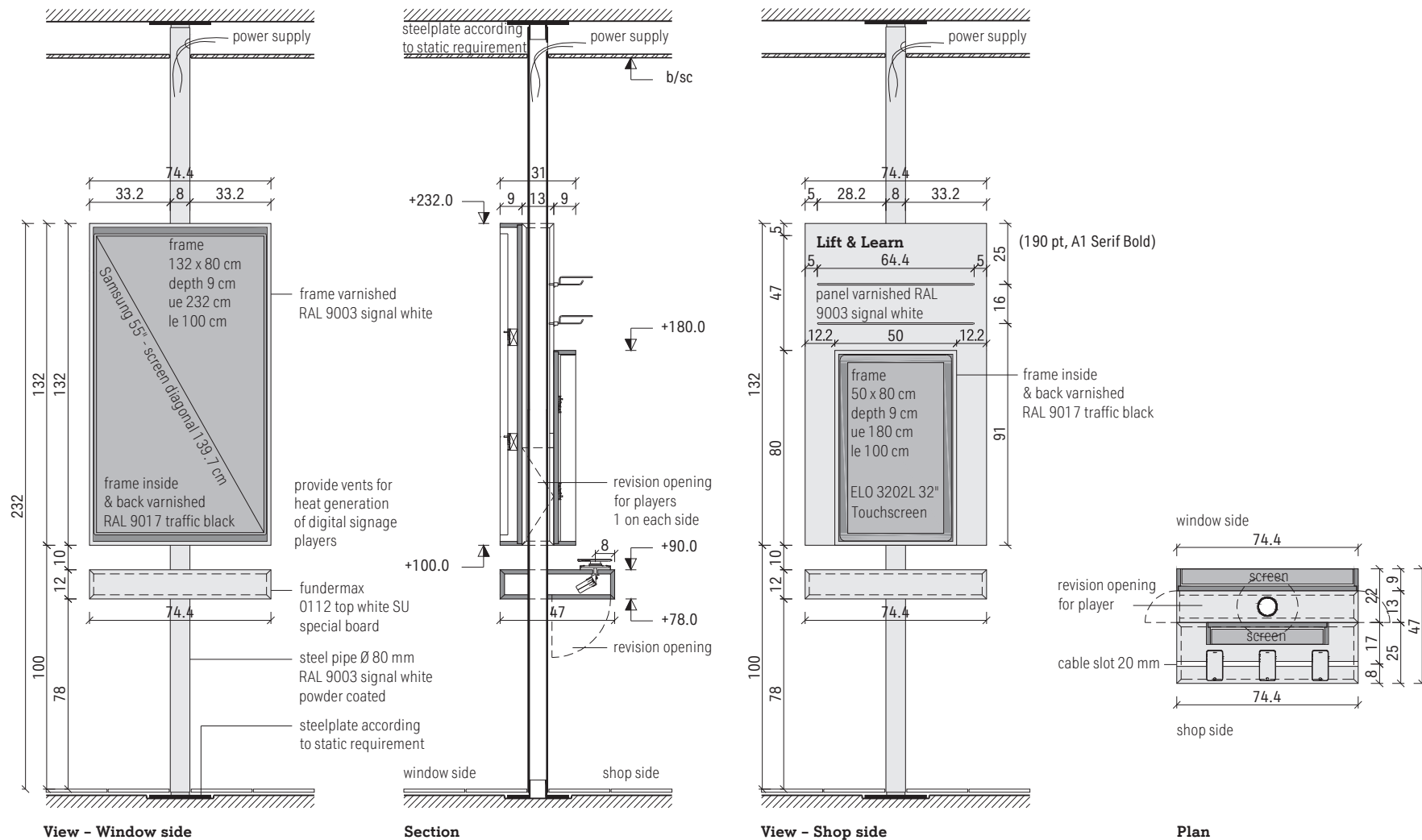
Versions: Lift & Learn / Brand Promo:
▪ With/without platform
▪ Different Screens

Zone: General Zone / Active Waiting
On the way

Location: Freestanding
▪ Shop window
▪ Within the shop

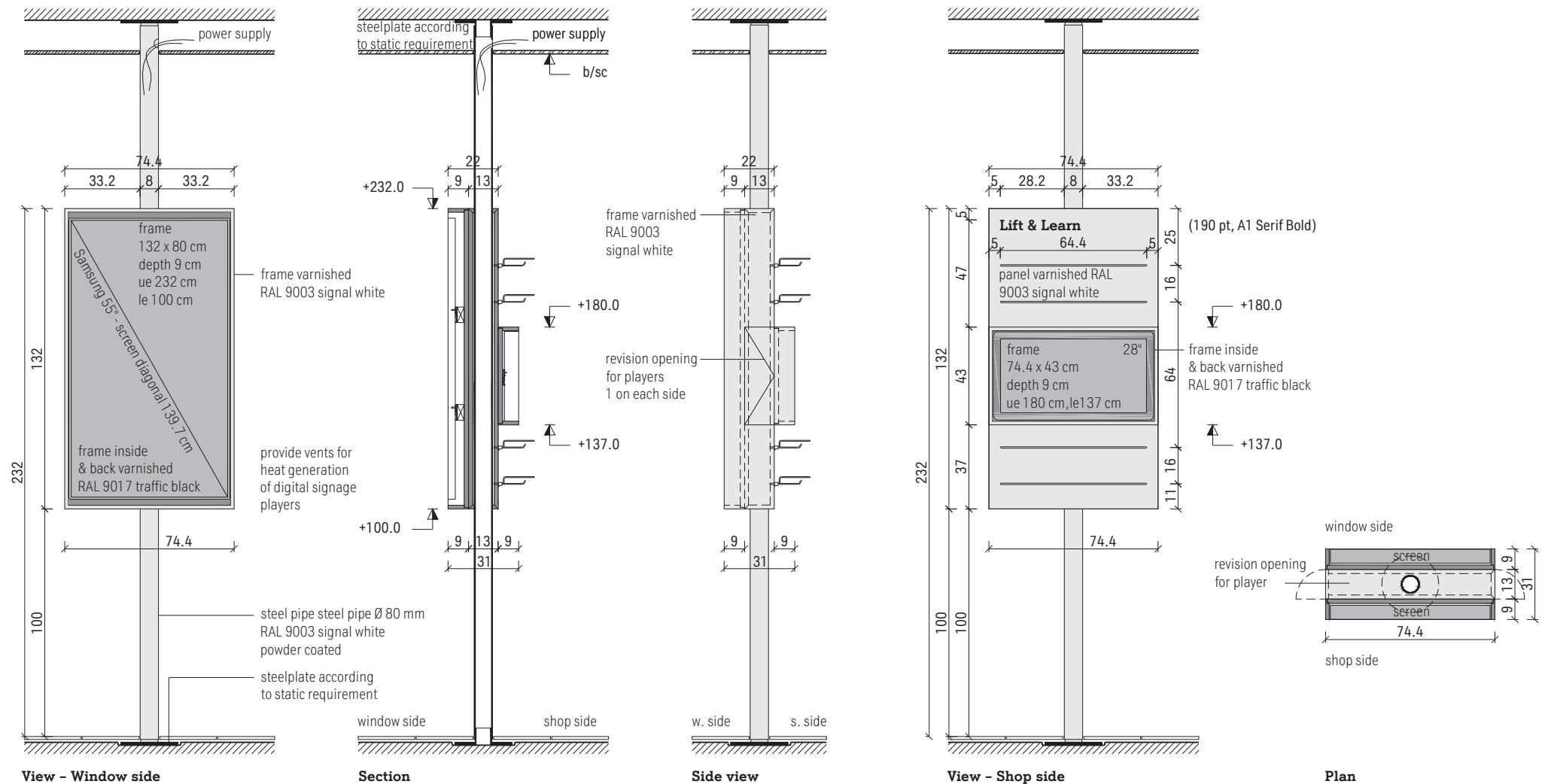
2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Freestanding: Plans

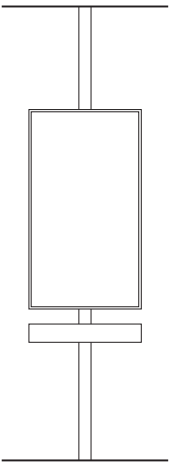


2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Brand Promo: Plans

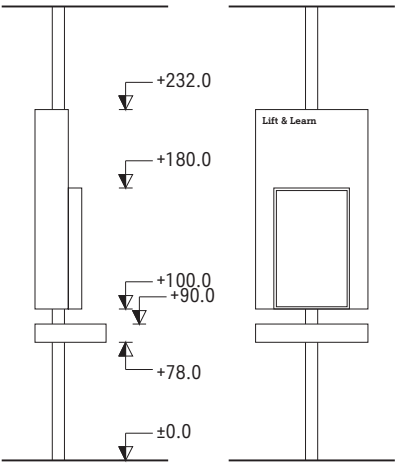


2.1.2.2 Interior
2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Freestanding: Variations



Street view

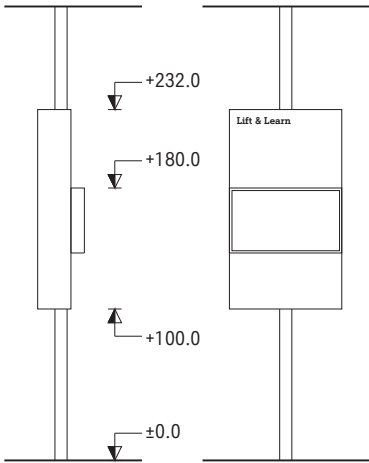
All versions



Side view

Shop view

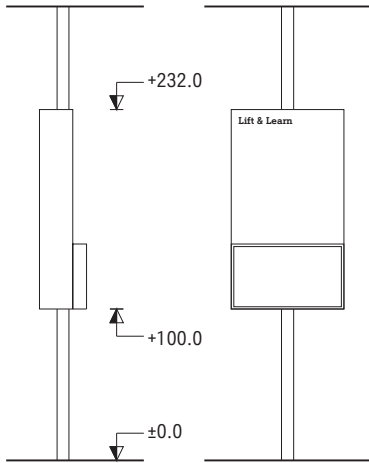
Lift & Learn



Side view

Shop view

Brand Promo - High Screen



Side view

Shop view

Brand Promo - Low Screen

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Column

B 02 Lift & Learn – Column



Functions: Display / Try Out of Highlights
Touch Screens (Consulting, Information)
Display of Accessories

Dimensions: W 75 cm
D 27,00 cm
H 232 cm (LE 80 cm / UE 232 cm)

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board
Black
▪ RAL 9017 Traffic Black

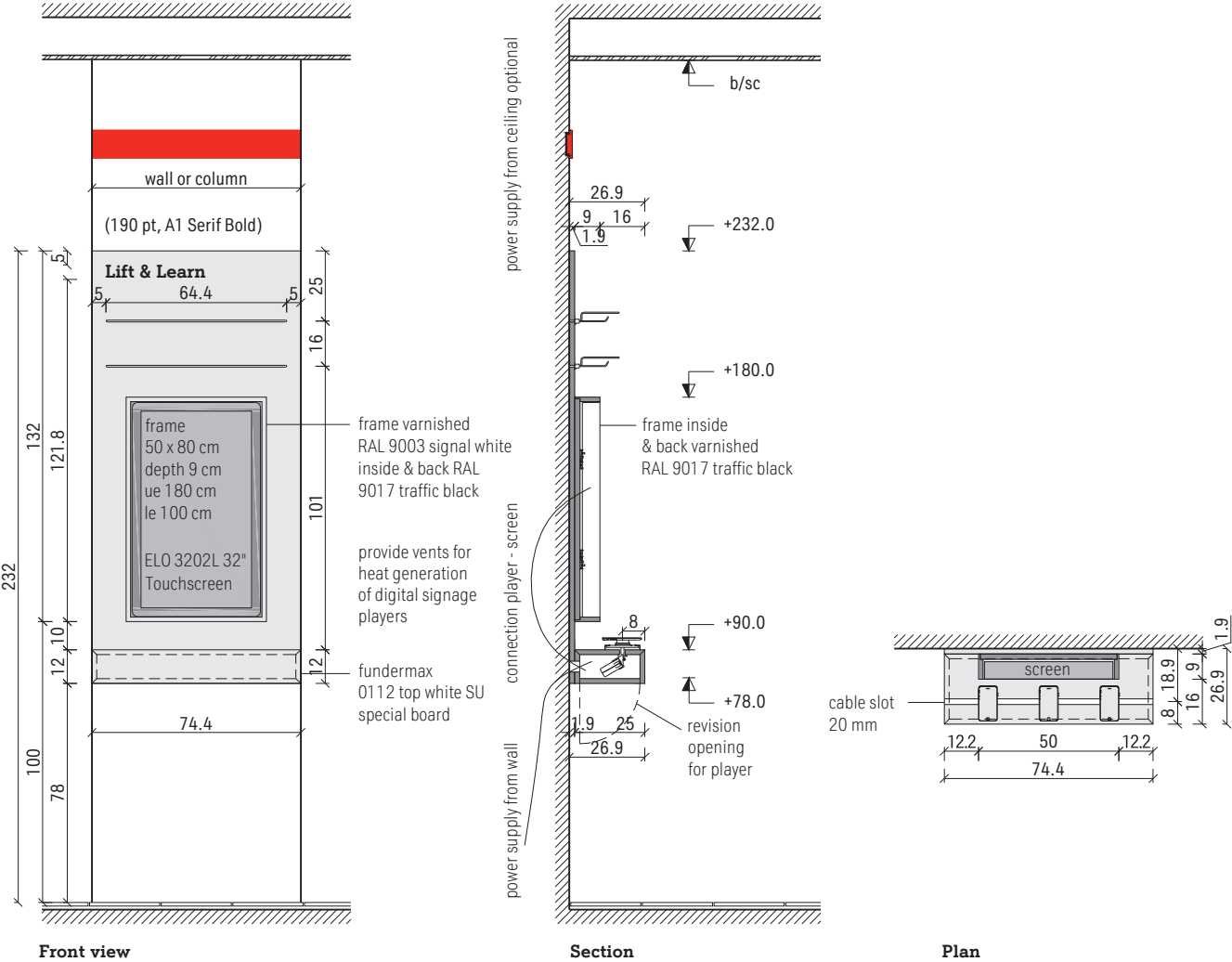
Material: ▪ Rear Panel: Chipboard varnished
(RAL 9003)
▪ Screen Housing: MDF varnished,
outside: RAL 9003 / inside: RAL 9017
▪ Platform: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)

Zone: General Zone / Active Waiting
On the way

Location: Wallmounted
▪ Columns
▪ Walls

2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 02 Lift & Learn – Column: Plans



2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 03 Accessories Tower

B 03 Accessories Tower



Functions: Display of Accessories
Branding (Brand Colour, Moodimage, ...)

Dimensions: W 60/90 cm
D 60 cm
H 137/185 cm

Colour: White
▪ RAL 9003 Signal White
Red
▪ RAL 3020 Traffic Red
Blueish
▪ Moodimage

Material: ▪ Panels: MDF varnished (RAL 9003)
▪ Frame: Chipboard varnished (RAL 9003, RAL 3020, Moodimage)
▪ Tubes: Steel varnished (RAL 9003)

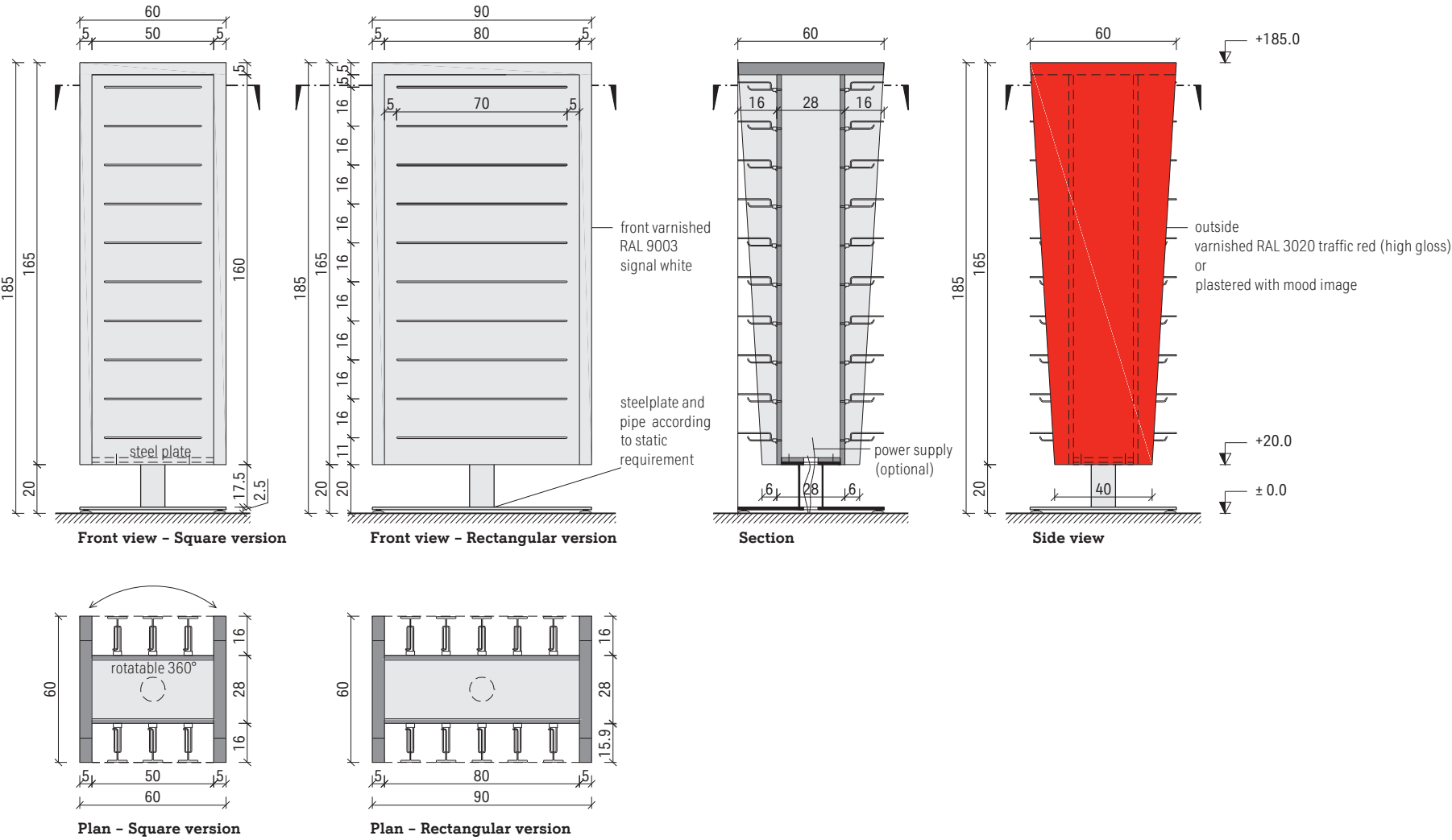
Versions: ▪ Square/rectangular
▪ Rotatable/non rotatable
▪ Low/high

Zone: General Zone
On the way / At home

Location: Freestanding
▪ Within the shop (e.g. Shop-In-Shop)
▪ Close to cashier

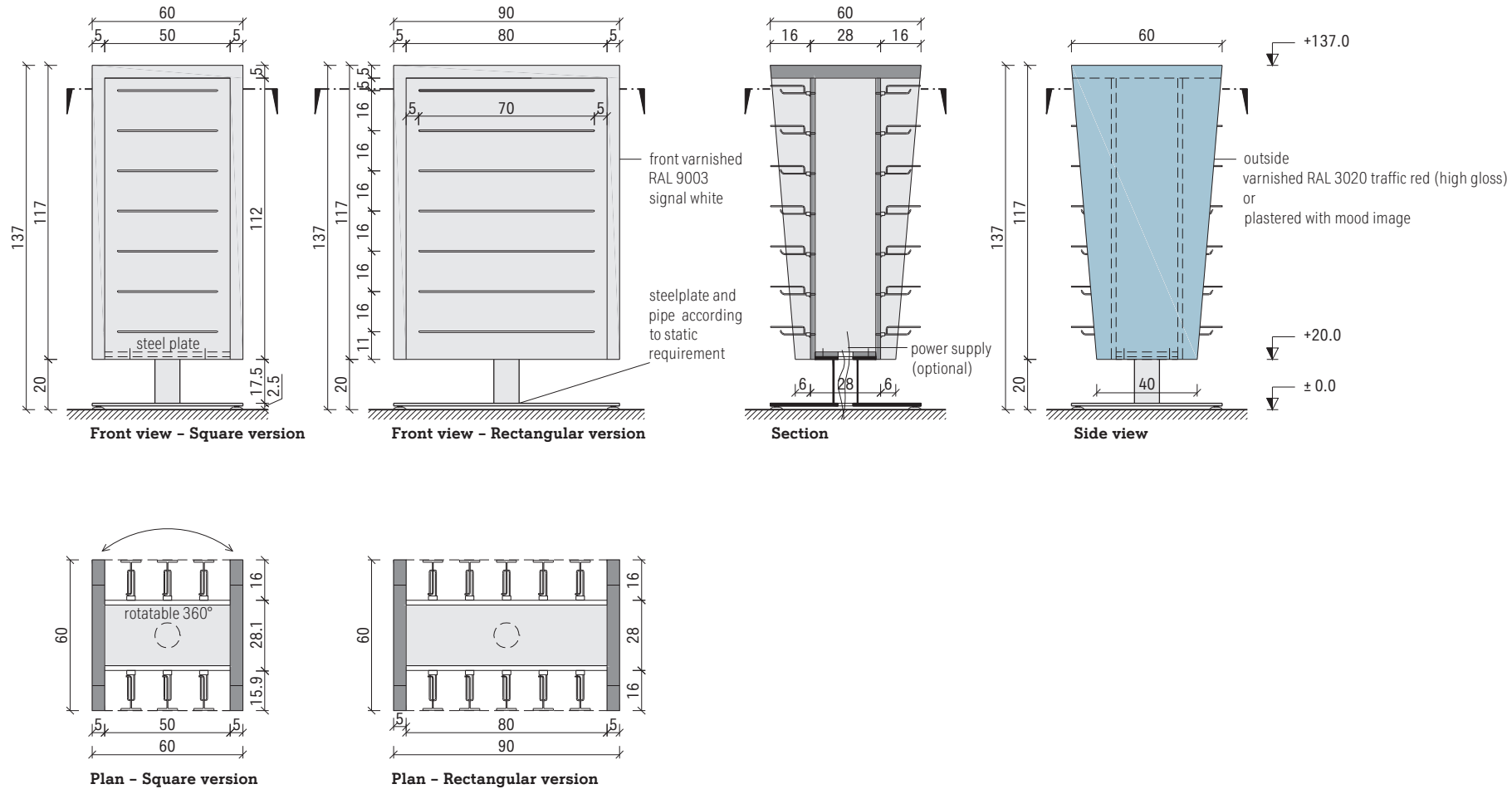
2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 03 Accessories Tower High: Plans



2.1.2.2 Interior

2.1.2.2.B Modules & Elements: Product Display Freestanding: B 03 Accessories Tower Low: Plans



2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 04 Pedestal

B 04 Pedestal



Functions: Display of

- Highlights
- Mini Fridge
- Collecting Box
- Ticket Printer

Dimensions: W 40 cm
D 40 cm
H base: 90 (regular) / 105 cm
H glass box: 25 cm

Colour: White

- FUNDERMAX 0112 Topwhite SU – Special Board

Red

- RAL 3020 Traffic Red

Transparent

Material:

- Box: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
- Ticket Printer: MDF varnished (RAL 3020, high gloss)
- Collecting Box: Acryl transparent

Versions:

- Regular/high
- With/without glass box/ticket printer/mini fridge on top

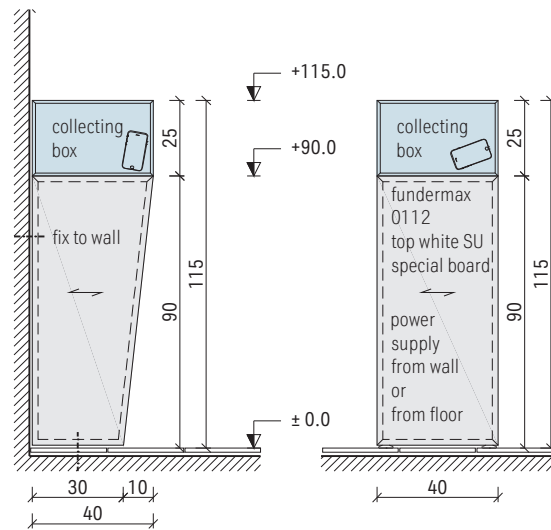
Zone: General Zone / Active Waiting

Location:

- Wall
- Wall-mounted
- Floor-mounted

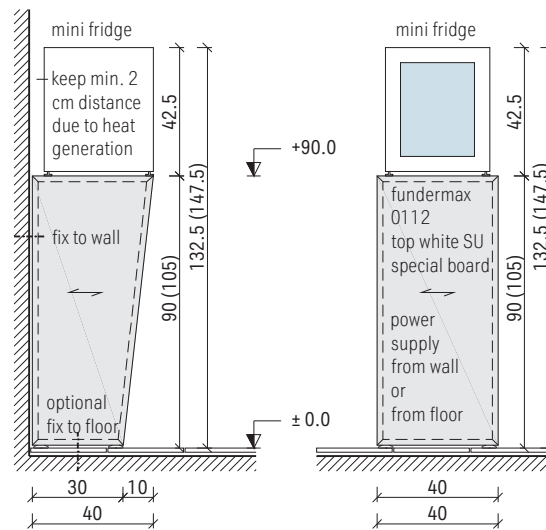
2.1.2.2 Interior

2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 04 Pedestal: Plans



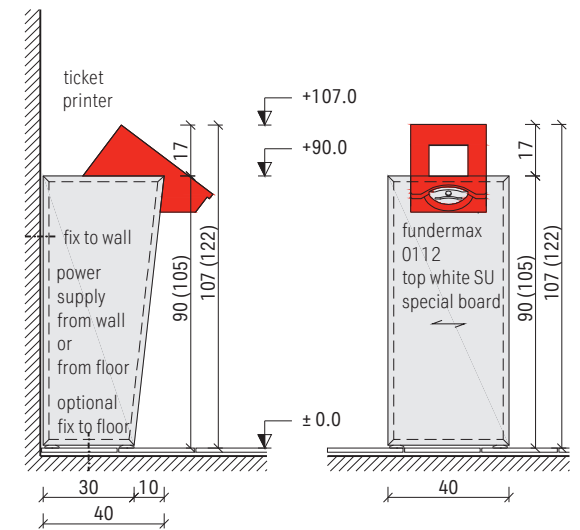
Side view

Front view



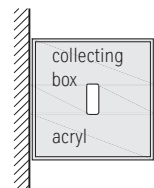
Side view

Front view



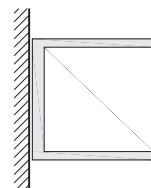
Side view

Front view



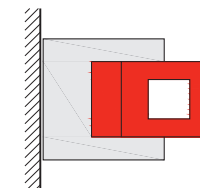
Top view - Box

fundermax 0112
top white SU - special board
← wood grain direction →

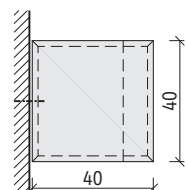


Top view - Mini Fridge

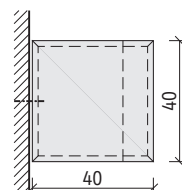
pedestals for mini fridge and for
ticket printer are possible in low
(90 cm) and high (105 cm) version



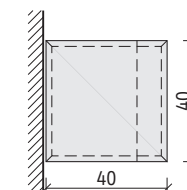
Top view - Ticket Printer



Top view - Pedestal

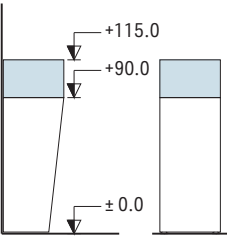


Top view - Pedestal

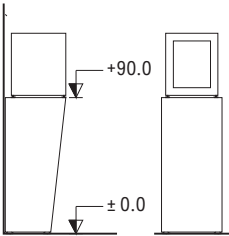


Top view - Pedestal

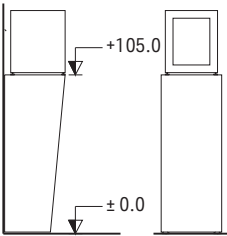
2.1.2.2 Interior
2.1.2.2.2.B Modules & Elements: Product Display Freestanding: B 04 Pedestal: Variations



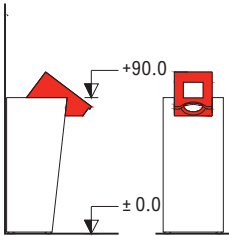
Collecting Box
Pedestal 90



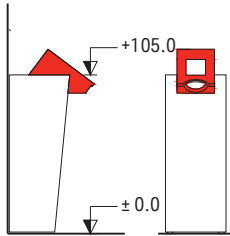
Mini Fridge I
Pedestal 90



Mini Fridge II
Pedestal 105

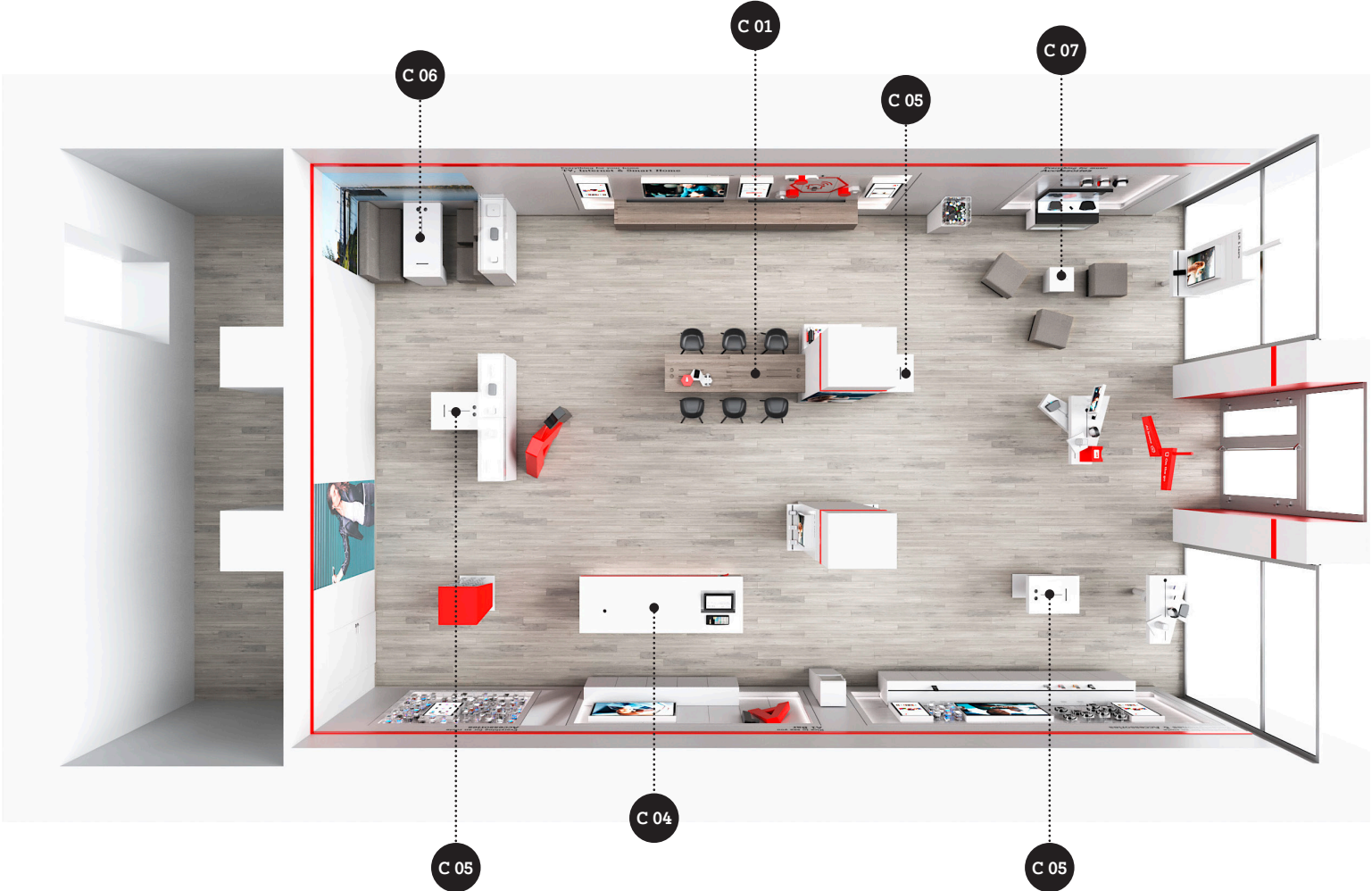


Ticketprinter I
Pedestal 90



Ticketprinter II
Pedestal 105

2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables



Tables	
C 01	Waiting Table
C 02	Product Table
C 03	A1 Table
C 04	A1 Bar
C 05	Consulting Table High
C 06	Consulting Table Low
C 07	Side Table

See also next pages

2.1.2.2 Interior

2.1.2.2.C Modules & Elements: Tables



Tables

- C 01 Waiting Table
- C 02 Product Table
- C 03 A1 Table
- C 04 A1 Bar
- C 05 Consulting Table High
- C 06 Consulting Table Low
- C 07 Side Table

See also previous and next page

2.1.2.2 Interior

2.1.2.2.C Modules & Elements: Tables



Tables

- C 01 Waiting Table
- C 02 Product Table
- C 03 A1 Table
- C 04 A1 Bar
- C 05 Consulting Table High
- C 06 Consulting Table Low
- C 07 Side Table

See also previous pages

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 01 Waiting Table

C 01 Waiting Table



Functions: Active Waiting
Display of Products (Try out)
Charging stations (Smartphone)
Water bottles
Waste container
Drawer
Additional workstation

Dimensions: L 164/224 cm
W 60 cm
H 105 cm

Colour: Wood Decor
▪ KRONODESIGN K079 PW
Grey Clubhouse Oak

Material: ▪ Table: Chipboard coated
(KRONODESIGN K079 PW)

Versions: ▪ Different sizes
▪ Freestanding / Attached to column/wall

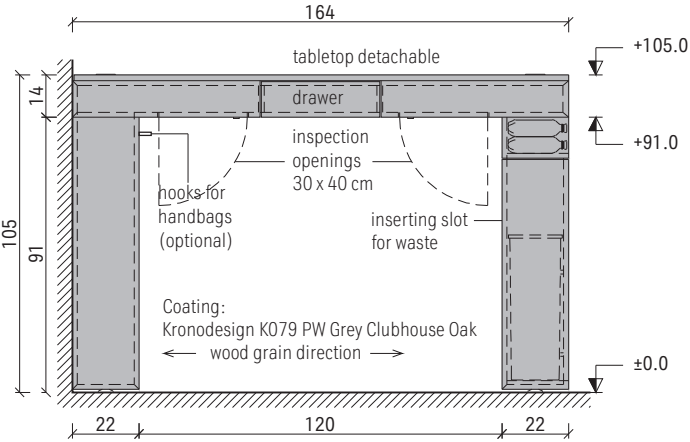
Combo: D 24 HAY AAS32 black

Zone: General Zone / Active Waiting

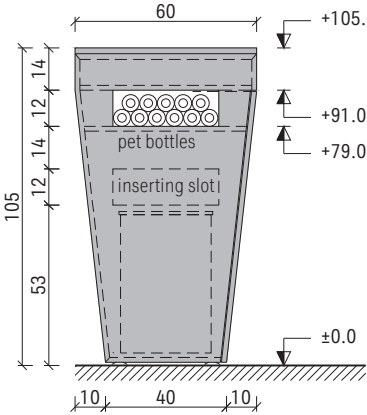
Location: ▪ Close to Home Wall (view to A1 TV)
▪ Close to Coffeebar
▪ Close to A1 Bar

2.1.2.2 Interior

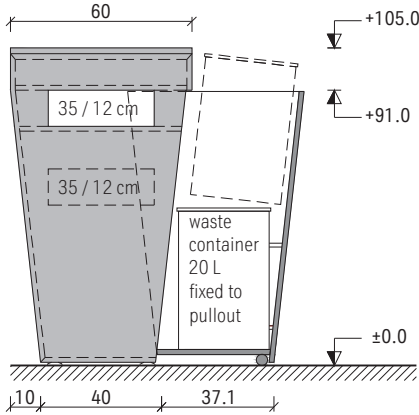
2.1.2.2.2.C Modules & Elements: Tables: C 01 Waiting Table: Plans



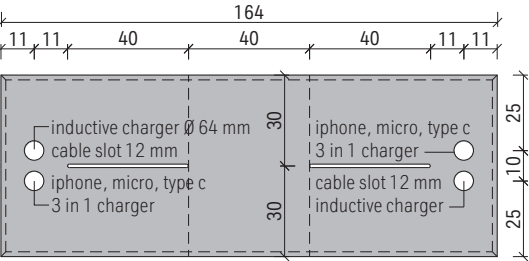
Front view



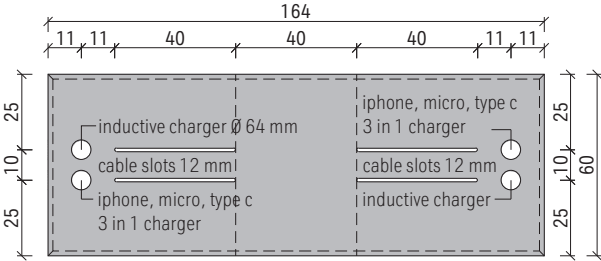
Side view



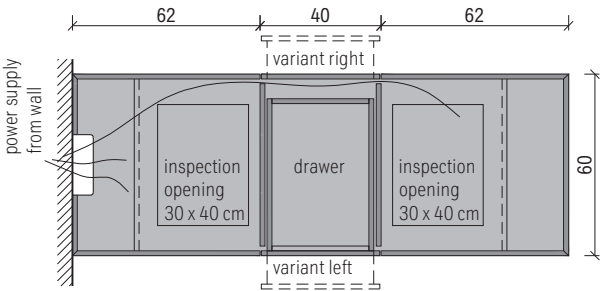
Side view - Open Pullout



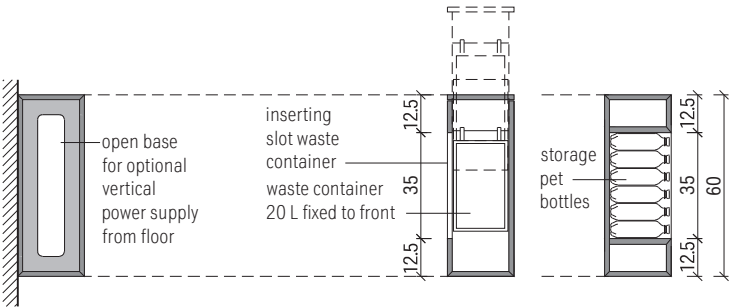
Top view - Tabletop A (2 cable slots)



Top view - Tabletop B (4 cable slots)

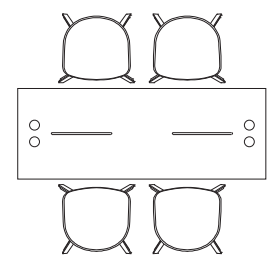
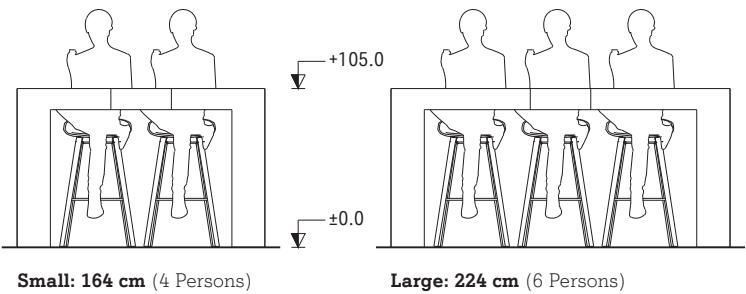


Top view - Open Tabletop

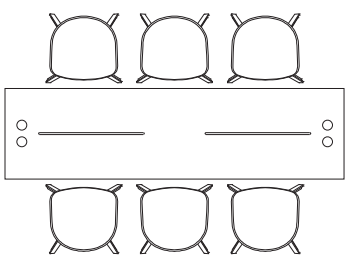


Horizontal section - Table legs

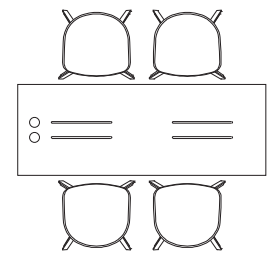
2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 01 Waiting Table: Variations



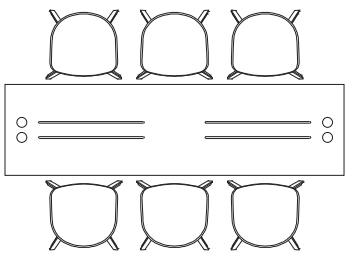
Small: Tabletop I



Large: Tabletop I



Small: Tabletop II



Large: Tabletop II

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 02 Product Table

C 02 Product Table



Functions: Active Waiting
Display of Products (Try out)

Dimensions: L 164/224 cm
W 80 cm
H 105 cm

Colour: White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board

Material: ▪ Table: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)

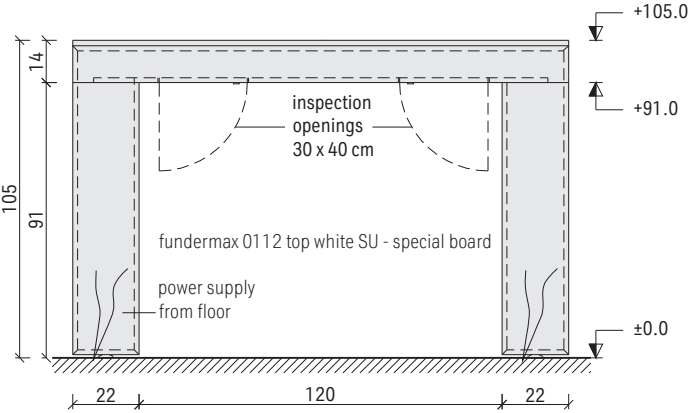
Versions: ▪ Different sizes
▪ Freestanding / Attached to column/wall

Combo: D 24 HAY AAS32 white seat/oak legs

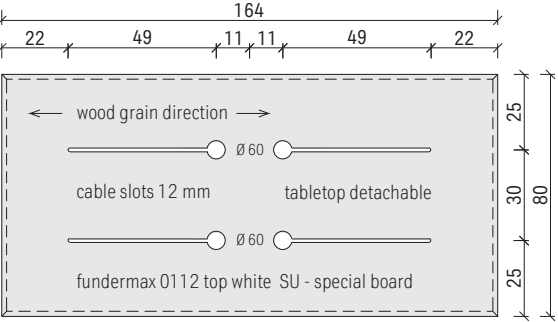
Zone: General Zone / Active Waiting

Location: ▪ Within the shop
▪ Shop Window

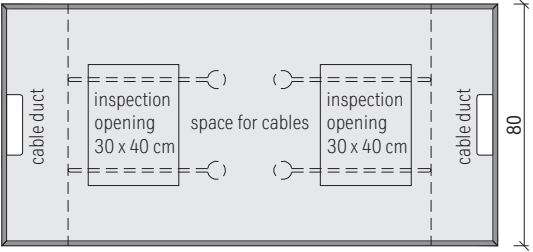
2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 02 Product Table: Plans



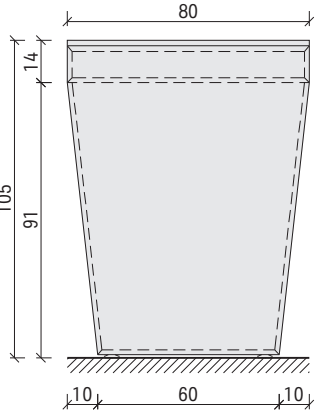
Front view (4 seats)



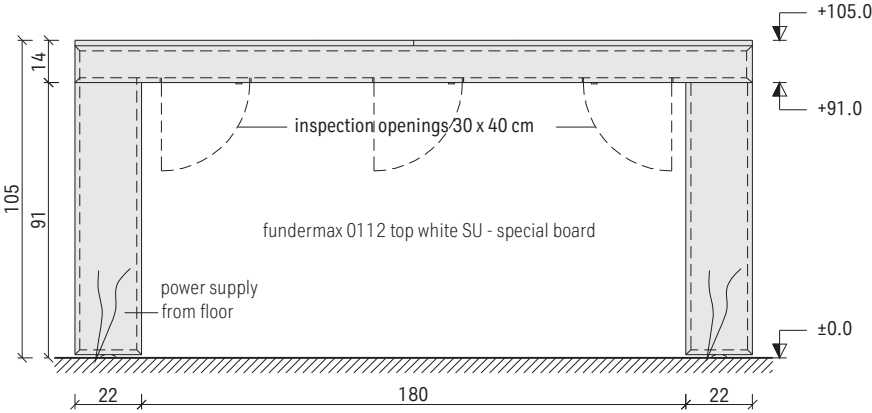
Top view (4 seats)



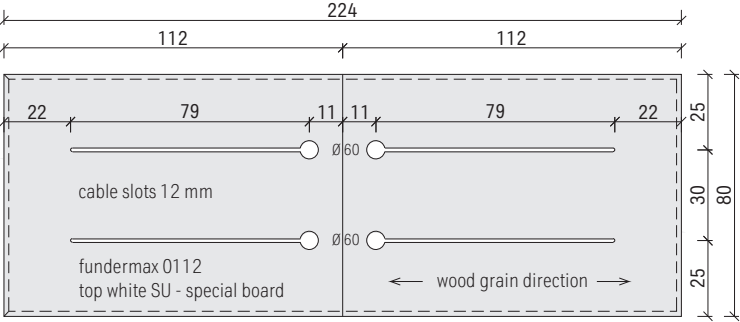
Top view - Open Tabletop (4 seats)



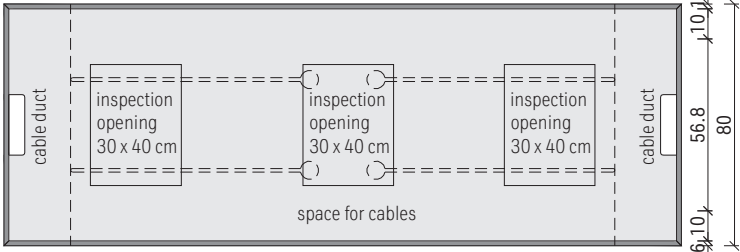
Side view



Front view (6 seats)



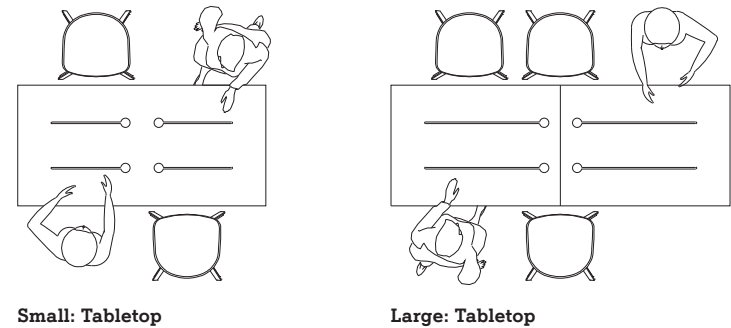
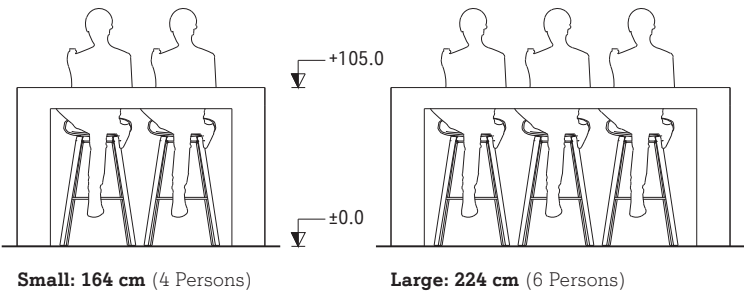
Top view (6 seats)



Top view - Open Tabletop (6 seats)

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 02 Product Table: Variations



2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 03 A1 Table

C 03 A1 Table



Functions: Active Waiting
Display of Products (Try out)
Endless Aisle
Charging stations (Smartphone)
Drawers
Additional workstations

Dimensions: L 296/380 cm
W 90 cm
H 90/105 cm

Colour: White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board
Wood Decor
▪ KRONODESIGN K079 PW
Grey Clubhouse Oak

Material: ▪ Table: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)
▪ Table: Chipboard coated
(KRONODESIGN K079 PW)

Versions: ▪ Different sizes
▪ Low/high

Combo: Low:
▪ D 21 HAY AAC10 white / red / black
▪ D 22 HAY AAC20 white / black
High:
▪ D 24 HAY AAS32 black / white/oak

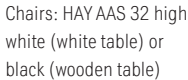
Zone: General Zone / Active Waiting

Location: Freestanding

2.1.2.2.2.C Modules & Elements: Tables: C 03 A1 Table High: Plans



Top view (6–8 seats)

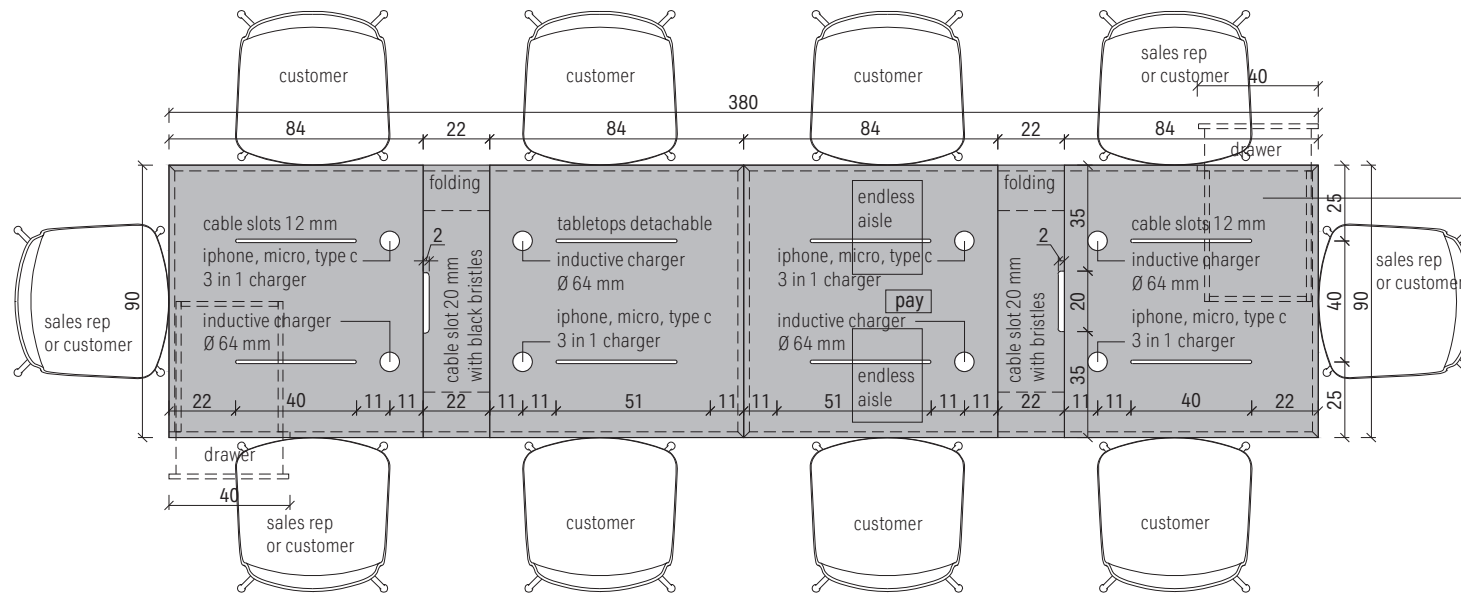


Front view (6-8 seats)

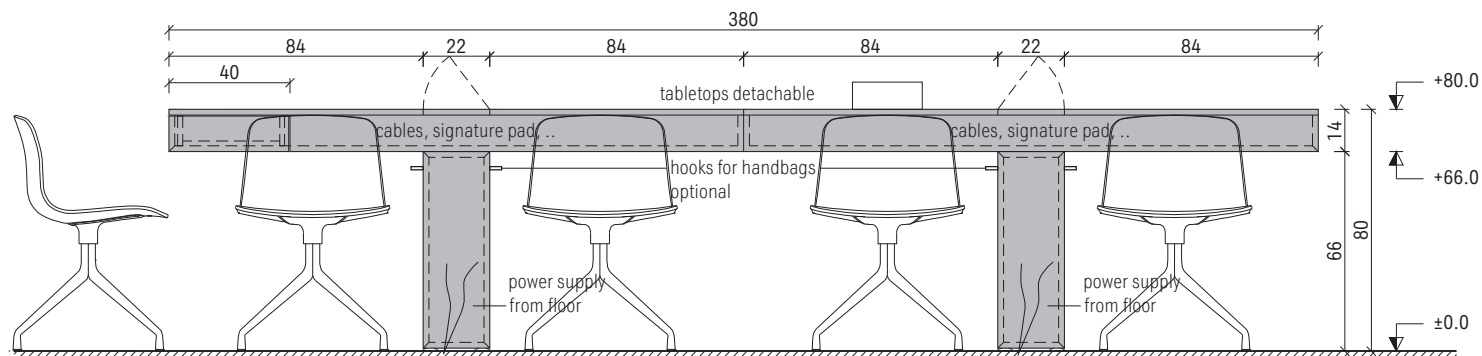


2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 03 A1 Table Low: Plans



Top view (8-10 seats)



Front view (8-10 seats)

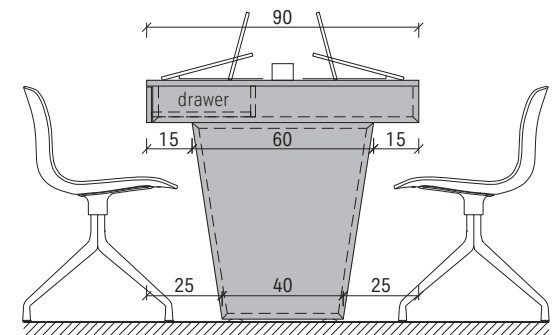
Version A: 6-8 seats (see also previous page)

Version B: 8-10 seats

fundermax 0112 SU
top white - special board (cable slot: white bristles)
or
Kronodesign K079 PW
Grey Clubhouse Oak (cable slot: black bristles)

← wood grain direction →

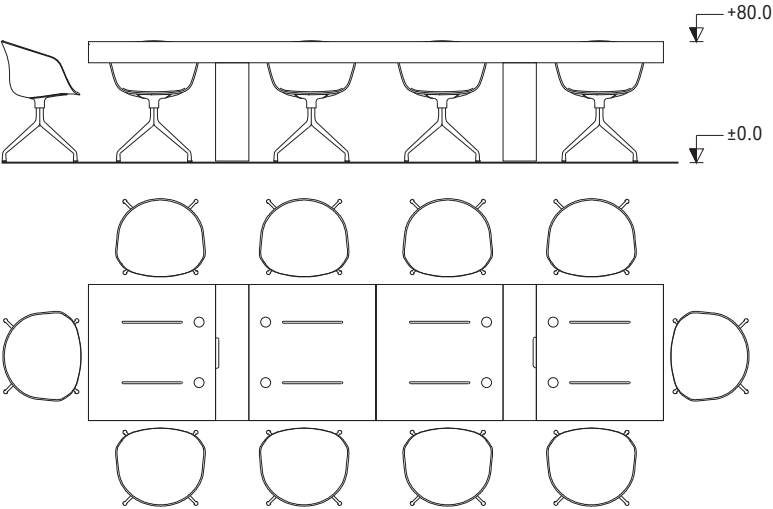
Chairs: HAY AAC 10 or HAY AAC 20
White (white table)
Red (white table)
Black (wooden table)



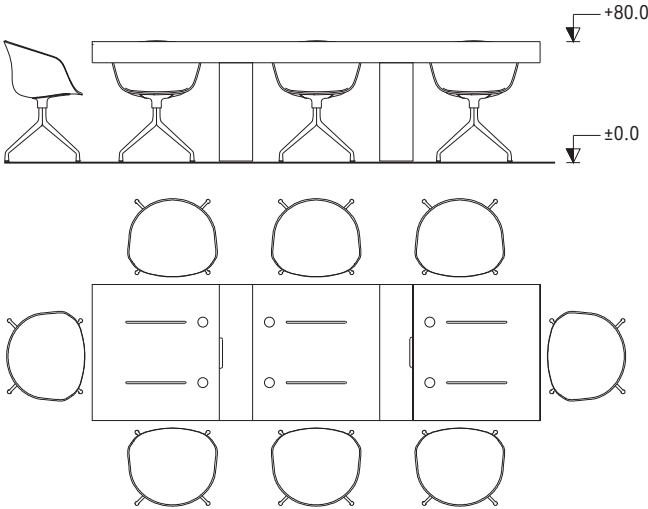
Side view

1:25

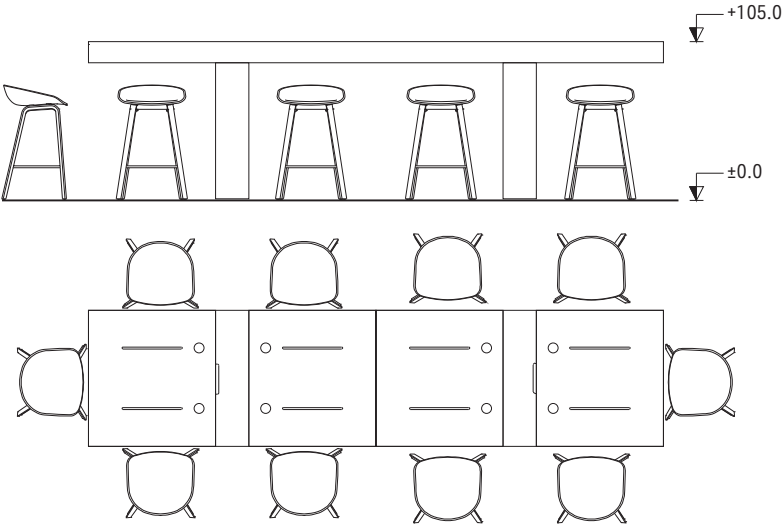
2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 03 A1 Table: Variations



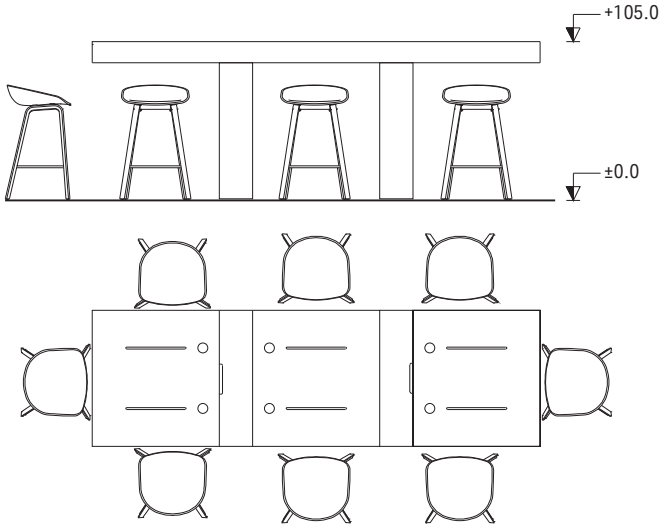
Large (380 cm, 8-10 persons) & Low (80 cm)



Small (296 cm, 6-8 persons) & Low (80 cm)



Large (380 cm, 8-10 persons) & High (105 cm)



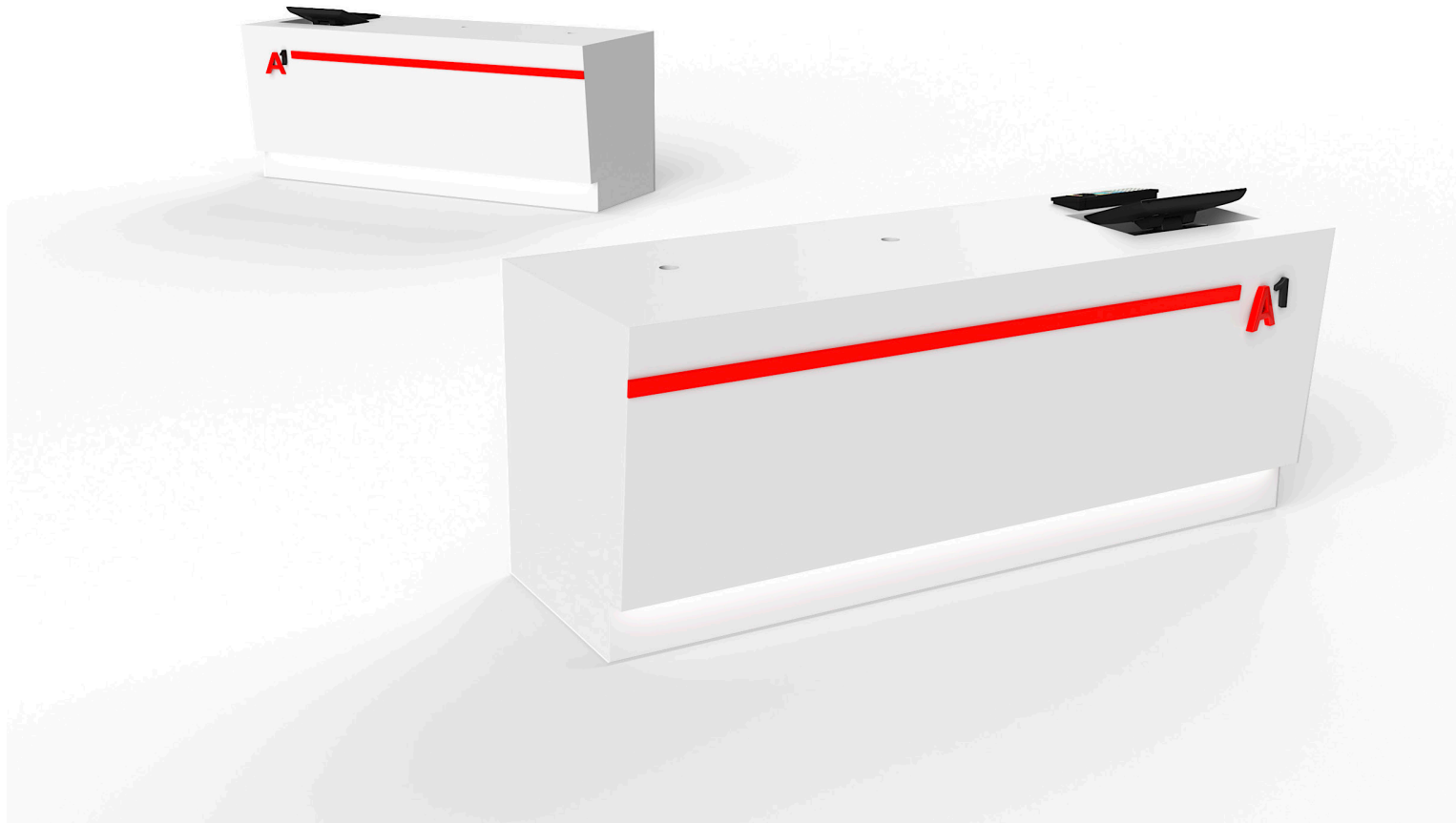
Small (296 cm, 6-8 persons) & High (105 cm)

A1 Table: Examples & variations

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 04 A1 Bar

C 04 A1 Bar



Functions: Cashier
Workstation(s)
Drawers for office supplies
Waste container
Server, PC, Printer, ATM, etc.

Dimensions: L 50 x + 10 cm (e.g. 210/260/310 cm)
W 90 cm
H 105 cm

Colour: Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU – Special Board
Red
▪ RAL 3020 Traffic Red (high gloss)
▪ Acrylic Red GS 3H67
Black
▪ RAL 9017 Traffic Black (matt)
▪ Acrylic opaque

Material: ▪ A1 Bar: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
▪ Red Stripe: MDF varnished (RAL 3020)
▪ „A”: Acrylic Red GS 3H67
▪ „1”: Acrylic Black, opaque

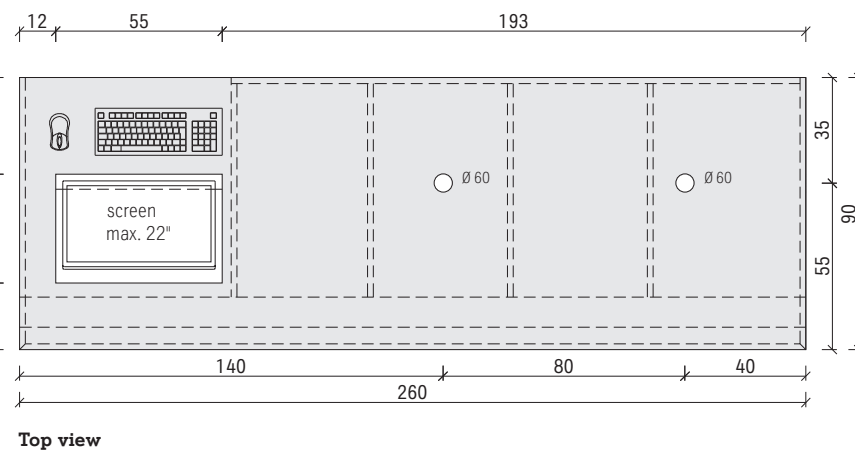
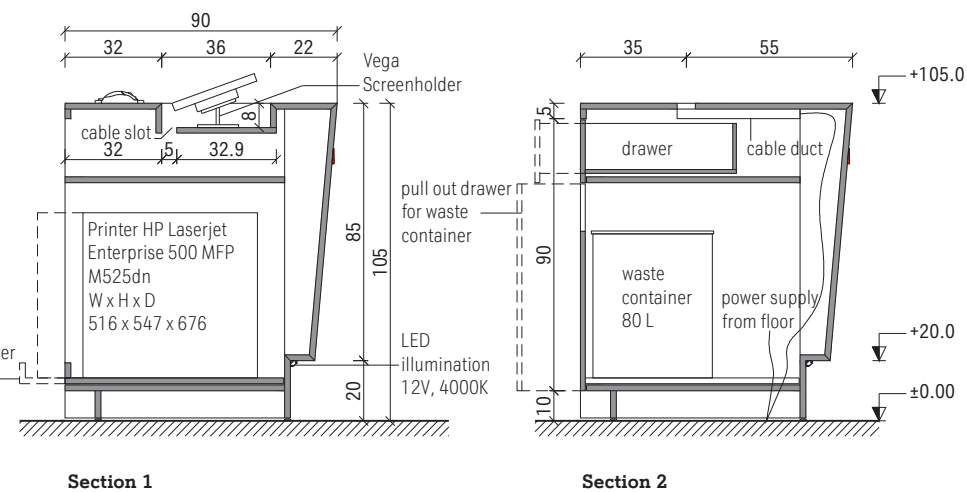
Versions: ▪ Different sizes (Steps of 50 cm)
▪ Mirrored

Combo: ▪ A 05 Bar Wall + F 21 Lettering or
▪ E 01 Storage + F 01 3D-Logo – Wall + F 21 Lettering

Zone: General Zone

Location: ▪ Back of the shop
▪ Left hand side of the entrance

2.1.2.2.2.C Modules & Elements: Tables: C 04 A1 Bar: Plans



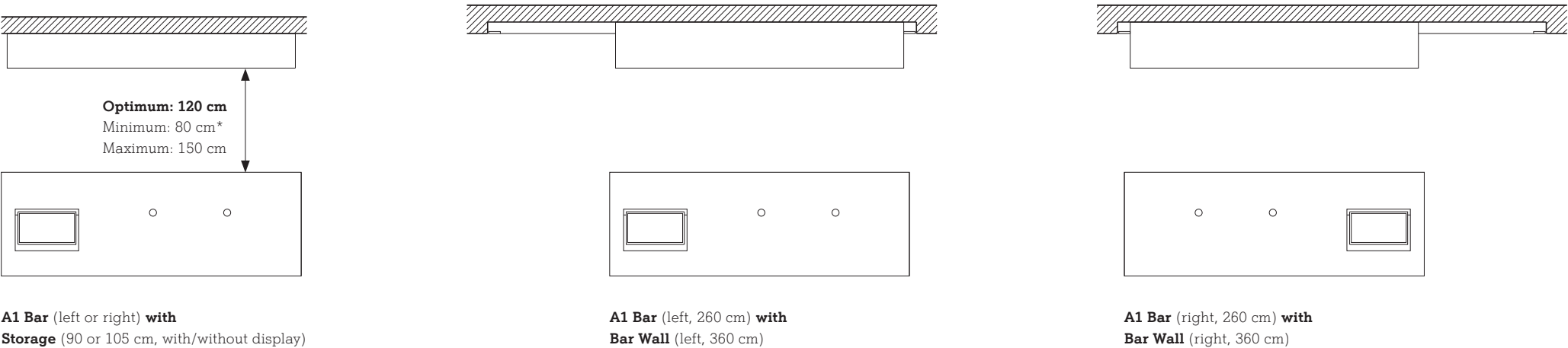
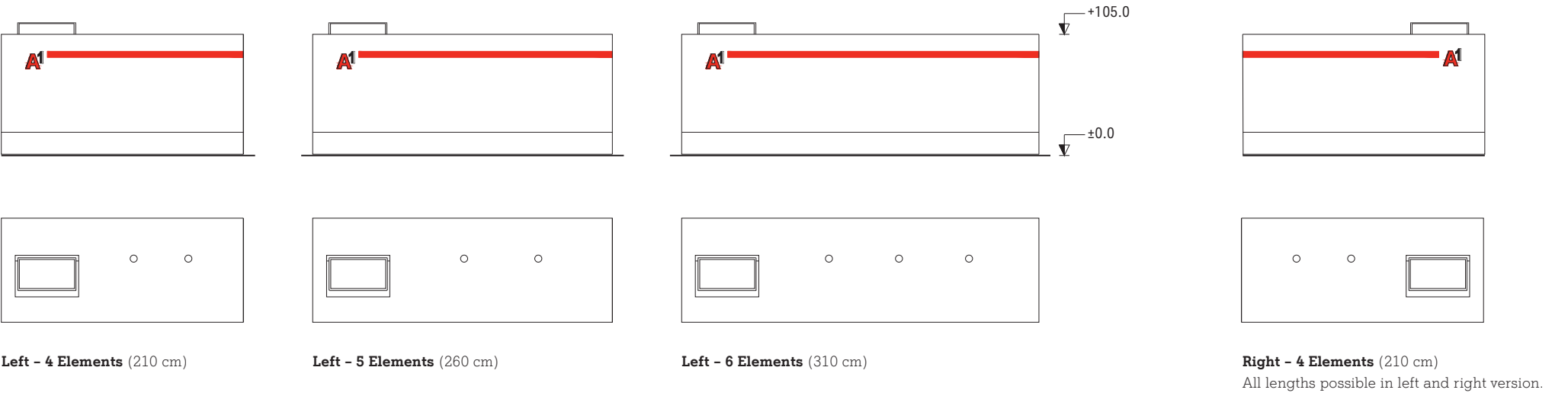
1:25

2.1.2.2 Interior

2.1.2.2.C Modules & Elements: Tables: C 04 A1 Bar: Variations



2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 04 A1 Bar: Variations



* Depending on number of employees and work routines as well as on national laws and regulations.

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 05 Consulting Table High – Freestanding & Wall

C 05 Consulting Table High



Functions: Consulting / Workstation
Charging stations (Smartphone)
Drawer
Waste container
Cable Outlet
Signature-pad, ATM etc.

Dimensions: L 80 cm
W 60 cm
H 105 cm

Colour: White
▪ RAL 9003 Signal White
▪ FUNDERMAX 0112 Topwhite SU – Special Board

Material: ▪ Table: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
▪ Base: Steel varnished (RAL 9003)

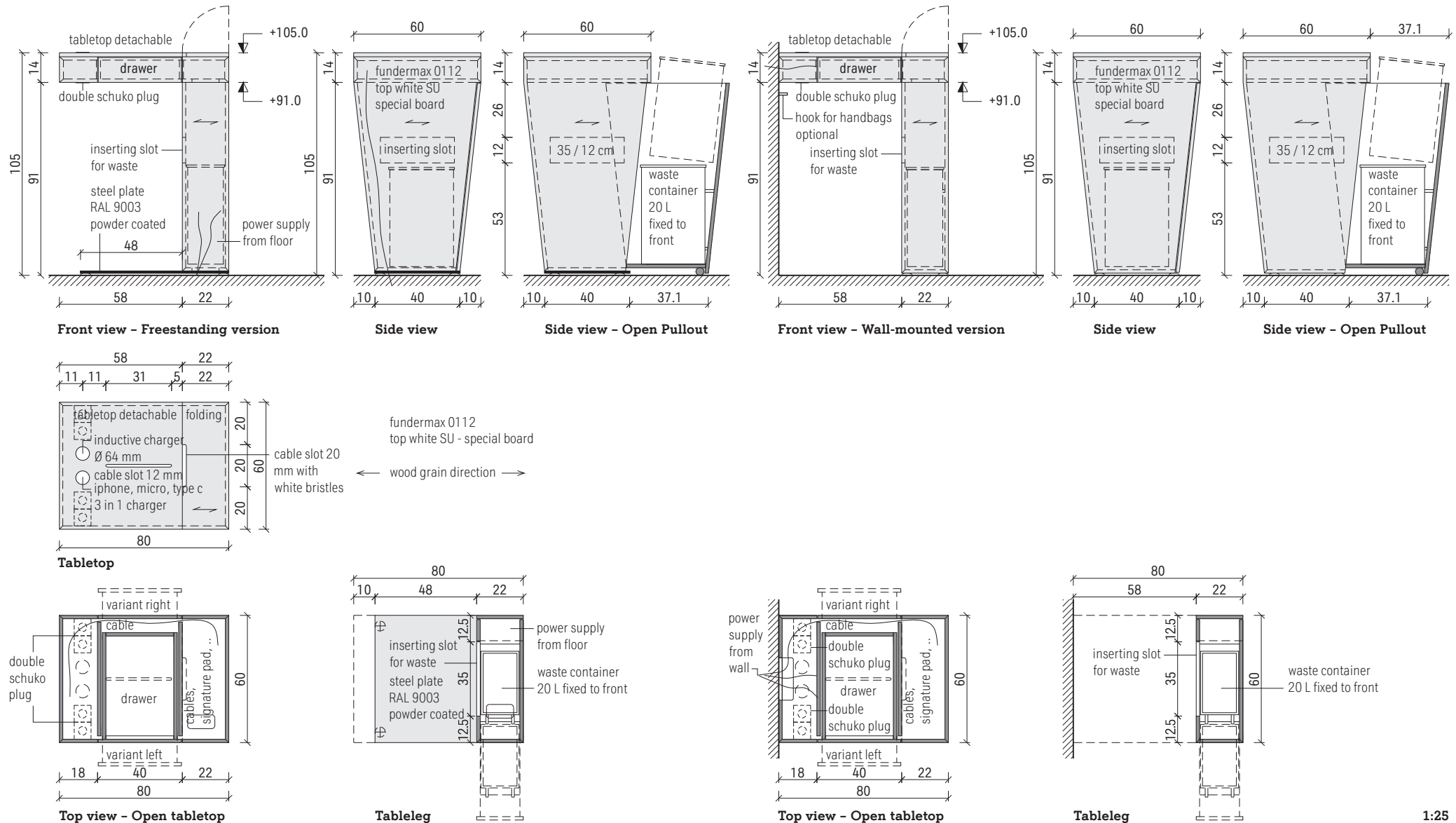
Versions: ▪ Freestanding / Attached to wall
▪ Freestanding: with/without rolls

Zone: General Zone
On the way / At home

Location: ▪ Close to products

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 05 Consulting Table High – Freestanding & Wall: Plans



1:25

2.1.2.2 Interior

2.1.2.2.2.C Modules & Elements: Tables: C 06 Consulting Table Low

C 06 Consulting Table Low



Functions: Consulting
Charging stations (Smartphone)
Drawer
Cable Outlet
Signature-pad, ATM etc.

Dimensions: L 120 cm
W 60 cm
H 80 cm

Colour: White
▪ FUNDERMAX 0112 Topwhite SU –
Special Board

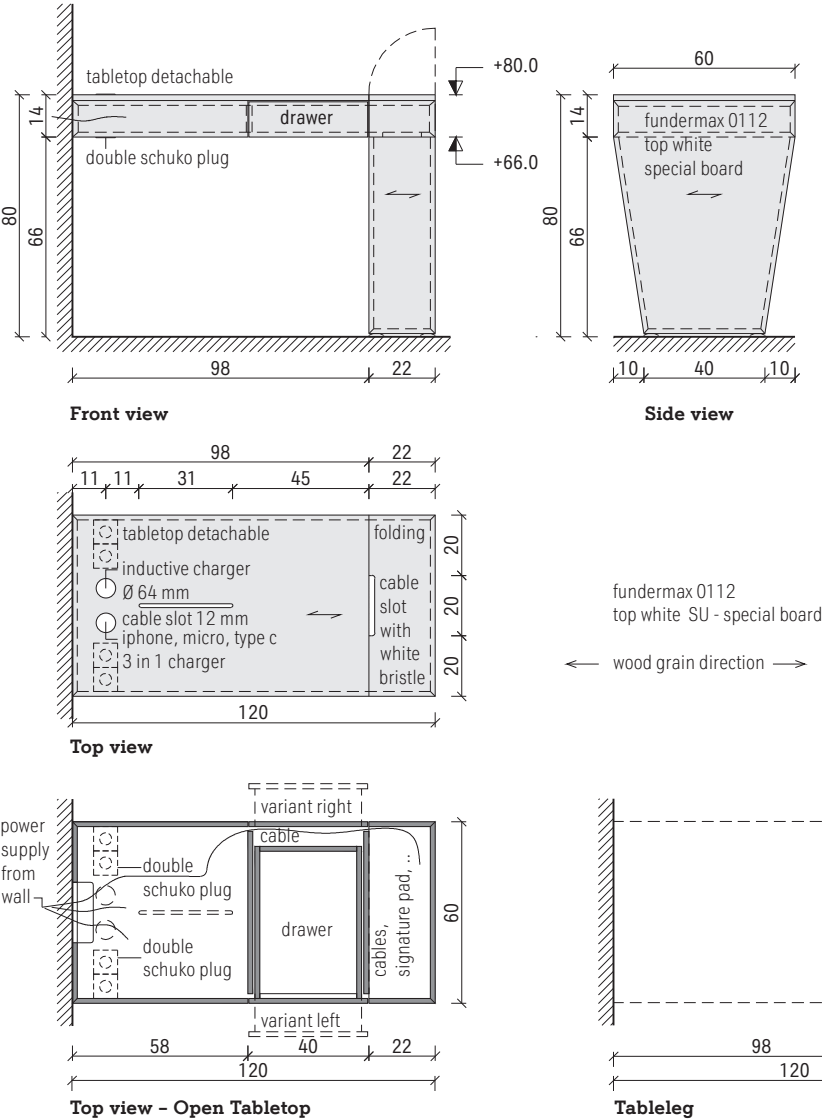
Material: ▪ Table: Chipboard coated
(FUNDERMAX 0112 Topwhite SU)

Combo: D 01 Consulting Sofa
D 02 Consulting Chair

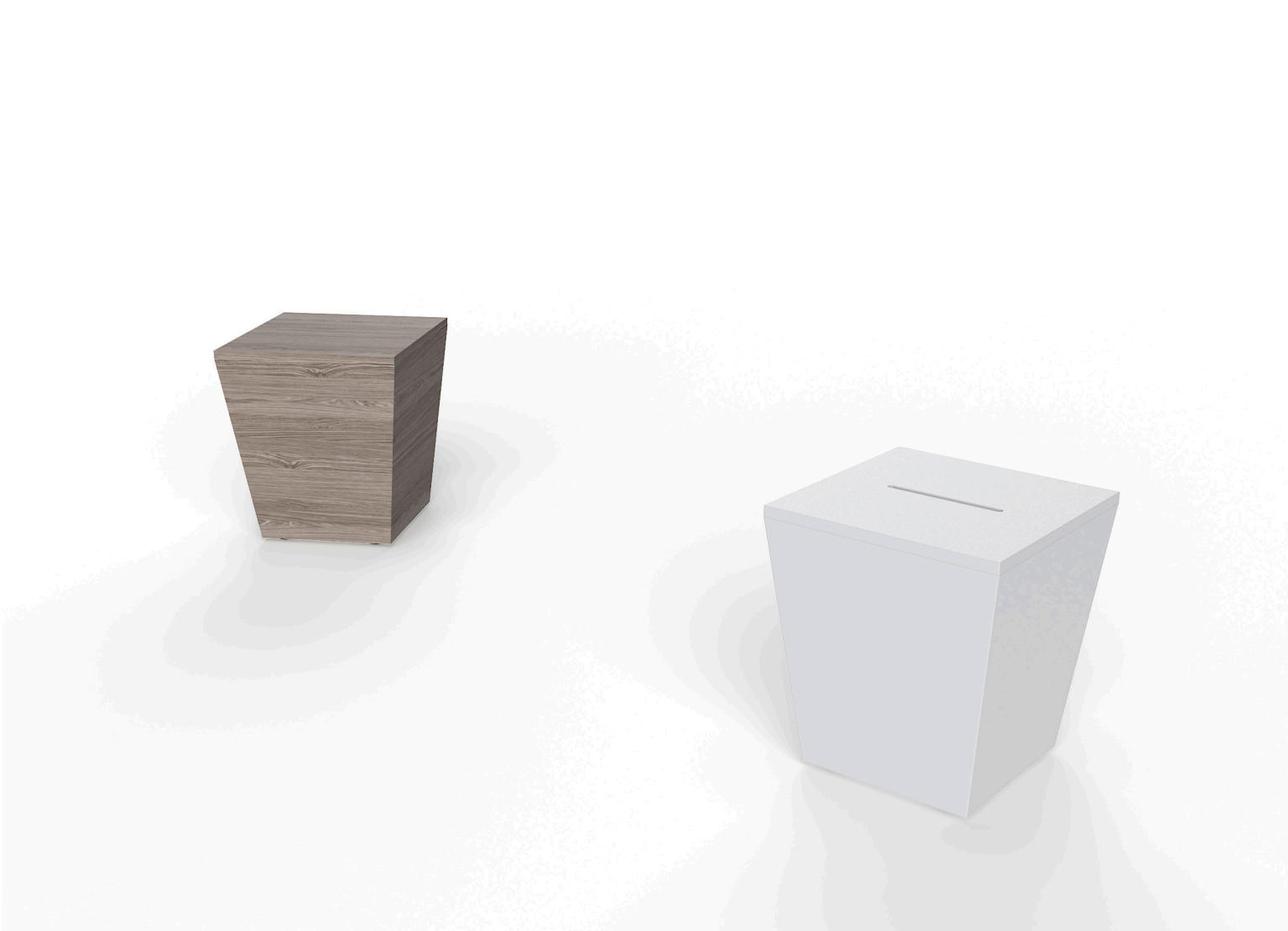
Zone: Consulting Zone

Location: Attached to wall:
▪ Quiet area
▪ Rear area
▪ Niches

2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 06 Consulting Table Low: Plans

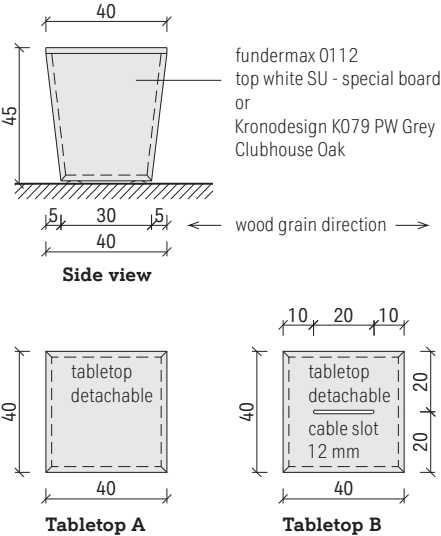


C 07 Side Table



- Functions: Side Table
Display of Highlight
- Dimensions: L 40 cm
W 40 cm
H 45 cm
- Colour: White
- FUNDERMAX 0112 Topwhite SU – Special Board
 - KRONODESIGN K079 PW Grey Clubhouse Oak
- Material:
- Table: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
 - Table: Chipboard coated (KRONODESIGN K079 PW)
- Combo: D 03 TV Stool
D 23 HAY AAC42 black / white
- Zone: General Zone / Active Waiting
Home Zone
- Location: Freestanding
- Close to Home Wall / Music Wall
 - View to TV

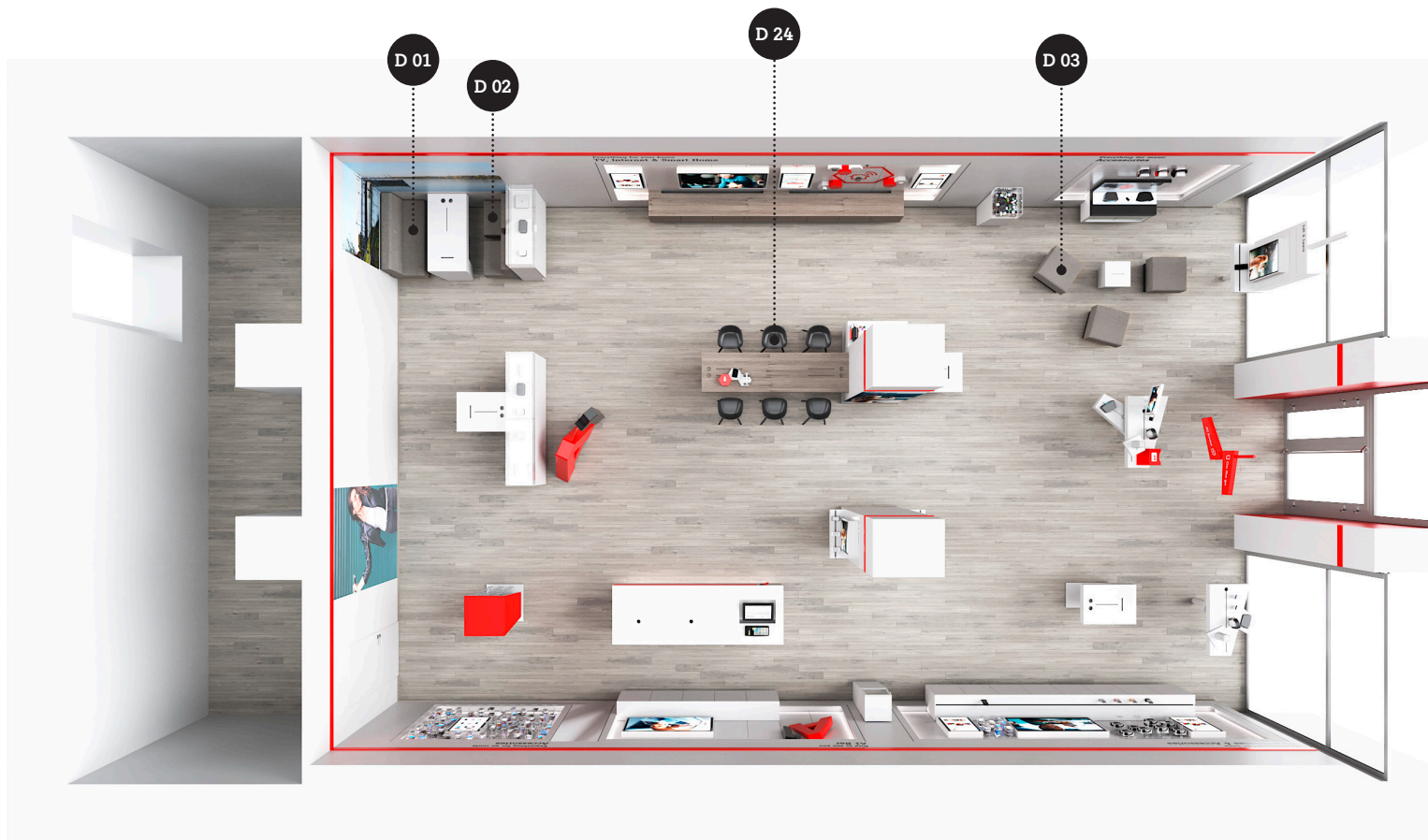
2.1.2.2 Interior
2.1.2.2.2.C Modules & Elements: Tables: C 07 Side Table: Plans



1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating



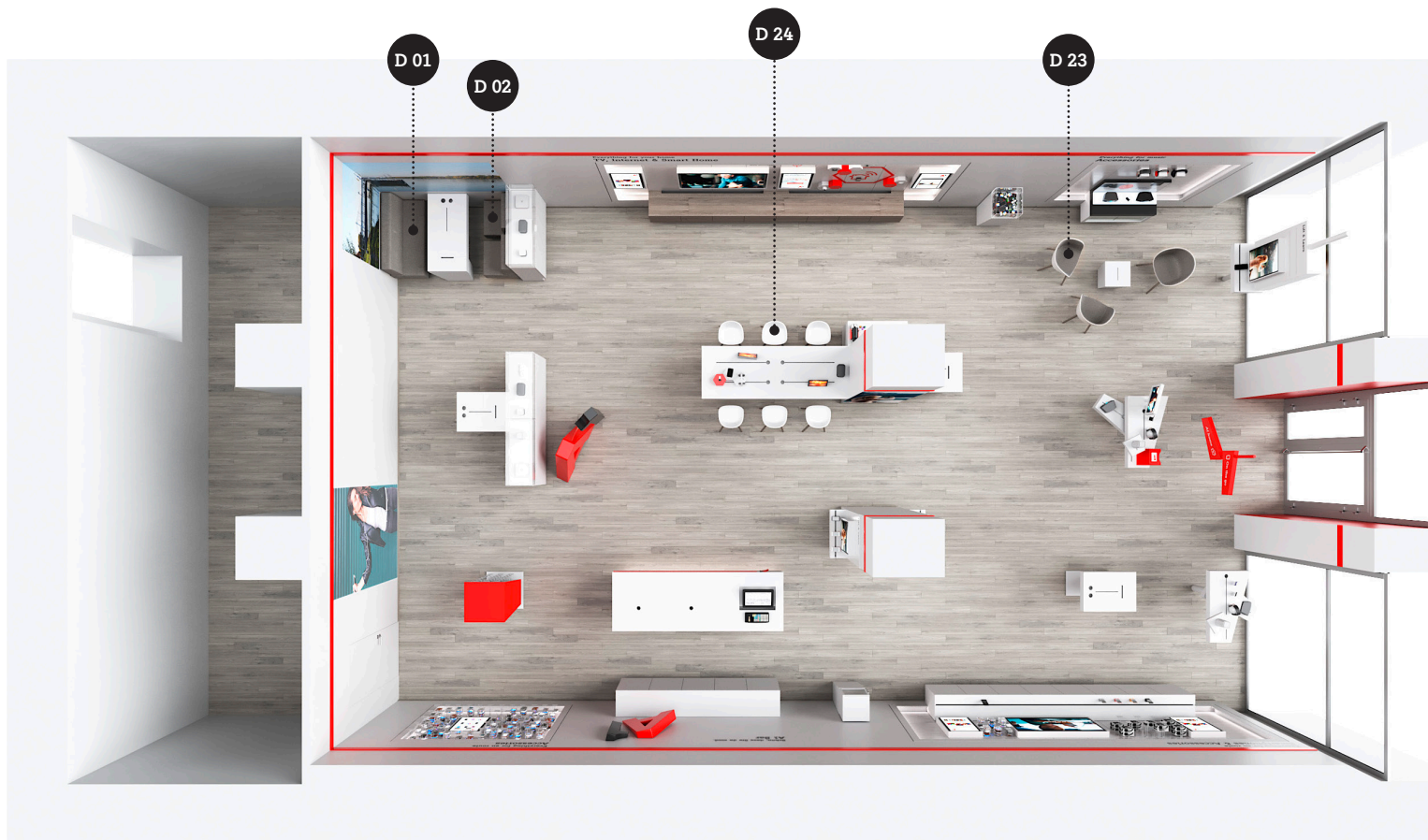
Seating

- D 01 Consulting Sofa
- D 02 Consulting Chair
- D 03 TV Stool
- D 04 Waiting Sofa
- D 21 HAY AAC10
- D 22 HAY AAC20
- D 23 HAY AAC42
- D 24 HAY AAS32

See also next pages

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating



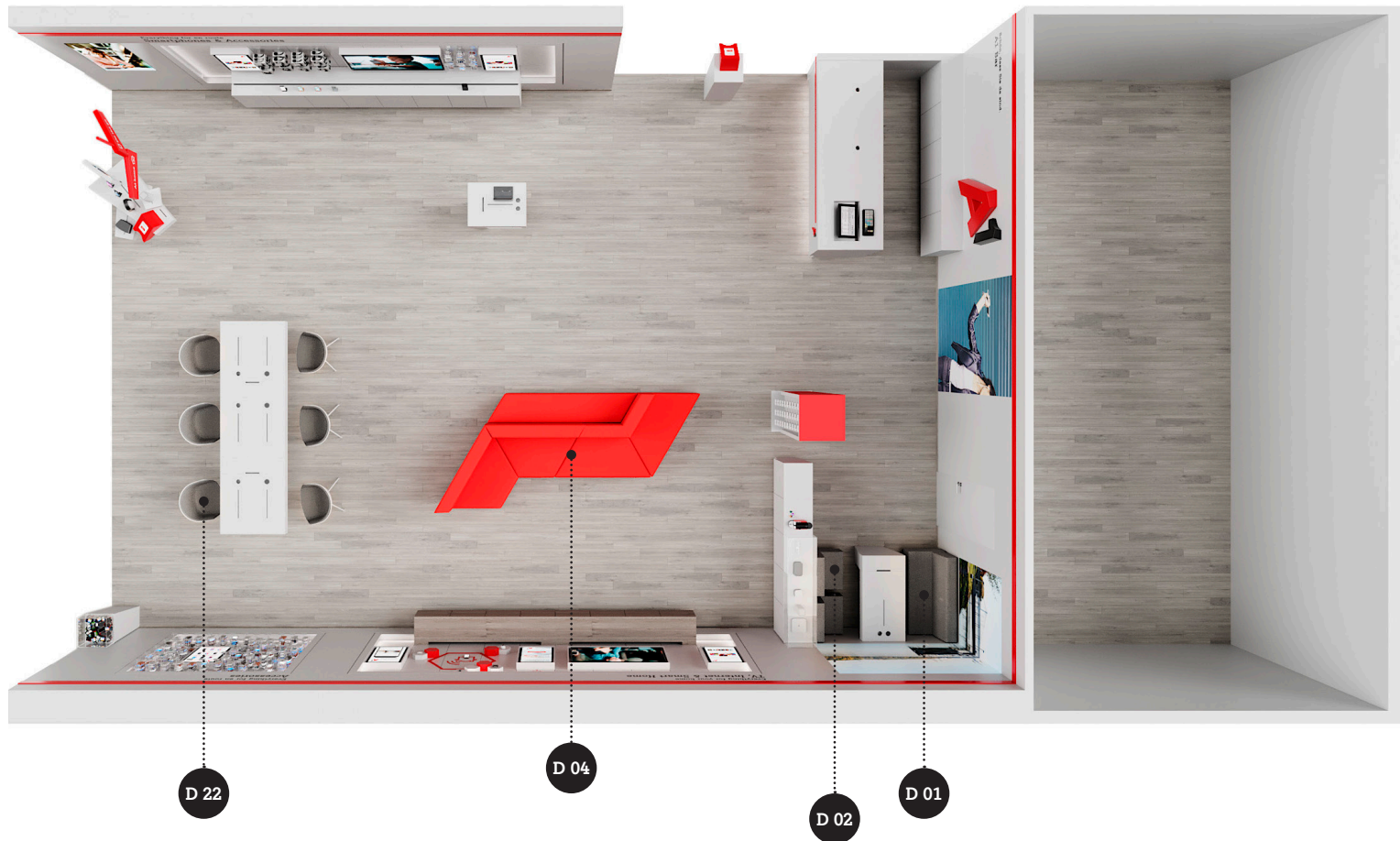
Seating

- D 01 Consulting Sofa
- D 02 Consulting Chair
- D 03 TV Stool
- D 04 Waiting Sofa
- D 21 HAY AAC10
- D 22 HAY AAC20
- D 23 HAY AAC42
- D 24 HAY AAS32

See also previous and next page

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating



Seating

- D 01 Consulting Sofa
- D 02 Consulting Chair
- D 03 TV Stool
- D 04 Waiting Sofa
- D 21 HAY AAC10
- D 22 HAY AAC20
- D 23 HAY AAC42
- D 24 HAY AAS32

See also previous pages

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 01 Consulting Sofa

D 01 Consulting Sofa



Functions: Sitting (Consulting)

Dimensions: L 120 cm
W 55 cm
H 90 cm (seat height: 45 cm)

Colour: Greyish-Brown
▪ KVADRAT Molly 2 160
Black
▪ RAL 9017 Traffic Black

Material: ▪ Upholstery: KVADRAT Molly 2 160
▪ Base: MDF/Chipboard varnished
(RAL 9017)

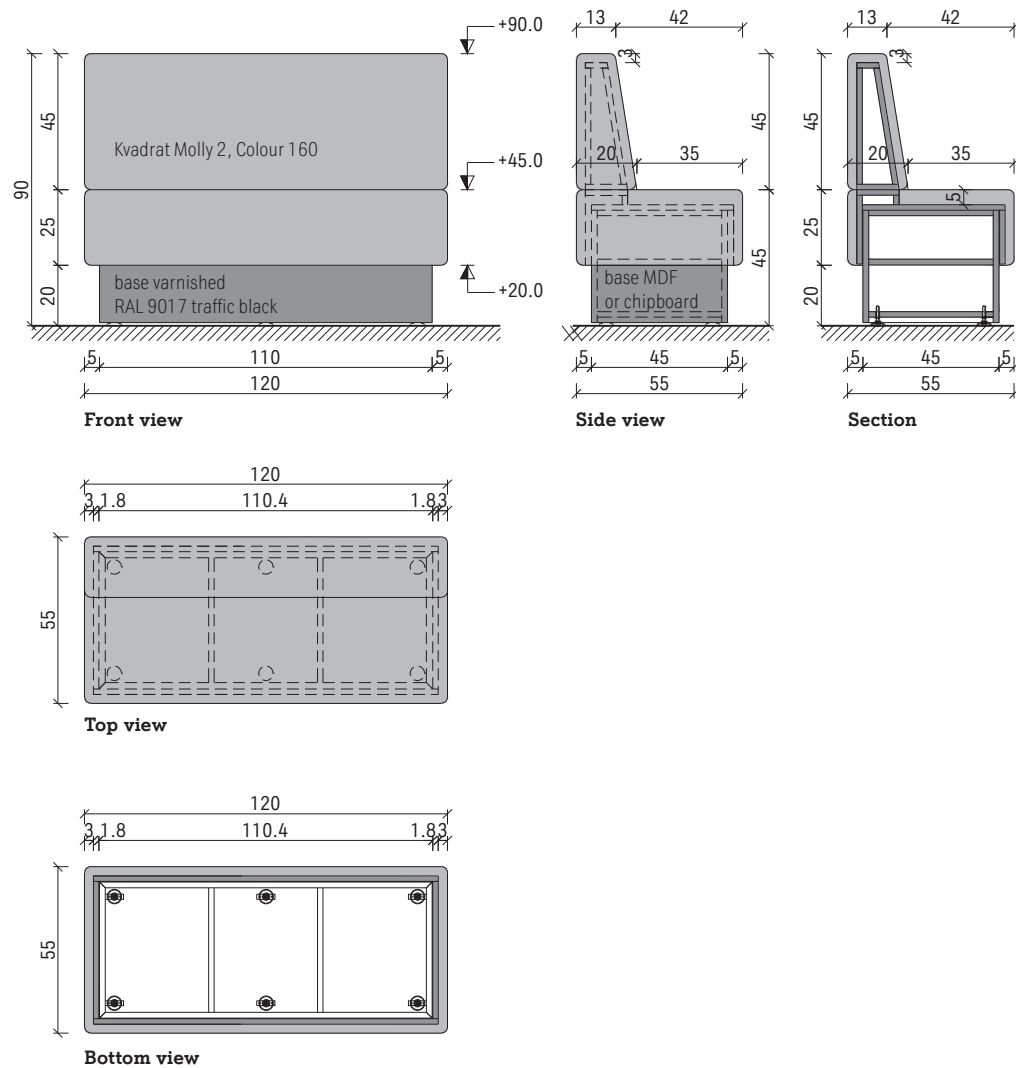
Combo: C 06 Consulting Table Low
D 02 Consulting Chair
E 01 Storage
F 31 Moodimage

Zone: Consulting Zone

Location: ▪ Quiet area
▪ Rear area
▪ Niches

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 01 Consulting Sofa: Plans



1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 02 Consulting Chair

D 02 Consulting Chair



Functions: Sitting (Consulting)

Dimensions: L 50 cm
W 55 cm
H 90 cm (seat height: 45 cm)

Colour: Greyish-Brown
▪ KVADRAT Molly 2 160
Black
▪ RAL 9017 Traffic Black

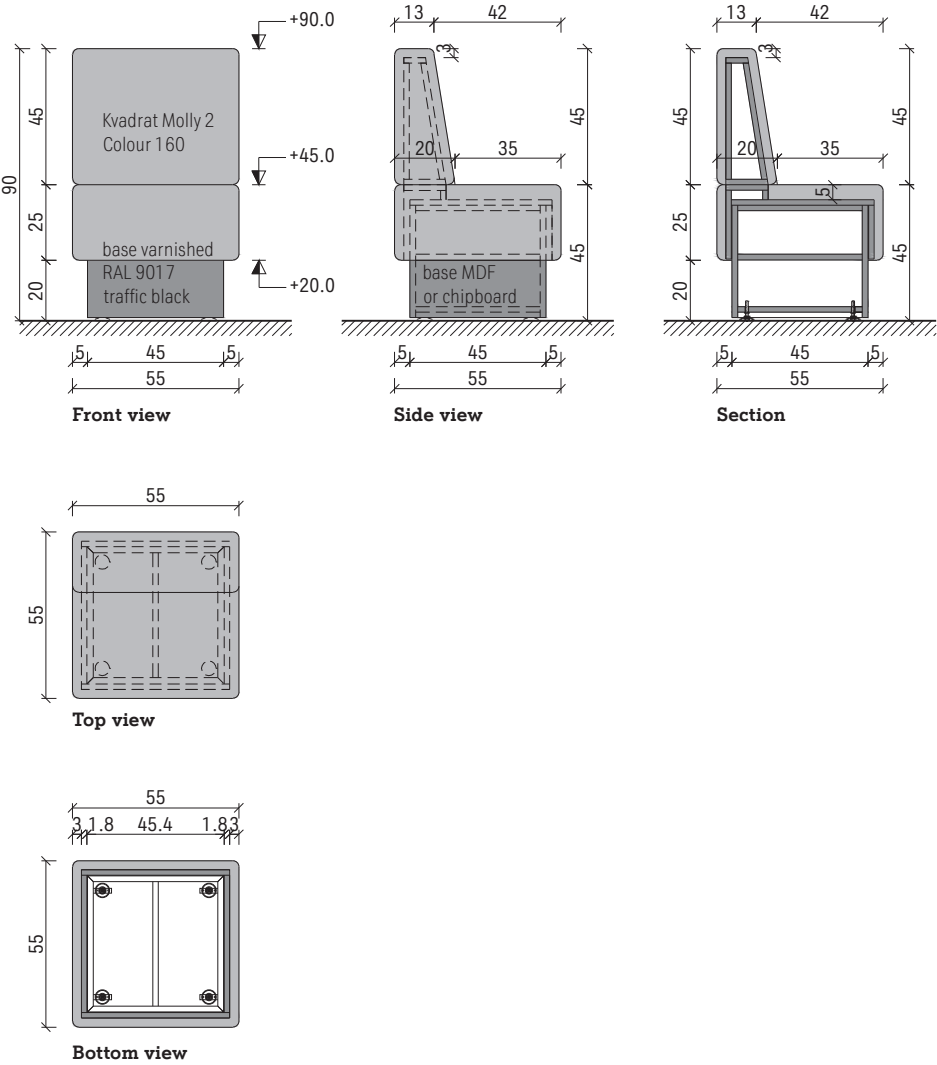
Material: ▪ Upholstery: KVADRAT Molly 2 160
▪ Base: MDF/Chipboard varnished
(RAL 9017)

Combo: C 06 Consulting Table Low
D 01 Consulting Sofa
E 01 Storage
F 31 Moodimage

Zone: Consulting Zone

Location: ▪ Quiet area
▪ Rear area
▪ Niches

2.1.2.2 Interior
2.1.2.2.2.D Modules & Elements: Seating: D 02 Consulting Chair: Plans

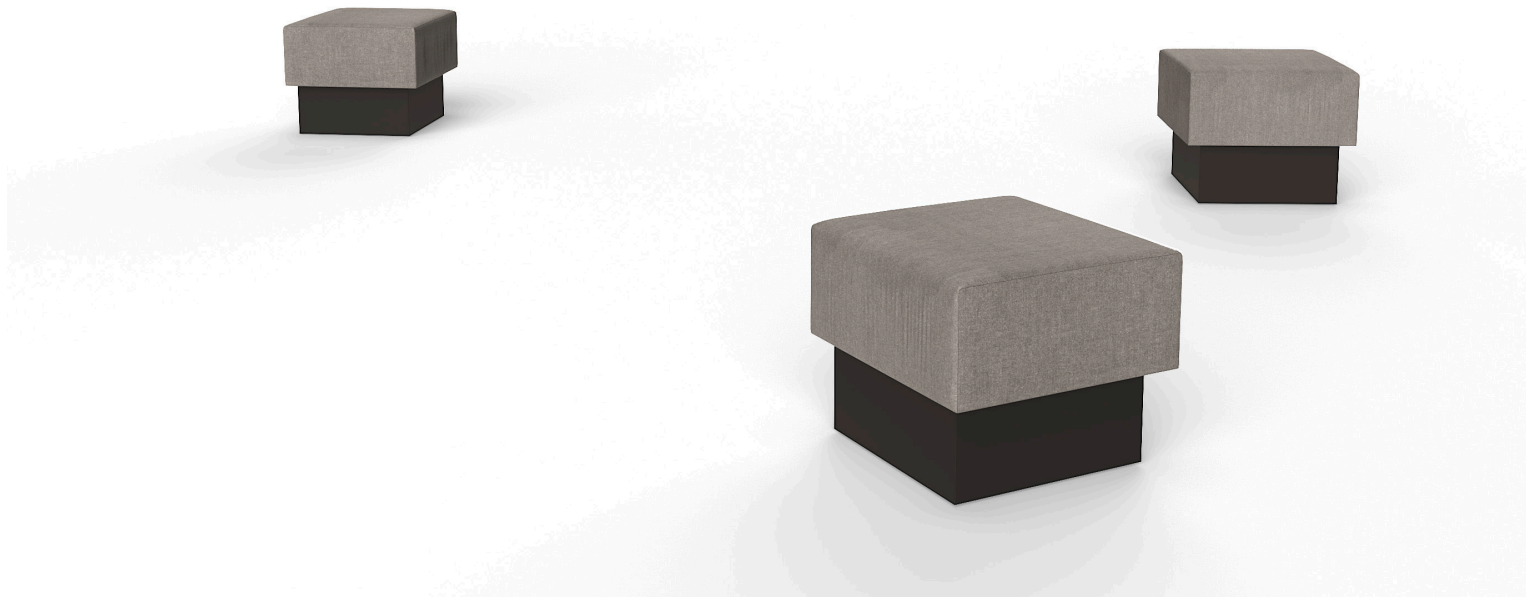


1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 03 TV Stool

D 03 TV Stool



Functions: Sitting (Waiting, Watching TV)

Dimensions: L 50 cm
W 50 cm
H 45 cm

Colour: Greyish-Brown
▪ KVADRAT Molly 2 160
Black
▪ RAL 9017 Traffic Black

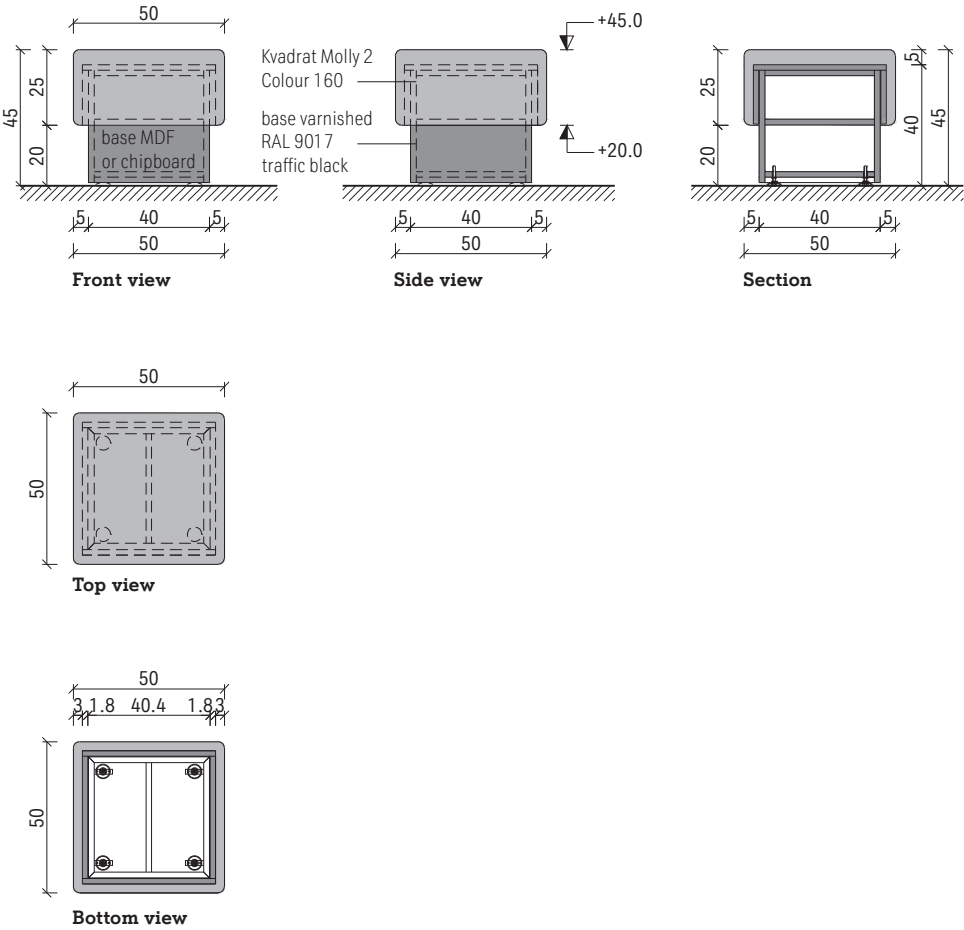
Material: ▪ Upholstery: KVADRAT Molly 2 160
▪ Base: MDF/Chipboard varnished
(RAL 9017)

Combo: C 07 Side Table (white)

Zone: General Zone / Active Waiting
Home Zone

Location: Freestanding
▪ Close to Home Wall / Music Wall
▪ View to TV

2.1.2.2 Interior
2.1.2.2.2.D Modules & Elements: Seating: D 03 TV Stool: Plans



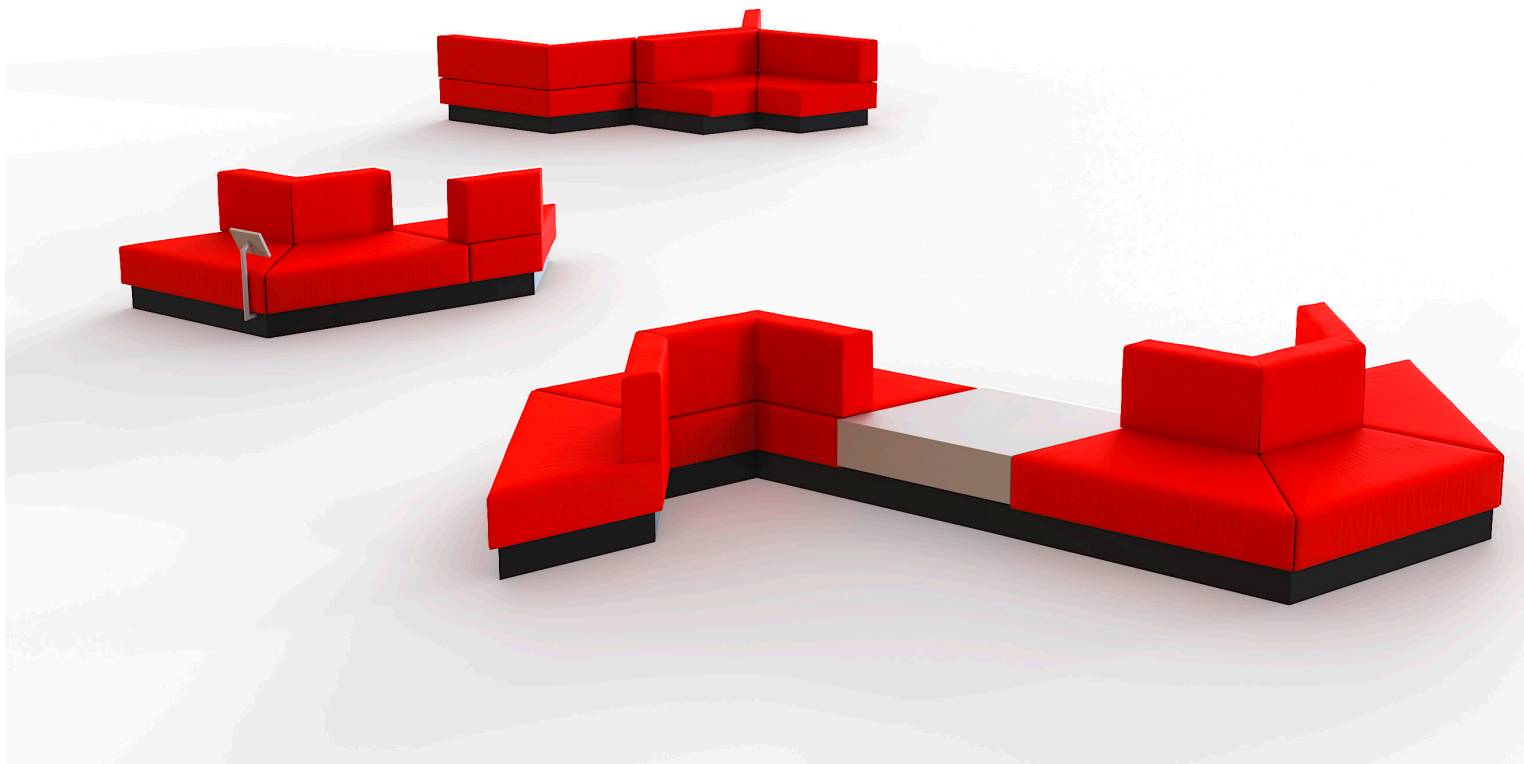
1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 04 Waiting Sofa



D 04 Waiting Sofa



Functions: Sitting (Waiting)
Tablets (Advertisements, Information)

Dimensions: See plans

Colour: Red
▪ to be defined
Black
▪ RAL 9017 Traffic Black

Material: ▪ Upholstery: to be defined
▪ Base: MDF/Chipboard varnished
(RAL 9017)

Versions: Components:
Convex / concave / rhomboid
Arrangements:
Different sizes and constellations

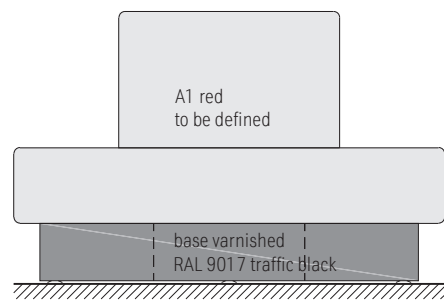
Zone: General Zone / Active Waiting
Home Zone

Location: ▪ In large shops (L, XL) only
▪ between entrance and A1 Bar
▪ Close to A1 Bar
▪ Close to Home Wall / Coffeebar

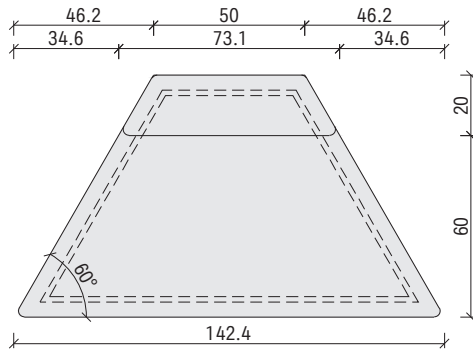
2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 04 Waiting Sofa: Plans

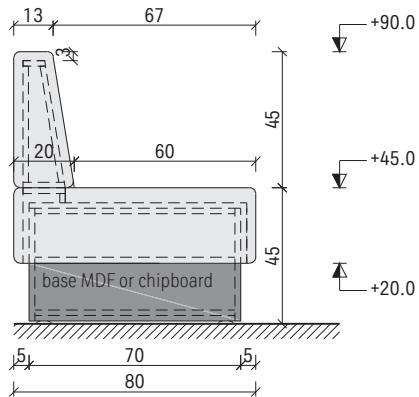
work in
progress
WIP



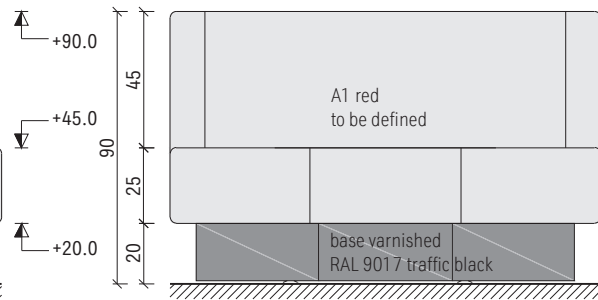
Front view - Element A



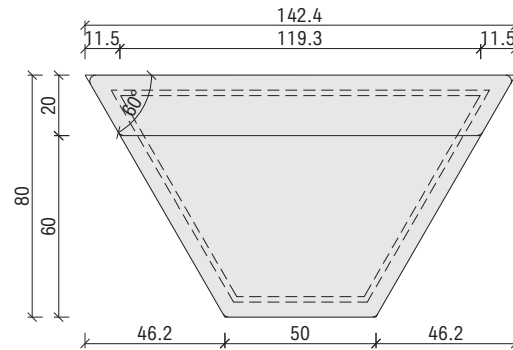
Top view - Element A



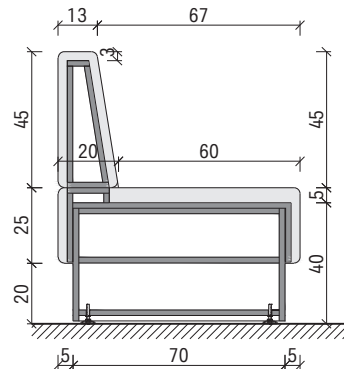
Side view - Elements A, B, C, D



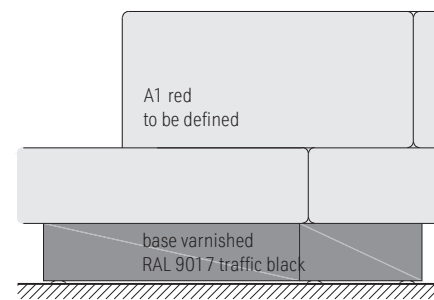
Front view - Element B



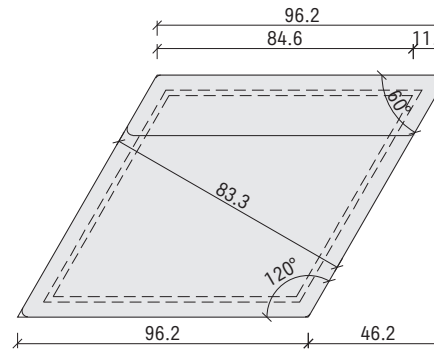
Top view - Element B



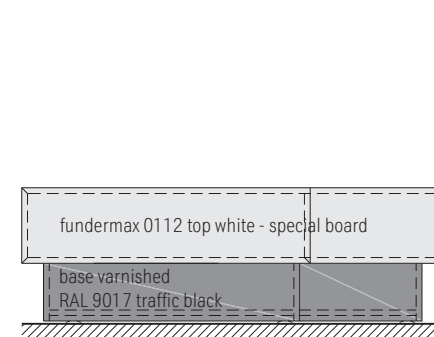
Section - Elements A, B, C, D



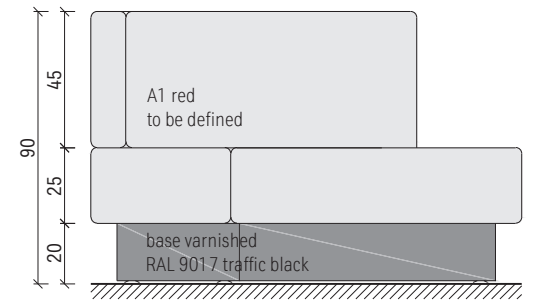
Front view - Element C



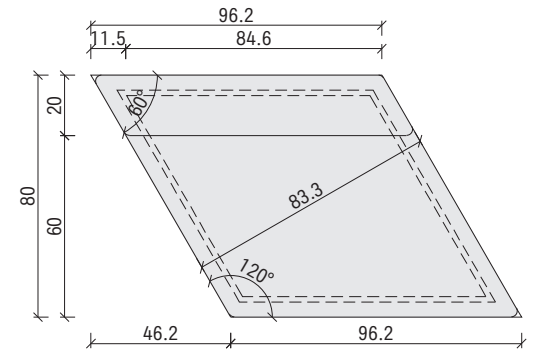
Top view - Element C, Table



Side view - Table



Front view - Element D

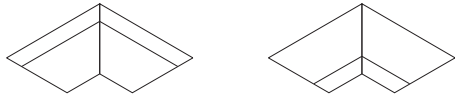


Top view - Element D, Table

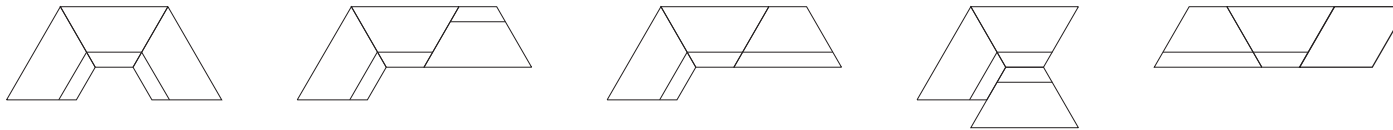
2.1.2.2 Interior

2.1.2.2.D Modules & Elements: Seating: D 04 Waiting Sofa: Variations

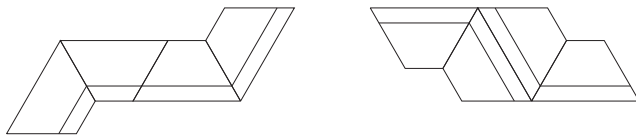
work in
progress
WIP



2 Elements



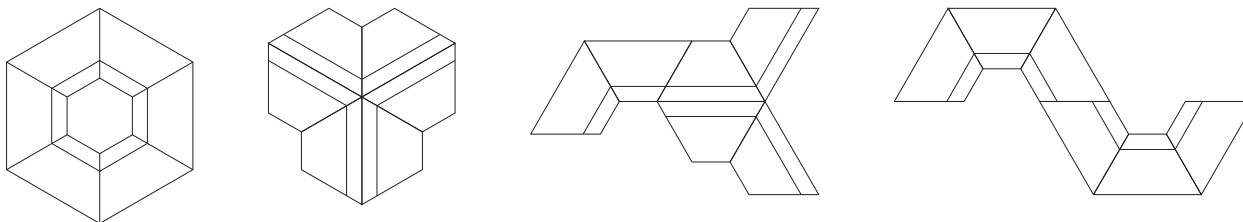
3 Elements



4 Elements



5 Elements



6 Elements

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 21 HAY AAC10

D 21 HAY AAC10



Functions: Sitting (Active Waiting)

Dimensions: W 51 cm

D 52 cm

H 77 cm (seat height: 45 cm)

Colours:

- Seat: Black / Legs: Black
- Seat: White / Legs: White
- Seat: Red / Legs: White

Combo: C 03 A1 Table Low Wood (black)
C 03 A1 Table Low White (red, white)

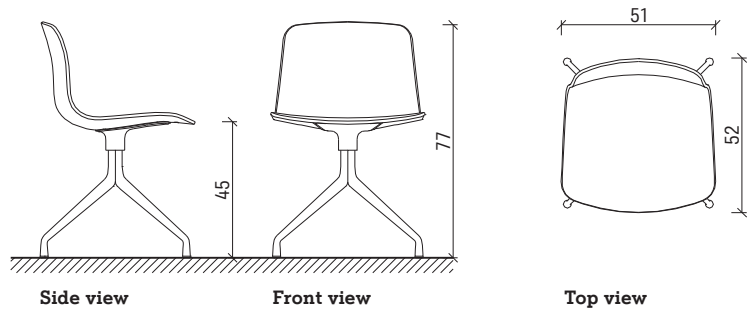
Zone: General Zone / Active Waiting

Location:

- In large shops (L, XL) only
- between entrance and A1 Bar

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 21 HAY AAC10: Plans & Variations



1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating:D 22 HAY AAC20

D 22 HAY AAC20



Functions: Sitting (Active Waiting)

Dimensions: W 59 cm

D 52 cm

H 79 cm (seat height: 45 cm)

Colour:

- Seat: Black / Legs: Black
- Seat: White / Legs: White
- Seat: White / Legs: White / Cushion (KVADRAT Molly 2 160)
- Seat: White / Legs: White / Upholstery (KVADRAT Molly 2 160)

Combo: C 03 A1 Table Low Wood (black)
C 03 A1 Table Low White (white)

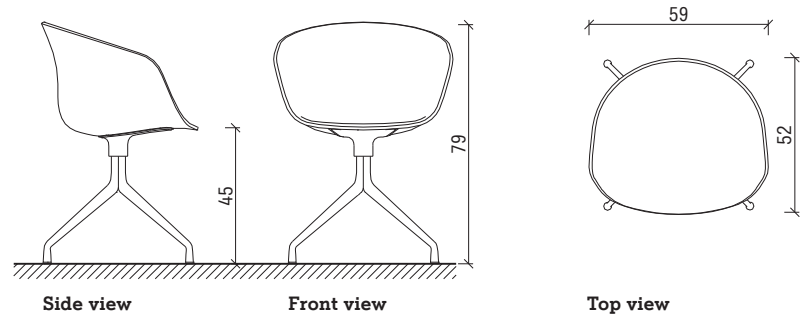
Zone: General Zone / Active Waiting

Location:

- In large shops (L, XL) only
- between entrance and A1 Bar

2.1.2.2 Interior

2.1.2.2.D Modules & Elements: Seating:D 22 HAY AAC20: Plans & Variations



1:25

2.1.2.2 Interior

2.1.2.2.D Modules & Elements: Seating: D 23 HAY AAC42

D 23 HAY AAC42



Functions: Sitting (Active Waiting)

Dimensions: W 59 cm

D 52 cm

H 72 cm (seat height: 38 cm)

Colour:

- Seat: Black / Legs: Black
- Seat: White / Legs: Oak
- Seat: White / Legs: Oak / Cushion (KVADRAT Molly 2 160)
- Seat: White / Legs: Oak / Upholstery (KVADRAT Molly 2 160)

Combo: C 07 Side Table Wood (black)
C 07 Side Table White (white)

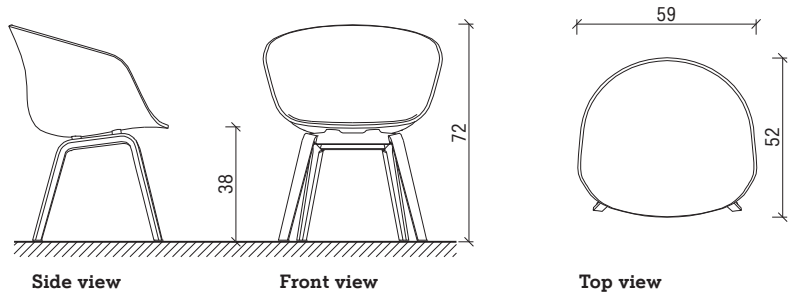
Zone: General Zone / Active Waiting

Location: Freestanding

- Close to Home Wall / Music Wall
- View to TV

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 23 HAY AAC42: Plans & Variations



1:25

2.1.2.2 Interior

2.1.2.2.2.D Modules & Elements: Seating: D 24 HAY AAS32

D 24 HAY AAS32



Functions: Sitting (Active Waiting)

Dimensions: W 50 cm

D 43 cm

H 85 cm (seat height: 74 cm)

Colour:

- Seat: Black / Legs: Black
- Seat: White / Legs: Oak

Combo:

- C 01 Waiting Table Wood (black)
- C 02 Product Table White (white)

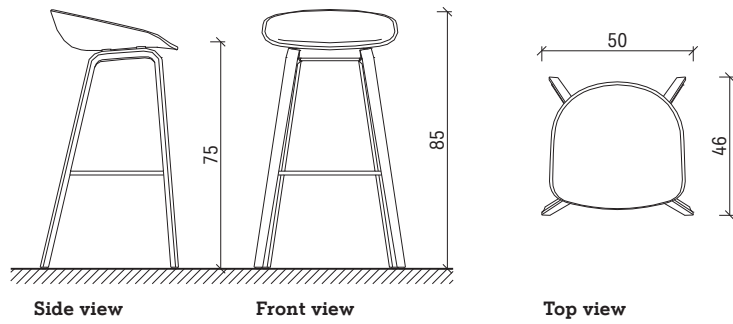
Zone: General Zone / Active Waiting

Location:

- With high tables (UE 105 cm)
- between entrance and A1 Bar
- Close to A1 Bar

2.1.2.2 Interior

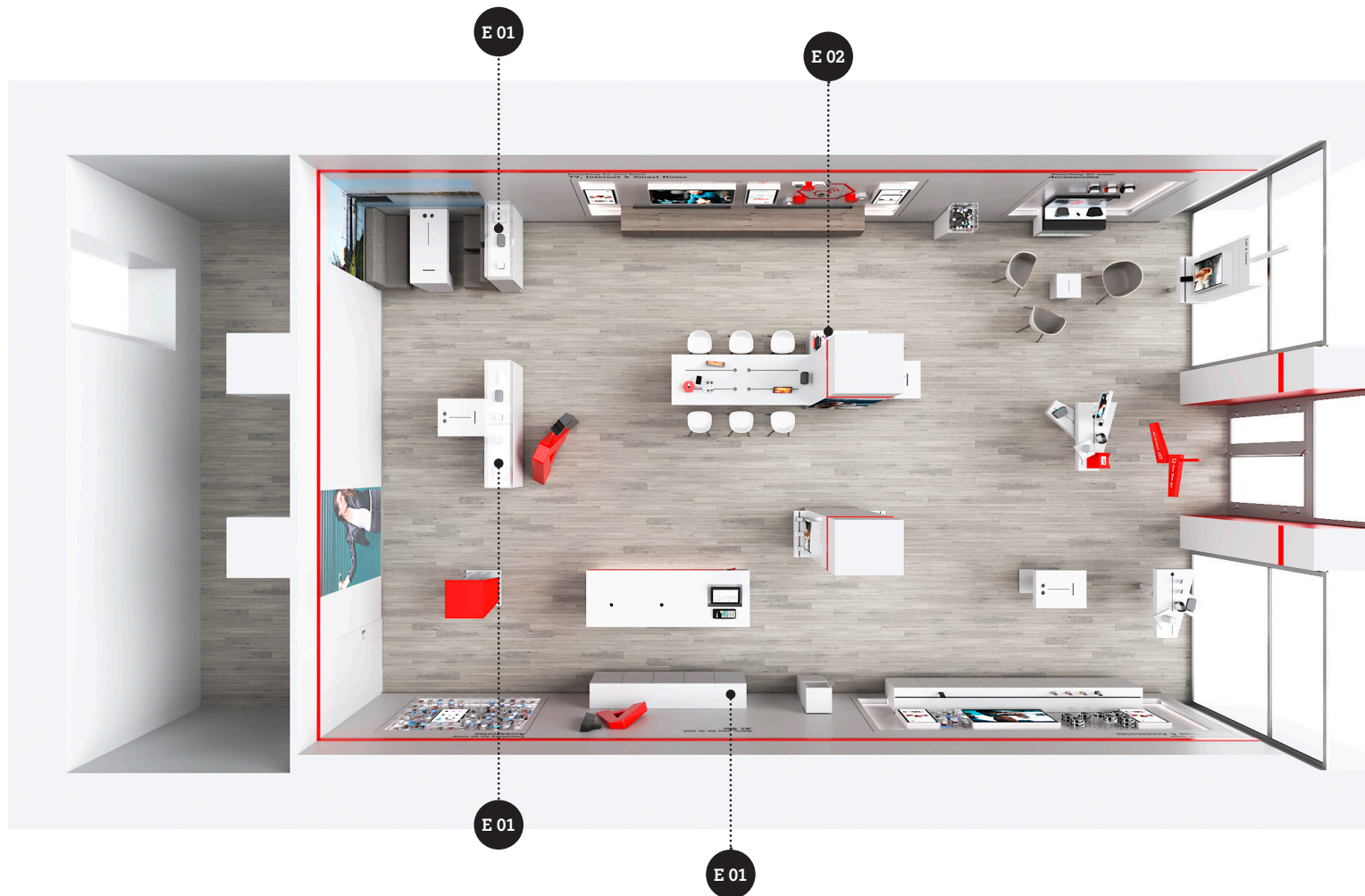
2.1.2.2.2.D Modules & Elements: Seating: D 24 HAY AAS32: Plans & Variations



1:25

2.1.2.2 Interior

2.1.2.2.E Modules & Elements: Storage



Storage

- E 01 Storage
 - Wall-mounted
 - Freestanding
- E 02 Coffeebar

2.1.2.2 Interior

2.1.2.2.E Modules & Elements: Storage: E 01 Storage

E 01 Storage



Functions: Storage
Display of products

Dimensions: W 50 x, e.g. 250 cm (or adjusted to needs)
D wall-mounted: 30 cm
D freestanding: 40 cm
H storage: 90/105 cm
H glass box (display): 25 cm

Colour: White
▪ FUNDERMAX 0112 Topwhite SU – Special Board
Glass (ESG)
▪ White glass (Optiwhite, Ultraclear)

Material: ▪ Body + Doors: Chipboard coated (FUNDERMAX 0112 Topwhite SU)
▪ Display: White glass (ESG)

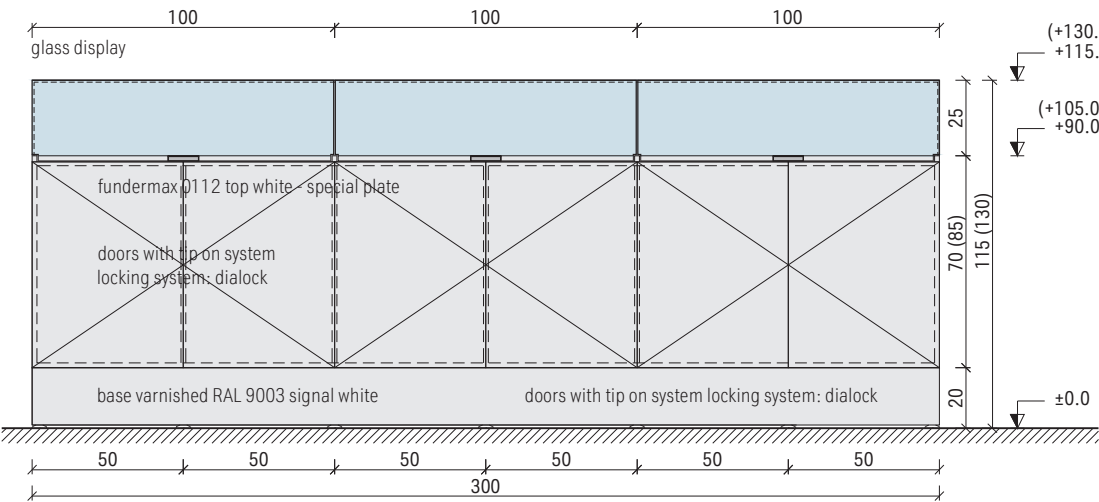
Versions: ▪ Low / High
▪ Wall-mounted (without base) / Freestanding (with base)
▪ With / without display
▪ Opening: Front (Sliding / Revolving Doors)
Top (Guru)

Combo: C 04 A1 Bar
D 01 Consulting Sofa
E 02 Coffeebar
F 31 Moodimage

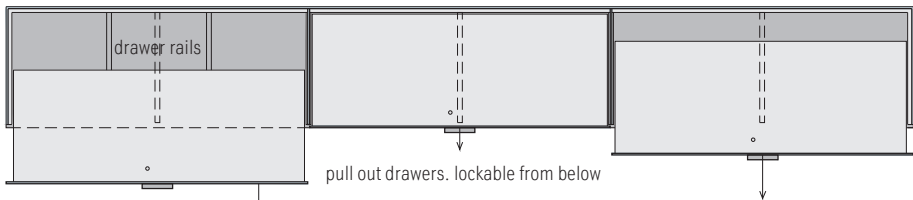
Zone: General Zone
Consulting Zone

Location: Wall-mounted or Freestanding
▪ Behind A1 Bar
▪ Behind Consulting Sofa
▪ Between wall + furniture
▪ Below moodimage

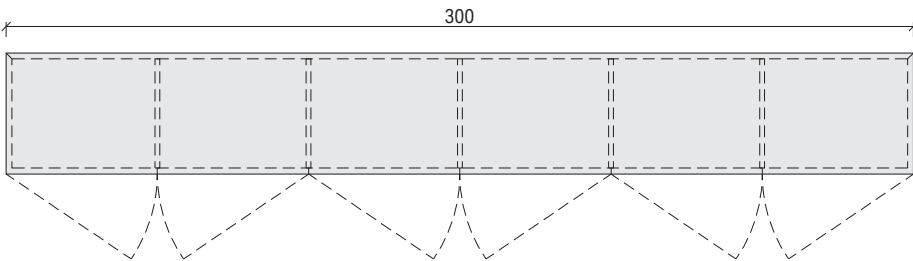
2.1.2.2 Interior
2.1.2.2.2.E Modules & Elements: Storage: E 01 Storage: Plans



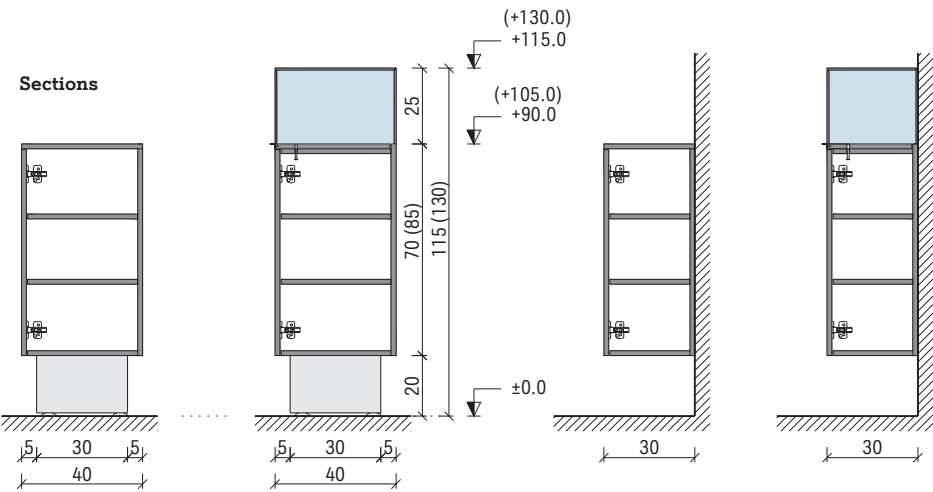
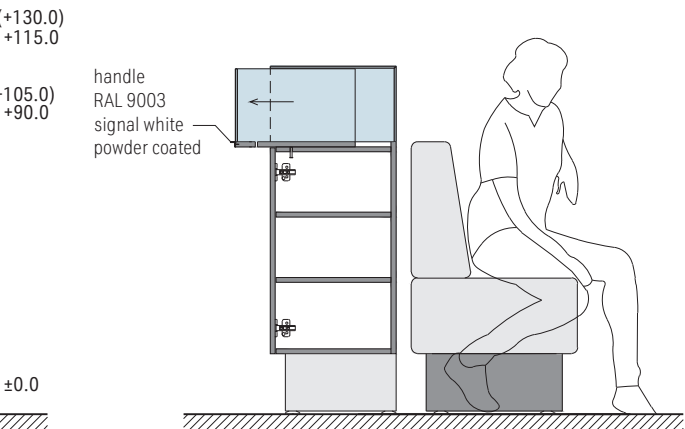
Front view - Storage with Display



Top view - Storage with Display



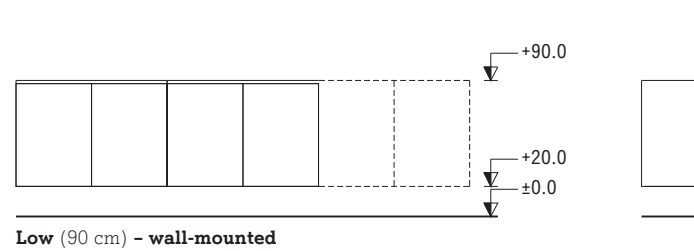
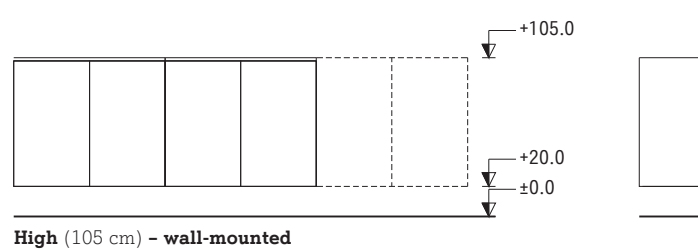
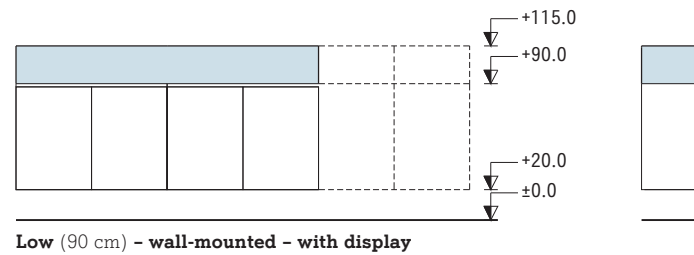
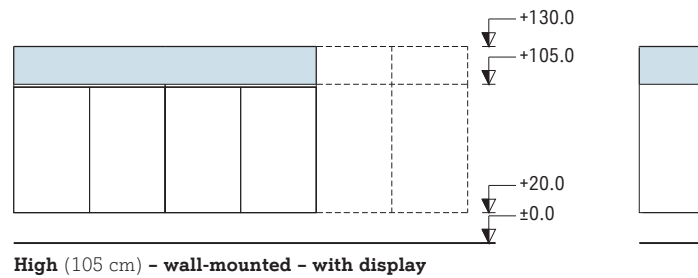
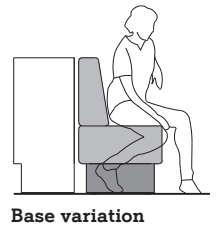
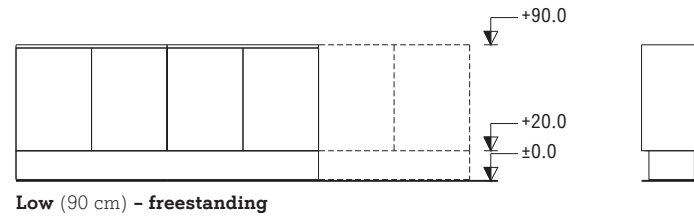
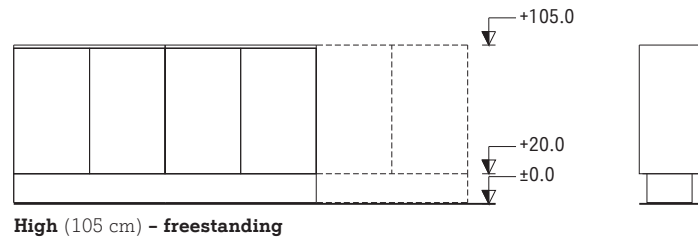
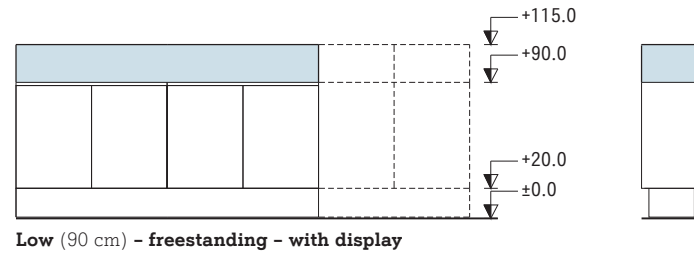
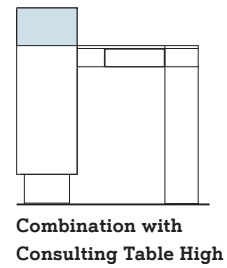
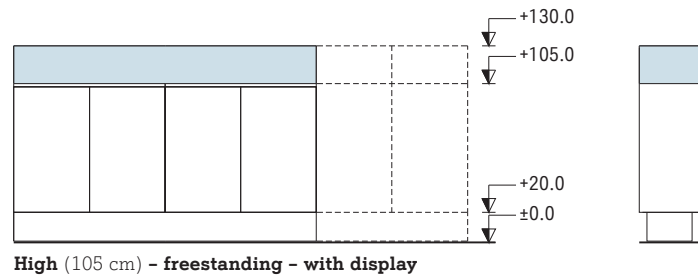
Top view - Storage without Display



Freestanding without Display Freestanding with Display Wall-mounted without Display Wall-mounted with Display 1:25

2.1.2.2 Interior

2.1.2.2.E Modules & Elements: Storage: E 01 Storage: Variations



2.1.2.2 Interior

2.1.2.2.E Modules & Elements: Storage: E 01 Storage: Variations



2.1.2.2 Interior

2.1.2.2.2.E Modules & Elements: Storage: E 02 Coffeebar

E 02 Coffee Bar



Functions: Coffeemachine
Mini Fridge
Storage
Waste container

Dimensions: W 50 x, e.g. 150 cm (or adjusted to needs)
D 40 cm
H 90 / 105 cm

Colour: White
▪ FUNDERMAX 0112 Topwhite SU – Special Board

Material: ▪ Body + doors: Chipboard coated (FUNDERMAX 0112 Topwhite SU)

Versions: ▪ Low / High

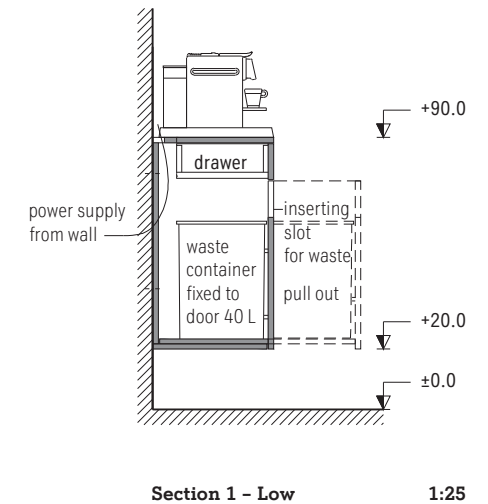
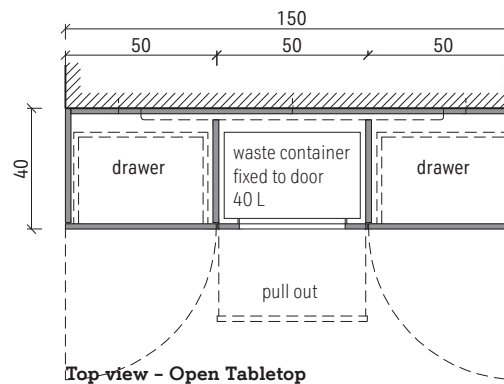
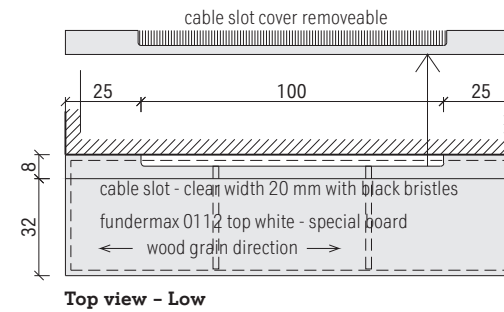
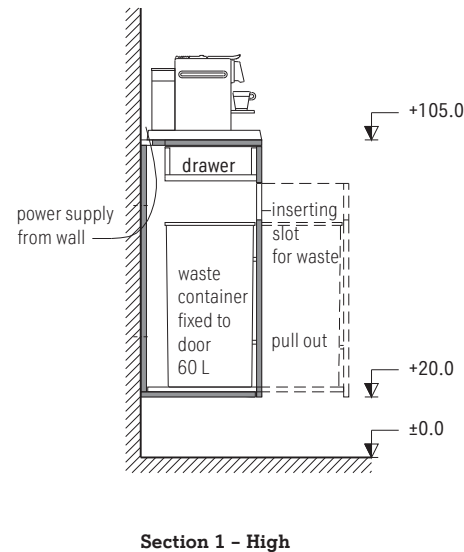
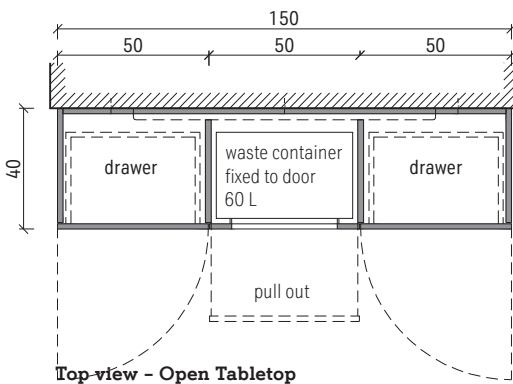
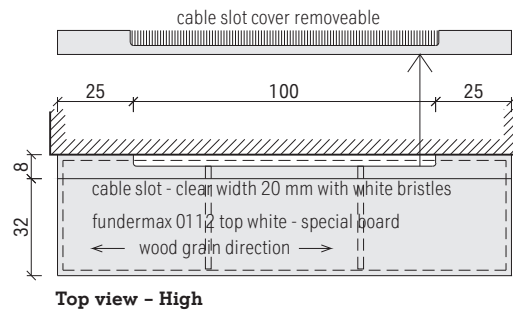
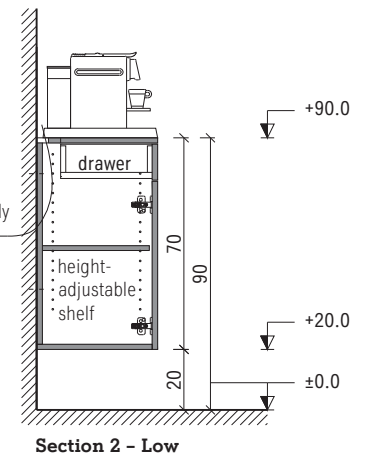
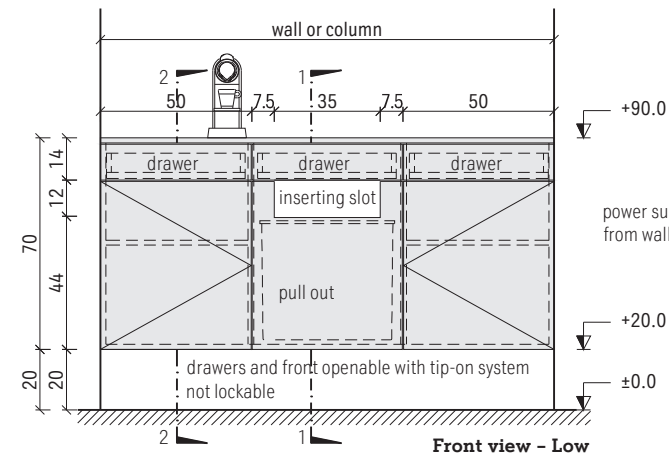
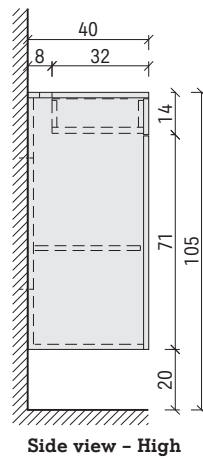
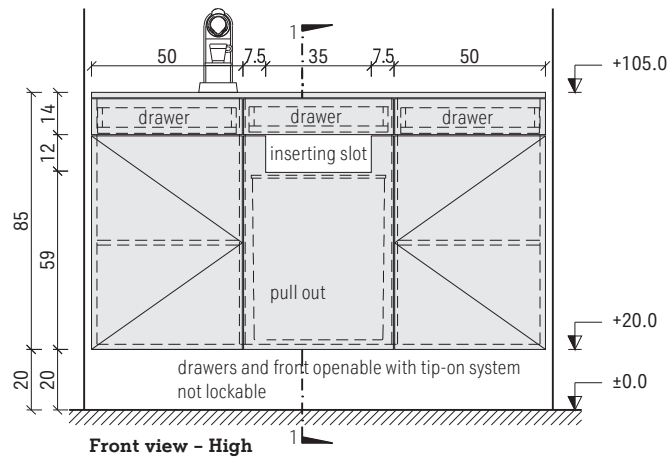
Combo: A 02 Home Wall
C 01 Waiting Table
C 02 Product Table
E 01 Storage

Zone: General Zone / Active Waiting
Consulting Zone
Home Zone

Location: ▪ Attached to column / wall
▪ Close to Waiting Area (Waiting Table / Product Table / A1 Table)
▪ Close to Consulting Zone
▪ Close to Home Wall

2.1.2.2 Interior

2.1.2.2.E Modules & Elements: Storage: E 02 Coffeebar: Plans



2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding



Branding

0 Logos

- F 01 3D-Logo - Wall
- F 02 3D-Logo - Freestanding
- F 03 3D-Logo - Furniture
- F 04 Blade Sign
- F 05 Fascia
- F 06 Foliation Construction Site

1 Colours

- F 11 Red Stripe
- F 12 Red Walls
- F 13 Light Strip red

2 Typography

- F 21 Lettering

3 Image Style

- F 31 Moodimage
- F 32 Digital Signage
- F 33 Icons

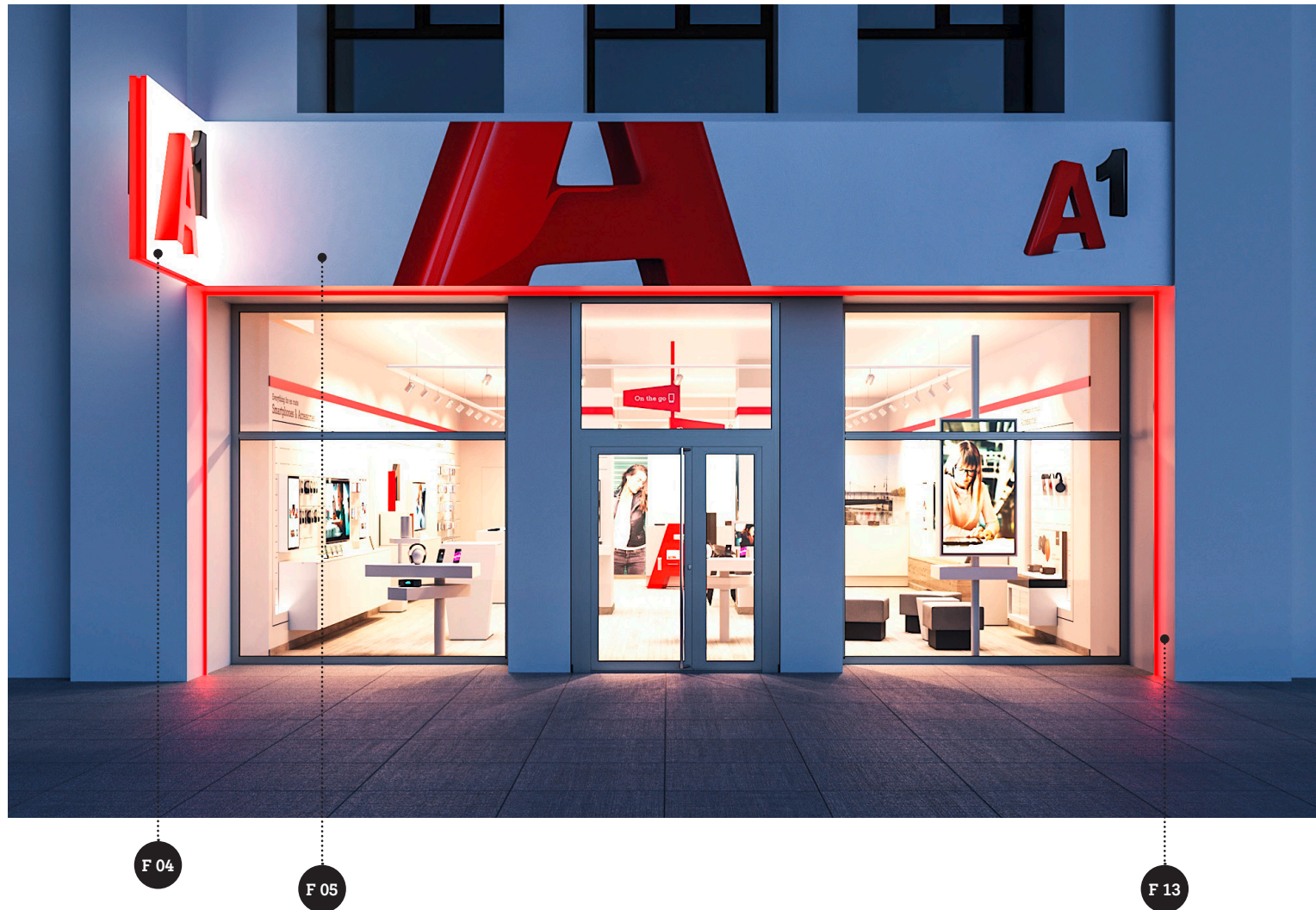
4 Design

5 Sound & Motion

See also next page

2.1.2.2 Interior

2.1.2.2.F Modules & Elements: Branding



Branding

0 Logos

- F 01 3D-Logo – Wall
- F 02 3D-Logo – Freestanding
- F 03 3D-Logo – Furniture
- F 04 Blade Sign
- F 05 Fascia
- F 06 Foliation Construction Site

1 Colours

- F 11 Red Stripe
- F 12 Red Walls
- F 13 Light Strip red

2 Typography

- F 21 Lettering

3 Image Style

- F 31 Moodimage
- F 32 Digital Signage
- F 33 Icons

4 Design

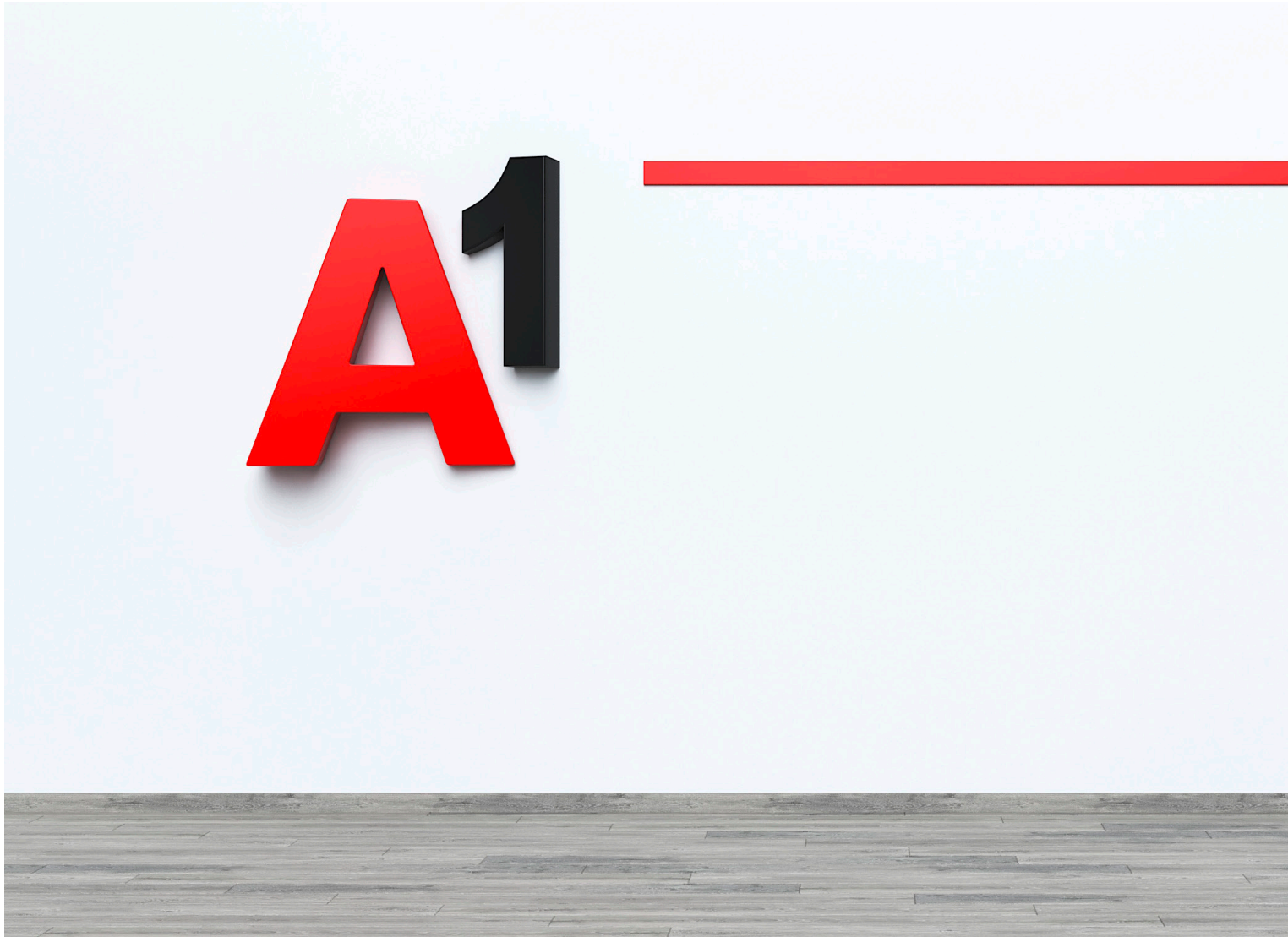
5 Sound & Motion

See also previous page

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 01 3D-Logo – Wall

F 01 3D-Logo – Wall



Functions: Branding
Pull-In (Back Wall)
Orientation (Towards A1 Bar)

Dimensions: Various dimensions (see following pages)

The A1 Logo always needs 1.5 x white space on all sides!

Number: 1 wall-mounted Logo per Shop

Colour: Red
▪ RAL 3020 Traffic Red (high gloss)
Black
▪ RAL 9017 Traffic Black (matt)

Material: Letters: Chipboard varnished
▪ „A“: (RAL 3020, high gloss)
▪ „1“: (RAL 9017, matt)

Versions: ▪ Aligned with Red Stripe
▪ Below Red Stripe, aligned with Walls

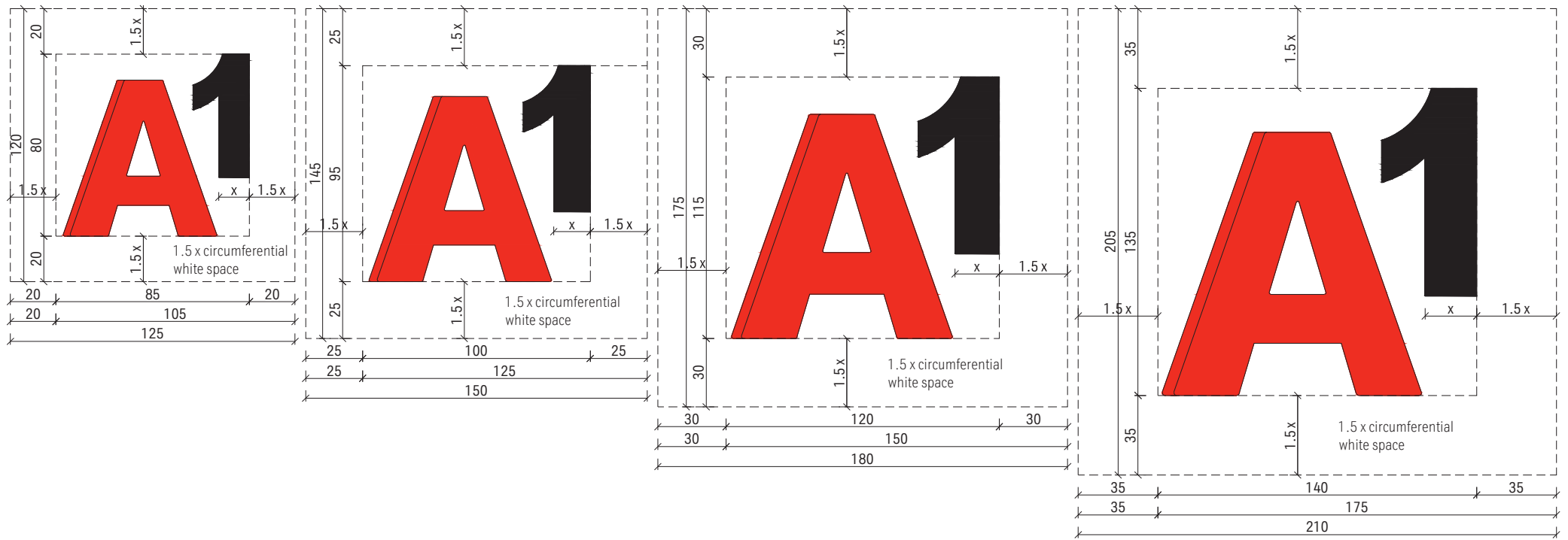
Combo: C 04 A1 Bar + E 01 Storage
F 11 Red Stripe

Zone: General Zone
Consulting Zone

Location: ▪ Behind A1 Bar
▪ Rear Area (Pull-In-Element)

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 01 3D-Logo - Wall: Plans

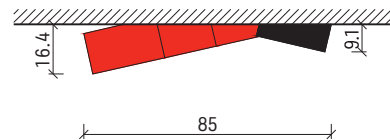


Front view

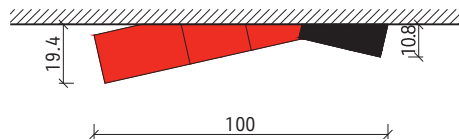
Front view

Front view

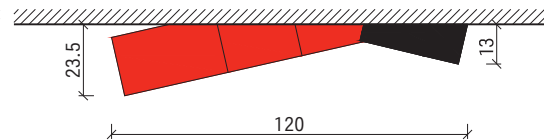
Front view



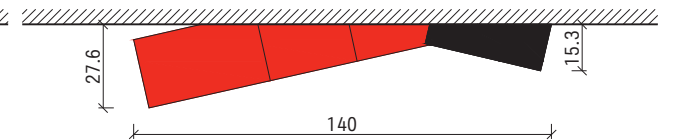
Top view



Top view



Top view



Top view

X-Small

Small

Medium

Large

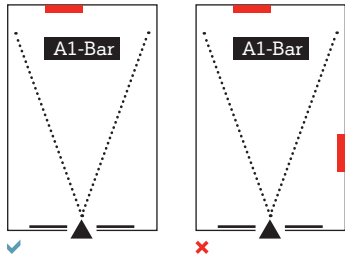
1:25

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 01 3D-Logo – Wall: Location

A1 Bar

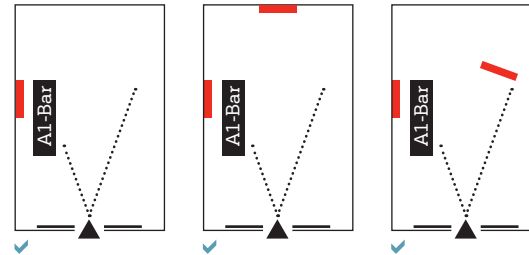
- opposite the entrance
- in the back of the shop.



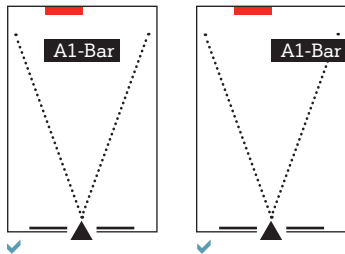
In general we use 1 wall-mounted 3D logo per shop.

A1 Bar

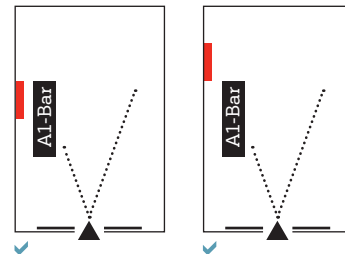
- left hand side of the entrance



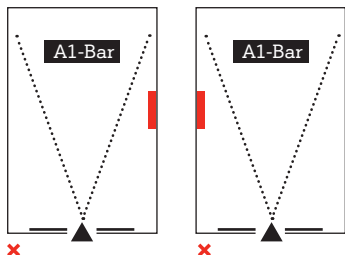
In this case it is also possible to use 2 Logos:
1 behind the A1 Bar + 1 at the rear wall / freestanding.



In this case we place one wall-mounted 3D logo behind the A1 Bar at the rear wall as a Pull-In-Element.



In this case we place one wall-mounted 3D logo behind the A1 Bar.



Depending on the specific situation:

- The upper edge of the Logo can be aligned with the upper edge of the Red Stripe
- The Logo is positioned below the Red Stripe, the upper edge aligned with the Walls.



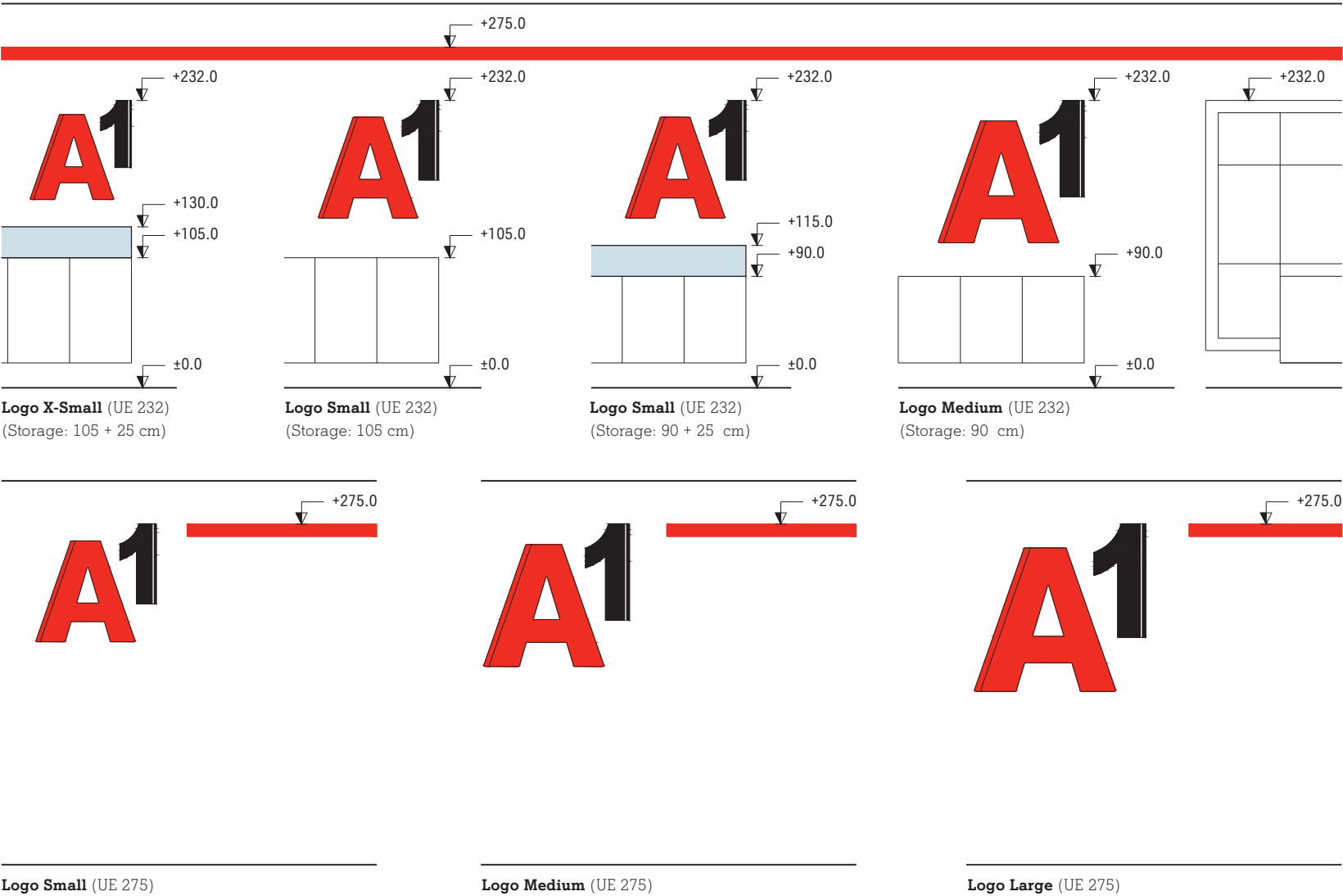
Without Pull-In Element



With Pull-In Element

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 01 3D-Logo – Wall: Ceiling Height ≥ 280 cm

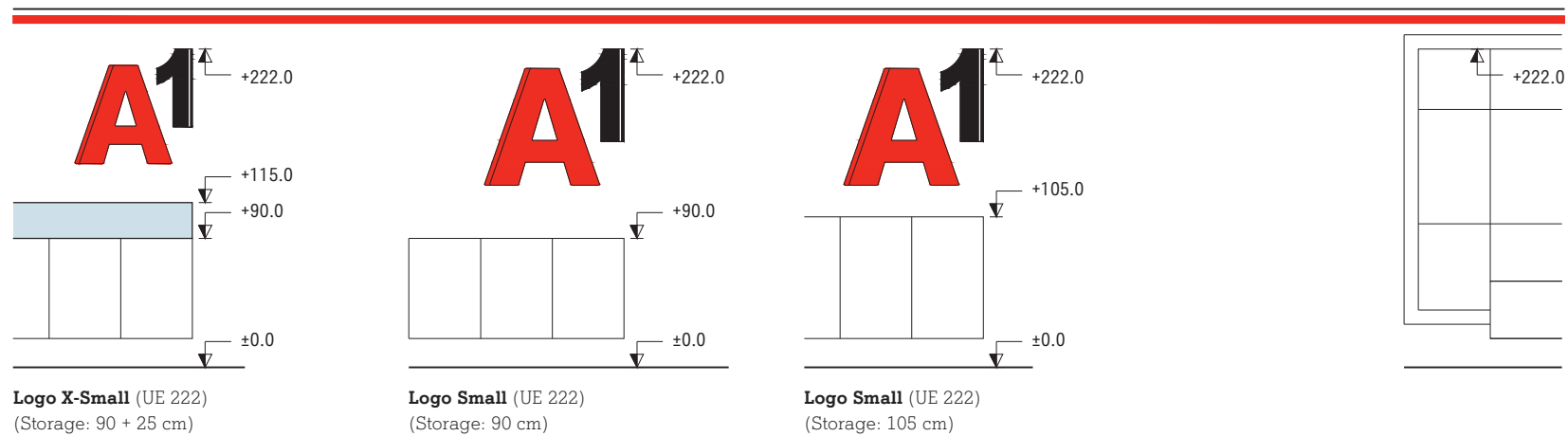


Ceiling Height:
280 cm and higher

For lower ceilings see next page

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 01 3D-Logo – Wall: Ceiling Height < 280 cm



Ceiling Height:
Lower than 280 cm

For higher ceilings see previous page

With ceilings lower than 280 cm it is not possible to keep the 1,5 x distance of the logo to the ceiling. Therefore in these shops there are **no such variations** where the **upper edge of the 3D-Logo equals the upper edge of the Red Stripe**.

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 02 3D-Logo - Freestanding

F 02 3D-Logo - Freestanding



Functions: Attention
Branding
Pull-In (Rear area)
Orientation (Towards A1 Bar)

Dimensions: Depending on shop size.

Max. Size with the following construction:
A = 180 cm

Number: max. 1 in shop + 1 in shop window

Colour: Red
▪ RAL 3020 Traffic Red (high gloss)
Black
▪ RAL 9017 Traffic Black (matt)
Transparent

Material: Letters: Chipboard varnished
▪ „A“: (RAL 3020, high gloss)
▪ „1“: (RAL 9017, matt)
Joint: Acrylic transparent, UV-resistant

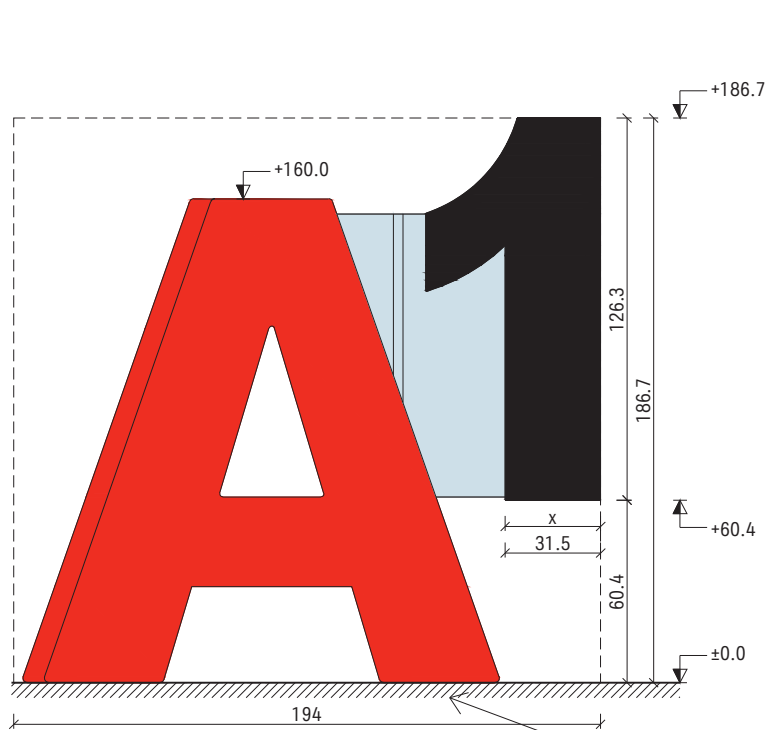
Combo: (C 05 Consulting Table High)

Zone: General Zone
Consulting Zone

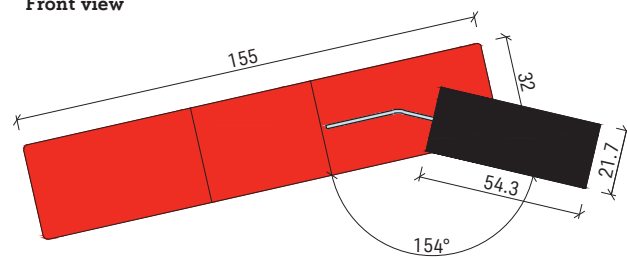
Location: ▪ Directing to A1 Bar
▪ Rear Area (Pull-In-Element)
▪ Shop Window

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 02 3D-Logo - Freestanding: Plans

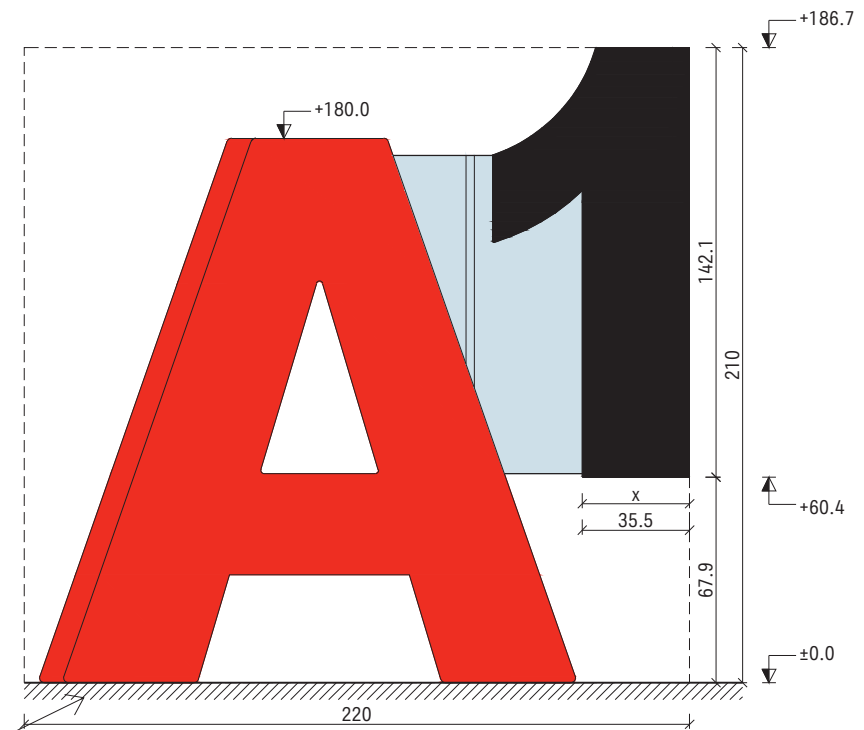
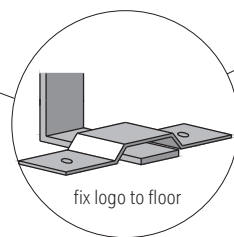


Front view

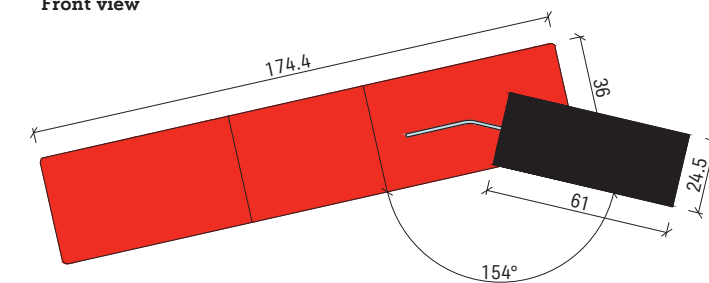


Top view

Size 160



Front view



Top view

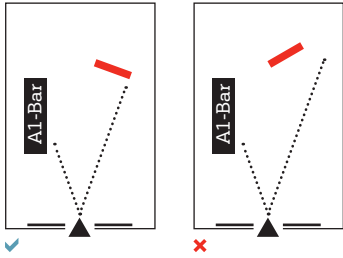
Size 180

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 02 3D-Logo – Freestanding: Location

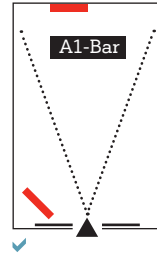
A1 Bar

- left hand side of the entrance



In this case (and the shop size allows it) we place a freestanding 3D Logo which directs the customer towards the A1 Bar.

Shop window

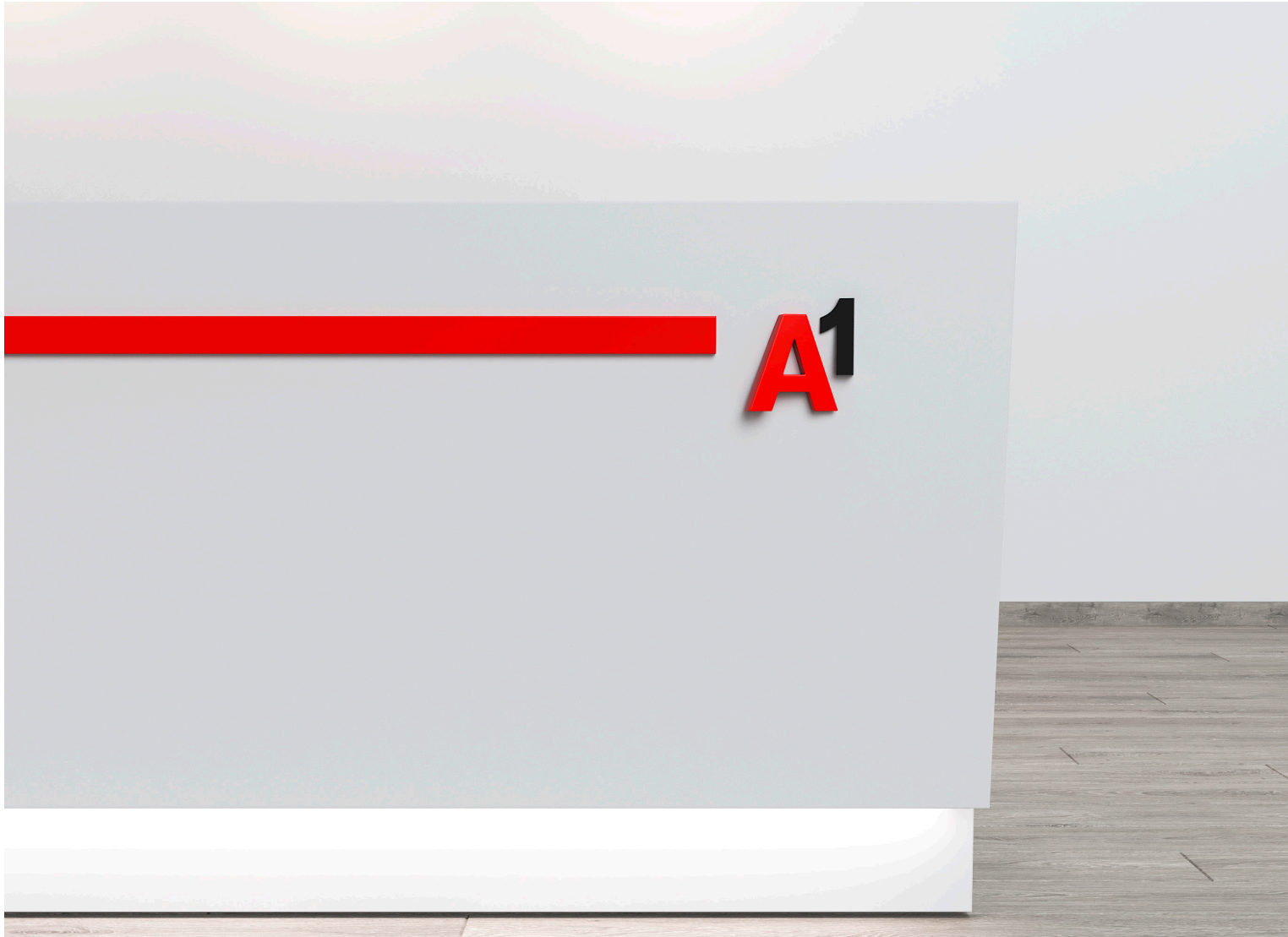


A freestanding 3D Logo can serve as an eyecatcher in the shop window.

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 03 3D-Logo – Furniture

F 03 3D-Logo Furniture



Functions: Branding

Dimensions: W 15.1 cm
H 14.8 cm

Number: 1 per A1 Bar

Colour: Red
▪ RAL 3020 Traffic Red (high gloss)
Black
▪ RAL 9017 Traffic Black (matt)

Material: MDF, varnished
▪ „A”: (RAL 3020, high gloss)
▪ „1”: (RAL 9017, matt)

Combo: C 04 A1 Bar
F 11 Red Stripe

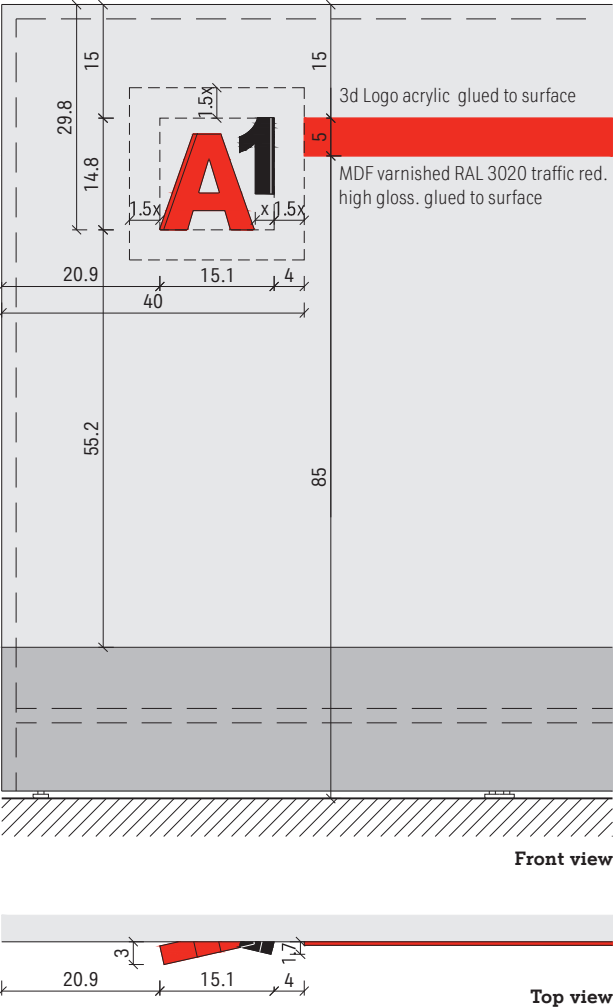
Zone: General Zone

Location: ▪ Front of A1 Bar (furniture-mounted)
▪ On the same side as wall-mounted Logo

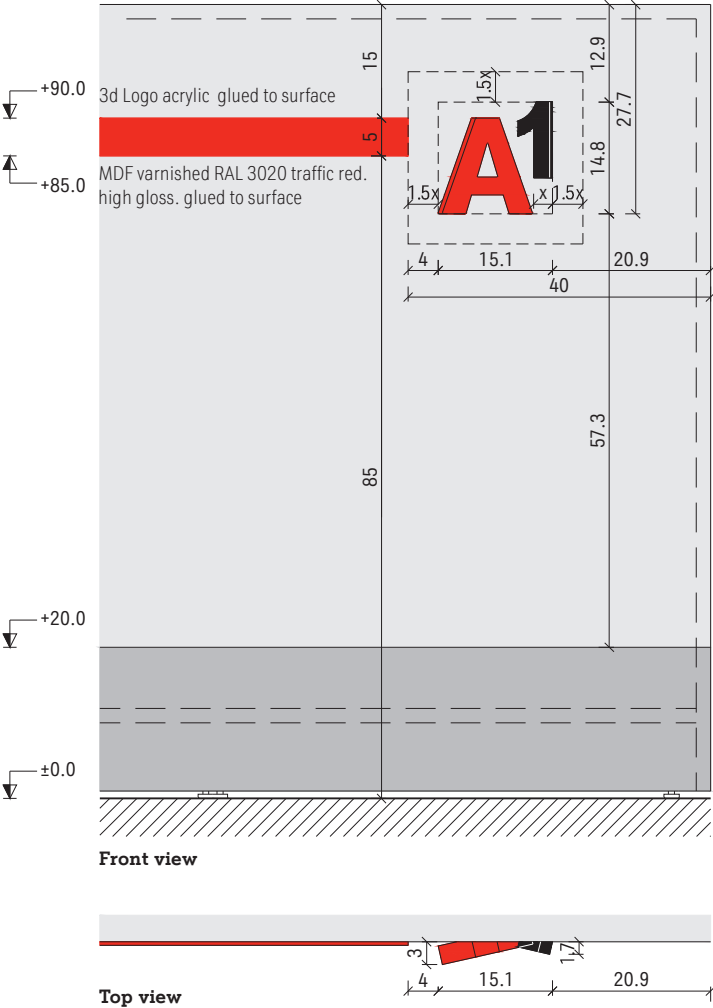
The A1 Logo always needs 1.5 x white space on all sides!

Upper edge of „1”
= upper edge of Red Stripe

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 03 3D-Logo – Furniture: Plans



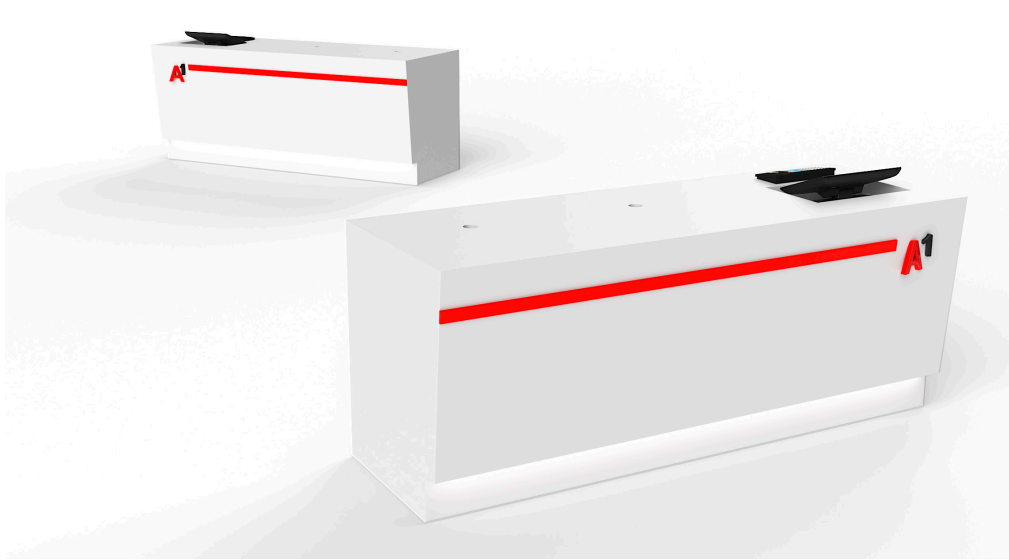
Left version



Right version

2.1.2.2 Interior

2.1.2.2.F Modules & Elements: Branding: F 03 3D-Logo – Furniture: Variations



2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 04 Blade Sign

F 04 Blade Sign



Functions: Branding
Orientation

Dimensions: Depending on specific situation.

Examples:

Square W x H 140 x 140 cm

Rectangular W x H 146 x 69.5 cm

Colour: White
▪ Acrylic opaque
Red
▪ Acrylic Red GS 3H67
Black
▪ Acrylic opaque

Material: Surface: Acrylic
▪ Background: White opaque
▪ „A“ + Edge: Acrylic Red GS 3H67
▪ „1“: Acrylic Black, opaque
(with aura illumination)

Substructure: Metal

Lighting: LED lighting 4000 K
(„A“ and „1“ separately switchable)

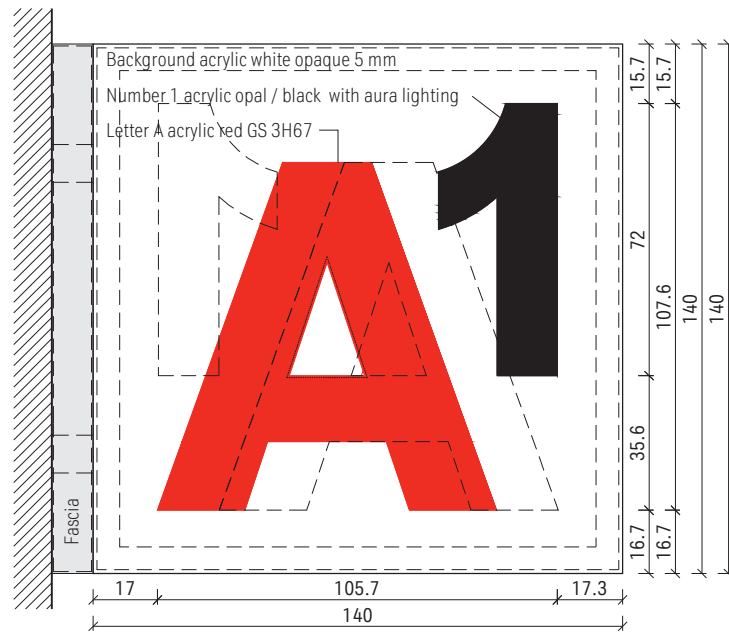
Combo: F 05 Fascia
F 13 Light Strip Red

Zone: Outside

Location: ▪ Same height as Fascia
▪ Left or right hand side

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 04 Blade Sign: Plans

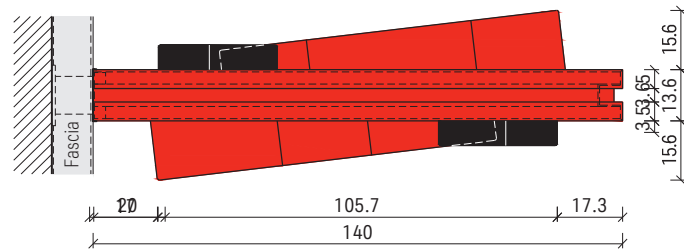


Front view

LED backlight

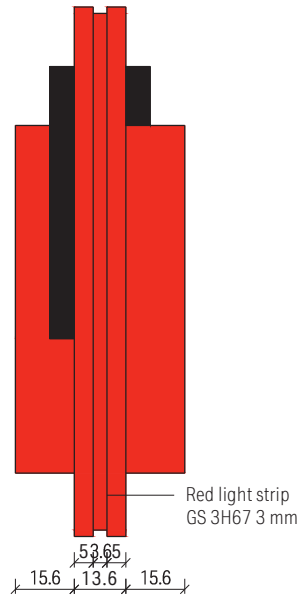
(Light strength according to official requirements)

Channels A and 1 individually switchable

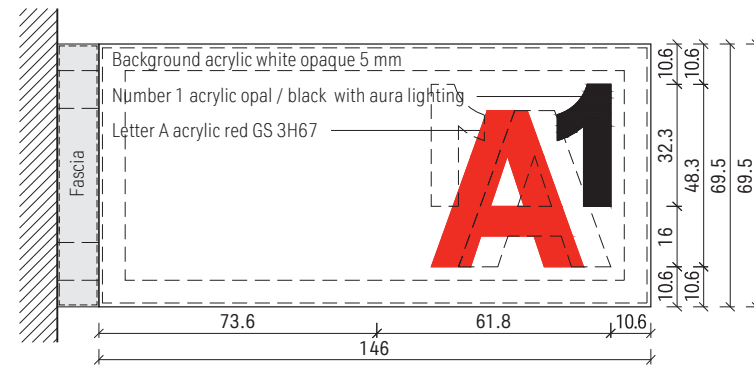


Top view

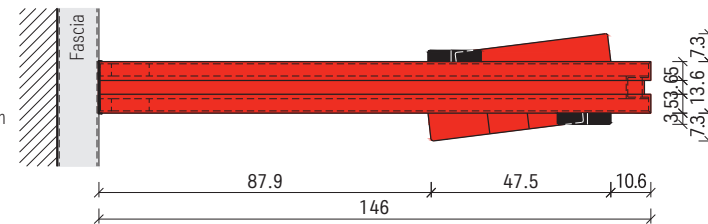
Square version



Side view

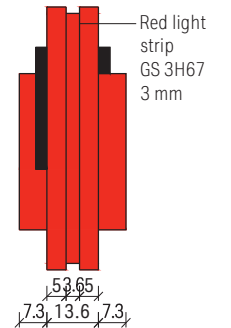


Front view

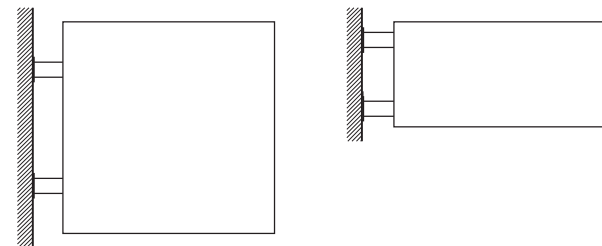


Top view

Rectangular version



Side view



Without fascia

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 05 Fascia

F 05 Fascia



Functions: Branding
Orientation

Dimensions: Depending on specific situation.

Colour: Background: White
Logos: Red + Black

Content: According to Branding Guidelines

Material: Foil

Combo: F 04 Blade Sign
F 13 Light Strip Red

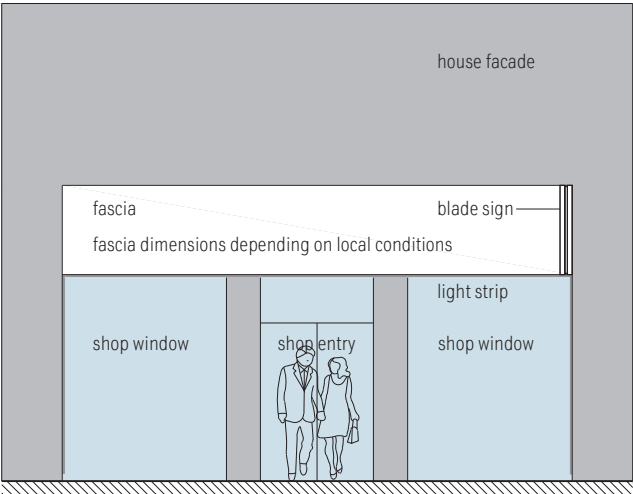
Zone: Outside

Location:

- Entire width above entrance
- Above Light Strip

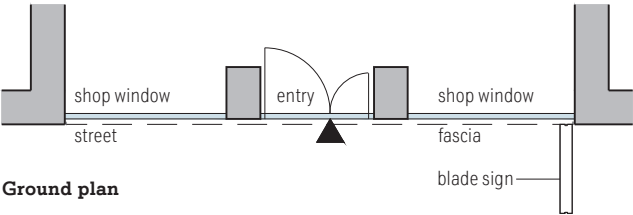
2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 05 Fascia: Location



Shop facade

for further information about the fascia
see A1 Brand Marketing Guidelines



Ground plan

Not to scale

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 06 Foliation Construction Site

F 06 Foliation Construction Site



During construction works it necessary to cover the shop windows with an opaque foil. Make sure, it is mounted **before** construction works start.

Functions: Branding
Orientation

Dimensions: Covering the entire window area

Colour:

- Background: White (CMYK 0 0 0 0)
- Text: A1 Black (CMYK 50 30 30 100)
- Logo: A1 Red (CMYK 0 95 100 0)
- Disruptor: A1 Red (White Text)

Content:

Necessary information for customers:

- Information about renovation
- Re-Opening date
- Next closest shop

Number: Several times

Location: Especially on the doors

Text size: Adjusted to viewing distances

Example:

This shop is temporarily closed for renovation. The next closest A1 Shop is nearby at Rotenturmstrasse 20, 1020 Vienna.

We look forward to welcome you again in our new A1 shop from 02.08.2018.

Material: Easy-to-remove foils, especially in winter.
Cast Foil

Zone: Outside

Location:

- Entire width above entrance
- Above Light Strip

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 1 Colours

White

Primary Colour, Background

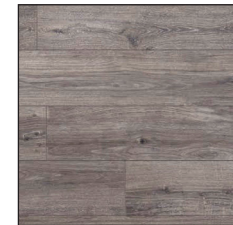
- Walls RAL 9003
- Ceiling RAL 9003
- Furniture (General Elements, Mobile Zone) Coated surfaces RAL 9003
Highly stressed surfaces: FUNDERMAX 0112 Topwhite - Special Board
Varnish RAL 9003
- Metal structures Acrylic White, opaque
- Lettering (Red Walls) RAL 9016 Traffic White (Zumtobel Tecton White)
- Basic Lighting Acrylic White, opaque
- Blade Sign Background



Greyish Brown

Secondary Colour, „homely“

- Floor Tiles: Nova Bell Oak Timber,
Tile grout: Sopro sand grey 18
- Furniture (Home Zone) Kronodesign K079 PW Grey Clubhouse Oak
- Upholstery Kvadrat Molly 2 160



A1 Hot Red

Accent Colour, Brand Communication

- Red Stripe (Walls, A1 Bar) RAL 3020 high gloss
- Logo A RAL 3020 high gloss
- Entrance (Walls) NCS S1580-Y80R
- Signposts RAL 3020 high gloss
- Ticket Machine RAL 3020 high gloss
- Honeycombs RAL 3020 high gloss
- Blade Sign „A“ Acrylic Red GS 3H67

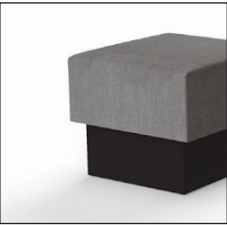


2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 1 Colours

A1 Black

Invisibility, Contrast

- | | |
|------------------------------------------|-------------------------------------------|
| ▪ Plinth (Upholstery, Furniture) | RAL 9017 matt |
| ▪ Inside of Screen Housings | RAL 9017 matt |
| ▪ Accent Lights | RAL 9005 Jet Black (Zumtobel Panos Black) |
| ▪ Lettering (Walls) | Acrylic Black, opaque |
| ▪ Logo „1“ (3D-Logo Wall + Freestanding) | RAL 9017 matt |
| ▪ Blade Sign „1“ | Acrylic Black, opaque |



A1 Cool Blue

Balance Color

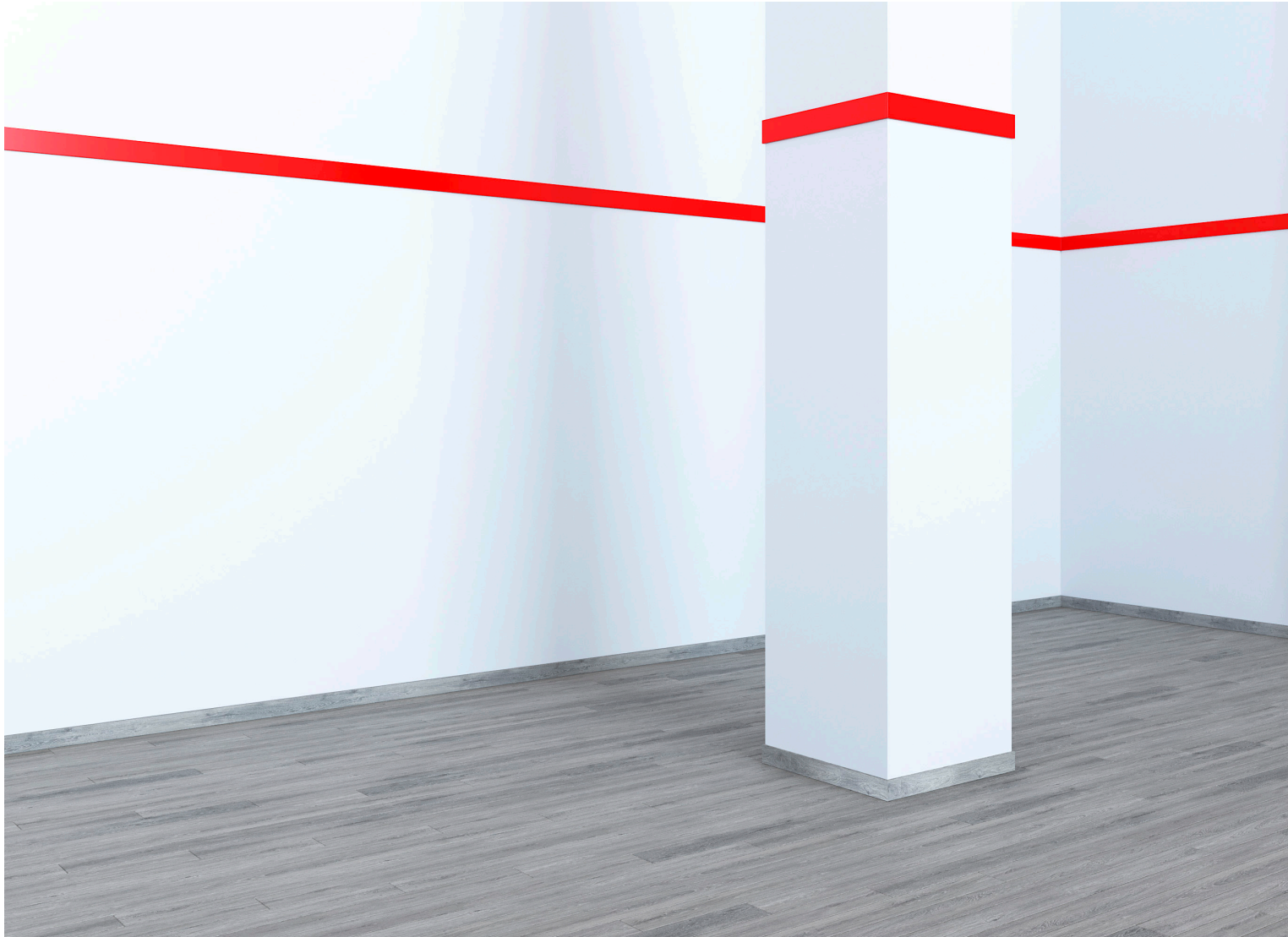
- Only:**
- Undertone of Mood Images
- Mind:**
- Screens & Displays emit a big part of blue light and thus seem bluish.



2.1.2.2 Interior

2.1.2.2.F Modules & Elements: Branding: F 11 Red Stripe

F 11 Red Stripe



Functions: Branding

Dimensions: Ceiling Height \geq 280 cm:
H 10 cm (LE 265 cm / UE 275 cm)

Ceiling Height < 280 cm:
H 5 cm (UE 5 cm below ceiling)

Furniture:
H 5 cm (UE 90 / LE 85 cm)

Colour: Red
▪ RAL 3020 Traffic Red (high gloss)

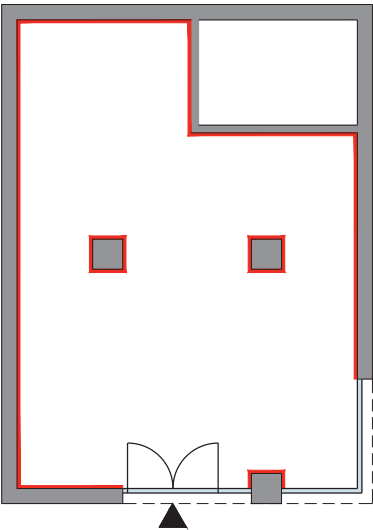
Material: MDF varnished (RAL 3020)

Versions: Regular / Slim

Combo: C 04 A1 Bar
F 01 3D-Logo – Wall
F 03 3D-Logo – Furniture
F 31 Moodimage

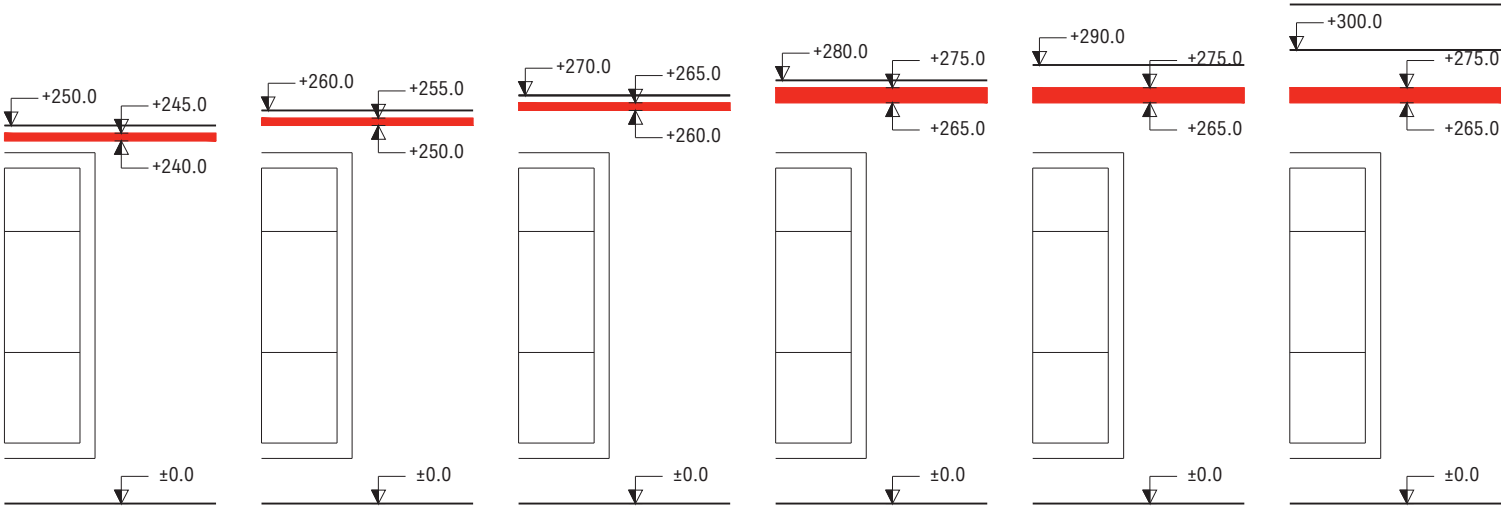
Location: ▪ Whole Store: Walls, Columns
▪ C 04 A1 Bar

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 11 Red Stripe: Location



Red Stripe: Circumferential

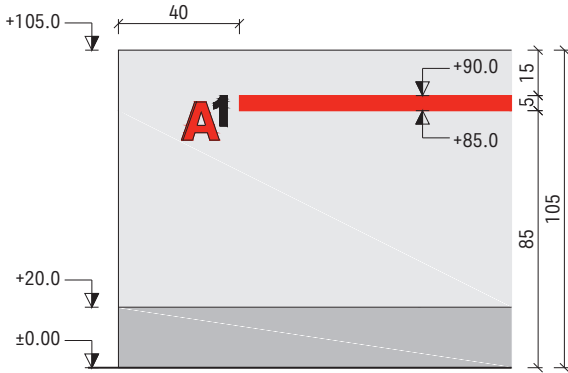
- Exceptions:
- Entrance Walls
 - Shop Windows
 - 3D-Logo – Wall



Ceiling height lower than 280: H 5 cm (UE 5 cm below ceiling)

Ceiling height 280 and higher: H 10 cm (LE 265 cm / UE 275 cm)

1:50

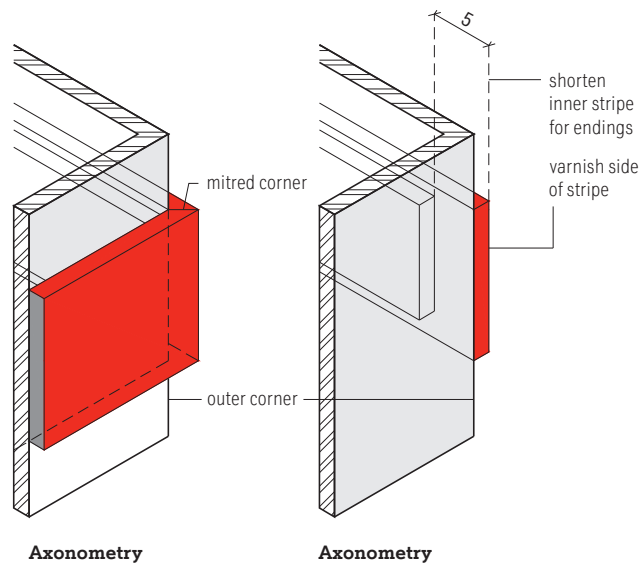
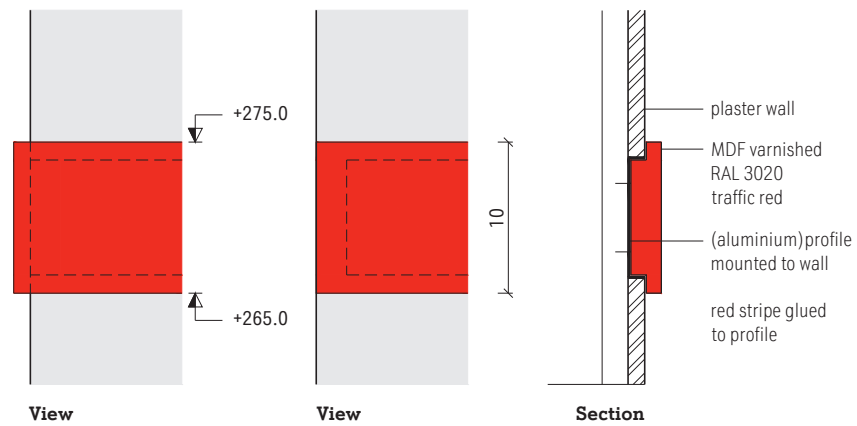


Red Stripe – A1 Bar: H 5 cm (UE 90 / LE 85 cm)

1:25

2.1.2.2 Interior

2.1.2.2.F Modules & Elements: Branding: F 11 Red Stripe: Details



Corner Detail 1

Corner Detail 2

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 12 Red Walls

F 12 Red Walls



Functions: Branding
Welcoming

Dimensions: W = width of entrance walls
H room-high

Colour: Red
▪ RAL 3020 Traffic Red

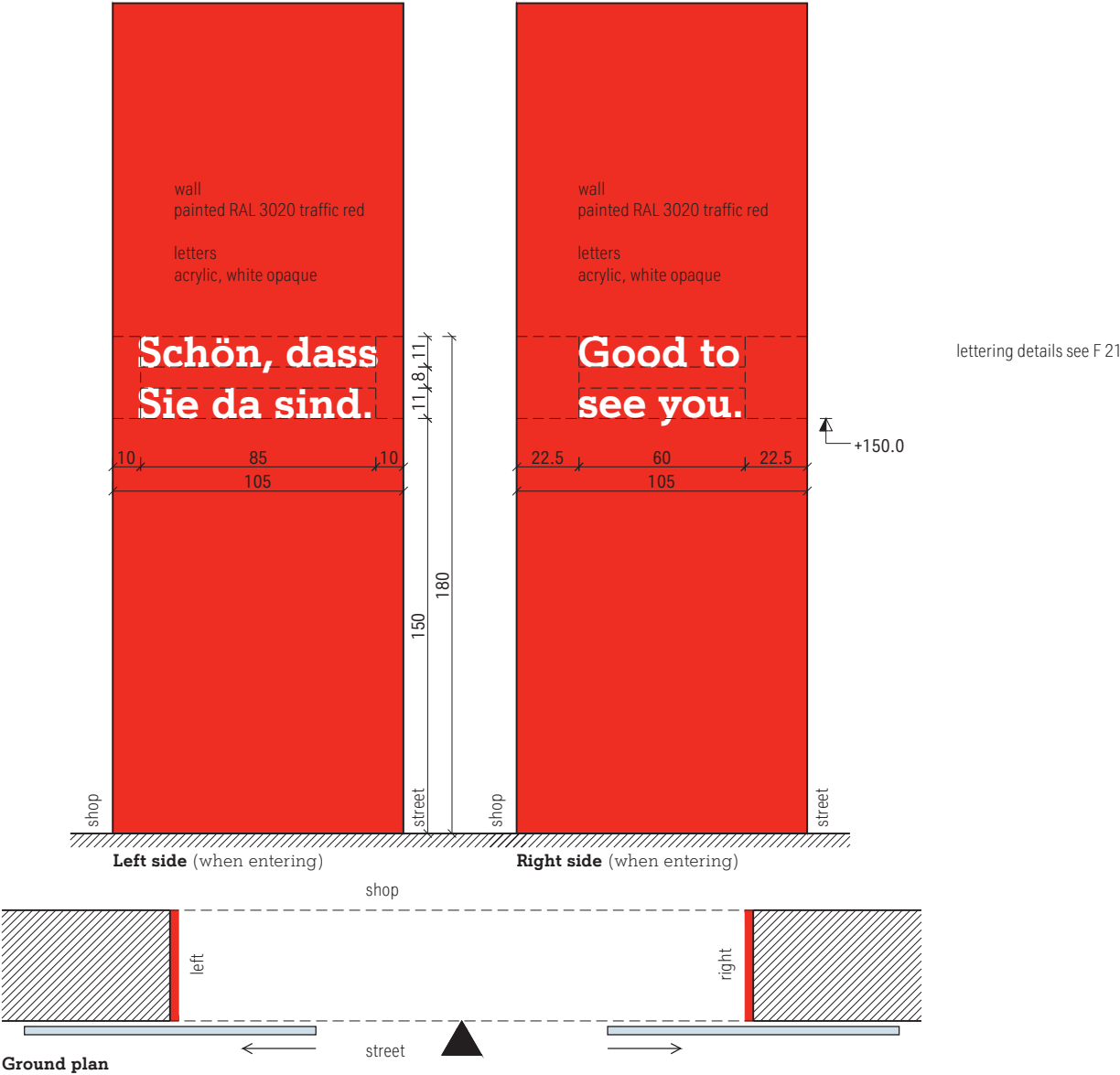
Material: Paint (RAL 3020)

Combo: F 31 Lettering

Zone: Entrance

Location: ▪ Entrance walls

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 12 Red Walls: Location



2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 13 Light Strip Red

F 13 Light Strip Red



Functions: Branding
Attention

Dimensions: W x D 3 x 3 cm (U-profile)
L depending on situation

Colour: Red
▪ Acrylic Red GS 3H67

Material: Surface: Acrylic Red GS 3H67
Substructure: Metal

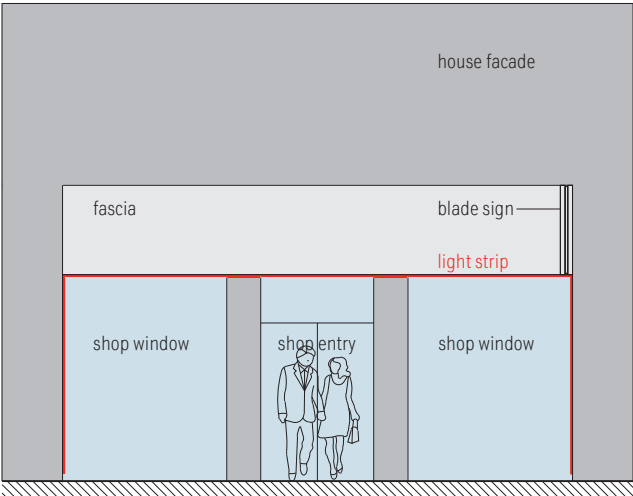
Combo: F 04 Blade Sign
F 05 Fascia

Zone: Facade

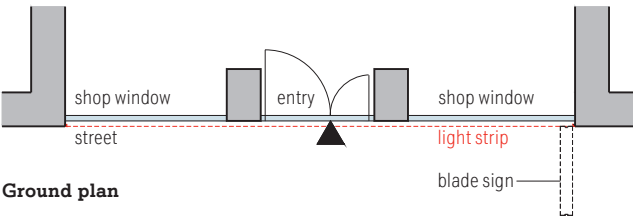
Location: ▪ Left + Top (below fascia) + Right

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 13 Light Strip Red: Location



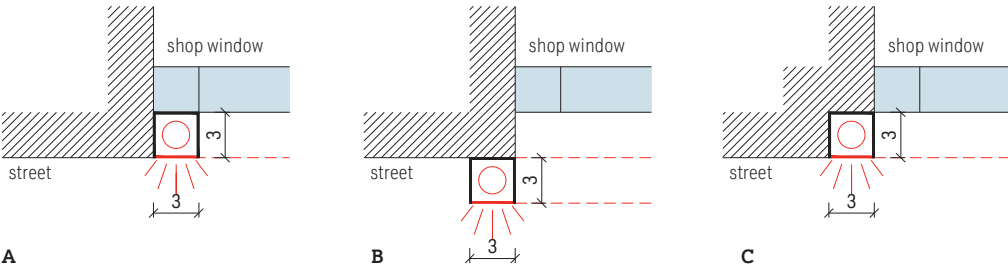
Shop facade



Ground plan

3-sided LED illumination
12V, 4000K, CRI 80
max. 250 cd/m²

Not to scale



A

B

C

Installation details

1:5

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 2 Typography

Permanent Lettering at the POS

For permanent lettering we use our own corporate typeface A1 Serif Bold. The text is always black on white background. Thus we ensure good legibility. An exception is only the white lettering on the red walls at the entrance.

A1 Serif Bold
abcdefghijklmnopqrstuvwxyz
ABCDEFGHIJKLMNOPQRSTUVWXYZ
0123456789 !@#\$%^&*()

Countryspecific Remarks
Concerning the use of countryspecific font sets consult the Regional Modifications-section of the Brand Marketing Guidelines.

Wording

English	Austria	Belarus	Bulgaria	Croatia	Macedonia
On the go	Unterwegs	Мобильные устройства	В движение	U pokretu	Во движење
At home	Zuhause	решения для дома	У дома	Kod kuće	По Дома
Nice to see you A1 Bar	Schön, dass Sie da sind A1 Bar	добро пожаловать \ мы рады вам стойка A1	Добре дошли! A1 Бар	Dobrodošli Wording missing	Мило ми е што ве гледам A1 Бар
Everything for your home TV, Internet & Smart Home	Alles für Zuhause TV, Internet & Smart Home	Все для дома ТВ, интернет и Умный дом	Всичко за дома Телевизия, интернет и Smart Home	Wording missing TV, Internet & Smart Home	Се за Вашиот дом ТВ, Интернет и Паметен дом
Everything for en route Smartphones & Accessories	Alles für Unterwegs Smartphones & Zubehör	Мобильные устройства Смартфоны и аксессуары	Всичко за мобилните технологии Смартфони и аксесоари	Wording missing Smartphones & Dodatna oprema	Се за no nam Паметни телефони и Догатоци
Everything for en route Accessories	Alles für Unterwegs Zubehör	Мобильные устройства аксессуары	Всичко за мобилните технологии Аксесоари	Wording missing Dodanta oprema	Се за no nam Догатоци
Everything from the expert A1 Guru	Alles vom Technik-Experten A1 Guru	Спросите эксперта A1 гуру	Всичко, което искаш да знаеш A1 Гурӯ	Wording missing IT guru – tehnička podrška	Се од експертот A1 Гуру
Everything for music Accessories	Alles für den Musikgenuss Zubehör	Все для музыки аксессуары	Всичко за музиката Аксесоари	Wording missing Dodanta oprema	Се за Музика (уживај во узиката) Догатоци

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering

Wording

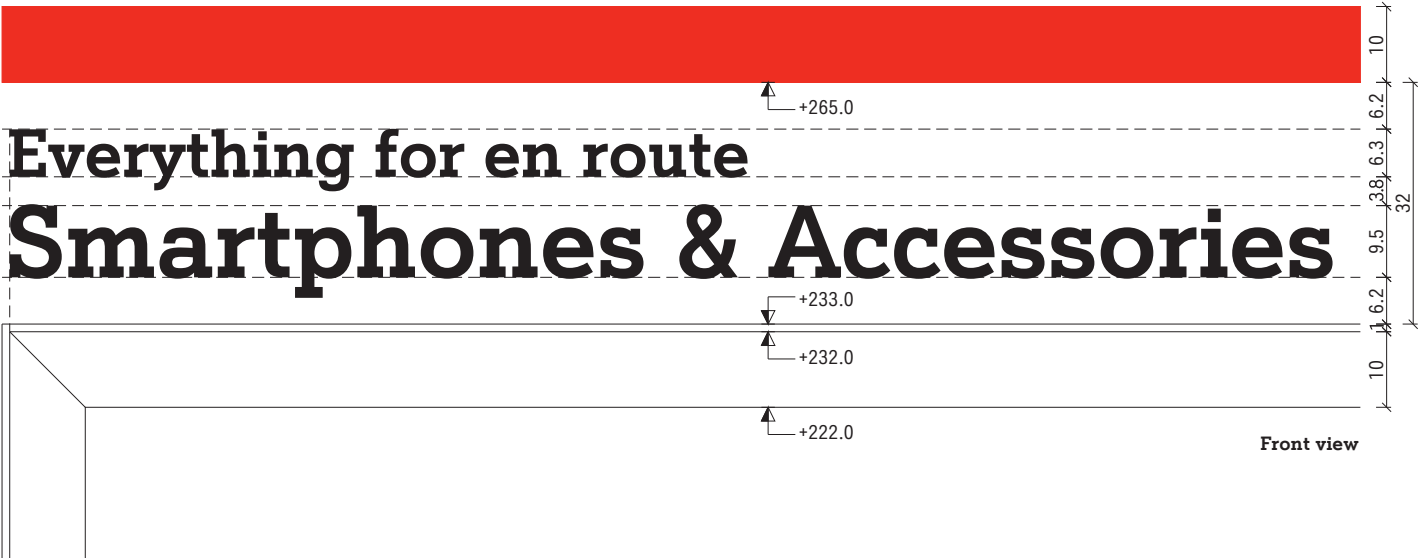
English	Slovenia	Serbia
On the go	Na poti	U pokretu
At Home	Doma	Kod kuće
Nice to see you A1 Bar	Dobrodošli A1 Bar	Uvek uz vas Vip bar?
Everything for your Home TV, Internet & Smart Home	Vse za dom TV, Internet & Smart home	Sve za kuću TV, Internet & Pametna kuća
Everything for en route Smartphones & Accessories	Vse za na pot Aparati & Dodatki	Sve za poneti Pametni telefoni & Dodatna oprema
Everything for en route Accessories	Vse za na pot Dodatna oprema	Sve za poneti Dodatna oprema
Everything from the expert A1 Guru	Vse za tehniko A1 Tehnični vseved	Pitajte eksperta Vip Guru?
Everything for music Accessories	Vse za glasbo Dodatna oprema	Sve za muziku Dodatna oprema

F 21 Lettering: Walls



- Functions: Orientation
- Dimensions: Ceiling height \geq 280 cm
First Line: 240 pt
Second Line: 360 pt
- Ceiling height 260–279 cm
Only Second Line: 360 pt
- Ceiling height 250–259 cm:
No Wall Heading
- T 3 mm
- Font: A1 Serif Bold
- Alignment: Left
- Content: See pages before
- Colour: Black (on white background)
- Material: Lettering: Acrylic black, opaque
- Combo: A 01 Smartphone Wall
A 02 Home Wall
A 03 Accessories Wall
A 04 Music Wall
A 05 Bar Wall
- Location: ▪ Between Walls and Red Stripe

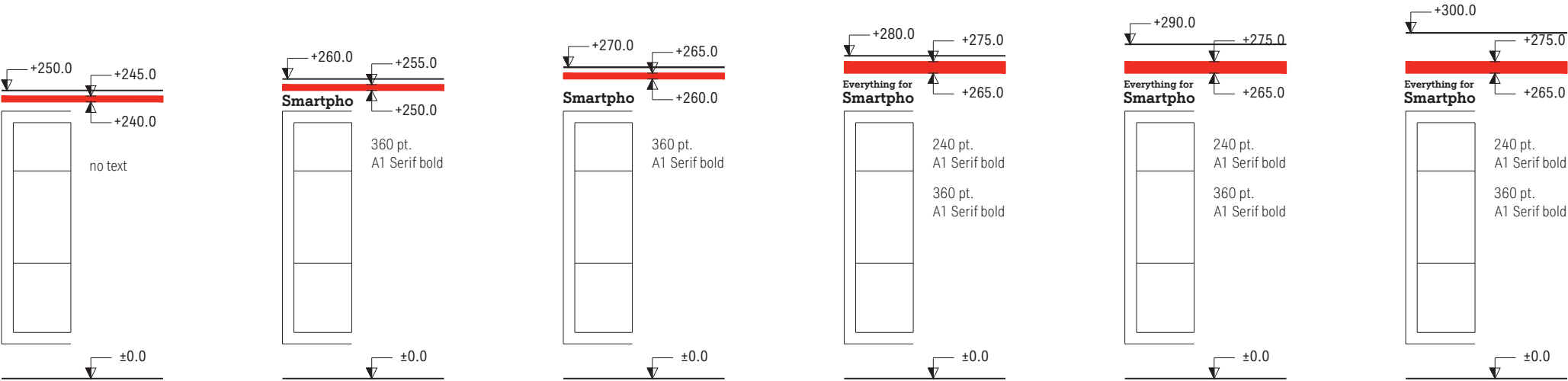
2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Walls



240 pt. A1 Serif bold

360 pt. A1 Serif bold

1:10



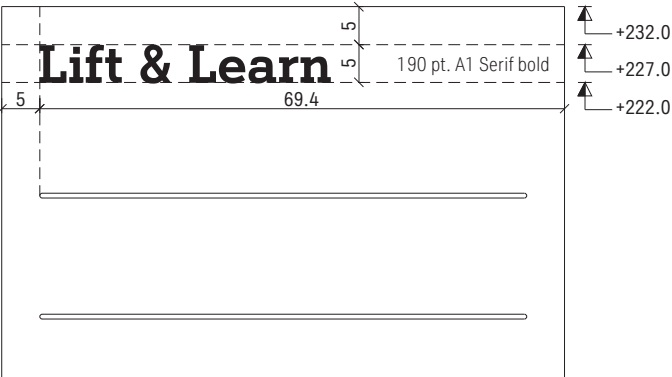
CH < 260: No Lettering

CH 260–279: Only second line (360 pt)

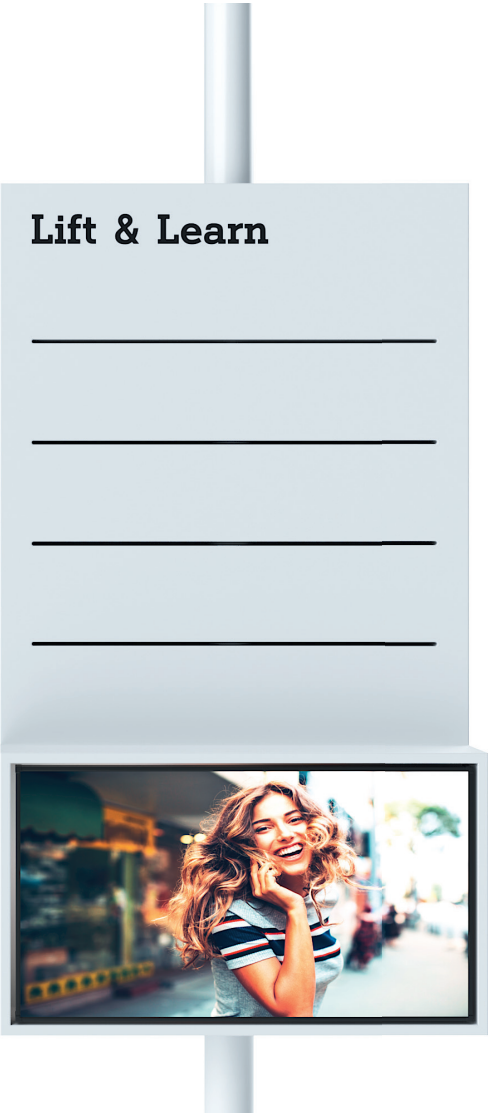
CH ≥ 280: Two lines (240 pt / 360 pt)

1:50

F 21 Lettering: Lift & Learn



Front view



Functions: Orientation
Call to action

Dimensions: 190 pt

T 3 mm

Font: A1 Serif Bold

Alignment: Left

Content: Lift & Learn

Colour: Black (on white background)

Material: Lettering: Acrylic black, opaque

Combo: B 02 Lift & Learn

Location: Lift & Learn (Left upper corner)

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Bar + Storage

F 21 Lettering: Bar + Storage



Functions: Welcome
Orientation

Dimensions: First Line: 240 pt
Second Line: 360 pt

Ceiling height \geq 280 cm
UE = 232 cm (Aligned with UE Walls)

Ceiling height $<$ 280 cm
UE = 222 cm

T 3 mm

Font: A1 Serif Bold

Alignment: Left

Content: Nice to see you
A1 Bar

Colour: Black (on white background)

Material: Lettering: Acrylic black, opaque

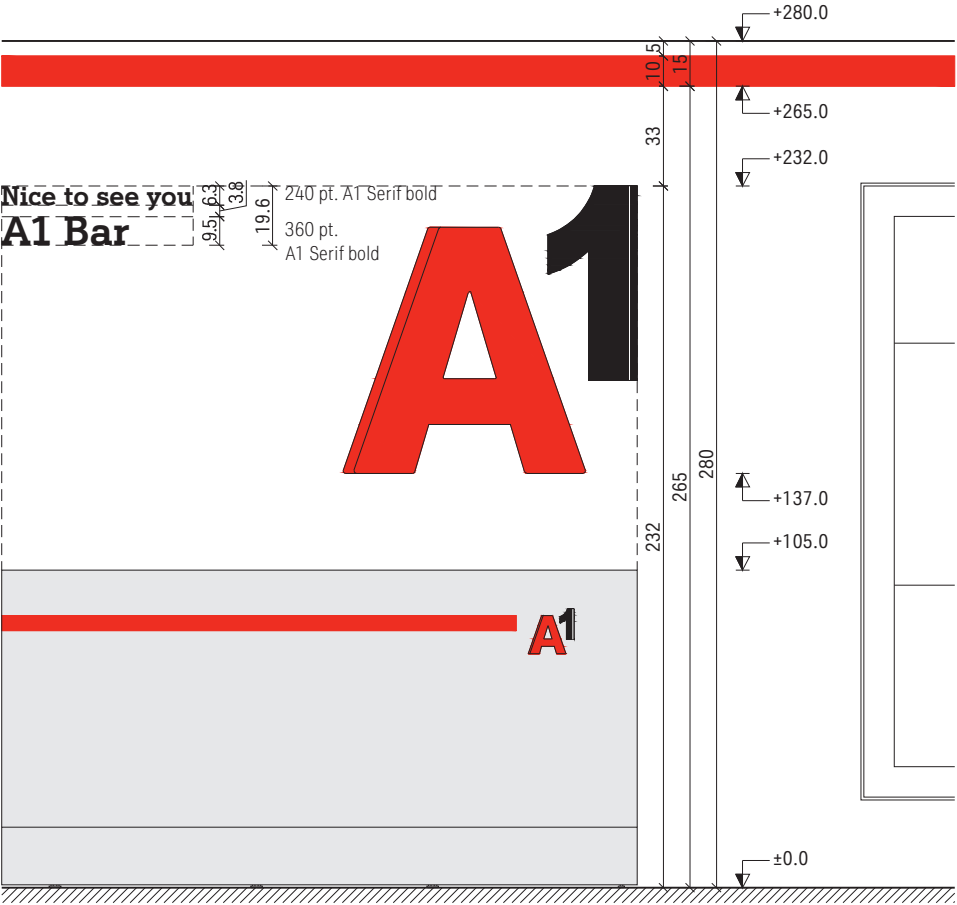
Combo: C 04 A1 Bar
E 01 Storage
F 01 3D-Logo

Zone: General Zone

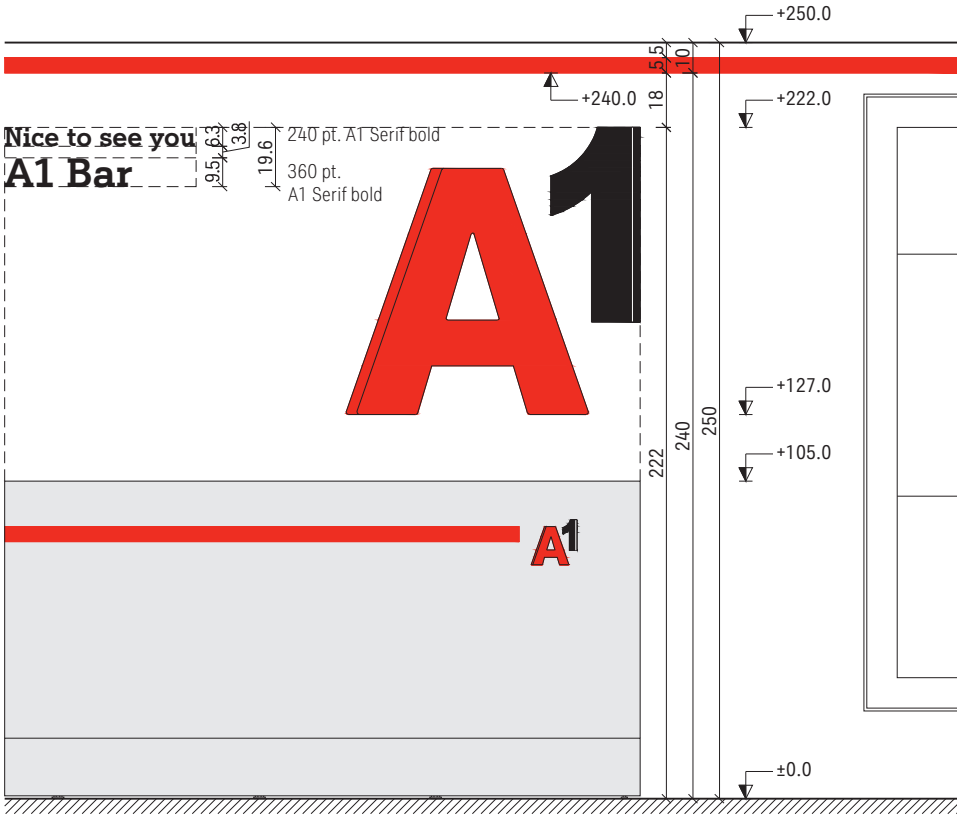
Location:

- Behind A1 Bar
- On the wall
- Above Storage

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Bar + Storage



Ceiling height ≥ 280 cm: UE = 232 cm (Aligned with UE Walls)

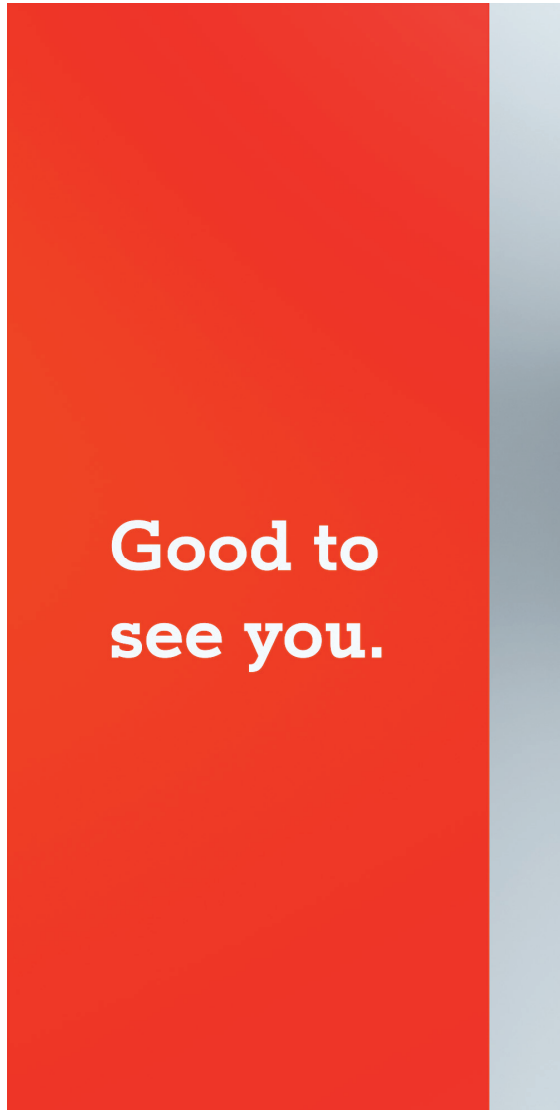


Ceiling height < 280 cm: UE = 222 cm (= LE of wall frames)

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Red Walls

F 21 Lettering: Red Walls



Functions: Welcome
Orientation

Dimensions: Font Size depending on width of walls

Min. distance to edge: 10 cm
LE = 150 cm

T 3 mm

Font: A1 Serif Bold

Alignment: Left

Content: Left Wall: English Welcome Slogan
Right Wall: National Welcome Slogan

Colour: White (on red background)

Material: Lettering: Acrylic white, opaque

Combo: F 12 Red Walls

Zone: Entrance

Location: ▪ On Red Walls

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Red Walls



Red Walls are the walls adjacent to the shop entrance.
See also F 12.

In urban and touristic areas one wall gets the English welcome slogan, the other wall the same slogan in your national language. In rural areas both walls can be labelled with the national one.

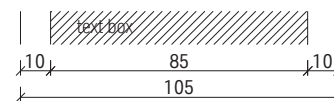
Font Style: A1 Serif bold
Lower Edge (LE): 150 cm
Alignment: Text box: centred to wall
Text itself: left-aligned.

Font Size:

1. Measure wall width
2. Subtract 20 cm (10 cm on each side – the text block is centred to the wall)
3. Check which slogan is longer – the longer one
4. Place longer slogan (2 lines) into the text box – it defines the font size
Scale font size to the text box and apply this font size to both slogans.

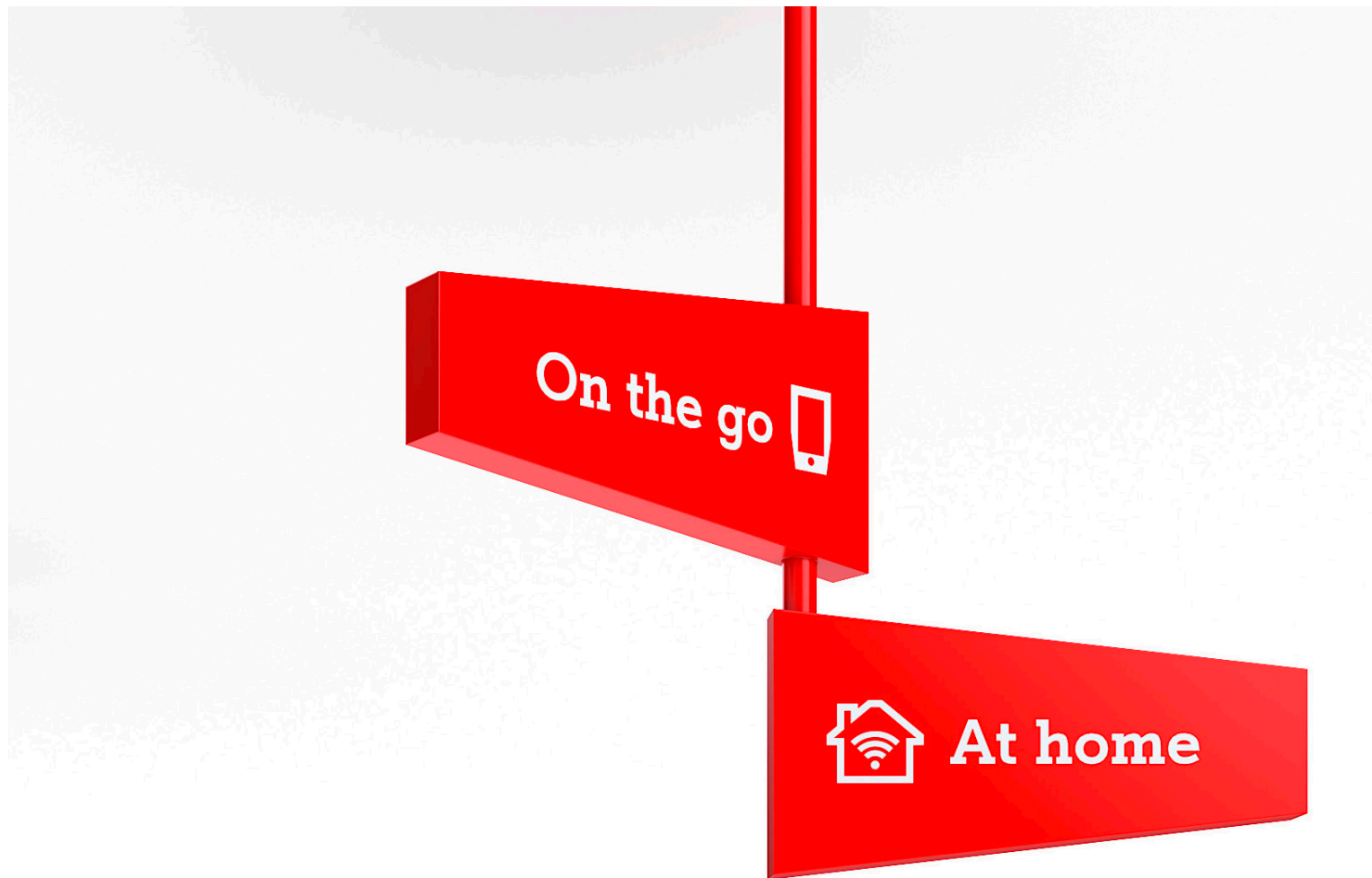
Example:

1. Wall width = 105 cm
2. Text box width: 105 cm – 20 cm = 85 cm
3. „Schön, dass Sie da sind“ is longer than „Good to see you.“
4. Font size = 440 pt



2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Signpost



Functions: Orientation
Communication

Dimensions: 150 pt (BY) - 2 lines
180 pt (MKD) - 1 line
190 pt (AUT, BG, HR, SLO, SRB) - 1 line

Icons: H = 9,3 cm
Distance Icon - Text: 3 cm

Font: A1 Serif Bold

Alignment: Horizontal: Left
Vertical: Centered

Content: Top: Smartphone
Bottom: Home

Colour: White (on red background)

Material: Lettering: Foil white, opaque

Combo: G 01 Signposts

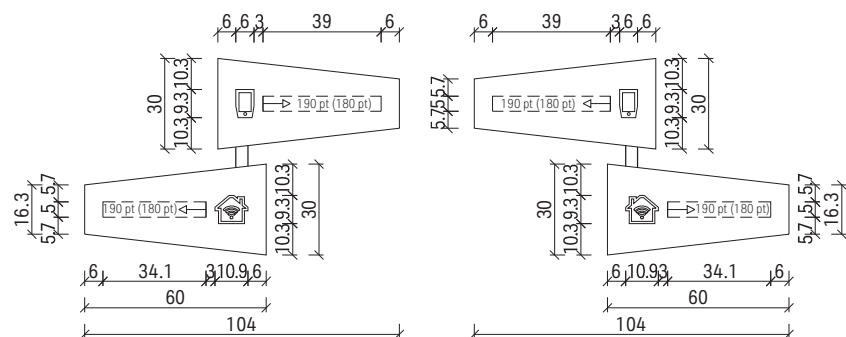
Zone: Entrance

Location:

- Between Entrance and A1 Bar
- Between the 2 product zones („On the go“/„At Home“)
- Above Ticket printer

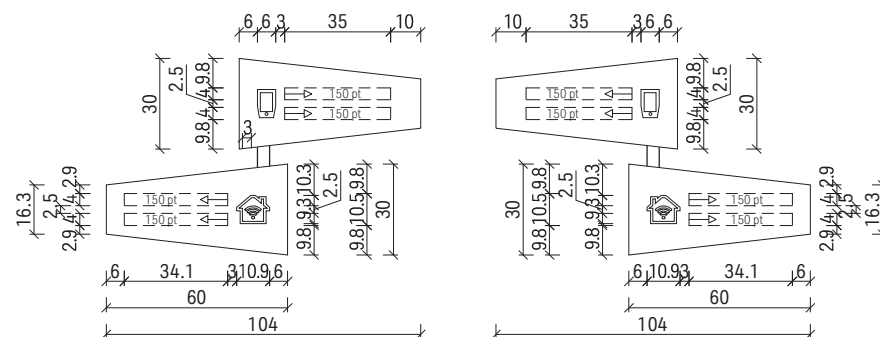
2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 21 Lettering: Signpost



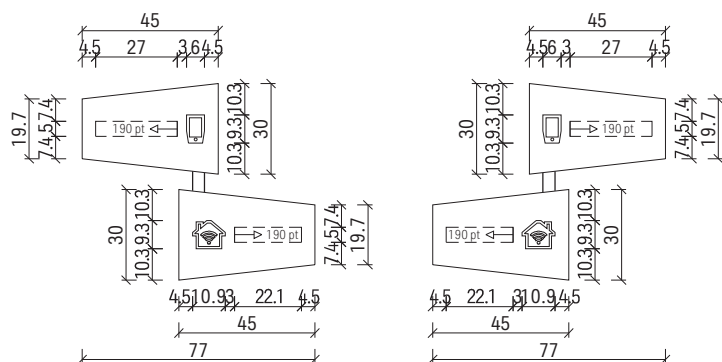
60 x 30 cm - Single-Line

fontsize: 180 pt (MKD), 190 pt (AUT, BG, HR, SRB)



60 x 30 cm - Two-Line

fontsize: 150 pt (BY)



45 x 30 cm - Single-Line

fontsize: 190 pt (SLO)

- Austria:** 60 x 30 cm - Single-Line
- Belarus:** 60 x 30 cm - Two-Line
- Bulgaria:** 60 x 30 cm - Single-Line
- Croatia:** 60 x 30 cm - Single-Line
- Macedonia:** 60 x 30 cm - Single-Line
- Slovenia:** 45 x 30 cm - Single-Line
- Serbia:** 60 x 30 cm - Single-Line

Signpost construction see G 01

1:25

2.1.2.2 Interior

2.1.2.2.F Modules & Elements: Branding: F 21 Lettering: Signpost

English: 190 pt

 On the go

 At Home

Austria: 190 pt

 Unterwegs

 Zuhause

Belarus: 150 pt

 Мобильные
устройства

 решения
для дома

Bulgaria: 190 pt

 В движение

 У дома

Croatia 190 pt

 U pokretu

 Kod kuće

Macedonia: 180 pt

 Во движение

 По Дома

Serbia: 190 pt

 U pokretu

 Kod kuće

Slovenia: 190 pt

 Na poti

 Doma

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 31 Moodimage

F 31 Moodimage



Functions: Atmosphere
Balancing the Red

Dimensions: Horizontal:
W according to requirements
H 142 cm (LE 90 cm / UE 232 cm)
H : W = min. 1:2 (e.g. 1:3, but **not** 1:1,5)

Vertical:
W according to requirements
H 258 cm (LE 7 cm / UE 265 cm)

Content: General area, Consulting Zone:
▪ Regional panoramic views
(cityscape, landscape):
Bluish, active daytime setting

On the go / At Home:
▪ Product-related Images

Material: Printed foil

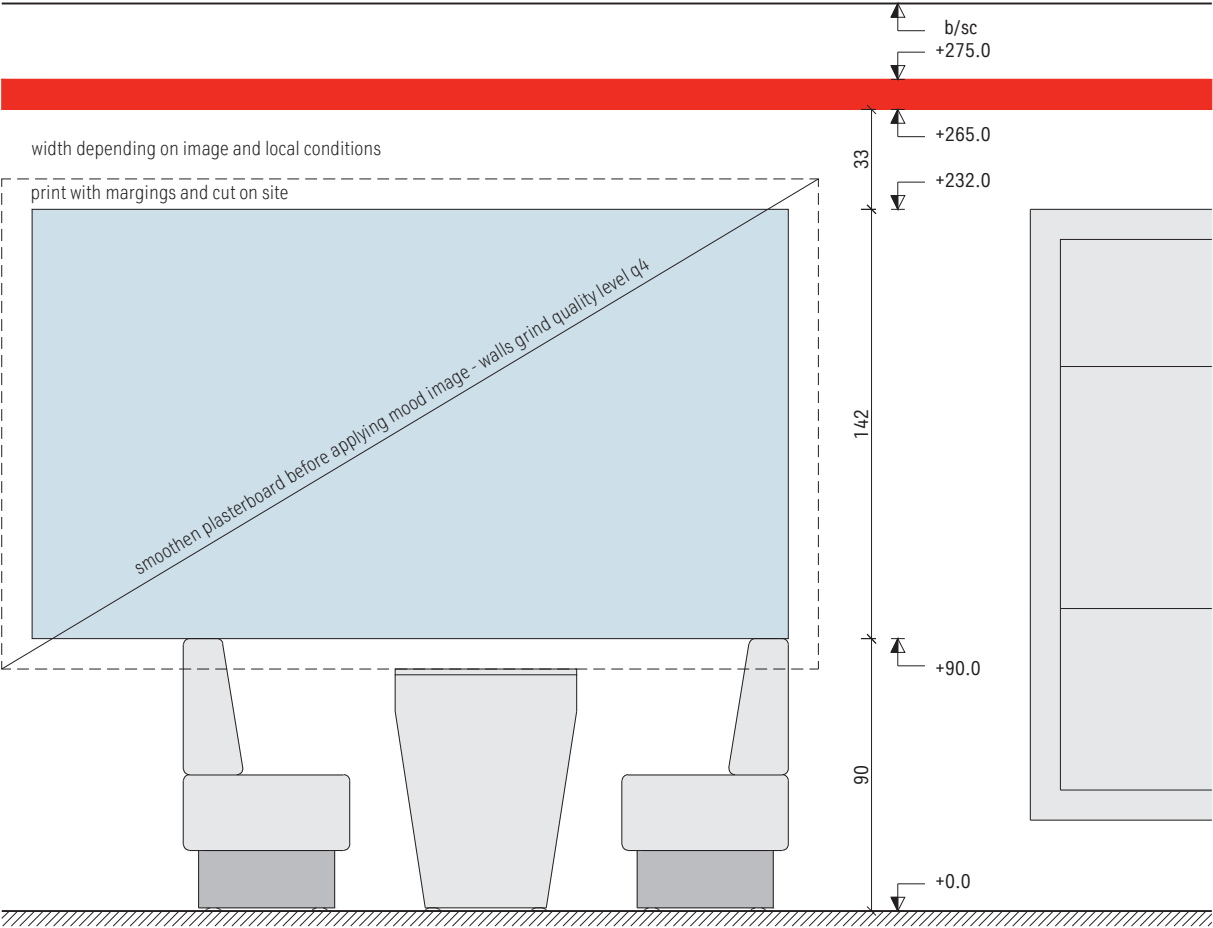
Colour: Bluish Undertone (A1 Cool Blue)
▪ opens up the space visually
▪ balances the warm tones (red, wood)

Combo: F 01 Red Stripe
C 06 Consulting Table Low +
D 01 + D02 Consulting Sofa + Chair
E 01 Storage

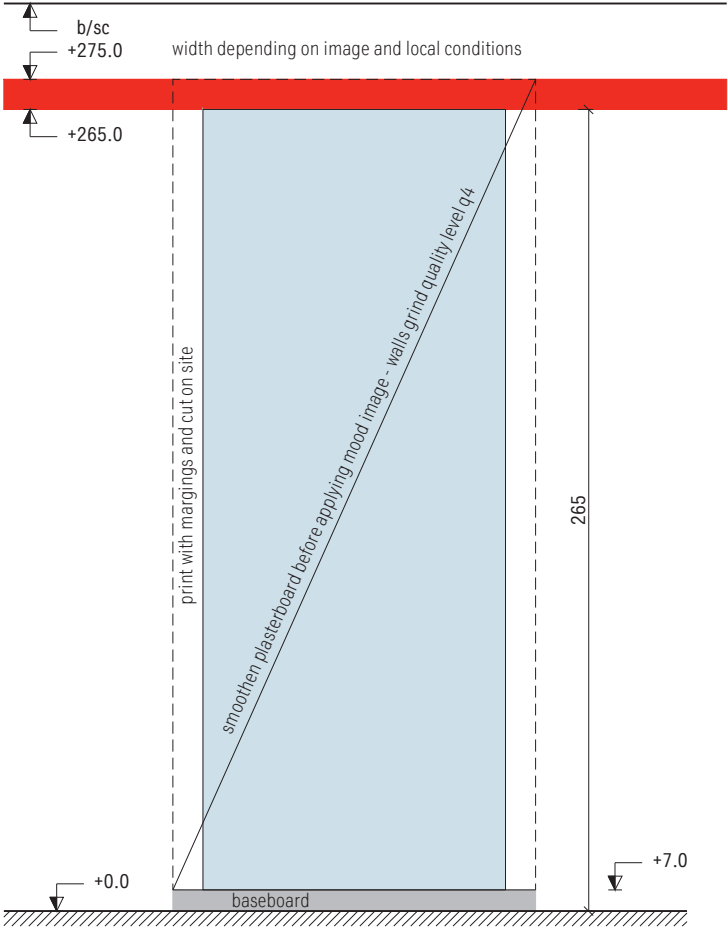
Zone: Consulting Zone / Guru
General Zone
On the go/At Home

Location: Horizontal:
▪ Create areas (e.g. around corner)
Vertical:
▪ e.g. Columns

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 31 Moodimage: Plans



Moodimage horizontal: cityscape or landscape



Moodimage vertical: product-related

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 32 Digital Signage



F 32 Digital Signage



Functions: Branding
Advertising

Dimensions: W 92
Box D 20 cm
Base D 70 cm
H 232

Colour: White
▪ RAL 9003 Signal White

Material: ▪ Box: Chipboard varnished (RAL 9003)
▪ Base: Steel varnished (RAL 9003)

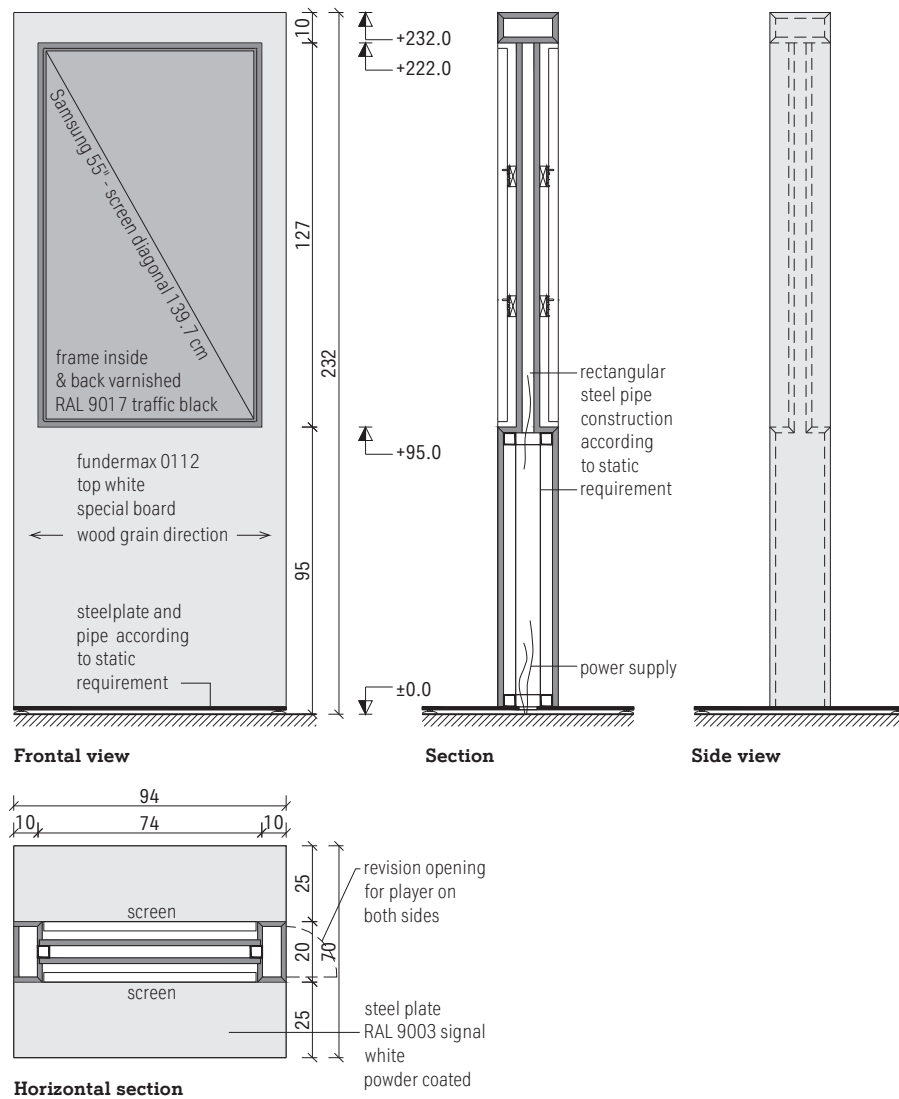
Zone: General Zone / Active Waiting
Entrance

Location: Entrance

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 32 Digital Signage: Plans

work in
progress
WIP



2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 33 Icons

F 33 Icons



Functions: Branding
Orientation
Information

Dimensions: See plans

Content: Icons in hexagonal shaped backgrounds
(According to Branding Guidelines)

Colour: A1 Red

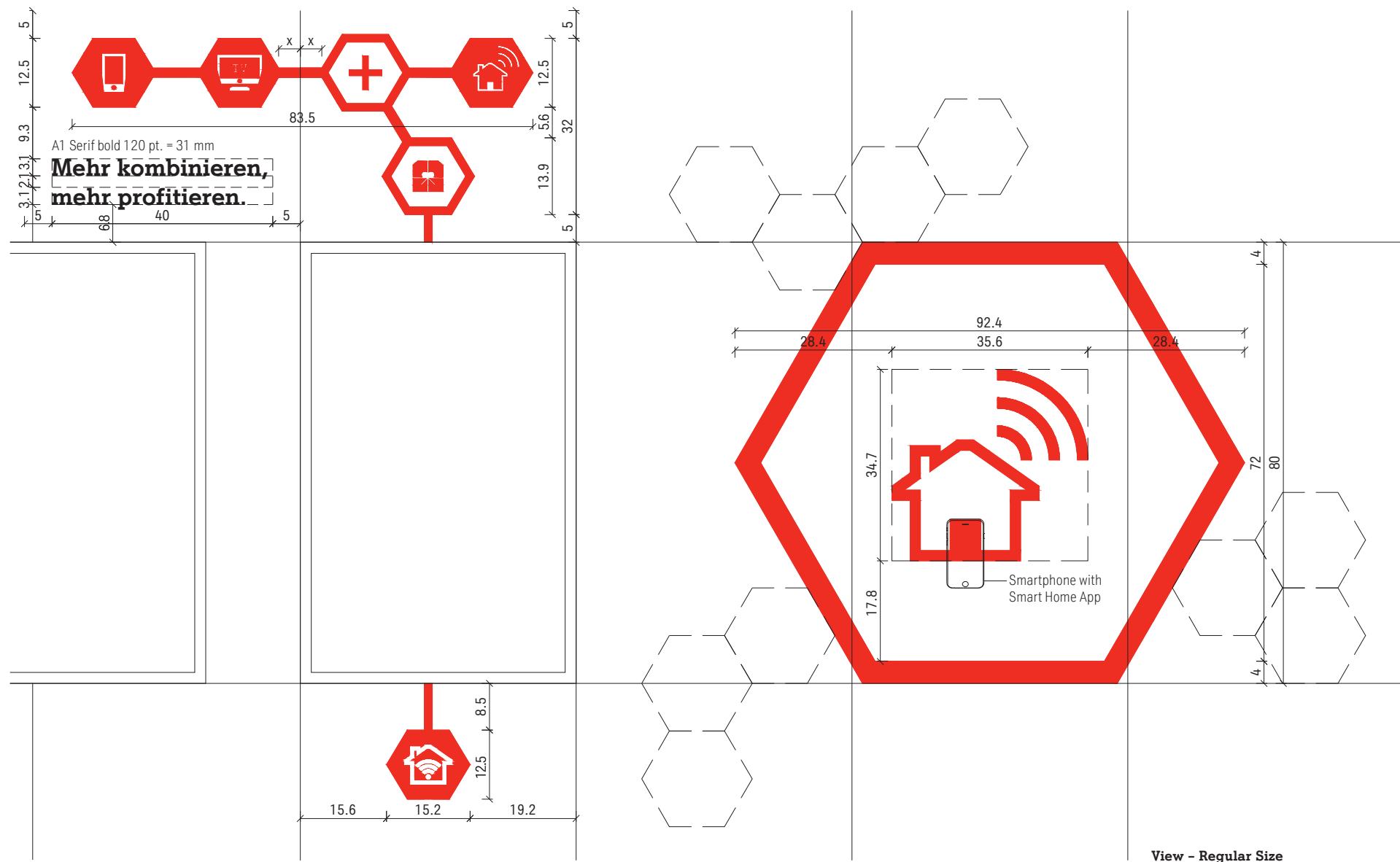
Material: Foil (A1 Red)

Zone: At Home

Location: Home Wall (Internet, Smart Home)

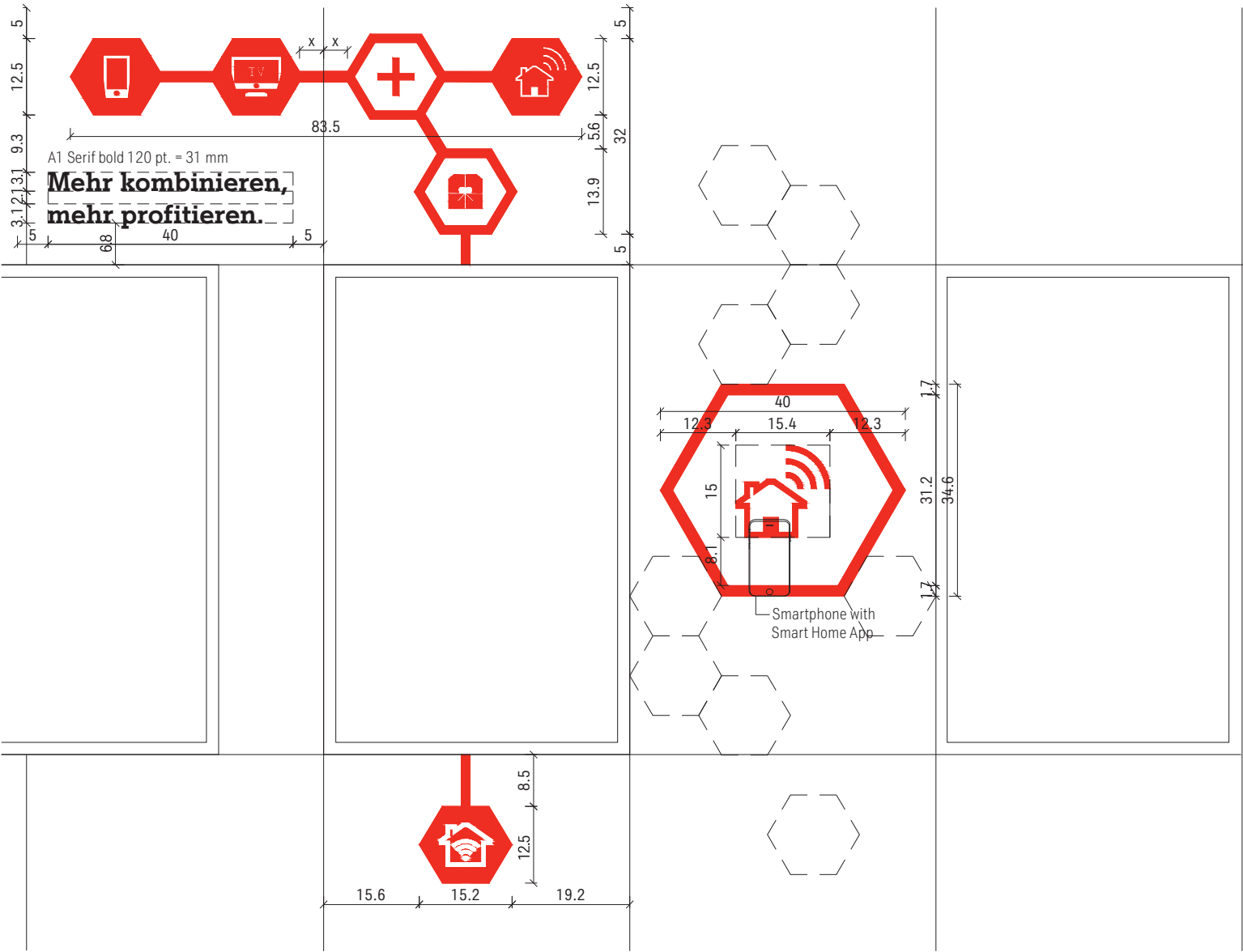
2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 33 Icons - Regular: Plans



1:10

2.1.2.2 Interior
2.1.2.2.2.F Modules & Elements: Branding: F 33 Icons - Small: Plans



View - Small Version

2.1.2.2 Interior

2.1.2.2.2.F Modules & Elements: Branding: F 33 Icons



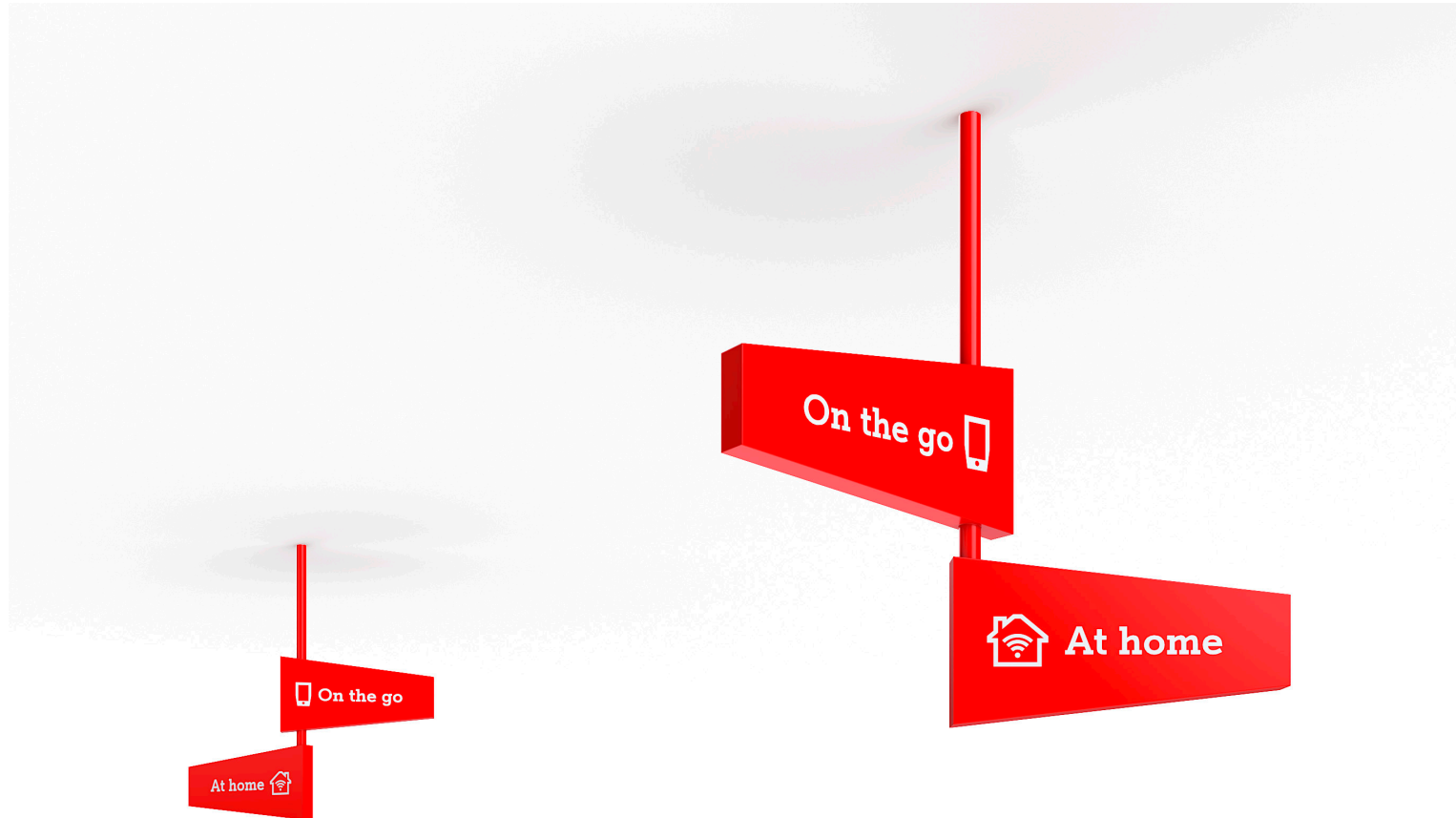
2.1.2.2 Interior
2.1.2.2.2.G Modules & Elements: Others



2.1.2.2 Interior

2.1.2.2.2.G Modules & Elements: Others: G 01 Signpost

G 01 Signpost



Functions: Orientation

Dimensions: W 77 cm / 104 cm
D 6 cm
H 65 cm (LE 210 cm)

Colour: Red
▪ RAL 3020 Traffic Red
White
▪ Foil white, opaque

Material: ▪ Signs: Chipboard varnished (RAL 3020)
▪ Tube: Steel varnished (RAL 3020)
▪ Lettering: Cut foil white, opaque

Lettering: See F 21

Versions: ▪ Narrow (SLO)
▪ Wide (AUT, BY, BG, HR, MKD, SRB)

Combo: F 21 Lettering
B 01 Highlight Table with Ticketprinter

Zone: Entrance

Location: ▪ Between entrance and A1 Bar
▪ Between the 2 product zones
(„On the go”/„At Home”)
▪ Above Ticket printer

2.1.2.2.2.G Modules & Elements: Others: G 01 Signpost: Plans



Austria, Belarus, Bulgaria, Croatia, Macedonia, Serbia



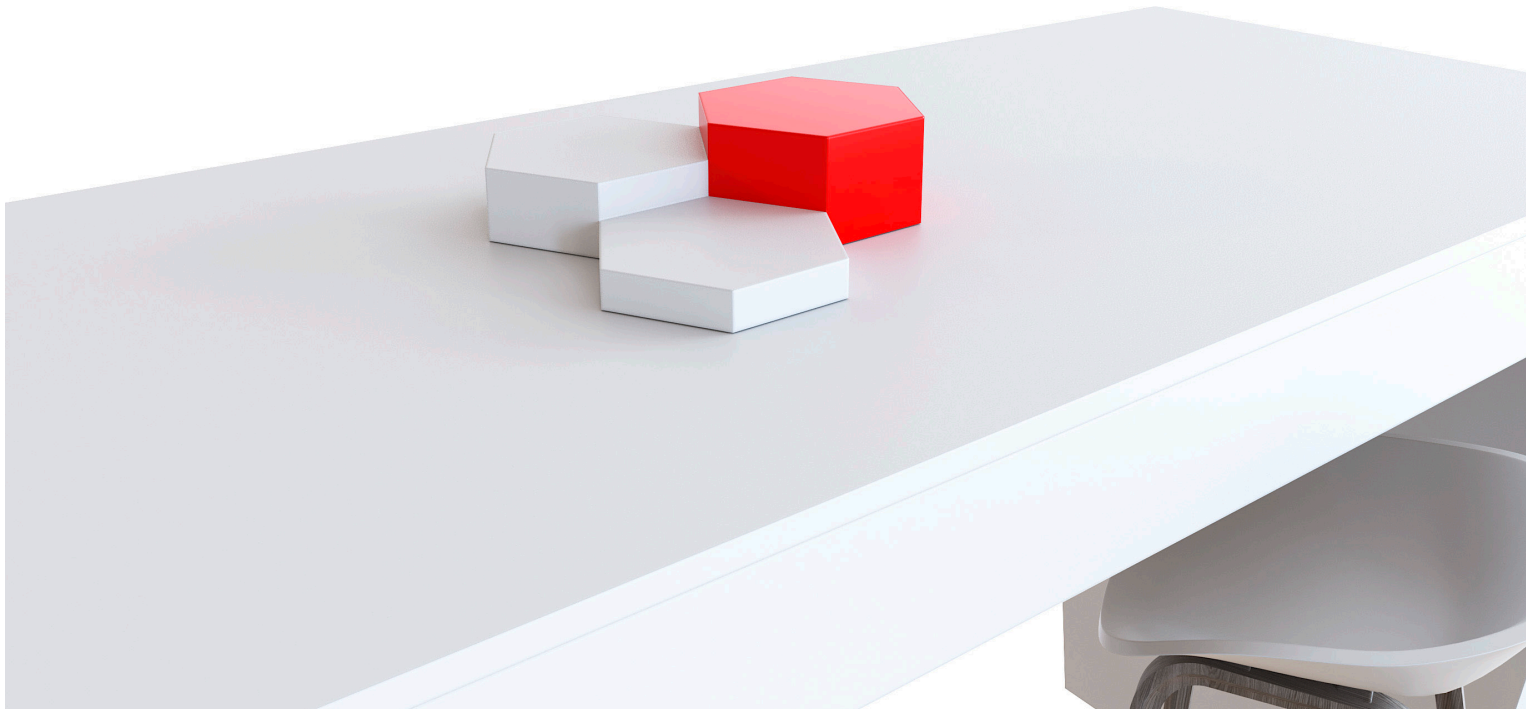
Slovenia

2.1.2.2 Interior

2.1.2.2.2.G Modules & Elements: Others: G 02 Honeycombs



G 02 Honeycombs



Functions: Display of products
Presenting highlights

Dimensions: Horizontal (for tables):
Max. Ø 20 cm
H 3 cm / 6 cm / 9 cm

Vertical (for Home Wall):
Max. Ø 15 cm / Ø 20 cm
D 3 cm / 6 cm / 9 cm

Colour: White
▪ RAL 9003 Signal White
Red
▪ RAL 3020 Traffic Red (high gloss)

Material: ▪ White: MDF varnished (RAL 9003)
▪ Red: MDF varnished (RAL 3020)

Versions: ▪ 3 Heights
▪ Horizontal / Vertical

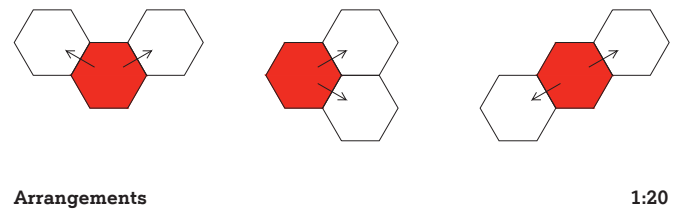
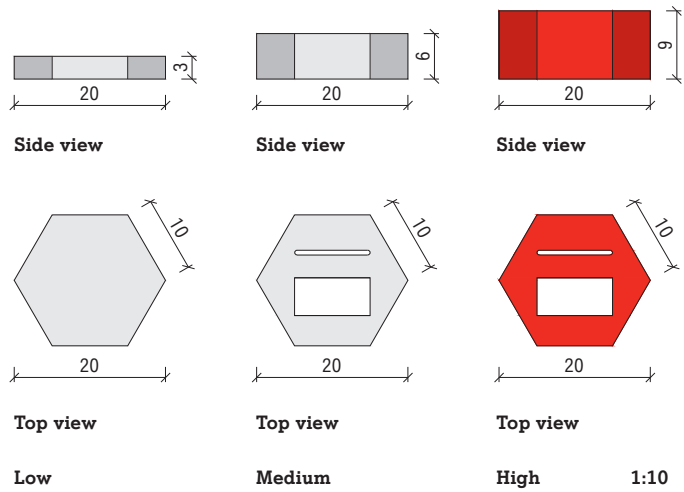
Combo: A 02 Home Wall
B 01 Highlight Table
C 01 Waiting Table
C 02 Product Table
C 03 A1 Table
C 07 Side Table

Location: ▪ Standing on Tables
▪ Mounted to Home Wall

2.1.2.2 Interior

2.1.2.2.2.G Modules & Elements: Others: G 02 Honeycombs: Plans

work in
progress
WIP

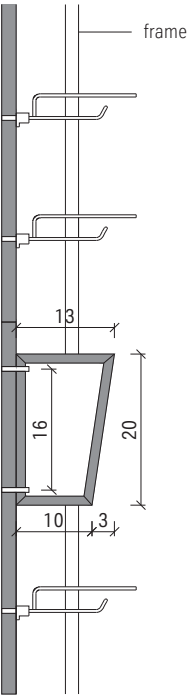


G 03 Headphone Holder

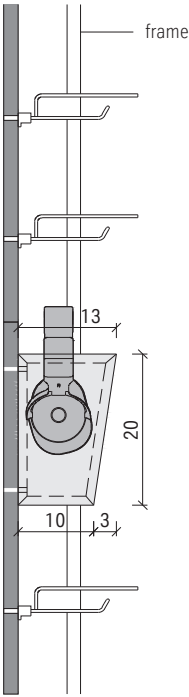


- Functions: Display of Headphones
- Dimensions: W 12 cm
 D 13 cm
 H 20 cm
- Colour: White
 ▪ RAL 9003 Signal White
- Material: Body: Chipboard varnished (RAL 9003)
- Combo: A 01 Smartphone Wall
 A 04 Music Wall
- Location: Mounted to Walls

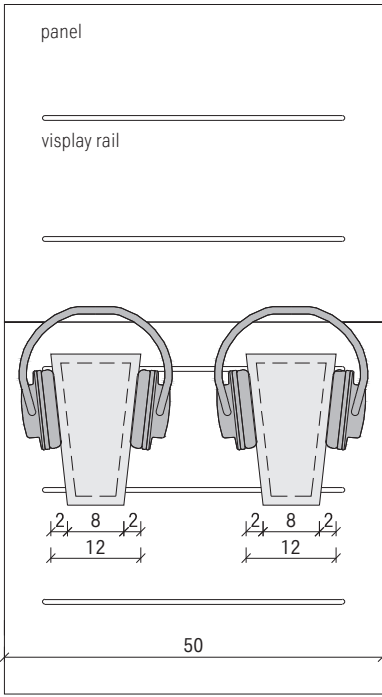
2.1.2.2 Interior
2.1.2.2.2.G Modules & Elements: Others: G 03 Headphone Holder: Plans



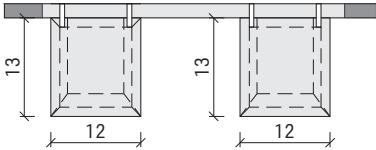
Section



Side view



Front view



Top view

2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.a Electric Installations

Connections

Wall (≤ 270):	2 LAN Duplex 1 Continuous current 1 x Switched with light (LED) 1 x Time switch (security tags)
Wall (270–520):	4 LAN Duplex 1 Continuous current 1 x Switched with light (LED) 1 x Time switch (security tags)
Highlight Table:	1 LAN Duplex 1 Schuko
Lift & Learn:	1 LAN Duplex 1 Schuko
Storage:	1 LAN Duplex 1 Schuko
Consulting Table:	1 LAN Duplex 1 Schuko
Bar:	5 LAN Duplex (PC, printer, ATM, waiting management, telephone, ...) 3 Schuko
Waiting Table:	1 LAN Duplex 1 Schuko
A1 Table:	2 LAN Duplex 2 Schuko

2.1.2.3 Technical Equipment & Infrastructure

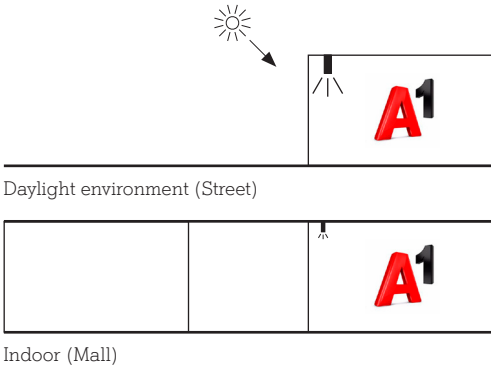
2.1.2.3.b Lighting: Natural Light

Natural Light

In order to allow our customer insights and to attract them into the shop as well as to support a light and open atmosphere inside the store, to provide natural lighted workplaces and to allow outlooks, we try to keep the **shop windows as open as possible**. (No walls, no foliation)

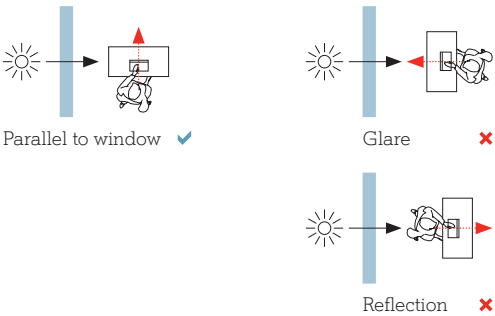
Luminance intensity

As daylight is way intenser (winter 10.000 lux – summer 100.000 lux) than the light level in the shop, (500–1.000 lux) shop window illumination has to be way stronger in shops along streets than in mall shops.



Viewing direction

For workplaces a viewing direction parallel to the window is recommended in order to avoid glare and reflections on screens.



2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

ZUMTOBEL TECTON

Continuous-row LED lighting system

With an 11-pole current conducting section built into its trunking, the TECTON system comes ready equipped to meet tomorrow's needs.

All functions such as power supply, lighting control and connection to emergency lighting are seamlessly integrated into this multifunctional trunking. Luminaires can be positioned flexibly and the system can be adapted to suit structural alterations at any time.

The TECTON trunking remains unchanged and forms the functional backbone of the system. It is simply a matter of replacing or adding luminaires and system components.

Using various node connectors, the TECTON continuous-row lighting system can be assembled and combined in a myriad of variants.

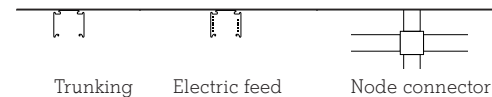
By allowing integration of spotlights, lighting requirements for shops and retail spaces – ranging from uniform illumination to impressive lighting effects using high-precision reflectors – can be mastered with high efficiency.

Light planning

For light planning for a specific site consult a professional light planner.

Elements

Trunking



Spotlights

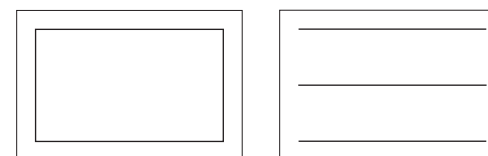


Emergency lighting



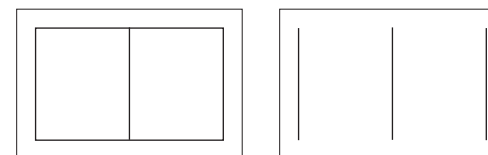
Layout of light rails

Straight layout of light rails



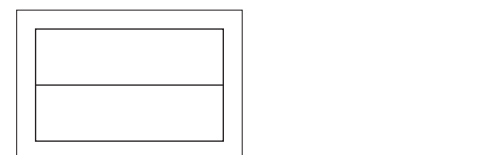
✓ Rectangular

✓ Parallel lines

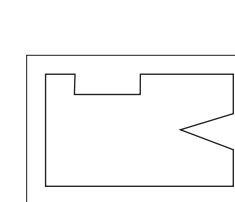


✓ Rectangular + Line

✓ Parallel lines



✓ Rectangular + Line

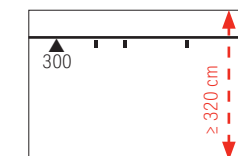


✗ Raster
No X-Connectors!

✗ Irregular

Basic Shop Lighting

Ceiling Height ≥ 320 cm:



Suspended trunk (LE 300 cm)

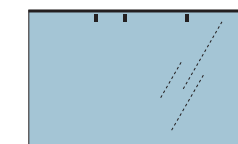
Ceiling Height < 320 cm:



Ceiling mounted trunk

Shop Window Lighting

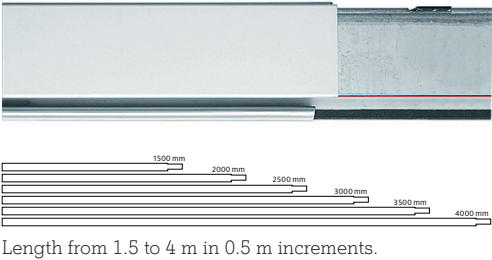
Ceiling mounted trunk



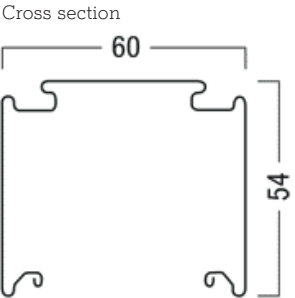
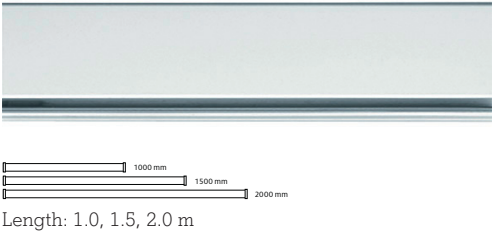
2.1.2.3 Technical Equipment & Infrastructure
2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

Trunking rails and components

Trunking, white

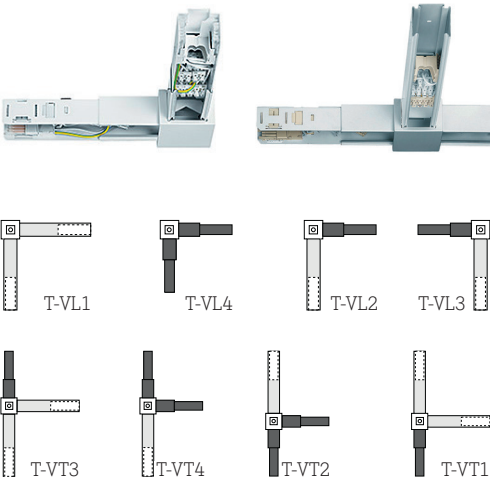


Single mounting rail, white

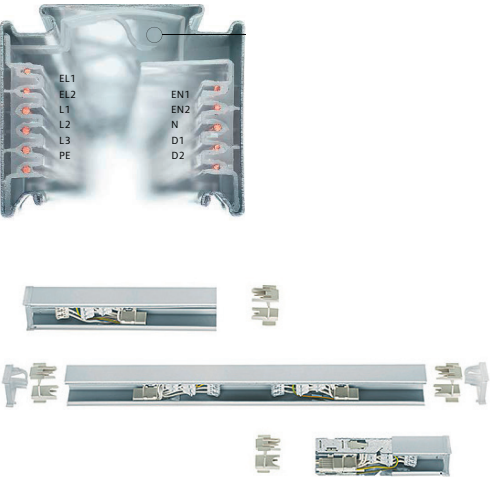


Material: Roll-formed sheet steel
Colour: White polyester lacquer finish.

Node connectors, white



Electric feed

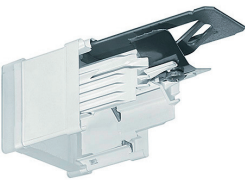


Cover strip for mounting rail white



Material: Plastic polypropylene
Colour: White

End cap, white



Ceiling fixing element



Cord suspension

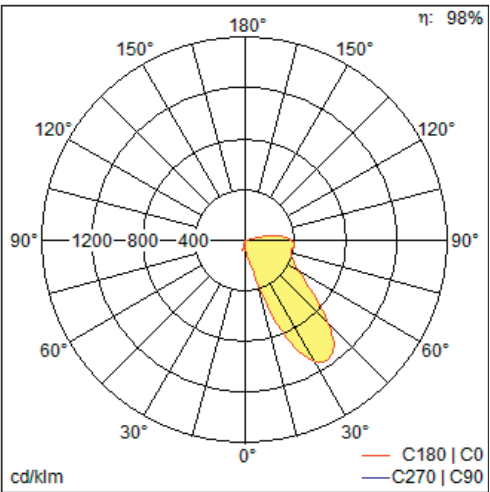
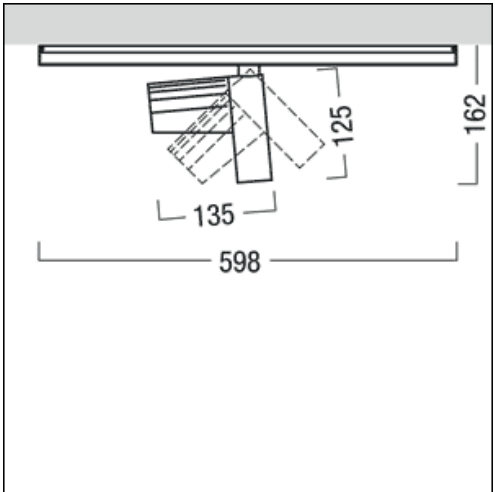


2.1.2.3 Technical Equipment & Infrastructure
2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

TECTON spotlight
INTRO liteCarve® TEC GP LED

Basic lighting
> Vertical surfaces: walls, displays and shelving

Planning
> Goal: evenly lighted walls
> Exact number and location according to light planner



INT LED3400-840 LC TEC-GP WH
LED spotlight

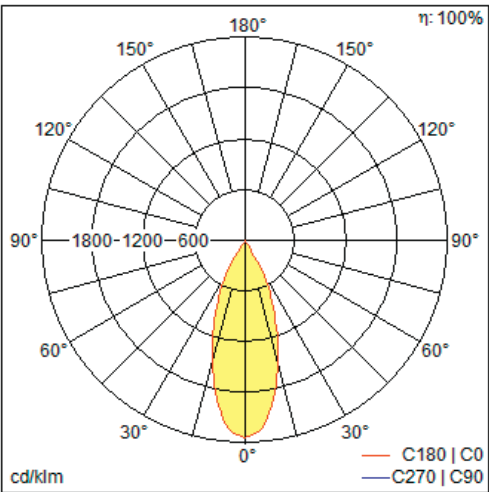
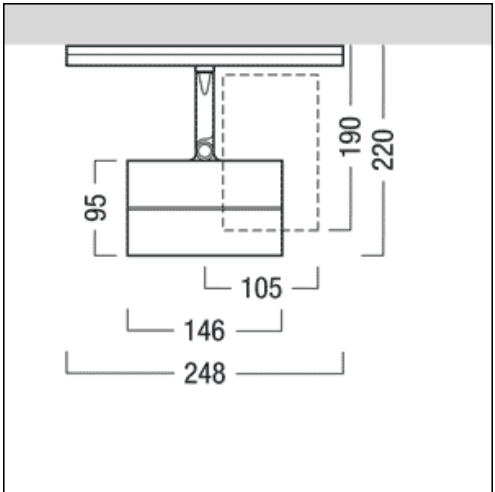
Lamp unit:	Die-cast aluminium and polycarbonate
Reflector:	Polycarbonate, aluminium-sputtered
Colour:	White
Dimensions:	598x125x162 mm
Weight:	2,30 kg
Light Source:	LED
Luminaire luminous flux:	3332 lm
Luminaire efficacy:	77 lm/W
Colour Rendering Index min.:	80
Ballast:	1 x 06825961 DRV OS OT FI 40W 1.05A 42V F #1A0 CS
Correlated colour temperature:	4000 Kelvin
Chromaticity tolerance (initial MacAdam):	3
Rated median useful life:	50000h L70 at 25°C
Luminaire input power:	43 W Lambda = 0.97
Maintenance category:	C - Closed Top Reflector

2.1.2.3 Technical Equipment & Infrastructure
2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

TECTON spotlight
ONICO M TEC-GP LED (Essential stableWhite)

Basic lighting
> Optimised for efficient and high-output accent lighting for shops and showrooms

Planning
> Exact number and location according to light planner



ONIC M BS LED2400-840 TEC-GP WFL-S WH
LED spotlight

Spotlight housing:	Die-cast aluminium
Surface finish:	Microtextured paint in white
Colour:	White
Dimensions:	248x95x190 mm
Weight:	1.2 kg
Light Source:	LED
Luminaire luminous flux:	2400 lm
Luminaire efficacy:	120 lm/W
Colour Rendering Index min.:	80
Ballast:	1 x 00154029 DRV TC DC 20W 500mA 40V F #TZ CSL
Correlated colour temperature:	4000 Kelvin
Chromaticity tolerance (initial MacAdam):	3
Rated median useful life:	50000h L80 at 25°C
Luminaire input power:	20 W
Maintenance category:	C - Closed Top Reflector

2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

TECTON ONLITE

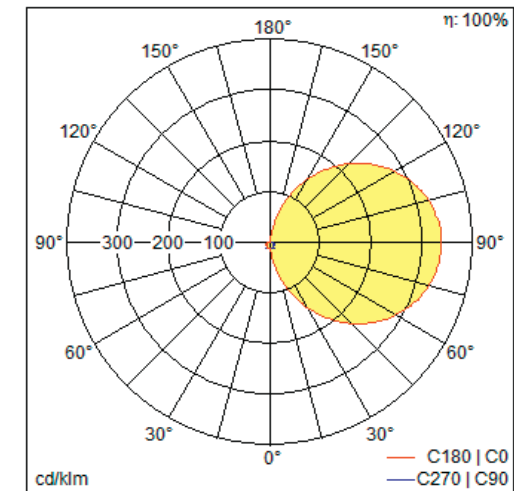
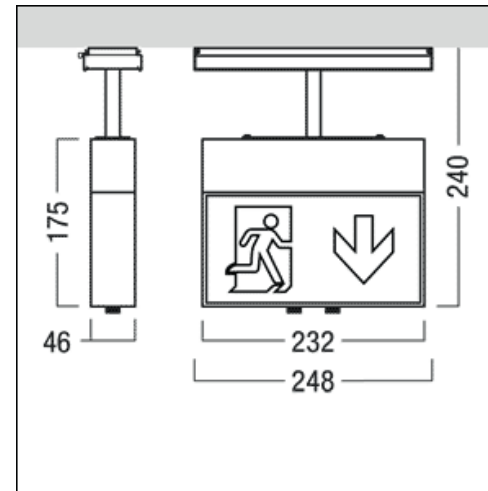
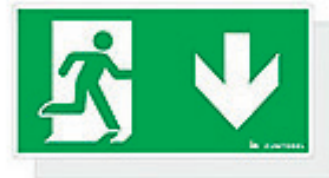
TECTON with ONLITE CROSSIGN

Emergency lighting

> Indicating the way to emergency exits

Planning

> Exact number and location according to national laws



CROSSIGN 110 P TEC-GP E3D ERI WH

LED Escape sign luminaire

Housing:

Colour:

Dimensions:

Weight:

Polycarbonate

White (RAL 9016)

248 x 60 x 240 mm

1.5 kg

Light Source:

Luminaire luminous flux:

Luminaire efficacy:

Colour Rendering Index min.:

Ballast:

Chromaticity tolerance (initial MacAdam):

Rated median useful life:

Luminaire input power:

Service life rating:

LED

62 lm

9 lm/W

70

1 x 89800524 EM TR EM powerLED NTx 102 DIM SWZUM

4

50000h L80 at 25°C

6.8 W $\lambda_{bda} = 0.81$

3 h

CROSSIGN 110 SP-1D, CROSSIGN 110 SP-1L, CROSSIGN 110 SP-1R, CROSSIGN 110 SP-1UP

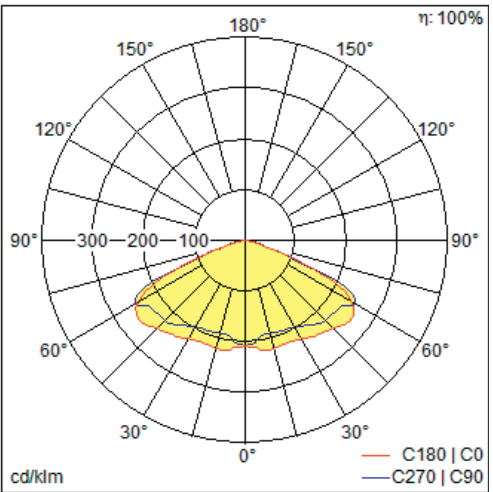
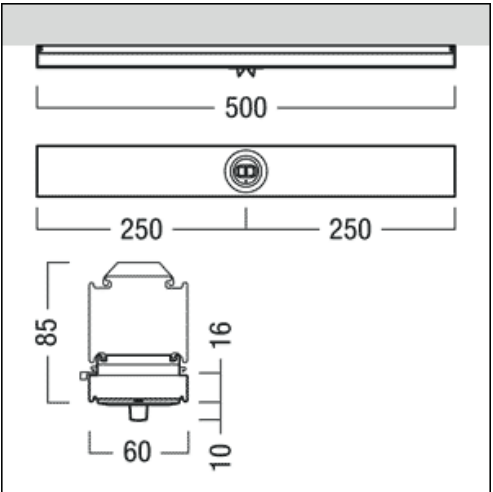
Escape sign for CROSSIGN 110 AB/TEC

2.1.2.3 Technical Equipment & Infrastructure
2.1.2.3.b Lighting: Basic Shop Lighting + Shop Window Lighting

TECTON ONLITE
TECTON with ONLITE RESCLITE PRO antipanic

Emergency lighting
> Antipanic lighting

Planning
> Exact number and location according to national laws



RESCLITE PRO TEC-GP ANT E3D WH
LED emergency luminaire for antipanic lighting

Colour:	White
Dimensions:	500 x 60 x 85 mm
Weight:	weight: 0.88 kg
Light Source:	LED
Luminaire luminous flux:	169 lm
Luminaire efficacy:	36 lm/W
Ballast:	1 x 89800524 EM TR EM powerLED NTx 102 DIM 5WZUM
Rated median useful life:	50000h at 25°C
Luminaire input power:	4.7 W Lambda = 0.7
Standby Power:	1.2 W
Charging power:	1.25 W
Service life rating:	3 h

2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.b Lighting: Indirect Lighting

LED Strips

Colour temperature: 4000 K

Operating Voltage: 12 V

Indirect Lighting

Integrated into furniture

> Walls

Indirect illumination of the walls through LEDs behind 3 sides of the frame (left, top, right). Thus the view is drawn there

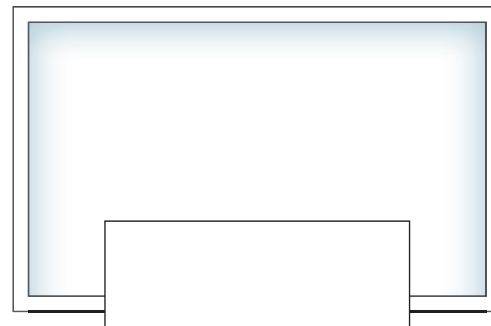
A 01 Smartphone Wall

A 02 Home Wall

A 03 Accessories Wall

A 04 Music Wall

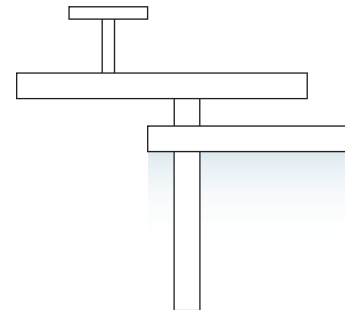
A 05 Bar Wall



> B 01 Highlight Table

Illumination of the bottom of the lower platform

Nightly illumination of highlight tables in shop windows.



2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.b Lighting: Accent Lighting

ZUMTOBEL PANOS infinity R100 P

LED pendant luminaire

Accent lighting

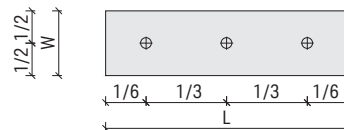
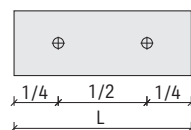
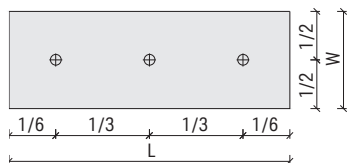
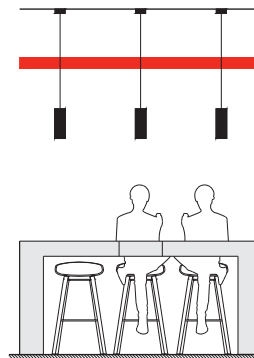
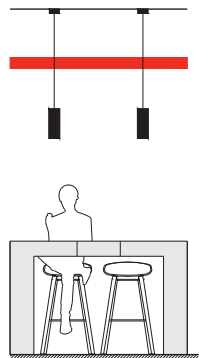
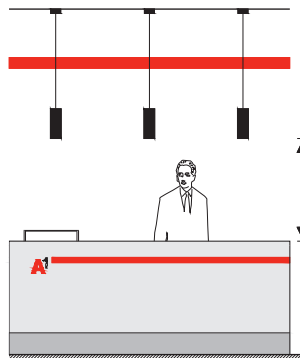
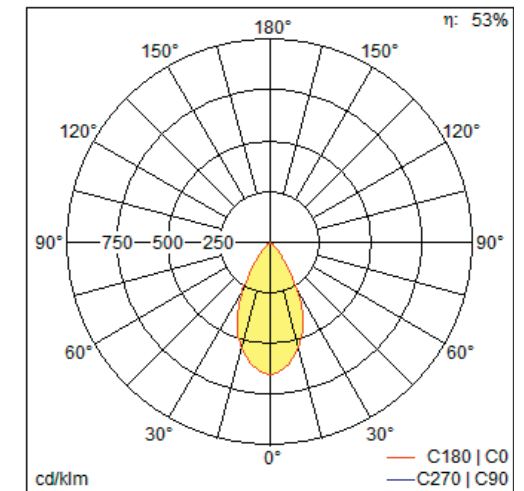
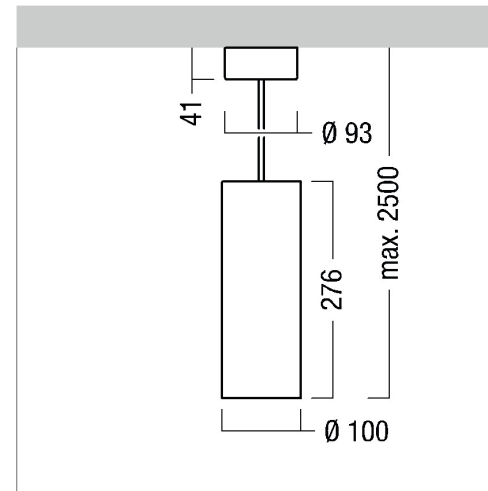
> over A1 Bar

> over Waiting Table

We always use 3 in a row.

Exception: 2 over Waiting Table, length 164 cm.

Lower Edge: 200 cm above floor.



P-INF PWH R100 LED1200-940 LDO BK WH

LED pendant luminaire

Luminaire housing (2-part):

Colour:

Dimensions:

Weight:

Light Source:

Luminaire luminous flux:

Luminaire efficacy:

Colour Rendering Index min.:

Ballast:

Correlated colour temperature:

Chromaticity tolerance (initial MacAdam):

Rated median useful life:

Luminaire input power:

Standby Power:

Dimming:

Maintenance category:

Die-cast aluminium

Black

Ø100 x 276 mm

2,72 kg

LED

1994 lm

91 lm/W

90

1 x 28000665 DRV TR LCA 25W 1.05A 50V D #O4A C PRE

4000 Kelvin (neutral white)

3

50000h L85 at 25°C

22 W Lambda = 0.98

0.15 W

LDO dimmable to 1% over DALI

C - Closed Top Reflector

2.1.2.3 Technical Equipment & Infrastructure

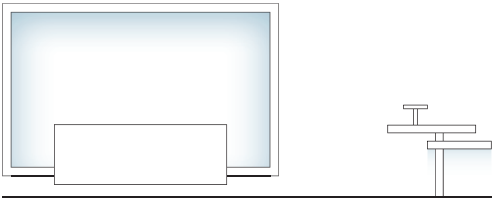
2.1.2.3.b Lighting: Night Illumination

Night Illumination

During the night the following lights in the shop are switched on:

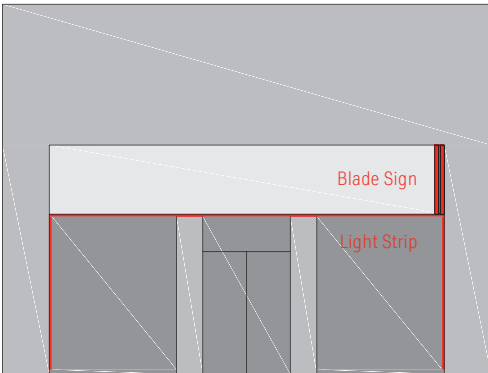
Inside:

- LED Walls
- LED Highlight Table(s)



Outside:

- Blade Sign
- Light Strip Red



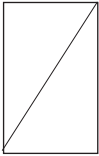
2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.c Screens: Interactive Screens & Displays

Screens

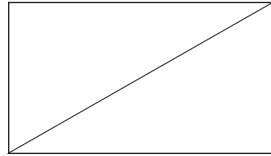
There are 2 clearly defined screen types:

Interactive Touchscreens: Portrait Format



e.g. ELO 3202L 32"

Screens/Displays: Landscape Format



e.g. Samsung PMH 55"

Content & functions:

- > Provide product and service details
(products, rates, accessories, ...)
- > Create digital customer experience
- Enable employees to use the screens for consulting
(instead of literature)
- Enable customers to inform themselves

Examples:

A Walls
B 02 Lift & Learn

Content & functions:

- > Show campaigns
(ads, strategic focus topics, ...)
- > Display of moodimages
- > Display of brand logos
- > Waiting Management
- Highlight strategic topics
- Provide emotions and human touch within the store

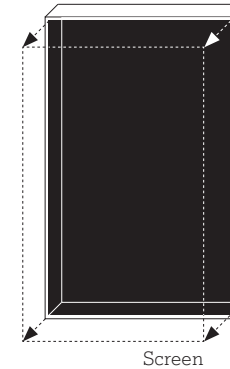
Examples:

A Walls
B 01 Highlight Table

Frame

Outside:
RAL 9003 Signal White

Inside:
RAL 9017 Traffic Black



Digital Signage Player

All screens need Digital Signage Players which are integrated into the furniture. Make sure that the player is accessible for service.

e.g. Bofex I-Series 600

Heat generation

Do provide vents so that the heat can escape and do not place products close to players.

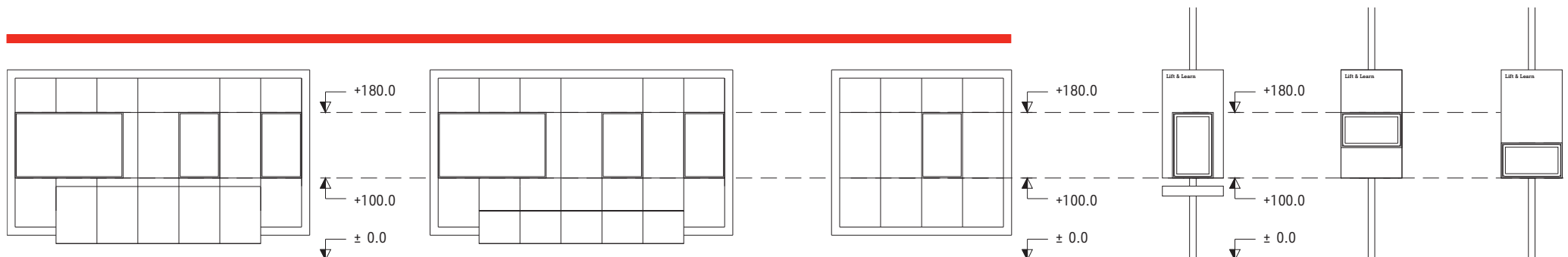
Exceptions:

Screens/Displays: Portrait Format

Digital Signage e.g. as part of the facade
(e.g. covering a column on the outside)

Examples:

B 02 Lift & Learn (shop window)
F 32 Digital Signage



2.1.2.3 Technical Equipment & Infrastructure

2.1.2.3.d HVAC – Heating, Ventilation and Air Conditioning

HVAC – Heating, Ventilation and Air Conditioning

There is no need to change existing building services (**Heating, Ventilation and Air Conditioning**) as long as they work properly and correspond to local needs and laws (e.g. employee protection regulations).

2.1 Stationary Shops

2.1.3 A1 Brand Store hosting another brand



Will be completed in
the next updates

A1 Brand Store hosting another brand

Characteristics

Short description

- Features
- Further features

2.1.3.1 Other brands using A1 Furniture

In this case see chapter 2.1.2 A1 Brand Store

2.1.3.2 Other brands bringing in their own furniture

Not part of this Manual.

▪ Permanent

A permanent area in the shop has to blend in with the A1 Design Concept.

▪ Temporary

For temporary promotion, it is ok that the guest brands bring in their own furniture as it is.

2.1 Stationary Shops

2.1.4 Shop-in-Shop



Will be completed in
the next updates

Shop-in-Shop

Characteristics

Short description.

- Support market share growth for a specific target group
- Exploit target group specific traffic in and brand spin-off from host store
- Further features

2.1.4.1 A1 Furniture

In this case see chapter 2.1.2 A1 Brand Store

2.1.4.2 Furniture of Host (e.g. Media Markt in Austria)

Not part of this Manual.

- **A1-look-alike Furniture** (e.g. Post offices in Austria)
- **Shop-own Furniture**

2.2 Non-Stationary & Temporary Shops



Will be completed in
the next updates

2.1.1 Indoor

2.1.1.1 Kiosks

Short description.

- Make use of temporary customer agglomerations
- Build brand equity and product/service awareness for target groups
- Further features

2.1.1.2 Pop-Up-Stores

Short description.

- Live testing of the potential of a new/uncovered catchment area
- Testing of new values/concepts
- Further features

2.1.2 Outdoor

2.1.2.1 Containers

Short description.

- Features
- Further features

3. Examples

3.1 Stationary Shops

3.1.1 Brand Shops Prototypical Shops

- 3.1.1.1 X-Small
- 3.1.1.2 Small
- 3.1.1.3 Medium
- 3.1.1.4 Large
- 3.1.1.5 X-Large

3.1.2 Shop-In-Shop

3.2 Non-Stationary & Temporary Shops

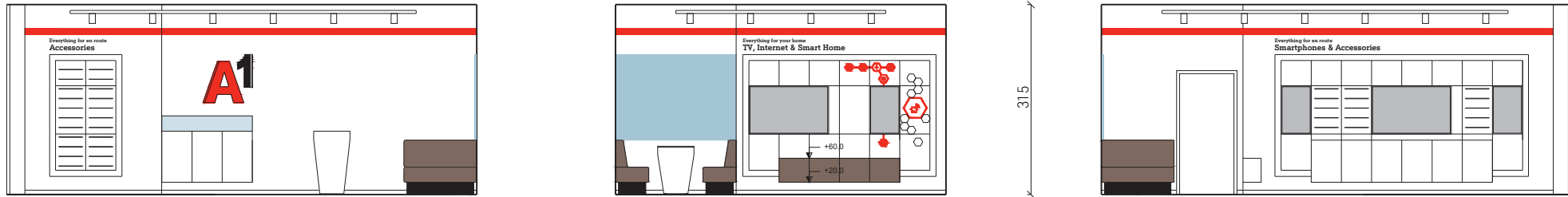
- 3.2.1 Kiosks
- 3.2.2 Pop-Up-Stores
- 3.2.3 Containers

3 Examples

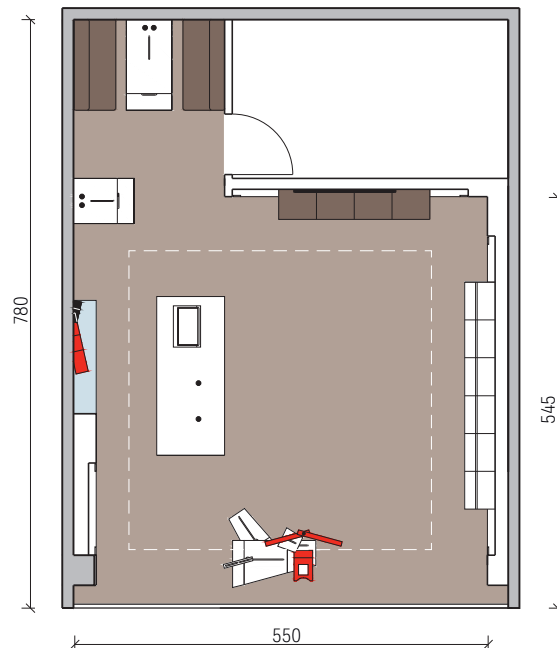
3.1.1.2 Stationary Shops: A1 Brand Shops: Small



Elevations 1:100



Floor Plan 1:100



Typ:	A1-Brand Shop
	Fixed Shop
Situation:	Mall
Size:	S (33 m ²)
Height:	315 cm
Shape:	Square
Workstations:	5

3 Examples

3.1.1.2 Stationary Shops: A1 Brand Shops: Small



A1 Brand Shop. Top view



3 Examples

3.1.1.2 Stationary Shops: A1 Brand Shops: Small



A1 Brand Shop. View from mall into the shop



A1 Brand Shop. View to A1 Bar and Consulting Area



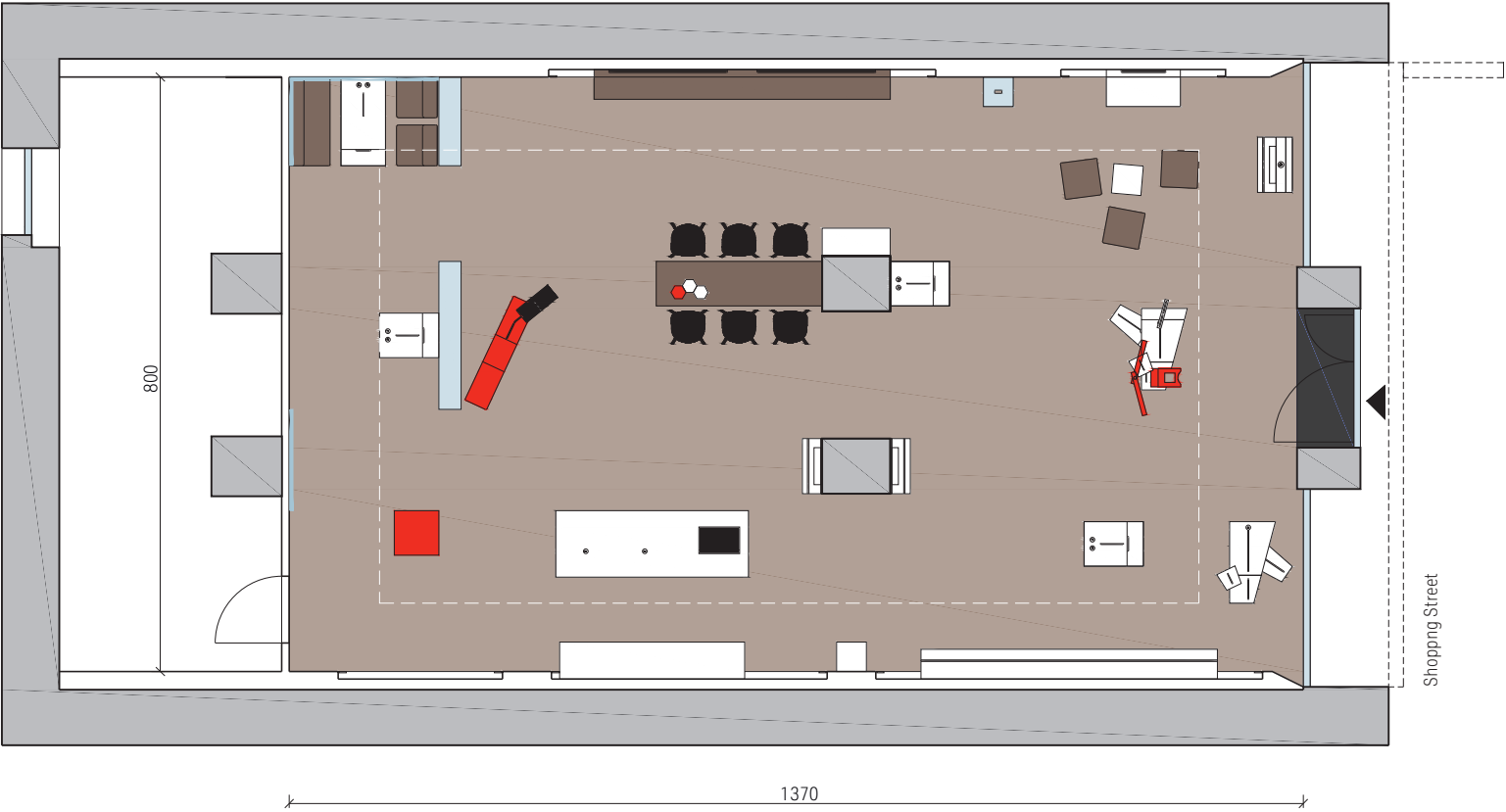
A1 Brand Shop. View to Home Wall and Smartphone Wall



3 Examples
3.1.1.4 Stationary Shops: A1 Brand Shops: Large



Floor Plan 1:100



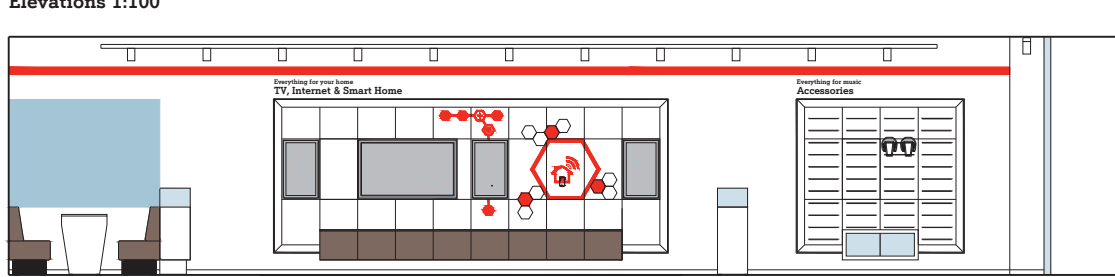
Type:	A1 Brand Shop Fixed Shop
Situation:	Urban Street
Size:	L (112 m²)
Height:	315 cm
Shape:	Rectangular
Workstations:	7 (+1)

3 Examples

3.1.1.4 Stationary Shops: A1 Brand Shops: Large

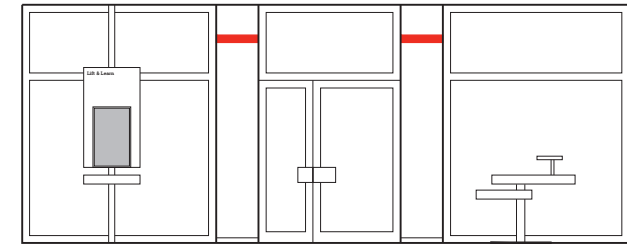


Elevations 1:100

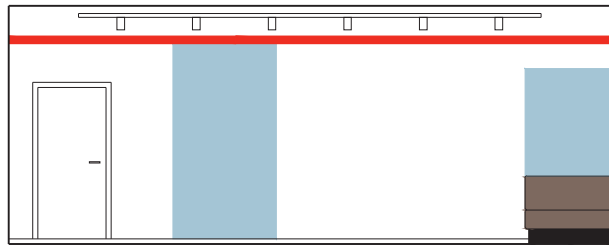


Consulting Area, Home Wall & Music Wall

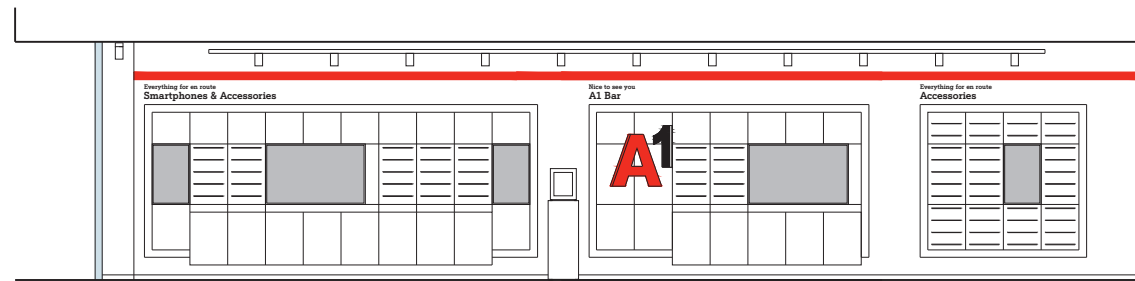
315



Lift & Learn, Entrance & Highlight Table



Moodimage & Consulting Area



Smartphone Wall, Bar Wall & Accessories Wall

3 Examples

3.1.1.4 Stationary Shops: A1 Brand Shops: Large



A1 Brand Shop. Top view



3 Examples

3.1.1.4 Stationary Shops: A1 Brand Shops: Large



A1 Brand Shop. View to Smartphone Wall



A1 Brand Shop. View from entrance



A1 Brand Shop. View to Home Wall



A1 Brand Shop. View to Bar and Bar Wall



A1 Brand Shop. View to Waiting Table



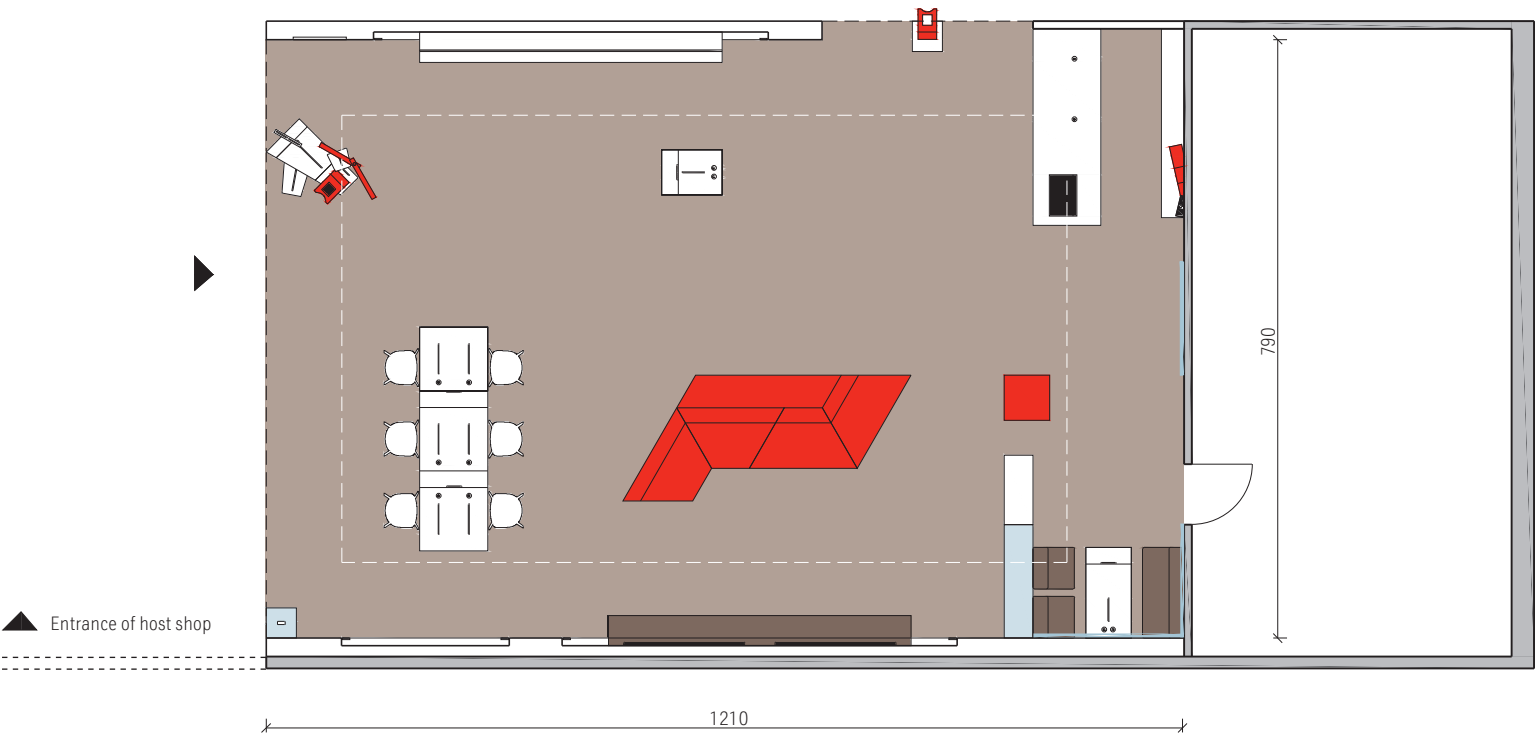
A1 Brand Shop. View to Shop Window



3 Examples
3.1.2 Stationary Shops: Shop-In-Shop



Floor Plan 1:100

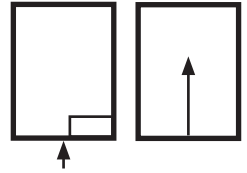


Type:	Shop-In-Shop Fixed Shop
Situation:	Urban Mall Right hand side of the entrance to the host shop
Size:	M (97 m ²)
Height:	315 cm
Shape:	Rectangular
Workstations:	5 (+2)

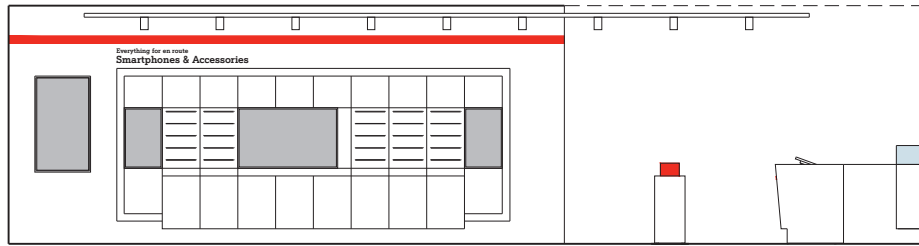
3 Examples

3.1.2 Stationary Shops: Shop-In-Shop

M
SIS
rectangular
longitudinal

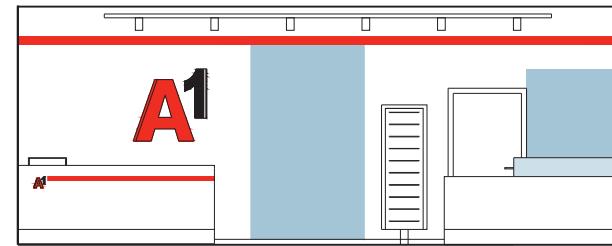


Elevations 1:100

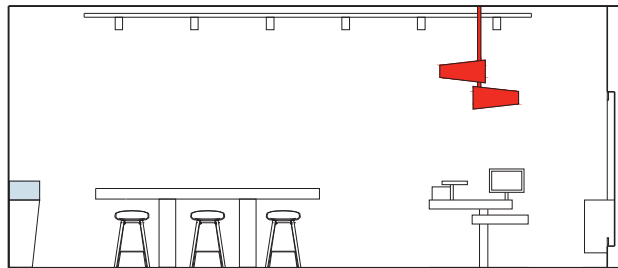


Digital Signage, Smartphone Wall & A1 Bar

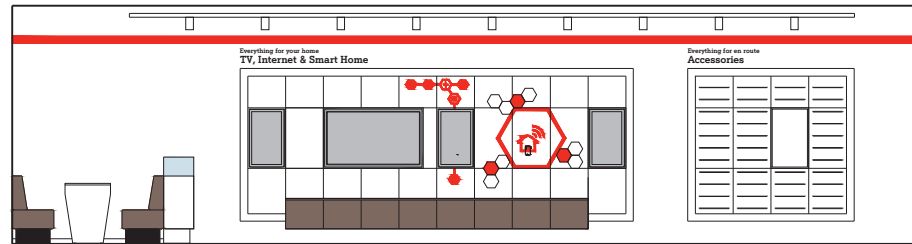
315



A1 Bar & Consulting Area



A1 Table & Highlight Table

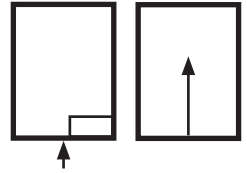


Consulting Area, Homewall & Accessories Wall

3 Examples

3.1.2 Stationary Shops: Shop-In-Shop

M
SIS
rectangular
longitudinal



Shop-In-Shop. Top view



3 Examples
3.1.2 Stationary Shops: Shop-In-Shop

Shop-In-Shop. Top view



Shop-In-Shop. View from the entrance



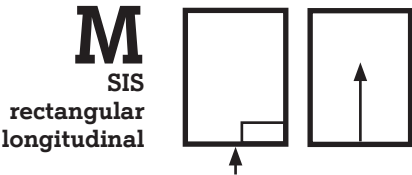
Shop-In-Shop. Front view



Shop-In-Shop. View back from the aisle



Shop-In-Shop. View from the second entrance



4. Planning & Building Process

-
- 4.1 Change Management
 - 4.2 Timeline
 - 4.3 Checklist

4 Planning & Building Process

4.1 Change Management

How to proceed

1 Decision for a shop conversion

2 Check database for similar layouts

3 Briefing

4 Commission an architect

5 Shop Design

6 Checklist

7 Approval

8 FAQ

9 Exceptions & Design Challenges

10 Data Base

1 Decision for a shop conversion

The decision for a shop conversion is based on various strategic, sales-related and architectural topics.

2 Check database for similar layouts

Looking at similar layouts can save time and thus make the planning process more efficient and unify the appearance of A1 shops.

3 Briefing

Write a briefing containing the functional and formal requirements as a basis for the shop design.

4 Commission an architect

Commission architects and share the A1 POS Design Manual and Layout Database with them.

5 Shop Design

The Shop design is based on the Briefing of the Local A1 Team and complies the A1 POS Design Manual.

6 Check List

See in the following.

7 Approval

For design approval contact:

Daniel Mäser
Group Commercial Area
+43 664 66 39209
daniel.maeser@A1.group

8 FAQ

An FAQ section will be provided on the A1 Brand Portal.

Until then please send your questions to:
daniel.maeser@A1.group

9 Exceptions & Design Challenges

If your shop has special design challenges, contact:

Daniel Mäser
Group Commercial Area
+43 664 66 39209
daniel.maeser@A1.group

10 Data Base

Feed the Data Base and send

- Photos of the Shop
- Plans (floor plan, elevations, sections)
- Short description
- etc.

to daniel.maeser@A1.group



4 Planning & Building Process

4.2 Timeline

Timeline

Decision Process

- Budgeting etc.
- Decision to rebuild a shop
- Estimated closing time

Project lead times

- Commission architect
- Planning
- Permissions
- Tendering
- Commission building works (carpenter etc.)

Building Process

week 1

- Foliation shop window
- Dismantling existing shop interior
- Demolition
- Start construction works
- Basic installations
- Substructure furniture

week 2

- Plasterwall works
- Cabling
- Light rail assembly
- Floor filling
- Laying tiles
- Fixing Red Stripe
- Furniture coverings

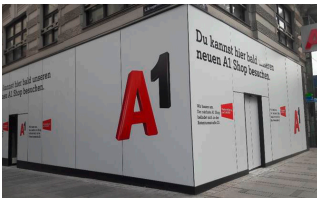
week 3

- Furniture completion
- Mounting Logos
- Completion electric connections
- Installions (screens, cash desk, players, analytics, security tags, price tags etc.)
- Foliation & Lettering
- Removal of window foliation
- Small repair works painter
- Final cleaning

4 Planning & Building Process
4.2 Timeline

Building Process

Day 1



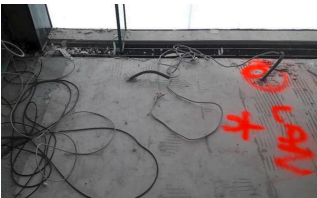
Foliation of Shop Windows

Day 2-3



Demolition (floor tiles)

Day 4



Basic installations

Day 5-6



Substructure furniture

Day 7-8



Plaster walls

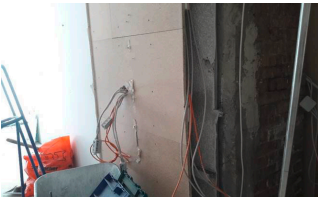
Day 9



Light rail assembly



Dust Protection.



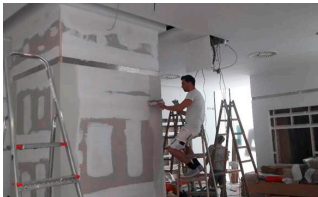
Demolition (plaster walls)



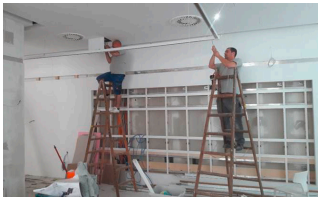
Chiseling out of cable ducts



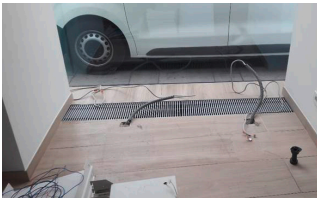
Electrical installations



Smoothing & Painting



Light rail assembly



Disconnection of cables.



Dismantling Work



Light rail assembly

4 Planning & Building Process
4.2 Timeline

Building Process

Day 10-11



Floor filling



Drying time

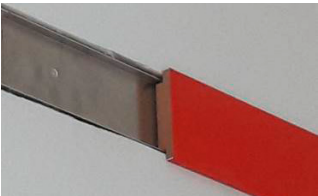
Day 12-13



Laying tiles



Laying tiles

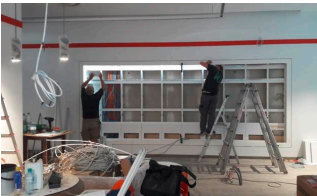


Fixing Red Stripe

Day 14-15



Furniture panels



Mounting of furniture panels



Mounting of furniture panels



Mounting of furniture panels

Day 16-17



Fixing freestanding furniture

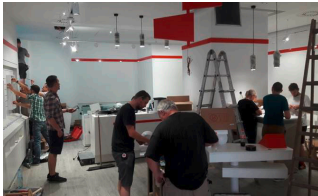


Fixing freestanding furniture



Furniture Completion

Day 18-19



Furniture completion



Technical installations



Screens, products, price tags

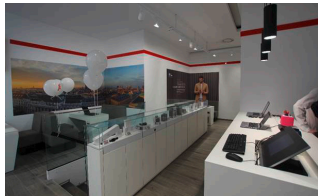


Shop foliage

Day 20



Opening



Opening

4 Planning & Building Process

4.3 Checklist

Legal Basis	
▪ National building codes	<input type="checkbox"/>
▪ Tenancy agreement	<input type="checkbox"/>
▪ Monument conservation	<input type="checkbox"/>
▪ Employee protection (natural/artificial light, floor space, heating, ventilation,...)	<input type="checkbox"/>
▪ Disabled accessibility	<input type="checkbox"/>
▪ Escape routes	<input type="checkbox"/>
▪ Permissions	<input type="checkbox"/>
▪ National fire regulations (surfaces, materials, heating, ventilation, fire extinguishers, ...)	<input type="checkbox"/>
▪ etc.	

Planning & Building Process	
▪ Existing buidling structures (floor, walls, windows, ceiling)	<input type="checkbox"/>
▪ Existing technical installations (HVAC, electricity, data cables etc.)	<input type="checkbox"/>
▪ Planning time	<input type="checkbox"/>
▪ Specialist planners (light planner etc.)	<input type="checkbox"/>
▪ Permissions	<input type="checkbox"/>
▪ Tendering process	<input type="checkbox"/>
▪ Contracts	<input type="checkbox"/>
▪ Delivery Times	<input type="checkbox"/>
▪ Access to building site (e.g. pedestrian zone)	<input type="checkbox"/>
▪ Employee information	
▪ Customer Information: Opening Date, Next Shop	
▪ Closing Time	
▪ Foliation of construction site	
▪ etc.	





5. Appendix

-
- 5.1 Shop List / AUSTRIA
 - 5.2 Imprint

5 Appendix

5.1 Shop List / AUSTRIA

Small Shops (<50 m²)

Sales Area [m²]	Height [m]	Location	Work- stations	Shape	Address
29,91	2,54	Street	3		6370 Kitzbühel, Josef-Pirchl-Straße 10
43,66		Street	3		4020 Linz, Fadingerstraße 6
44,07	3,50	Mall	3		4040 Linz, Hauptstraße 54
44,12	3,20	Mall			1110 Wien, Landwehrstraße 6, Top S 103
46,60		Mall	3		9900 Lienz, Bozener Platz 1
48,23	2,80	Street	4		6460 Imst, Industriezone 32 Top I001

Medium Shops (50–100 m²)

Sales Area [m²]	Height [m]	Location	Work- stations	Shape	Address
50,00		Street			7100 Neusiedl am See, Untere Hauptstr. 34
52,23		Street	4		6900 Bregenz, Kaiserstraße 6a
52,79	3,50	Street	4		1180 Wien, Währinger Straße 94
54,76		Street	4		4840 Vöcklabruck, Linzerstraße 50/57
56,67	2,80	Mall	4		1030 Wien, Landstraßer Hauptstraße 84
57,96	2,95	Mall	4		3430 Tulln, Hauptplatz 12-14, Top 2.8a
58,42	2,90	Mall	4		6020 Innsbruck, Museumstr. 38/43, 1. OG
59,40		Mall	5		6330 Kufstein, Innegasse 5, Top EG/A-G01
59,72		Mall			1200 Wien, Millenium City
60,23	2,83	Street	6		8605 Kapfenberg, Wiener Straße 35a
61,21	3,20	Mall	5		7400 Oberwart, Europastraße 1, Top 40
63,06	3,50	Mall	6		8051 Graz, Wienerstraße 351










5 Appendix

5.1 Shop List / AUSTRIA

Medium Shops (50–100 m²)

Sales Area [m²]	Height [m]	Location	Work-stations	Shape	Address
63,28		Mall	4		6020 Innsbruck, Maria-Theresienstraße 31
63,89	3,00	Mall	6		4053 Haid, Ikea Platz 4, Top 37a
64,73	4,00	Mall	6		8041 Graz-Liebenau, Ostbahnstr. 3 EG 204
64,84?	2,65	Street	6		1100 Favoriten, Quellenstraße ?
65,72		Street	4		8700 Leoben, Homanngasse 3
65,86	2,90	Mall	5		1030 Wien, Landstr. Hauptstr. 1C/EG/29
66,31	3,80	Street	6		8940 Liezen, Fronleichnamsweg 8
66,80		Street	5		9100 Völkermarkt, Herzog-Bernhard-Pl. 4
67,04	2,50	Street	6		5700 Zell am See, Schloßplatz 2
67,98	2,90	Mall	5		6177 Völs, Gießenweg 15, Galerie
68,22		Street	5		3100 St. Pölten, Kremsergasse 29
68,52	2,58	Mall	6		1190 Wien, Grinzingerstr. 112, OG 103

Medium Shops (50–100 m²)

Sales Area [m²]	Height [m]	Location	Work-stations	Shape	Address
64,84	2,70	Street	4		1130 Wien, Hietzinger Hauptstr. 6
68,88		Mall	4		6300 Wörgl, Salzburger Str. 32/34, 1.OG
68,94	2,83	Street	5		5600 St. Johann, Hans-Kappacherstr. 1/G5
70,31	3,20	Mall	5		9500 Villach, Kärntnerstr. 34/112-2, 1.OG
70,46		Mall	6		1220 Wien, Wagramer Str., E4, Top 138a
71,70	2,70	Street	5		7000 Eisenstadt, Esterhazyplatz 4
73,42	3,17	Street	5		6020 Innsbruck, Wilhelm-Greil-Str. 21
75,94	3,40	Street	5		4910 Ried, Weberzeile 1/47
76,00	3,80	Mall	6		9800 Spittal, Bahnhofstr. 16/09
76,81		Street	4		5020 Salzburg, Alpenstraße 5
78,78	2,92	Mall	6		4600 Wels, Gunschirchener Str. 7/101
79,64	2,70	Street	5		1120 Wien, Meidlinger Hauptstraße 30








5 Appendix

5.1 Shop List / AUSTRIA

Medium Shops (50–100 m²)

Sales Area [m²]	Height [m]	Location	Work-stations	Shape	Address
79,85	2,95	Street	5		8330 Feldbach, Ungarstraße 8
82,85		Street	5		8430 Leibnitz, Hauptplatz 23
86,50	2,73	Street	6		3500 Krems, Wiener Str. 96-102/1-30
86,50	3,00	Mall	7		6029 Innsbruck, Amraser-See-Str.56a/1017
88,65	2,97	Mall	5		1220 Wien, Wagramer Str. 94/8
89,20	2,98	Street	6		8753 Fohnsdorf, Arena am Waldfeld 26a
89,53	Vault	Street	7		4020 Linz, Landstraße 34
93,56	3,00	Mall	7		9020 Klagenfurt, Heuplatz 5 BS 3
96,10	3,00	Mall	7		9020 Klagenfurt, Südpark 1, O6
98,90	3,15	Mall	6		1140 Wien, Albert-Schweitzer-G. BT4/EG6

Large Shops (100–150 m²)

Sales Area [m²]	Height [m]	Location	Work-stations	Shape	Address
100,53	3,20	Street	7		1010 Wien, Kärtner Straße 45
102,04	3,40	Mall	9		6854 Dornbirn, Messestraße 2/201
102,41		Street	5		1020 Wien, Lassallestraße 9
103,98	3,00	Mall	10		8020 Graz, Lazarettgürtel 55/90D
105,42	3,90	Mall	7		2201 Gerasdorf, G3 Platz 1, E125B
105,53	3,00	Mall	9		1150 Wien, Gablenzgasse 5-13/6, 1.OG
106,28	2,80	Street	5		5020 Salzburg, Itzlinger Hauptstr. 93a
109,42	2,50	Street	8		8010 Graz, Herrengasse 4
109,43	3,00	Street	7		3107 St. Pölten, Dr.-Adolf-Schärf-Str. 5/35a
110,62	2,70	Mall	7		1160 Wien, Thaliastraße 45
114,71	3,00	Street	7		8230 Hartberg, Fritz-Stachel-Platz 1
116,94	3,10	Mall	8		1210 Wien, Ignaz-Köck-Straße 1/208





5 Appendix

5.1 Shop List / AUSTRIA

Large Shops (100–150 m²)

Sales Area [m²]	Height [m]	Location	Work- stations	Shape	Address
122,66	4,10	Street	6		1010 Wien, Rotenturmstraße 20/23
126,86	3,10	Mall	7		6707 Bludenz-Bürs, Alnteilweg 1
130,84	2,50	Street	7		3300 Amstetten, Waidhofnerstr. 1/1/9
132,41	3,30	Mall	8		2700 Wr. Neustadt, Zehnergürtel 12-24/0/5
135,41	3,10	Mall	9		8055 Seiersberg, SCS 4/2/12
138,82		Street	10		1070 Wien, Mariahilfer Straße 60
141,60		Street	6		4400 Steyr, Stadtplatz 29

X-Large Shops (>150 m²)

Sales Area [m²]	Height [m]	Location	Work- stations	Shape	Address
151,00	3,50	Street	8		1070 Wien, Mariahilfer Straße 22
151,92	2,93	Mall	8		4066 Pasching, Pluskaufstr. 7, 1.OG
178,18	3,00	Mall	12		2334 Vösendorf, Allee A74/E5/115-116
183,66	3,00	Mall	13		5020 Salzburg, Europastraße 1/68

5. Appendix

5.2 Imprint

Imprint

Responsible for the content:

A1 Telekom Group Austria
Group Commercial Area
Lassallestraße 9
A-1020 Vienna
Austria

Concept. Graphic Design. Renderings.

SPACEPLUS architects
www.spaceplus.at

ANAÏS | architektur.grafik.farbdesign
www.anais.at

Vienna, December 2018